



June 18, 2020

PHILIPPINE STOCK EXCHANGE
9th Floor, Philippine Stock Exchange Tower
28th Street corner 5th Avenue, BGC Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

Subject: Vistamalls Inc.: **SEC 17A – December 31, 2019**

Gentlemen:

Please see attached SEC 17A Report.

Thank you.

Truly Yours,



Brian N. Edang
Officer-In-Charge

COVER SHEET

C	S		0	0	0	0	3	9	5	8	7
---	---	--	---	---	---	---	---	---	---	---	---

S.E.C. Registration Number

V	I	S	T	A	M	A	L	L	S	,	I	N	C	.	(	F	O	R	M	E	R	L	Y	
S	T	A	R	M	A	L	L	S	,	I	N	C	.)										

(Company's Full Name)

L	O	W	E	R		G	R	O	U	N	D		F	L	O	O	R	,						
B	U	I	L	D	I	N	G			B	,		E	V	I	A								
L	I	F	E	S	T	Y	L	E		C	E	N	T	E	R	,		V	I	S	T	A		
C	I	T	Y	,		D	A	A	N	G	H	A	R	I	,		A	L	M	A	N	Z	A	
I	I		L	A	S		P	I	Ñ	A	S		C	I	T	Y								

(Business Address: No. Street/City/Province)

Brian N. Edang

Contact Person

8571-5948

Registrant Telephone Number

1	2	3	1
---	---	---	---

Month Day
Calendar Year

17 -A

FORM TYPE

--	--	--	--

Month Day
Annual Meeting

--

Secondary License Type, If Applicable

--	--	--

Dept. Requiring this Doc.

--

Amended Articles
Number/Section

--

Total No. of
Stockholders

Total Amount of Borrowings

--

Domestic

--

Foreign

To be accomplished by SEC Personnel concerned

--	--	--	--	--	--	--	--	--	--

File Number

LCU

--	--	--	--	--	--	--	--	--	--

Document I.D.

Cashier

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17
OF THE SECURITIES REGULATION CODE AND SECTION 141
OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended **December 31, 2019**
2. SEC Identification Number **39587**
3. BIR Tax Identification No. **000-806-396-000**
4. Exact name of issuer as specified in its charter **VISTAMALLS, INC.**
5. **Philippines**
Province, Country or other jurisdiction of incorporation
6. Industry Classification Code (SEC Use Only)
7. **Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City**
Address of principal office **1750**
Postal Code
8. **+63 2 8571-5948**
Issuer's telephone number, including area code
9. **STARMALLS, INC.**
Former name, former address, and former fiscal year, if changed since last report.
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding
Common stock	8,425,981,156 shares
Preferred stock	2,350,000,000 shares
11. Are any or all of these securities listed on a Stock Exchange?

Yes [☒] No [☐]

Name of Stock Exchange: **Philippine Stock Exchange**
Class of securities listed: **Common Stocks**
12. Check whether the issuer:
 - (a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [☒] No [☐]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes ☒

No ☐

13. Aggregate market value of voting stocks held by non-affiliates:

₱ 4.9 Billion as of December 31, 2019

**APPLICABLE ONLY TO ISSUERS INVOLVED IN
INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS
DURING THE PRECEDING FIVE YEARS:**

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes ☐

No ☒ **NOT APPLICABLE**

DOCUMENTS INCORPORATED BY REFERENCE

15. Briefly describe documents incorporated by reference and identify the part of SEC Form 17-A into which the document is incorporated:

Consolidated Financial Statements as of and for the year ended December 31, 2019
(incorporated as reference for Items 7 and 12 of SEC Form 17-A)

TABLE OF CONTENTS

PART I – BUSINESS.....	4
ITEM 1. BUSINESS	4
ITEM 2. PROPERTIES	10
ITEM 3. LEGAL PROCEEDINGS.....	10
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	11
PART II – OPERATIONAL AND FINANCIAL INFORMATION	11
ITEM 5. MARKET FOR ISSUER’S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS	11
ITEM 6. MANAGEMENT’S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION	14
ITEM 7. FINANCIAL STATEMENTS	32
ITEM 8. INFORMATION ON INDEPENDENT ACCOUNTANT AND OTHER RELATED MATTERS	33
PART III – CONTROL AND COMPENSATION INFORMATION	34
ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE ISSUER	34
ITEM 10. EXECUTIVE COMPENSATION	37
ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.....	38
ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	40
PART IV – CORPORATE GOVERNANCE	41
ITEM 13. CORPORATE GOVERNANCE.....	41
PART V – SUSTAINABILITY REPORT	42
PART VI – EXHIBITS AND SCHEDULES	76

PART I – BUSINESS

Item 1. Business

Overview

Vistamalls Inc. (the “Company”), formerly Starmalls, Inc., was incorporated in Metro Manila, Philippines, on October 16, 1969 originally to pursue mineral exploration. After obtaining SEC approval in 2004, the Company changed its primary business and is now presently engaged in investment, real estate and leasing business.

The Company is the holding company of Vistamalls Group which is engaged in leasing of retail malls and Business Process Outsourcing (“BPO”) commercial center. The Group has a wholly owned subsidiary, Masterpiece Asia Properties, Inc. (MAPI) and a 98.36% owned subsidiary, Manuela Corporation (MC).

On May 3, 2016, by a majority vote of the BOD and on June 27, 2016, as approved by the Stockholders, the Company shall exist for another period of fifty (50) years from October 25, 2019. On the same dates, the BOD and Stockholders approved that the place where the principal office of the Company is to be established at the Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daang Hari, Almanza II, Las Piñas City. The SEC approved the Company’s application for the following amendments on September 30, 2016.

On September 17, 2019, SEC approved the amended articles of incorporation of the Parent Company for the change in name to Vistamalls, Inc. as amended and approved by the Board of Directors during its meeting held on May 2, 2019 and by the stockholders during its meeting held on June 24, 2019.

As of December 31, 2019 and 2018 the Company has equity interests in the following entities:

Subsidiaries / Associate	Percentage of Ownership	
	2019	2018
Subsidiaries:		
Masterpiece Asia Properties, Inc. (MAPI)	100.0%	100.0%
Manuela Corporation (MC)	98.4%	98.4%

The Company and its subsidiaries are hereinafter collectively referred to as the Group. All subsidiaries were incorporated in the Philippines.

Recent Developments

On May 02, 2019, the Company’s BOD authorized the change in name of the Company from Starmalls, Inc. to Vistamalls, Inc. The change of name of the Company from Starmalls, Inc. to Vistamalls, Inc. is to highlight the fact that Starmalls, Inc. is a subsidiary of Vista Land & Lifescapes, Inc. (VLL). Also, it is a good marketing strategy so that all malls of Vista Land shall be known as “VISTAMALLS”.

On November 10, 2015, Vista Land & Lifescapes, Inc. (VLL) signed an agreement with Fine Properties, Inc. (“Fine Properties”), Althorp Holdings, Inc., Manuela Corporation, Mr. Manuel B. Villar, Jr. and Mr. Manuel Paolo A. Villar (collectively, the “Fine Group”) to acquire approximately 88.25% or 7,436.22 million shares of the Company for a total consideration of ₱33,537.36 million.

In December 2015, VLL acquired 6,692.93 million shares of Vistamalls, Inc. from the Fine Group for a total consideration of ₱30,185.11 million (the “First Closing Date”). As at December 31, 2015, VLL completed its acquisition of Vistamalls’ shares representing 79.43% or 6.69 billion shares from the Fine Group. Further, VLL has a tender offer to acquire 989.73 million more shares from minority shareholders which started on January 4, 2016 and expired on February 15, 2016. After the tender offer, 6.97 million shares tendered or 0.08% of the total shares of Vistamalls, Inc.

The second closing date which is after the tender offer period in February 10, 2016, VLL acquired the remaining 743.29 million shares of Vistamalls, Inc. from the Fine Group in the amount of ₱3,352.25 million. As at February 24, 2016, VLL completed its acquisition of the shares of Vistamalls, Inc. representing 88.34% or 7.44 billion shares.

Brittany Estates Corporation (BEC) is engaged in developing and selling real estate properties, particularly residential house and lot. In December 2014, in order to focus in the mall and office building development and operations, the Company disposed of its shareholdings in BEC.

Description of the Business of the Registrant and its Subsidiaries

The Company and its subsidiaries are incorporated in the Philippines. MAPI and MC are both in the commercial property development and operations.

Products

MAPI and MC are operator and developer of various mass market retail malls and BPO office commercial centers mostly located in the Mega Manila area. The malls house various retail establishments and the BPO commercial centers caters mostly to the office space needs of the BPO companies.

Distribution Methods of Products

Leasing of commercial and office space is done by the Company's leasing team. The internal team is augmented by major international property companies for the sourcing of prospective tenants for BPO office spaces.

Patents, Trademarks, Copyrights, Licenses, Franchises, Concessions and Royalty Agreements Held

The Company has registered with the Intellectual Property Office ("IPO") the trademarks "starmalls.inc". The Company's subsidiary, MC, on the other hand, registered with the IPO the trademark "starmall", which was subsequently assigned to the Company. The Company has applied for the registration of the revised design of "starmall".

Trademark	Registrant	Registration Date	Term	Principal Conditions
starmalls.inc.	Vistamalls, Inc.	14 February 2013	Ten (10) Years	(1) Renewable upon payment of the prescribed fee and filing of request;
Starmall	Manuela Corporation	16 August 2012	Ten (10) Years	(2) Registrant must file a declaration of actual use within three (3) years from filing of the Application and pay the required fee;
Starmall (revised design)	Vistamalls, Inc.	28 May 2015	Ten (10) Years	(3) Registrant must again file a declaration of actual use or non-use together with the evidence of use or reasons for non-use within one (1) year from the 5 th Anniversary of the date of registration/renewal and pay the required fee.

On the other hand, the trade mark and trade name “VISTAMALL” is registered by Vista Land & Lifescapes, Inc. – the parent company of the Company

Development of the business of the registrant and its key operating subsidiaries or affiliates

Vistamalls Inc. – parent company was incorporated on October 16, 1969 and presently engaged in investment and real estate business.

Masterpiece Asia Properties Inc. – incorporated in October 4, 2001 and is wholly owned by STR. The Company’s mall developments are Starmall Prima Taguig, Starmall Prima Daang Hari, Starmall Prima Sta. Rosa, Starmall San Jose del Monte, Starmall Talisay, Starmall Imus, and Optimum Bank Building. In 2015, it has on-going construction of Starmall Prima Bataan in Balanga City, Bataan and the expansion of Starmall Prima Taguig, Starmall Prima Daang Hari, Starmall Prima Sta. Rosa and Starmall San Jose del Monte.

Manuela Corporation – incorporated in February 22, 1972 and is 98.36% wholly owned by STR. The Company’s mall developments are Starmall Las Piñas, Starmall Las Piñas Annex, Starmall EDSA-Shaw and Starmall Alabang. Its corporate building is known as the Worldwide Corporate Center. In 2015, it opened the redeveloped Starmall Las Piñas complex which includes a multi-level parking. In the same year, the construction of a corporate building in Las Piñas City is on-going.

The Company virtually conducts all of its operations through its subsidiaries.

The Company’s subsidiaries are involved in the acquisition of undeveloped land, the planning and design of developments, the securing of regulatory approvals for development and sale or lease, the supervision of land development and construction and the marketing and selling/leasing of its products.

Bankruptcy, Receivership or Similar Proceeding

As of December 31, 2019, there is no bankruptcy, receivership or similar proceedings involving the Group.

Material Reclassification, Merger, Consolidation or Purchase or Sale of a Significant Amount of Assets (not ordinary) over the past three years

There have been no material reclassification, merger, consolidation or purchase or sale of a significant amount of assets (not ordinary) over the past three years.

As at February 24, 2016, VLL completed its acquisition of the shares of Vistamalls, Inc. representing 88.34% or 7.44 billion shares. After the aforementioned transactions, Vistamalls, Masterpiece and Manuela became subsidiaries of VLL.

In December 2014, the Company sold 1,009,960 shares of its investment in BEC. This disposal of 100% of the investment in BEC resulted to its cessation as a subsidiary.

In May 2013, the Company sold the remaining 399,397,000 shares of its investment in VLL, hence, it ceased to be an associate as of December 31, 2013.

Various diversification/ new product lines introduced by the Company during the last three years

In 2018, the Company increased its mall portfolio to include Vistamall Iloilo, Vistamall Naga, Vistamall Cagayan de Oro, Vistamall General Trias, Vistamall Tanza, Vistamall North Molino, Vistamall Dasmariñas, Vistamall Malolos. The Company also made an expansion in Vistamall Iloilo, Vistamall Naga, Evia Lifestyle Center, Vistamall Talisay and Global South. The Company opened its commercial centers namely, BCDA Pads and Vista Place – Daanghari.

As of December 31, 2019, the Company has ongoing construction work for 6 commercial projects in various stages of development and level of sales, and in different locations in Mega Manila, North Luzon and Mindanao. The Company expects most of the completion in 2020.

In April 2012, MAPI opened its first mall development in what is known as Starmall San Jose Del Monte in Bulacan. It opened Starmall Prima Taguig and Starmall Talisay in 2014. In 2015, it opened Starmall Prima Daang Hari, Starmall Prima Sta. Rosa, Starmall Imus, and Optimum Bank Building. As of end of 2015, it has on-going construction of Starmall Prima Bataan in Balanga City, Bataan and the expansion of Starmall Prima Taguig, Starmall Prima Daang Hari, Starmall Prima Sta. Rosa and Starmall San Jose del Monte.

After its acquisition of MC in June 2012, the Company increased its mall portfolio to include Starmall Las Piñas, Starmall Las Piñas Annex, Starmall EDSA-Shaw and Starmall Alabang and a corporate building, Worldwide Corporate Center. MC redeveloped Starmall EDSA-Shaw and Starmall Alabang in 2013. In 2015, it opened the redeveloped Starmall Las Piñas complex which includes a multi-level parking. As of end of 2015, construction of a corporate building in Las Piñas City is on-going.

Competition

Our shopping malls compete with other shopping malls in the geographic areas in which they operate. The other major shopping mall operators in the Mega Manila are Robinsons, SM and Ayala. We believe that we are well-positioned to face increased competition in the shopping mall industry given the competitive advantages we have including, among other things, the location of our existing shopping malls, the land bank of the Company and its affiliates, our balance sheet strength, a successful tenant mix and selection criteria and our strategic partnership with the Villar Family Companies. Our experience and understanding of the retail industry has also been a contributing factor to our competitive advantage in the industry.

WCC competes with other BPO commercial centers and office buildings in the geographic area in which it operates. The major BPO office building commercial center developers in Metro Manila are Ayala Land, Robinsons Land, Megaworld and Filinvest Land. These developers have undertaken mixed-use residential, office and commercial developments in and around the major CBDs in Metro Manila as well as in key provincial cities. Apart from these real estate companies, there are many other independent developers in Metro Manila who have undertaken construction of new BPO buildings or conversion of existing buildings into BPO facilities in anticipation of a growing demand for BPO office spaces. We believe that we are well-positioned to face increased competition in the BPO commercial development given the competitive advantages we have including, among other things, the strategic location of our existing BPO commercial center, our strong and stable partnership with our existing BPO tenants and our expertise in flexible build-out arrangements to suit the requirements of our BPO tenants. Our experience and understanding of the BPO industry has also been a contributing factor to our competitive advantage in the industry.

Suppliers

Site development and construction work is contracted out to various qualified and accredited independent contractors. For larger projects, such as major repair or construction work, contracts are awarded on the basis of competitive bidding. For operational repairs and maintenance projects, we hire contractors without a competitive process based on our previous experience with the contractor. In all cases, our accreditation procedure takes into consideration each contractor's experience, financial capability, resources and track record of adhering to quality, cost and time of completion commitments. We maintain relationships with various accredited independent contractors and deal with each of them on an arm's length basis. We are not and do not expect to be dependent upon one or a limited number of suppliers or contractors.

Dependence on a Few Major Customers

The target customer segment of the commercial leasing business consists of broad C retail consumers. We believe that our shopping malls address the needs and aspirations of our target customers through our wide selection of retail outlets, supermarkets and department stores, together with other attractions, such as food courts, cinemas

and other entertainment facilities. We attract local chains and franchises, to satisfy the preferences of our target customers.

The management team also took a proactive approach towards managing the tenant mix at its existing assets to ensure optimal alignment with the needs of its target market, including removing and replacing delinquent tenants with tenants that provide more suitable retail concepts and offerings and reorganizing mall layouts to address customers' needs as well as increasing the efficiency of available leasable area.

The remaining house and lot business is not dependent on repeat business from customers. MC has a marketing agreement with Crown Asia Properties, Inc., a subsidiary of VLL, which has a broad market base including local and foreign buyers.

Transactions with related parties

The Company and its subsidiaries, in their ordinary course of business, engage in significant commercial transactions with certain companies controlled by the Villar Family, including the Villar Family Companies and their respective subsidiaries. We have signed a memorandum of agreement with certain subsidiaries of Vista Land under which we have been granted a right of first refusal and right of first offer in respect of certain commercial properties by such VLL subsidiaries.

The Company's policy with respect to related party transactions is to ensure that these transactions are entered into on terms that are comparable to those available from unrelated third-parties.

Government approvals

The Company secures various government approvals such as license to sell, building and development permits, environmental compliance certificate, business permits, etc. as part of the normal course of its business.

The Company has no principal product that has pending government approval as of December 31, 2019.

Effect of Existing or Probable Governmental Regulations

By the nature of its business, the Company's subsidiaries are subject to governmental regulations on its land development and marketing activities, which includes, among others, zoning and environmental laws, development permit and license to sell regulations. The Company's subsidiaries comply with the said regulations in the regular conduct of its business operations.

As of December 31, 2019, the Company is not aware of any existing or probable governmental regulations that will have an effect on the Company's business operations.

Compliance With Environmental Laws

Prior to any land development activity, the subsidiaries of the Company secure the requisite environmental permits, including environmental compliance certificate and drainage permit for the sewage treatment plants, from the appropriate government agencies.

Costs and Effects of Compliance with Environmental Laws

The subsidiaries of the Company pay such amount as may be imposed by the appropriate government agencies for the procurement of all necessary environmental permits prior to commencement of any development project. The costs are generally minimal and vary from time to time.

Unless pertinent environmental laws are complied with, and requisite permits are secured, the Company's subsidiaries cannot and do not proceed with its projects.

Research and Development Costs

Research and development activities, such as market research, training and contractor's development programs, are treated as normal operating expense. For 2019, the amount that the Company spent for research and development is minimal and does not constitute a significant percentage of the Company's revenues.

Employees

As of December 31, 2019, the Company and its subsidiaries, had a total of 328 employees. This is broken down by function as follows:

Function	Number of employees
Operations	126
Administrative	93
Technical	109
Total	328

The Company has no collective bargaining agreements with its employees and none of the Company's employees belong to a union. In addition to the regular remuneration packages being given by the Company, it also adopts a performance-based incentive scheme to employees holding strategic positions, such as foreign travel grants. The Company has no employee stock option plan.

Risks related to the Companies Business

Each of the businesses of the Company and its Subsidiaries would inevitably involve some risks factors such as:

- Competition;
- Socio-economic conditions of the country;
- Effect of the changes in global economy;
- Foreign exchange devaluation;
- Changes in the country's political and economic situation;
- Inflation of prices affecting the cost and expenses;
- Reforms in the applicable rules and regulations affecting the Philippine Real Estate industry; and
- Changes in Philippine and International interest rates, with respect to the Company's borrowings.

To mitigate the aforementioned risks, the Company shall continue to adopt prudence in financial management and discipline in the area of operational controls, policies and procedures. With respect to competitive pressures among the industry players, the Company shall continue to compete through project concept, quality, affordability, and location of projects.

Item 2. Properties

Details of the Company's properties as of December 31, 2019 are set out in the table below:

LAND

Location	Owner	Use
Valenzuela City	STR	Land bank
Bacoor, Cavite	MAPI	Land bank/ Mall
San Jose del Monte, Bulacan	MAPI	Mall
Taguig City	MAPI	Mall
Imus, Cavite	MAPI	Mall
Balanga, Bataan	MAPI	Mall
Mandaluyong City	MAPI	Office Building
Naga City	MAPI	Land bank
Dasmariñas, Cavite	MC	Residential
Alabang, Muntinlupa	MC	Mall
EDSA-Shaw	MC	Mall
Las Piñas City	MC	Mall

BUILDING AND IMPROVEMENTS

Location	Owner	Use
San Jose del Monte, Bulacan	MAPI	Mall
Bacoor, Cavite	MAPI	Mall
Taguig City	MAPI	Mall
Talisay, Cebu	MAPI	Mall
Imus, Cavite	MAPI	Mall
Sta. Rosa, Laguna	MAPI	Mall
Balanga, Bataan	MAPI	Mall
EDSA, Mandaluyong City	MAPI	Office Building
Kawit, Cavite	MAPI	Mall
General Trias, Cavite	MAPI	Mall
Tanza, Cavite	MAPI	Mall
Alabang, Muntinlupa	MC	Mall
EDSA-Shaw	MC	Mall
Las Piñas City	MC	Mall
EDSA-Shaw	MC	Office Building
Las Piñas City	MC	Office Building
Malolos	MAPI	Mall
North Molino	MAPI	Mall
Dasmariñas, Cavite	MAPI	Mall

As of December 31, 2019, investment properties with carrying amount of P6.6 billion were used to secure the bank loans of MAPI and MC (see Note 10 of the 2019 Audited Financial Statements).

Item 3. Legal Proceedings

The Group is currently involved in litigation over portions of its properties located in Molino, Bacoor, Cavite comprising of an aggregate area of 117,480 square meters (the "Bacoor Property"). The case is an administrative action pending before the Land Management Bureau, the government agency responsible for administering disposable land in the Philippines. The plaintiffs claim to be the heirs of the rightful owner of the Bacoor Property and dispute the authenticity of MAPI's title; however, the plaintiffs do not possess a certificate of title

over the property. A civil case based on a similar cause of action has been dismissed by the Regional Trial Court of Bacoor.

There is another case pending before the Regional Trial Court of Bacoor, Cavite filed by MAPI for quieting of title and annulment of titles involving portions of the Bacoor Property. The case is now on pretrial stage.

The rehabilitation of MC was terminated on January 25, 2012. The final report and accounting has been completed and the rehabilitation proceedings have been terminated on November 29, 2013.

We are subject to various civil lawsuits and legal actions arising in the ordinary course of our business. Typical cases include adverse claims regarding the title to parcels of land. In the Group's opinion, none of the lawsuits or legal actions to which we are currently subject will materially affect the daily operations of our business or have a material adverse effect on our consolidated financial position and results of operations.

Item 4. Submission of Matters to a Vote of Security Holders

Except for matters taken up during the Annual Stockholders Meeting, there was no other matter submitted to a vote of security holders during the period covered by this report.

PART II – OPERATIONAL AND FINANCIAL INFORMATION

Item 5. Market for Issuer's Common Equity and Related Stockholders Matters

Market Information

The Company's common shares are being traded at the Philippine Stock Exchange. The high and low sales prices for each quarter within the last three fiscal years as traded on the Philippine Stock Exchange are as follows:

Quarter	2020			2019			2018			2017		
	High	Low	Close	High	Low	Close	High	Low	Close	High	Low	Close
1 st	5.93	3.12	3.61	7.20	5.36	6.74	25.85	8.10	15.88	7.00	6.79	7.00
2 nd				7.12	6.10	6.40	17.40	6.95	6.95	7.44	6.23	7.28
3 rd				6.45	5.58	5.84	7.84	6.27	6.57	7.52	6.51	7.52
4 th				5.82	4.96	5.66	7.98	3.94	5.40	12.30	6.68	8.81

The market capitalization of STR as of December 31, 2019, based on the closing price of ₱5.66 per share, was approximately ₱47.69 billion.

As of March 31, 2020, STR's market capitalization stood at ₱30.42 billion based on the ₱3.61 per share closing price.

Price Information as of the Latest Practicable Trading Date

<u>Trading Date</u>	<u>High</u>	<u>Low</u>	<u>Close</u>
18 June 2020	3.89	3.70	3.75

Stockholders

There are approximately 436 holders of common equity security of the Company as of December 31, 2019 (based on the number of accounts registered with the Stock Transfer Agent).

The following are the top 20 holders of the common securities of the Company:

	Stockholders Name	No. of Common Shares	Percentage (of Common Shares)¹
1.	Vista Land & Lifescapes, Inc. ²	7,443,192,641	88.34%
2.	Land & Houses Public Company Limited	808,431,465	9.59%
3.	Fine Properties, Inc. ³	114,877,955	1.36%
4.	PCD Nominee Corporation (Filipino)	50,772,192	0.61%
5.	PCD Nominee Corporation (Foreign)	3,102,804	0.03%
6.	Peter O. Tan	1,798,000	0.02%
7.	Peter Tan &/or Marilou Tan	1,524,000	0.02%
8.	Orion-Squire Capital, Inc.	82,000	0.00%
9.	Orion-Squire Sec., Inc.	77,900	0.00%
10.	Cua, Ang & Chua Securities Inc.	66,000	0.00%
11.	Dees Securities Corp.	60,715	0.00%
12.	Paic Securities Corporation	60,400	0.00%
13.	Tansengco & Co., Inc.	56,000	0.00%
14.	Ansaldo, Godinez & Co. Inc.	54,286	0.00%
15.	Filinvest Sec. Co. Inc.	50,000	0.00%
16.	Mario Osmena Jr.	50,000	0.00%
17.	Benito Penalosa	50,000	0.00%
18.	David Limqueco Kho	40,000	0.00%
19.	Gilbert M. Tiu	40,000	0.00%
20.	OH Siong Yu	39,942	0.00%
	Total	8,424,426,300	99.98%
	Others	1,554,856	0.02%
	Total issued and outstanding common shares as of December 31, 2019	8,425,981,156	100.00%

¹ based on the total shares issued of 8,425,981,156

² Shares are under PCD Nominee Corporation (Filipino)

³ Shares are under PCD Nominee Corporation (Filipino)

Dividends

₱0.0571 per share Regular Cash Dividend

Declaration Date: September 30, 2019

Record date: October 15, 2019

Payment date: October 30, 2019

₱0.0489 per share Regular Cash Dividend

Declaration Date: September 26, 2018

Record date: October 11, 2018

Payment date: October 25, 2018

₱0.0368 per share Regular Cash Dividend

Declaration Date: September 27, 2017

Record date: October 12, 2017

Payment date: October 26, 2017

₱0.0215 per share Regular Cash Dividend

Declaration Date: September 26, 2016

Record date: October 11, 2016

Payment date: October 26, 2016

Recent Sale of Unregistered Securities

There have been no sales of unregistered securities in the past three years.

Stock Options

None

Item 6. Management's Discussion and Analysis

REVIEW OF YEAR END 2019 VS YEAR END 2018

RESULTS OF OPERATIONS

Revenues

Operating revenue

Operating revenue increased from ₱6,286 million for the year ended December 31, 2018 to ₱7,475 million for the year ended December 31, 2019. The 19% increase in the account was primarily attributable to the following:

- Rental income increased from ₱5,674 million for the year ended December 31, 2018 to ₱6,730 million for the year ended December 31, 2019. The 19% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.
- Parking fee revenue increased from ₱159 million for the year ended December 31, 2018 to ₱185 million for the year ended December 31, 2019. The 17% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.
- Other operating income increased from ₱453 million for the year ended December 31, 2018 to ₱559 million for the year ended December 31, 2019. The 23% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Costs and Expenses

Operating Expenses

Cost and expenses increased from ₱2,809 million for the year ended December 31, 2018 to ₱3,445 million for the year ended December 31, 2019. The 23% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 56% from ₱998 million for the year ended December 31, 2018 to ₱1,559 million for the year ended December 31, 2019 due to additional depreciation from the newly opened malls and corporate building.
- Increase in light and power by 28% from ₱409 million for the year ended December 31, 2018 to ₱522 million for the year ended December 31, 2019 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.
- Increase in outside services by 16% from ₱347 million for the year ended December 31, 2018 to ₱403 million for the year ended December 31, 2019 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.
- Increase in salaries and employee benefits by 5% from ₱244 million for the year ended December 31, 2018 to ₱256 million for the year ended December 31, 2019 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.
- Increase in taxes and licenses by 32% from ₱174 million for the year ended December 31, 2018 to ₱230 million for the year ended December 31, 2019 due to higher taxes paid during the year.
- Increase in repairs and maintenance by 17% from ₱148 million for the year ended December 31, 2018 to ₱173 million for the year ended December 31, 2019 due to the various refurbishments of the company's older malls and office building.

- Increase in advertising and promotions by 8% from ₱76 million for the year ended December 31, 2018 to ₱82 million for the year ended December 31, 2019 due to increase in advertorials for the marketing and promotion of the malls especially the newly opened ones.
- Increase in insurance by 11% from ₱30 million for the year ended December 31, 2018 to ₱34 million for the year ended December 31, 2019 due to the additional insurance obtained by the Company for its new malls and office buildings.
- Increase in professional fees by 16% from ₱17 million for the year ended December 31, 2018 to ₱19 million for the year ended December 31, 2019 as a result of lower professional fees paid in 2018.
- Decrease in rentals by 96% from ₱299 million for the year ended December 31, 2018 to ₱11 million for the year ended December 31, 2019 due to the adoption of PFRS 16 which recognized the amortization of right-of-use asset against the previously recognized rent expense.
- Increase in other operating expenses by 133% from ₱67 million for the year ended December 31, 2018 to ₱156 million for the year ended December 31, 2019 due to increase in representation and entertainment, training, registration fees and miscellaneous for the year.

Interest Income

Interest income decrease from ₱42 million for the year ended December 31, 2018 to ₱26 million for the year ended December 31, 2019. The 39% decrease resulted from the lower interest earned from in cash in banks, investments and receivables of the company for the year.

Interest Expense

Interest expense increase by 343% from ₱54 million in the year ended December 31, 2018 to ₱238 million in the year ended December 31, 2019. This is due primarily to the interest pertaining to the of lease liabilities recognized due to the adoption of the PFRS 16 during the year.

Provision for Income Tax

Tax expense for the year ended December 31, 2019 is ₱1,182 million an increase of 14% from ₱1,038 million for the year ended December 31, 2018. This is due primarily to the higher taxable income recorded for the year.

Net Income

As a result of the foregoing, the Company's net income increased by 9% from ₱2,423 million in the year ended December 31, 2018 to ₱2,636 million in the year ended December 31, 2019.

For the year ended December 31, 2019, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues. Except as discussed in the notes to financial statements Events after the report date on the potential impact of the COVID-19 pandemic.

There are no significant elements of income or loss that did not arise from the Company's continuing operations.

FINANCIAL CONDITION

As of December 31, 2019 vs. December 31, 2018

Total assets as of December 31, 2018 were ₱52,917 million compared to ₱70,626 million as of December 31, 2019, or a 33% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments increased by 56% from ₦418 million as of December 31, 2018 to ₦652 million as of December 31, 2019 due to the higher cash generated from operations.
- Investments at fair value through profit/loss and other comprehensive income including non-current portion increased by 44% from ₦4,098 million as of December 31, 2018 to ₦5,907 million as of December 31, 2019 due to the recognition of the unrealized fair value gain during the year.
- Receivables, including non-current portion increased by 36% from ₦6,858 million as of December 31, 2018 to ₦9,334 million as of December 31, 2019 due to an increase in the various receivables of the company such as accounts receivable from tenants, advances to contractors and accrued rental receivables as part of the PAS 17 adjustments.
- Real estate properties for sale decreased by 6% from ₦322 million as of December 31, 2018 to ₦302 million as of December 31, 2019 due to the sale in lot inventory for the year.
- Other current assets increased by 42% from ₦2,135 million as of December 31, 2018 to ₦3,034 million as of December 31, 2019 due primarily to the increase in input value-added tax and refundable deposits.
- Property and equipment increased by 19% from ₦67 million as of December 31, 2018 to ₦80 million as of December 31, 2019 due primarily to the acquisitions of property and equipment made during the year.
- Investment properties increased by 36% from ₦35,316 million as of December 31, 2018 to ₦47,855 million as of December 31, 2019. The increase was due primarily to the additions to commercial developments, acquisition of land for commercial development during the year and the recognition of the Right of use asset in accordance with the adoption of PFRS 16.
- Other non-current assets decreased by 21% from ₦852 million as of December 31, 2018 to ₦674 million as of December 31, 2019 due to the decrease in cash restricted for use.

Total liabilities as of December 31, 2018 were ₦30,675 million compared to ₦44,484 million as of December 31, 2019, or a 45% increase. This was due to the following:

- Security deposits and advance rent increased by 29% from ₦545 million as of December 31, 2018 to ₦703 million as of December 31, 2019 due to the additional deposits from lessees for new malls and offices.
- Payable to parent company increased by 52% from ₦18,377 million as of December 31, 2018 to ₦27,854 million as of December 31, 2019 due to advances from parent company made during the year.
- Income tax payable decreased by 36% from ₦64 million as of December 31, 2018 to ₦41 million as of December 31, 2019 due to the settlements made during the year.
- Bank Loans, including non-current portion decreased by 27% from ₦5,856 million as of December 31, 2018 to ₦4,298 million as of December 31, 2019 due to payments made during the year.
- Lease liabilities increased by 100% from nil as of December 31, 2018 to ₦3,964 million as of December 31, 2019 due to the adoption of PFRS 16.
- Pension liabilities increased by 7% from ₦49 million as of December 31, 2018 to ₦52 million as of December 31, 2019 due to actuarial adjustments.

- Deferred tax liabilities – net posted an increase of 36% from ₱2,307 million as of December 31, 2018 to ₱3,140 million as of December 31, 2019 due to the increase in temporary differences for the period that will eventually result to future tax liability.
- Other non-current liabilities increased by 99% from ₱1,015 million as of December 31, 2018 to ₱2,024 million as of December 31, 2019 due to the increase retentions payable, advance rent and payable to contractors.

Total stockholder's equity increased by 18% from ₱22,241 million as of December 31, 2018 to ₱26,143 million as of December 31, 2019 due to the earnings recorded for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2019	12/31/2018
Current ratio ^(a)	0.28:1	0.41:1
Liability-to-equity ratio ^(b)	1.70:1	1.38:1
Interest coverage ^(c)	17.82	10.60
Return on assets ^(d)	3.7%	4.6%
Return on equity ^(e)	10.1%	10.9%

Notes:

- (a) *Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.*
- (b) *Liability-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.*
- (c) *Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the total interest paid. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.*
- (d) *Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.*
- (e) *Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.*

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2019 decreased from that of December 31, 2018 due increase in current liability from security deposits and advance rent and payable to related parties company classified as current.

The increase in liability-to-equity ratio was due to the increase in payable to related parties and the recognition of lease liabilities under PFRS 16.

Interest coverage for the year ended December 31, 2019 increased because of the higher EBITDA and lower interest paid for the year.

Return on asset decreased as of December 31, 2019 compared to that as of December 31, 2018 due to higher increase in total assets for the year compared to the growth in net income.

Return on equity slightly decreased due to the higher increase in total equity for the year compared to the growth in net income.

Material Changes to the Company's Balance Sheet as of December 31, 2019 compared to December 31, 2018 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments increased by 56% from ₱418 million as of December 31, 2018 to ₱652 million as of December 31, 2019 due to the higher cash generated from operations.

Investments at fair value through profit/loss and other comprehensive income including non-current portion increased by 44% from ₱4,098 million as of December 31, 2018 to ₱5,907 million as of December 31, 2019 due to the recognition of the unrealized fair value gain during the year.

Receivables, including non-current portion increased by 36% from ₱6,858 million as of December 31, 2018 to ₱9,334 million as of December 31, 2019 due to an increase in the various receivables of the company such as accounts receivable from tenants, advances to contractors and accrued rental receivables as part of the PAS 17 adjustments.

Real estate properties for sale decreased by 6% from ₱322 million as of December 31, 2018 to ₱302 million as of December 31, 2019 due to the sale in lot inventory for the year.

Other current assets increased by 42% from ₱2,135 million as of December 31, 2018 to ₱3,034 million as of December 31, 2019 due primarily to the increase in input value-added tax and refundable deposits.

Property and equipment increased by 19% from ₱67 million as of December 31, 2018 to ₱80 million as of December 31, 2019 due primarily to the acquisitions of property and equipment made during the year.

Investment properties increased by 36% from ₱35,316 million as of December 31, 2018 to ₱47,855 million as of December 31, 2019. The increase was due primarily to the additions to commercial developments, acquisition of land for commercial development during the year and the recognition of the Right of use asset in accordance with the adoption of PFRS 16.

Other non-current assets decreased by 21% from ₱852 million as of December 31, 2018 to ₱674 million as of December 31, 2019 due to the decrease in cash restricted for use.

Security deposits and advance rent increased by 29% from ₱545 million as of December 31, 2018 to ₱703 million as of December 31, 2019 due to the additional deposits from lessees for new malls and offices.

Payable to parent company increased by 52% from ₱18,377 million as of December 31, 2018 to ₱27,854 million as of December 31, 2019 due to advances from parent company made during the year.

Income tax payable decreased by 36% from ₱64 million as of December 31, 2018 to ₱41 million as of December 31, 2019 due to the settlements made during the year.

Bank Loans, including non-current portion decreased by 27% from ₱5,856 million as of December 31, 2018 to ₱4,298 million as of December 31, 2019 due to payments made during the year.

Lease liabilities increased by 100% from nil as of December 31, 2018 to ₱3,964 million as of December 31, 2019 due to the adoption of PFRS 16.

Pension liabilities increased by 7% from ₱49 million as of December 31, 2018 to ₱52 million as of December 31, 2019 due to actuarial adjustments

Deferred tax liabilities – net posted an increase of 36% from ₱2,307 million as of December 31, 2018 to ₱3,140 million as of December 31, 2019 due to the increase in temporary differences for the period that will eventually result to future tax liability.

Other non-current liabilities increased by 99% from ₱1,015 million as of December 31, 2018 to ₱2,024 million as of December 31, 2019 due to the increase retentions payable, advance rent and payable to contractors.

Material Changes to the Company's Statement of income for the year ended December 31, 2019 compared to the year ended December 31, 2018 (increase/decrease of 5% or more)

Rental income increased from ₱5,674 million for the year ended December 31, 2018 to ₱6,730 million for the year ended December 31, 2019. The 19% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.

Parking fee revenue increased from ₱159 million for the year ended December 31, 2018 to ₱185 million for the year ended December 31, 2019. The 17% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.

Other operating income increased from ₱453 million for the year ended December 31, 2018 to ₱559 million for the year ended December 31, 2019. The 23% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Increase in depreciation and amortization by 56% from ₱998 million for the year ended December 31, 2018 to ₱1,559 million for the year ended December 31, 2019 due to additional depreciation from the newly opened malls and corporate building.

Increase in light and power by 28% from ₱409 million for the year ended December 31, 2018 to ₱522 million for the year ended December 31, 2019 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.

Increase in outside services by 16% from ₱347 million for the year ended December 31, 2018 to ₱403 million for the year ended December 31, 2019 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.

Increase in salaries and employee benefits by 5% from ₱244 million for the year ended December 31, 2018 to ₱256 million for the year ended December 31, 2019 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.

Increase in taxes and licenses by 32% from ₱174 million for the year ended December 31, 2018 to ₱230 million for the year ended December 31, 2019 due to higher taxes paid during the year.

Increase in repairs and maintenance by 17% from ₱148 million for the year ended December 31, 2018 to ₱173 million for the year ended December 31, 2019 due to the various refurbishments of the company's older malls and office building.

Increase in advertising and promotions by 8% from ₱76 million for the year ended December 31, 2018 to ₱82 million for the year ended December 31, 2019 due to increase in advertorials for the marketing and promotion of the malls especially the newly opened ones.

Increase in insurance by 11% from ₱30 million for the year ended December 31, 2018 to ₱34 million for the year ended December 31, 2019 due to the additional insurance obtained by the Company for its new malls and office buildings.

Increase in professional fees by 16% from ₱17 million for the year ended December 31, 2018 to ₱19 million for the year ended December 31, 2019 as a result of lower professional fees paid in 2018.

Decrease in rentals by 96% from ₱299 million for the year ended December 31, 2018 to ₱11 million for the year ended December 31, 2019 due to the adoption of PFRS 16 which recognized the amortization of right-of-use asset against the previously recognized rent expense.

Increase in other operating expenses by 133% from ₱67 million for the year ended December 31, 2018 to ₱156 million for the year ended December 31, 2019 due to increase in representation and entertainment, training, registration fees and miscellaneous for the year.

Interest income decrease from ₱42 million for the year ended December 31, 2018 to ₱26 million for the year ended December 31, 2019. The 39% decrease resulted from the lower interest earned from cash in banks, investments and receivables of the company for the year.

Interest expense increase by 343% from ₱54 million in the year ended December 31, 2018 to ₱238 million in the year ended December 31, 2019. This is due primarily to the interest pertaining to the lease liabilities recognized due to the adoption of the PFRS 16 during the year.

Tax expense for the year ended December 31, 2019 is ₱1,182 million an increase of 14% from ₱1,038 million for the year ended December 31, 2018. This is due primarily to the higher taxable income recorded for the year.

Net income increased by 9% from ₱2,423 million in the year ended December 31, 2018 to ₱2,636 million in the year ended December 31, 2019.

For the year ended December 31, 2019, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues. Except as discussed in the notes to financial statements Events after the report date on the potential impact of the COVID-19 pandemic.

REVIEW OF YEAR END 2018 VS YEAR END 2017

RESULTS OF OPERATIONS

Revenues

Operating revenue

Operating revenue increased from ₱5,297 million for the year ended December 31, 2017 to ₱6,286 million for the year ended December 31, 2018. The 19% increase in the account was primarily attributable to the following:

- Rental income increased from ₱4,799 million for the year ended December 31, 2017 to ₱5,674 million for the year ended December 31, 2018. The 18% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.
- Parking fee revenue increased from ₱117 million for the year ended December 31, 2017 to ₱159 million for the year ended December 31, 2018. The 36% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.
- Other operating income increased from ₱381 million for the year ended December 31, 2017 to ₱453 million for the year ended December 31, 2018. The 19% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Costs and Expenses

Operating Expenses

Cost and expenses increased from ₱2,332 million for the year ended December 31, 2017 to ₱2,809 million for the year ended December 31, 2018. The 20% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 5% from ₱950 million for the year ended December 31, 2017 to ₱998 million for the year ended December 31, 2018 due to additional depreciation from the newly opened malls and corporate building.
- Increase in light and power by 6% from ₱387 million for the year ended December 31, 2017 to ₱409 million for the year ended December 31, 2018 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.
- Increase in outside services by 24% from ₱279 million for the year ended December 31, 2017 to ₱347 million for the year ended December 31, 2018 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.
- Increase in salaries and employee benefits by 31% from ₱186 million for the year ended December 31, 2017 to ₱244 million for the year ended December 31, 2018 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.
- Increase in rentals by 123% from ₱134 million for the year ended December 31, 2017 to ₱299 million for the year ended December 31, 2018 due primarily to the new malls opened on leased properties and to the annual escalations of the rental rates of existing leased properties.
- Increase in taxes and licenses by 33% from ₱131 million for the year ended December 31, 2017 to ₱174 million for the year ended December 31, 2018 due to higher taxes paid during the year.
- Increase in repairs and maintenance by 54% from ₱96 million for the year ended December 31, 2017 to ₱148 million for the year ended December 31, 2018 due to the various refurbishments of the company's older malls and office building.
- Increase in advertising and promotions by 55% from ₱49 million for the year ended December 31, 2017 to ₱76 million for the year ended December 31, 2018 due to increase in advertorials for the marketing and promotion of the malls especially the newly opened ones.
- Increase in insurance by 7% from ₱28 million for the year ended December 31, 2017 to ₱30 million for the year ended December 31, 2018 due to the additional insurance obtained by the Company for its new malls and office buildings.
- Decrease in professional fees by 23% from ₱22 million for the year ended December 31, 2017 to ₱17 million for the year ended December 31, 2018 as a result of lower professional fees paid in 2018.
- Decrease in other operating expenses by 6% from ₱71 million for the year ended December 31, 2017 to ₱67 million for the year ended December 31, 2018 due to decrease in representation and entertainment, training, registration fees and miscellaneous for the year.

Interest Income

Interest income increase from ₱25 million for the year ended December 31, 2017 to ₱42 million for the year ended December 31, 2018. The 68% increase resulted from the higher interest earned from in cash in banks, investments and receivables of the company for the year.

Interest Expense

Interest expense increase by 20% from ₱45 million in the year ended December 31, 2017 to ₱54 million in the year ended December 31, 2018. This is due primarily to the lower capitalization for the year as some of the malls are already operating.

Provision for Income Tax

Tax expense for the year ended December 31, 2018 is ₱1,038 million an increase of 17% from ₱884 million for the year ended December 31, 2017. This is due primarily to the higher taxable income recorded for the year.

Net Income

As a result of the foregoing, the Company's net income increased by 18% from ₱2,061 million in the year ended December 31, 2017 to ₱2,422 million in the year ended December 31, 2018.

For the year ended December 31, 2018, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

FINANCIAL CONDITION***As of December 31, 2018 vs. December 31, 2017***

Total assets as of December 31, 2017 were ₱45,330 million compared to ₱52,917 million as of December 31, 2018, or a 17% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments decreased by 27% from ₱572 million as of December 31, 2017 to ₱418 million as of December 31, 2018 due to the higher disbursements made for the construction of new malls.
- Available for sale financial assets in December 31, 2017, now classified as Investments at fair value through profit/loss and other comprehensive income including non-current portion decreased by 10% from ₱4,544 million as of December 31, 2017 to ₱4,098 million as of December 31, 2018 due to lower market value of the AFS held by the Group.
- Receivable from related parties, including non-current portion increased by 27% from ₱16,670 million as of December 31, 2017 to ₱21,228 million as of December 31, 2018 due to advances received during the year.
- Prepayments and other current assets increased by 45% from ₱1,473 million as of December 31, 2017 to ₱2,135 million as of December 31, 2018 due to the increase in prepayments and creditable withholding taxes.
- Property and equipment increased by 29% from ₱52 million as of December 31, 2017 to ₱67 million as of December 31, 2018 due primarily to the acquisitions of property and equipment made during the year.
- Investment properties increased by 38% from ₱25,581 million as of December 31, 2017 to ₱35,316 million as of December 31, 2018. The increase was due to the construction and development of new malls for the year.
- Other non-current assets decreased by 18% from ₱1,039 million as of December 31, 2017 to ₱852 million as of December 31, 2018 due to the decrease in cash restricted for use.

Total liabilities as of December 31, 2017 were ₱24,710 million compared to ₱30,675 million as of December 31, 2018, or a 24% increase. This was due to the following:

- Trade and other payables increased by 26% from ₱1,917 million as of December 31, 2017 to ₱2,424 million as of December 31, 2018 due to increase in accrued expenses, retention payable, deferred output VAT and payable to contractors for the construction and development of new projects.
- Payable to related parties increased by 54% from ₱11,915 million as of December 31, 2017 to ₱18,377 million as of December 31, 2018 due to advances from parent company made during the year.
- Interest bearing loans and borrowings, including non-current portion decreased by 22% from ₱7,530 million as of December 31, 2017 to ₱5,857 million as of December 31, 2018 due to payments made during the year.
- Deferred tax liabilities – net posted an increase of 51% from ₱1,530 million as of December 31, 2017 to ₱2,307 million as of December 31, 2018 due to the increase in temporary differences for the period that will eventually result to future tax liability.
- Other non-current liabilities decreased by 12% from ₱907 million as of December 31, 2017 to ₱802 million as of December 31, 2018 due to the settlements for the period.

Total stockholder's equity increased by 8% from ₱20,620 million as of December 31, 2017 to ₱22,242 million as of December 31, 2018 due to the earnings for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2018	12/31/2017
Current ratio ^(a)	0.41:1	0.77:1
Liability-to-equity ratio ^(b)	1.38:1	1.20:1
Interest coverage ^(c)	10.60	8.91
Return on assets ^(d)	4.6%	4.6%
Return on equity ^(e)	10.9%	10.0%

Notes:

- (a) *Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.*
- (b) *Liability-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.*
- (c) *Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the total interest paid. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.*
- (d) *Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.*
- (e) *Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.*

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2018 decreased from that of December 31, 2017 due increase in current liability from trade and other payables and payable to related parties company classified as current.

The increase in liability-to-equity ratio was due to the increase in payable to related parties.

Interest coverage for the year ended December 31, 2018 increased because of the higher EBITDA and lower interest paid for the year.

Return on asset increased as of December 31, 2018 compared to that as of December 31, 2017 due to higher income in 2018.

Return on equity is increased as a result of higher income made in 2018.

Material Changes to the Company's Balance Sheet as of December 31, 2018 compared to December 31, 2017 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments decreased by 27% from ₱572 million as of December 31, 2017 to ₱418 million as of December 31, 2018 due to the higher disbursements made for the construction of new malls.

Available for sale financial assets in December 31, 2017, now classified as Investments at fair value through profit/loss and other comprehensive income including non-current portion decreased by 10% from ₱4,544 million as of December 31, 2017 to ₱4,098 million as of December 31, 2018 due to lower market value of the AFS held by the Group.

Receivable from related parties, including non-current portion increased by 27% from ₱16,670 million as of December 31, 2017 to ₱21,228 million as of December 31, 2018 due to advances made during the year.

Prepayments and other current assets increased by 45% from ₱1,473 million as of December 31, 2017 to ₱2,135 million as of December 31, 2018 due to the increase in prepayments and creditable withholding taxes.

Property and equipment increased by 29% from ₱52 million as of December 31, 2017 to ₱67 million as of December 31, 2018 due primarily to the acquisitions of equipments made during the year.

Investment properties increased by 38% from ₱25,581 million as of December 31, 2017 to ₱35,316 million as of December 31, 2018. The increase was due to the construction and development of new malls for rent for the year.

Other non-current assets decreased by 18% from ₱1,039 million as of December 31, 2017 to ₱852 million as of December 31, 2018 due to the decrease in cash restricted for use.

Trade and other payables increased by 26% from ₱1,917 million as of December 31, 2017 to ₱2,424 million as of December 31, 2018 due to increase in accrued expenses, retention payable, deferred output VAT and payable to contractors for the construction and development of new projects.

Payable to related parties increased by 54% from ₱11,915 million as of December 31, 2017 to ₱18,377 million as of December 31, 2018 due to advances from parent company made during the year.

Interest bearing loans and borrowings, including non-current portion decreased by 22% from ₱7,530 million as of December 31, 2017 to ₱5,857 million as of December 31, 2018 due to payments made during the year.

Deferred tax liabilities – net posted an increase of 51% from ₱1,530 million as of December 31, 2017 to ₱2,307 million as of December 31, 2018 due to the increase in temporary differences for the period that will eventually result to future tax liability.

Other non-current liabilities decreased by 12% from ₱907 million as of December 31, 2017 to ₱802 million as of December 31, 2018 due to the settlements for the period.

Material Changes to the Company's Statement of income for the year ended December 31, 2018 compared to the year ended December 31, 2017 (increase/decrease of 5% or more)

Rental income increased from ₱4,799 million for the year ended December 31, 2017 to ₱5,674 million for the year ended December 31, 2018. The 18% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.

Parking fee revenue increased from ₱117 million for the year ended December 31, 2017 to ₱159 million for the year ended December 31, 2018. The 36% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.

Other operating income increased from ₱381 million for the year ended December 31, 2017 to ₱453 million for the year ended December 31, 2018. The 19% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Increase in depreciation and amortization by 5% from ₱950 million for the year ended December 31, 2017 to ₱998 million for the year ended December 31, 2018 due to additional depreciation from the newly opened malls and corporate building.

Increase in light and power by 6% from ₱387 million for the year ended December 31, 2017 to ₱409 million for the year ended December 31, 2018 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.

Increase in outside services by 24% from ₱279 million for the year ended December 31, 2017 to ₱347 million for the year ended December 31, 2018 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.

Increase in salaries and employee benefits by 31% from ₱186 million for the year ended December 31, 2017 to ₱244 million for the year ended December 31, 2018 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.

Increase in rentals by 123% from ₱134 million for the year ended December 31, 2017 to ₱299 million for the year ended December 31, 2018 due primarily to the new malls opened on leased properties and to the annual escalations of the rental rates of existing leased properties.

Increase in taxes and licenses by 33% from ₱131 million for the year ended December 31, 2017 to ₱174 million for the year ended December 31, 2018 due to higher taxes paid during the year.

Increase in repairs and maintenance by 54% from ₱96 million for the year ended December 31, 2017 to ₱148 million for the year ended December 31, 2018 due to the various refurbishments of the company's older malls and office building.

Increase in advertising and promotions by 55% from ₱49 million for the year ended December 31, 2017 to ₱76 million for the year ended December 31, 2018 due to increase in advertorials for the marketing and promotion of the malls especially the newly opened ones.

Increase in insurance by 7% from ₱28 million for the year ended December 31, 2017 to ₱30 million for the year ended December 31, 2018 due to the additional insurance obtained by the Company for its new malls and office buildings.

Decrease in professional fees by 23% from ₱22 million for the year ended December 31, 2017 to ₱17 million for the year ended December 31, 2018 as a result of lower professional fees paid in 2018.

Decrease in other operating expenses by 6% from ₱71 million for the year ended December 31, 2017 to ₱67 million for the year ended December 31, 2018 due to decrease in representation and entertainment, training, registration fees and miscellaneous for the year.

Interest income increase from ₱25 million for the year ended December 31, 2017 to ₱42 million for the year ended December 31, 2018. The 68% increase resulted from the higher interest earned from cash in banks of the company for the year.

Interest expense increase by 20% from ₱45 million in the year ended December 31, 2017 to ₱54 million in the year ended December 31, 2018. This is due primarily to the lower capitalization for the year.

Tax expense for the year ended December 31, 2018 is ₱1,038 million an increase of 17% from ₱884 million for the year ended December 31, 2017. This is due primarily to the higher taxable income recorded for the year.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

REVIEW OF YEAR END 2017 VS YEAR END 2016

RESULTS OF OPERATIONS

Revenues

Operating revenue

Operating revenue increased from ₱4,479 million in the year ended December 31, 2016 to ₱5,297 million in the year ended December 31, 2017. The 18% increase in the account was primarily attributable to the following:

- Rental income increased from ₱4,078 million in the year ended December 31, 2016 to ₱4,799 million in the year ended December 31, 2017. The 18% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.
- Parking fee revenue increased from ₱106 million in the year ended December 31, 2016 to ₱117 million in the year ended December 31, 2017. The 11% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.
- Other operating income increased from ₱296 million in the year ended December 31, 2016 to ₱381 million in the year ended December 31, 2017. The 29% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Costs and Expenses

Operating Expenses

Cost and expenses increased from ₱1,948 million in the year ended December 31, 2016 to ₱2,332 million in the year ended December 31, 2017. The 20% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 32% from ₱718 million in the year ended December 31, 2016 to ₱950 million in the year ended December 31, 2017 due to additional depreciation from the newly opened malls and corporate building.
- Increase in light and power by 14% from ₱340 million in the year ended December 31, 2016 to ₱387 million in the year ended December 31, 2017 due to the increase in the consumption in light and power

as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.

- Increase in outside services by 11% from ₱251 million in the year ended December 31, 2016 to ₱279 million in the year ended December 31, 2017 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.
- Increase in salaries and employee benefits by 10% from ₱169 million in the year ended December 31, 2016 to ₱186 million in the year ended December 31, 2017 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.
- Increase in rentals by 19% from ₱112 million in the year ended December 31, 2016 to ₱134 million in the year ended December 31, 2017 due to the annual escalations of the rental rates of existing leased properties.
- Decrease in taxes and licenses by 9% from ₱144 million in the year ended December 31, 2016 to ₱131 million in the year ended December 31, 2017 due to lower taxes paid during the year.
- Increase in repairs and maintenance by 13% from ₱85 million in the year ended December 31, 2016 to ₱96 million in the year ended December 31, 2017 due to the various refurbishments of the company's older malls and office building.
- Increase in insurance by 37% from ₱21 million in the year ended December 31, 2016 to ₱28 million in the year ended December 31, 2017 due to the additional insurance obtained by the Company for its new malls and office buildings.
- Increase in professional fees by 88% from ₱12 million in the year ended December 31, 2016 to ₱22 million in the year ended December 31, 2017 as a result of increase professional fees paid in 2017.
- Increase in other operating expenses by 53% from ₱46 million in the year ended December 31, 2016 to ₱71 million in the year ended December 31, 2017 due to increase in transportation and travel, commission, and registration fees for the year.

Interest Income

Interest income increase from ₱12 million in the year ended December 31, 2016 to ₱25 million in the year ended December 31, 2017. The 113% increase resulted primarily from the higher level of cash and cash equivalents of the company for the year.

Interest Expense

Interest expense decrease by 85% from ₱301 million in the year ended December 31, 2016 to ₱45 million in the year ended December 31, 2017. This is due primarily to the higher capitalization for the year.

Provision for Income Tax

Tax expense for the year ended December 31, 2017 is ₱884 million an increase of 28% from ₱691 million for the year ended December 31, 2016. This is due primarily to the higher taxable income recorded for the year.

Net Income

As a result of the foregoing, the Company's net income increased by 33% from ₱1,551 million in the year ended December 31, 2016 to ₱2,061 million in the year ended December 31, 2017.

For the year ended December 31, 2017, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from

continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

FINANCIAL CONDITION

As of December 31, 2017 vs. December 31, 2016

Total assets as of December 31, 2016 were ₱35,823 million compared to ₱45,330 million as of December 31, 2017, or a 27% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments increased by 34% from ₱428 million as of December 31, 2016 to ₱572 million as of December 31, 2017 due to the higher collection and proceeds from advances from parent company.
- Available for sale financial assets, including non-current portion increased by 21% from ₱3,758 million as of December 31, 2016 to ₱4,544 million as of December 31, 2017 due to higher market value of the AFS held by the Group.
- Trade Receivables – net increased by 68% from ₱4,065 million as of December 31, 2016 to ₱6,825 million as of December 31, 2017 mainly due increase in rental revenue with the opening of the new malls and corporate building.
- Receivable from ultimate parent company, including non-current portion increased by 10% from ₱1,960 million as of December 31, 2016 to ₱2,154 million as of December 31, 2017 due to advances made during the year.
- Receivable from other related parties - net, including non-current portion increased by 126% from ₱1,153 million as of December 31, 2016 to ₱2,600 million as of December 31, 2017 due to advances made during the year.
- Prepayments and other current assets increased by 5% from ₱1,403 million as of December 31, 2016 to ₱1,473 million as of December 31, 2017 due to the increase in prepayments.
- Investment properties increased by 16% from ₱22,028 million as of December 31, 2016 to ₱25,581 million as of December 31, 2017. The increase was due to the construction and development of new malls and office building for rent for the year.
- Other non-current assets increased by 59% from ₱653 million as of December 31, 2016 to ₱1,039 million as of December 31, 2017 due to the increase in cash restricted for use.

Total liabilities as of December 31, 2016 were ₱17,738 million compared to ₱24,710 million as of December 31, 2017, or a 39% increase. This was due to the following:

- Payable to parent company, including non-current portion increased by 141% from ₱4,857 million as of December 31, 2016 to ₱11,700 million as of December 31, 2017 due to advances from parent company made during the year.
- Interest bearing loans and borrowings, including non-current portion decreased by 13% from ₱8,646 million as of December 31, 2016 to ₱7,530 million as of December 31, 2017 due to payments made during the year.
- Liability for purchased land increased by 172% from ₱302 million as of December 31, 2016 to ₱802 million as of December 31, 2017 due to new land acquisitions on account for the year.

- Dividends Payable decreased by 12% from ₱313 thousand as of December 31, 2016 to ₱275 thousand as of December 31, 2017 due to payments for the period.
- Refundable deposits increased by 36% from ₱128 million as of December 31, 2016 to ₱175 million as of December 31, 2017 due to the increase in deposits from tenants of both existing and new malls and corporate buildings of the Company.
- Pension liabilities increased by 26% from ₱40 million as of December 31, 2016 to ₱51 million as of December 31, 2017 due to actuarial adjustments.
- Deferred tax liabilities – net posted an increase of 79% from ₱853 million as of December 31, 2016 to ₱1,530 million as of December 31, 2017 due to the increase in temporary differences for the period that will eventually result to future tax liability.
- Other non-current liabilities increased by 19% from ₱615 million as of December 31, 2016 to ₱732 million as of December 31, 2017 due mainly to the increase in retention payable.

Total stockholder's equity increased by 14% from ₱18,085 million as of December 31, 2016 to ₱20,620 million as of December 31, 2017 due to the earnings for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2017	12/31/2016
Current ratio ^(a)	0.77:1	1.06:1
Liability-to-equity ratio ^(b)	1.20:1	0.98:1
Interest coverage ^(c)	8.91	5.05
Return on assets ^(d)	4.6%	4.3%
Return on equity ^(e)	10.0%	8.6%

Notes:

- (a) *Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.*
- (b) *Liability-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.*
- (c) *Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the total interest paid. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.*
- (d) *Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.*
- (e) *Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.*

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2017 decreased from that of December 31, 2015 due higher current liabilities brought about by the increase in interest-bearing loans and borrowings.

The increase in liability-to-equity ratio was due to the increase in payable to parent company.

Interest coverage for the year ended December 31, 2017 decreased because of the higher interest paid for the year.

Return on asset increased as of December 31, 2017 compared to that as of December 31, 2015 due to higher income in 2016.

Return on equity is increased as a result of higher income made in 2016.

Material Changes to the Company's Balance Sheet as of December 31, 2017 compared to December 31, 2016 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments increased by 34% from ₱428 million as of December 31, 2016 to ₱572 million as of December 31, 2017 due to the higher collection and proceeds from advances from parent company.

Available for sale financial assets, including non-current portion increased by 21% from ₱3,758 million as of December 31, 2016 to ₱4,544 million as of December 31, 2017 due to higher market value of the AFS held by the Group.

Trade Receivables – net increased by 68% from ₱4,065 million as of December 31, 2016 to ₱6,825 million as of December 31, 2017 mainly due increase in rental revenue with the opening of the new malls and corporate building.

Receivable from ultimate parent company, including non-current portion increased by 10% from ₱1,960 million as of December 31, 2016 to ₱2,154 million as of December 31, 2017 due to advances made during the year.

Receivable from other related parties - net, including non-current portion increased by 126% from ₱1,153 million as of December 31, 2016 to ₱2,600 million as of December 31, 2017 due to advances made during the year.

Prepayments and other current assets increased by 5% from ₱1,403 million as of December 31, 2016 to ₱1,473 million as of December 31, 2017 due to the increase in prepayments.

Investment properties increased by 16% from ₱22,028 million as of December 31, 2016 to ₱25,581 million as of December 31, 2017. The increase was due to the construction and development of new malls and office building for rent for the year.

Other non-current assets increased by 59% from ₱653 million as of December 31, 2016 to ₱1,039 million as of December 31, 2017 due to the increase in cash restricted for use.

Payable to parent company, including non-current portion increased by 141% from ₱4,857 million as of December 31, 2016 to ₱11,700 million as of December 31, 2017 due to advances from parent company made during the year.

Interest bearing loans and borrowings, including non-current portion decreased by 13% from ₱8,646 million as of December 31, 2016 to ₱7,530 million as of December 31, 2017 due to payments made during the year.

Liability for purchased land increased by 172% from ₱302 million as of December 31, 2016 to ₱802 million as of December 31, 2017 due to new land acquisitions on account for the year.

Dividends Payable decreased by 12% from ₱313 thousand as of December 31, 2016 to ₱275 thousand as of December 31, 2017 due to payments for the period.

Refundable deposits increased by 36% from ₱128 million as of December 31, 2016 to ₱175 million as of December 31, 2017 due to the increase in deposits from tenants of both existing and new malls and corporate buildings of the Company.

Pension liabilities increased by 26% from ₱40 million as of December 31, 2016 to ₱51 million as of December 31, 2017 due to actuarial adjustments.

Deferred tax liabilities – net posted an increase of 79% from ₱853 million as of December 31, 2016 to ₱1,530 million as of December 31, 2017 due to the increase in temporary differences for the period that will eventually result to future tax liability.

Other non-current liabilities increased by 19% from ₱615 million as of December 31, 2016 to ₱732 million as of December 31, 2017 due mainly to the increase in retention payable.

Material Changes to the Company's Statement of income for the year ended December 31, 2017 compared to the year ended December 31, 2016 (increase/decrease of 5% or more)

Rental income increased from ₱4,078 million in the year ended December 31, 2016 to ₱4,799 million in the year ended December 31, 2017. The 18% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.

Parking fee revenue increased from ₱106 million in the year ended December 31, 2016 to ₱117 million in the year ended December 31, 2017. The 11% increase was due to higher number of vehicles using the mall parking space and additional parking space from new malls opened during the year.

Other operating income increased from ₱296 million in the year ended December 31, 2016 to ₱381 million in the year ended December 31, 2017. The 29% increase was due to increase in other fees charged to tenants such as billboards and other collaterals classified as other operating income.

Increase in depreciation and amortization by 32% from ₱718 million in the year ended December 31, 2016 to ₱950 million in the year ended December 31, 2017 due to additional depreciation from the newly opened malls and corporate building.

Increase in light and power by 14% from ₱340 million in the year ended December 31, 2016 to ₱387 million in the year ended December 31, 2017 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.

Increase in outside services by 11% from ₱251 million in the year ended December 31, 2016 to ₱279 million in the year ended December 31, 2017 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.

Increase in salaries and employee benefits by 10% from ₱169 million in the year ended December 31, 2016 to ₱186 million in the year ended December 31, 2017 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.

Increase in rentals by 19% from ₱112 million in the year ended December 31, 2016 to ₱134 million in the year ended December 31, 2017 due to the annual escalations of the rental rates of existing leased properties.

Decrease in taxes and licenses by 9% from ₱144 million in the year ended December 31, 2016 to ₱131 million in the year ended December 31, 2017 due to lower taxes paid during the year.

Increase in repairs and maintenance by 13% from ₱85 million in the year ended December 31, 2016 to ₱96 million in the year ended December 31, 2017 due to the various refurbishments of the company's older malls and office building.

Increase in insurance by 37% from ₱21 million in the year ended December 31, 2016 to ₱28 million in the year ended December 31, 2017 due to the additional insurance obtained by the Company for its new malls and office buildings.

Increase in professional fees by 88% from ₱12 million in the year ended December 31, 2016 to ₱22 million in the year ended December 31, 2017 as a result of increase professional fees paid in 2017.

Increase in other operating expenses by 53% from ₱46 million in the year ended December 31, 2016 to ₱71 million in the year ended December 31, 2017 due to increase in transportation and travel, commission, and registration fees for the year.

Interest income increase from ₱12 million in the year ended December 31, 2016 to ₱25 million in the year ended December 31, 2016. The 113% increase resulted primarily from the higher level of cash and cash equivalents of the company for the year.

Interest expense decrease by 85% from ₱301 million in the year ended December 31, 2016 to ₱45 million in the year ended December 31, 2017. This is due primarily to the higher capitalization for the year.

Tax expense for the year ended December 31, 2017 is ₱884 million an increase of 28% from ₱691 million for the year ended December 31, 2016. This is due primarily to the higher taxable income recorded for the year.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

Commitments and Contingencies

The Group is contingently liable with respect to guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for its entire real estate project.

The Philippines continues to experience economic difficulties relating to currency fluctuations, volatile stock markets and slowdown in growth. Management is of the opinion that losses, if any, from these events and conditions will not have material effects on the Group's financial statements.

Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way. The registrant shall indicate balance sheet conditions or an income or cash flow item that it believes may be indicators of its liquidity condition.

The Group sources its capital requirements through a mix of internally generated cash, bank borrowings and advances from parent company. The Group does not expect any material cash requirements beyond the normal course of the business.

Any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

None, except for those items disclosed in the 2019 Audited Financial Statements.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period except those disclosed in the 2019 Audited Financial Statements.

Item 7. Financial Statements

The Consolidated Financial Statements of the Company as of and for the year ended December 31, 2019 are incorporated herein in the accompanying Index to Financial Statements and/Supplementary Schedules.

Item 8. Information on Independent Accountant and Other Related Matters

Independent Public Accountant

SGV & Co., independent certified public accountants, audited the Company's consolidated financial statements without qualification as of and for the years ended December 31, 2017, 2018 and 2019, included in this report. Cyril Jasmin B. Valencia is the current audit partner for the Company and its subsidiaries.

External Audit Fees and Services

External Audit Fees

The following table sets out the aggregate fees billed for each of the last two years for professional services rendered by SGV & Company.

	<u>2019</u>	<u>2018</u>
	<i>(In ₱ Millions with VAT)</i>	
Audit and Audit-Related Fees:		
Fees for services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements	₱ 3.59	₱ 3.02
All other fees	—	—
Total	₱ 3.59	₱ 3.02

SGV & Company do not have any direct or indirect interest in the Company.

Tax Fees

Tax accounting, compliance, advice, planning and other form of tax services are not rendered by the appointed external auditor of the Company, but are secured from other entities.

All Other Fees

The appointed External Auditor of the Company does not render and/or provide product or service to the Company other than those provided under the caption “External Audit Fees”.

Audit Committee’s Approval Policies and Procedure for the Services of the External Auditor

The scope, extent and nature of the services to be referred to, and/or to be rendered by, the appointed External Auditor of the Company has to be unanimously approved by the Audit Committee in a meeting duly called for the purpose, including the fees to be paid for the services thus rendered and/or referred. In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

The Group has adopted some revisions and annual improvements to the PFRS (Philippine Financial Reporting Standards) that are relevant to the Group and effective for the financial statements beginning on or after January 1, 2018 as discussed in Note 3 of the Notes to Consolidated Financial Statements for the years ended December 31, 2019, 2018 and 2017.

As such, the comparative amounts contained in the audited financial statements may differ from those previously presented in the consolidated financial statements for the year ended December 31, 2019, 2018 and 2017.

There are no disagreements with auditors on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which, if not resolved to their satisfaction, would have caused the auditors to make reference thereto in their reports on the financial statements of the Company and its subsidiaries.

PART III – CONTROL AND COMPENSATION INFORMATION

Item 9. Directors and Executive Officers of the Issuer

Board of Directors and Executive Officers

The table below sets forth the members of the Company's Board and Executive Officers as of December 31, 2019.

<u>NAME</u>	<u>AGE</u>	<u>POSITION</u>	<u>CITIZENSHIP</u>
Manuel B. Villar Jr.	70	Chairman	Filipino
Manuel Paolo A. Villar	43	Director and President	Filipino
Cynthia J. Javarez	56	Director & Treasurer	Filipino
Camille A. Villar	34	Director	Filipino
Adisorn Thananun-Narapool	65	Director	Thai
Joel L. Bodegon	71	Independent Director	Filipino
Raul Juan N. Esteban	57	Independent Director	Filipino
Brian N. Edang	41	Chief Financial Officer & Head, Investor Relations	Filipino
Ma. Nalen Rosero	48	Chief Information Officer & Corporate Secretary	Filipino
Jo Marie Lazaro-Lim	41	Compliance Officer & Assistant Corporate Secretary	Filipino

** Business Experience of the named directors and officers covers the past five (5) years.*

MANUEL B. VILLAR JR., *Chairman*, was a Senator of the Philippines, having been elected in 2001 and re-elected in 2007. He served as Senate President from 2006 to 2008. He was a Congressman from 1992 to 2001 and served as Speaker of the House of Representatives from 1998 to 2000. A certified public accountant, Mr. Villar graduated from the University of the Philippines in 1970 with the degree of Bachelor of Science in Business Administration and in 1973 with the degree of Masters in Business Administration. In the early 1970's he founded Camella Homes and successfully managed the company to become the largest homebuilder in the Philippines now known as the Vista Land Group. Mr. Villar has been Chairman of the Board of the Company since 2012. Mr. Villar is currently the Chairman of the Board of Vista Land, AllHome Corp., AllValue Holdings Corp. and Golden Bria Holdings, Inc. He is a member of the following organizations: Makati Business Club, Manila Golf Club, Management Association of the Philippines, Financial Executive Institute of the Philippines (FINEX), Philippine Institute of Certified Public Accountants, and the Villar Social Institute for Poverty Alleviation and Governance (SIPAG).

MANUEL PAOLO A. VILLAR, *Director and President*, graduated from the Wharton School of the University of Pennsylvania with a dual degree of Bachelor of Science in Economics and bachelor of Applied Science. He worked as a research analyst at Clemente Capital Inc. in New York City prior to his graduation. He was a fixed income analyst at Goldman Sachs in Hong Kong and a consultant for McKinsey & Co. in the United States

for two years before joining the Vista Land Group in 2001. He is currently the President and Chief Executive Officer of Vista Land. Mr. Villar has been a Director of the Company since 2007. In addition, he is the CEO and Chairman of St. Augustine Gold and Copper Limited and Chairman of TVI Resources Development Philippines, Inc., Camella Homes, Inc., Communities Philippines, Inc., Crown Asia Properties, Inc., Brittany Corporation, Vista Residences, Inc. and Powersource Phils Development Corp. Mr. Villar is also the majority shareholder of Prime Asset Ventures, Inc., and director of Fine Properties, Inc. and AllHome Corp.

CYNTHIA J. JAVAREZ, *Director and Treasurer*, Ms. Javarez graduated from the University of the East with a degree in Bachelor of Science in Business Administration major in Accounting. She is a Certified Public Accountant. She took a Management Development Program at the Asian Institute of Management. She is currently the Chief Operating Officer and Treasurer of Vistamalls, Inc. She is also the Controller, Chief Operating Officer and Head of the Tax and Audit group of Vista Land after holding various other positions in the MB Villar Group of Companies since 1985. She is also the current President of Fine Properties, Inc, Camella Homes, Inc., Communities Philippines, Inc., Crown Asia Properties, Inc., Brittany Corporation and Vista Residences, Inc.

CAMILLE A. VILLAR, *Managing Director*, Vista Land Commercial Division. Ms. Villar, graduated from the Ateneo de Manila University with a degree in Bachelor of Science in Management. She took Management in Business Administration, Global Executive MBA Program in Instituto de Estudios Superiores de la Empresa (IESE Business School) of the University of Navarra in Barcelona, Spain. She joined the Corporate Communications Group of Brittany in 2007 until she assumed the position of Managing Director of Vista Land Commercial. She is also a Director of Golden Bria Holdings, Inc. She is also the Concurrent President of All Value Holdings Corp., and the Vice Chairman of AllHome Corp. Ms. Villar is currently a Congresswoman, representing Las Pinas City.

ADISORN THANANUN-NARAPOOL, *Director*, holds a Bachelor of Accounting from Thammasat University and M.B.A. from Thammasat University. Mr. Thananun-Narapool has been Managing Director of Land and Houses Public Company Limited since May 1, 2013 and serves as its Member of Executive Board. Mr. Thananun-Narapool served as Senior Executive Vice President of Support at Land and Houses Public Company Limited from 2002 to April 2013 and served as its Chief Financial Officer. Mr. Thananun-Narapool served as an Executive Vice President -Land and Houses Public Co., Ltd. from 1992 to 2001. He has been a Director of Land and Houses North Co Ltd., and Land and Houses Northeast Co Ltd., since 1995. Mr. Thananun-Narapool has been a Director of Siam Tanee Property Co., Ltd. since 1991, Siam Tanee Real Estate Co., Ltd. since 1993, Safety Insurance Public Co., Ltd. since 1994, Cameron Global Limited since 1999, LH Muang Mai Co., Ltd. since 2001. Mr. Thananun-Narapool serves as a Director of Secondary Mortgage Corporation, Asset Plus Securities Public Co., Ltd., Land and Houses Property Fund. He has been a Director of Land and Houses Public Company Ltd. since 2002.

JOEL L. BODEGON, *Independent Director*, obtained his Bachelor of Arts degree and Bachelor of Laws, both from the University of the Philippines. He was admitted to the Bar in 1975. He worked in a private law firm and the Office of the Solicitor General before he joined Angara Abello Concepcion Regala and Cruz (ACCRA) in 1976, where he became a partner in 1982 until 1986. In 1987, he formed, together with some ACCRA partners, the Jardeleza Sobreviñas Diaz Hayudini & Bodegon Law Offices, where he was managing partner for 12 years until his retirement in 2008. In 2010, he formed the Bodegon Estorninos Guerzon Borie & Bongco Law Offices. Mr. Bodegon has been a Director of the Company since 2010. Atty. Bodegon possesses all the qualifications and none of the disqualifications of an Independent Director under SRC Rule 38 since his election as such.

RAUL N. ESTEBAN, *Independent Director*, graduated from the Ateneo de Manila University with a degree of Bachelor of Science in Management Engineering. He became a brand manager of Unilever Philippine from 1983 to 1986. He was the Country Representative of PPF (A Subsidiary of Unilever) from 1986 to 1988. He was Founding Partner of AGB-Nielsen Philippines and was Chairman until 2012. He held various positions in the Advertising Board of the Philippines, Advertising Congress, MORES (Marketing & Opinion Research Society of the Philippines) and ESOMAR (World Association of Marketing, Social, and Opinion Research) from 2000 to present. Currently, he is the Managing Director of Philippine Survey and Research Center Inc.

BRIAN N. EDANG, *Chief Financial Officer and Head Investor Relations*, is a Certified Public Accountant. He graduated cum laude with a Bachelor of Science in Accountancy degree from the University of St. La Salle – Bacolod. He served in various capacities in the MB Villar Group of Companies from 2004 to 2007. Prior to joining the group, he was with SGV & Co. (EY Philippines) as an external auditor from 1999 to 2003. He is the Investor Relations Head of Vista Land from 2007 up to present and the Chief Financial Officer of the Company since November 2018. Mr. Edang is a member of the Philippine Institute of Certified Public Accountants (PICPA) and the Financial Executives Institute of the Philippines (FINEX).

MA. NALEN SJ. ROSERO, *Chief Information Officer and Corporate Secretary*, graduated salutatorian from the San Beda College of Law. She has been with Manuela since 2001. She was an associate of the Angara Abello Concepcion Regala & Cruz (ACCRA) Law Offices for three years. She is currently a director of Masterpiece Asia Properties, Inc. and Manuela Corporation. She is also the Corporate Secretary of the subsidiaries of Vista Land.

JO MARIE LAZARO-LIM, *Compliance Officer and Assistant Corporate Secretary*, graduated from University of Sto. Tomas with a degree in Bachelor of Arts in Legal Management and she earned her law degree from San Beda College of Law. She joined Manuela Corporation in 2003. She is currently the Corporate Secretary of Manuela Corporation and Masterpiece Asia Properties, Inc., as well as the other affiliate companies of the group.

Resignation of Directors

Ms. Benjamarie Therese N. Serrano resigned as the director of the Company in June 2019. Ms. Cynthia J. Javarez was elected in her place.

To date, no director has resigned or declined to stand for re-election for the Board of Directors due to any disagreement with the Corporation relative to the Corporation's policies, practices and operations.

Family relationships

Manuel B. Villar, Jr., is the father of Manuel Paolo A. Villar and Camille A. Villar. There are no other family relationships among the directors and executive officers.

Involvement in Certain Legal Proceedings of Directors and Executive Officers

None of the Directors and Executive Officers is involved in any material pending legal proceedings in any court or administrative agency of the government.

- (a) None of them has been involved in any bankruptcy petition.
- (b) None of them has been convicted by final judgment in a criminal proceeding or being subject to any pending criminal proceeding, both domestic and foreign.
- (c) None of them has been subject to any order, judgment or decree of any court of competent jurisdiction (both domestic and foreign) permanently or temporarily enjoining, barring, suspending or likewise limiting their involvement in any type of business, securities, commodities or banking activities.
- (d) None of them has been found by a domestic or foreign court of competent jurisdiction (in a civil action), by the Commission or comparable body, or by a domestic or foreign exchange or organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation.

Item 10. Executive Compensation

Names	Position	Year	Salary	Bonus
Manuel Paolo A. Villar	President			
Brian N. Edang	Chief Financial Officer & Head, Investor Relations			
Ma. Nalen SJ. Rosero	Corporate Secretary & Chief Information Officer			
Rowena B. Bandigan	Chief Accountant			
Florence R. Bernardo	Mall operations			
Aggregate executive compensation for above named officers		Actual 2018	₱ 9.2 M	₱ 0.6 M
		Actual 2019	₱ 9.7 M	₱ 0.6 M
		Projected 2020	₱ 10.3 M	₱ 0.6 M
Aggregate executive compensation for all other officers and directors, unnamed		Actual 2018	₱ 5.1 M	₱ 0.4 M
		Actual 2019	₱ 5.4 M	₱ 0.4 M
		Projected 2020	₱ 5.6 M	₱ 0.4 M

The total annual compensation paid to the above-named officers and directors was paid in cash. The annual compensation includes the basic salary, the mid-year and 13th month bonus.

Standard arrangements

Other than payment of reasonable per diem ₱50,000 per non-executive director for every meeting, there are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly by the Company's subsidiaries, for any services provided as a director for 2018 and 2019.

Other arrangements

There are no other arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly by the Company's subsidiaries, during 2018 and 2019 for any service provided as a director.

Employment Contracts and Termination of Employment and Change in Control Arrangements

The Company has not entered into any contract or arrangement for payment of compensation other than what has been included above. Executive officers are considered employees of the Company, but their contracts with the Company are not in writing. The Company has no arrangement for termination of employment.

Warrants and options held by the executive officers and directors

There are no outstanding warrants or options held by the Company's CEO, the named executive officers, and all officers and directors as a group.

Significant employee

The Company has high regard for its human resources. It expects each employee to do his part in achieving the Company's goals and objectives.

Item 11. Security Ownership of Certain Beneficial Owners and Management**Security Ownership of Record and Beneficial Owners**

Security ownership of certain record and beneficial owners of more than 5.0% of the voting securities as of December 31, 2019:

<u>Title of Class of Securities</u>	<u>Name/Address of Record Owners and Relationship with Us</u>	<u>Name of Beneficial Owner /Relationship with Record Owner</u>	<u>Citizenship</u>	<u>No. of Shares Held</u>	<u>% of Ownership¹</u>
Common Shares	Vista Land & Lifescapes, Inc. LGF Bldg B, Evia Lifestyle Center, Vista City, Daang Hari, Almanza II, Las Piñas City Shareholder	Record Owner is also beneficial Owner	Filipino	7,443,192,641	69.0721%
Common Shares	Land & Houses Public Company Limited Q. House, Convent Building, 4 th & 5 th Floors, No. 38 Convent Road, Silom, Bangkok, Thailand Shareholder	Record Owner is also beneficial Owner	Thai	808,431,465	7.5022%
Preferred Shares	Fine Properties Inc. LGF Bldg B, Evia Lifestyle Center, Vista City, Daang Hari, Almanza II, Las Piñas City Shareholder	Record Owner is also beneficial Owner	Filipino	2,350,000,000	21.8078%

¹Based on the total issued and outstanding shares (common and preferred) of 10,775,981,156 as of December 31, 2019

Security Ownership of Management

Security ownership of certain management as of December 31, 2019:

Title of Class	Name of Beneficial Owner	Amount & Nature of Beneficial Ownership	Citizenship	Percent of Class
Common Shares	Manuel B. Villar Jr. C. Masibay Street, BF Resort Village, Las Piñas City	1,000 - Direct	Filipino	0.00001%
Preferred Shares	Manuel B. Villar Jr. C. Masibay Street, BF Resort Village, Las Piñas City	2,350,000,000 - Indirect	Filipino	21.80776%
Common Shares	Manuel Paolo A. Villar C. Masibay Street, BF Resort Village, Las Piñas City	1,000 - Direct	Filipino	0.00001%
Common Shares	Cynthia J. Javarez B3A/L2 Vetta di Citta Italia, Imus, Cavite	1,000 - Direct	Filipino	0.00001%
Common Shares	Camille A. Villar C. Masibay Street, BF Resort Village, Las Piñas City	100 – Indirect	Filipino	0.000001%
Common Shares	Adisorn Thananan-Narapool 1 Q. House, Lumpini 38 th Floor, South Saturn Road, Silom, Bangkok, Thailand	1,000 – Indirect	Thai	0.00001%
Common Shares	Joel L. Bodegon 118 Lipa Street, Ayala Alabang Village, Muntinlupa City	1,000 – Direct	Filipino	0.00001%
Common Shares	Raul Juan N. Esteban 223B Alexandra Condo. 29 Meralco Avenue, Ortigas Center, Pasig City	1,000 – Indirect	Filipino	0.00001%
AGGREGATE SHAREHOLDINGS		2,350,006,100		21.80782%

Voting Trust Holders of 5.0% or More

As of December 31, 2019, there is no party holding any voting trust for 5% or more of total shares outstanding.

Changes In Control

As of December 31, 2019, there was no arrangement which may result in a change in control of the Company.

Item 12. Certain Relationships and Related Transactions

The Company is a subsidiary of Vista Land & Lifescapes, Inc. (VLL). It enters into transactions with associates and related parties, in its regular course of business, consisting mainly of advances and reimbursement of expenses and purchase and sell of real estate properties. These transactions to and from related parties are made on arm's length basis and at current market prices at the time of the transactions.

No transaction, without proper disclosure, was undertaken by the Company in which any Director or Executive Officer, nominee for election as Director, or any member of its immediate family was involved or had a direct or indirect material interest.

No single Director or Executive Officer, nominee for election as Director, or any member of their immediate family owns or holds more than 10% of the Company's voting shares.

Please refer to Notes on Related Party Transactions of the Notes to Consolidated Financial Statements of the 2019 Audited Financial Statements, which is incorporated herein in the accompanying Index to Exhibits.

PART IV – CORPORATE GOVERNANCE

Item 13. Corporate Governance

To be disclosed separately.

PART V – SUSTAINABILITY REPORT

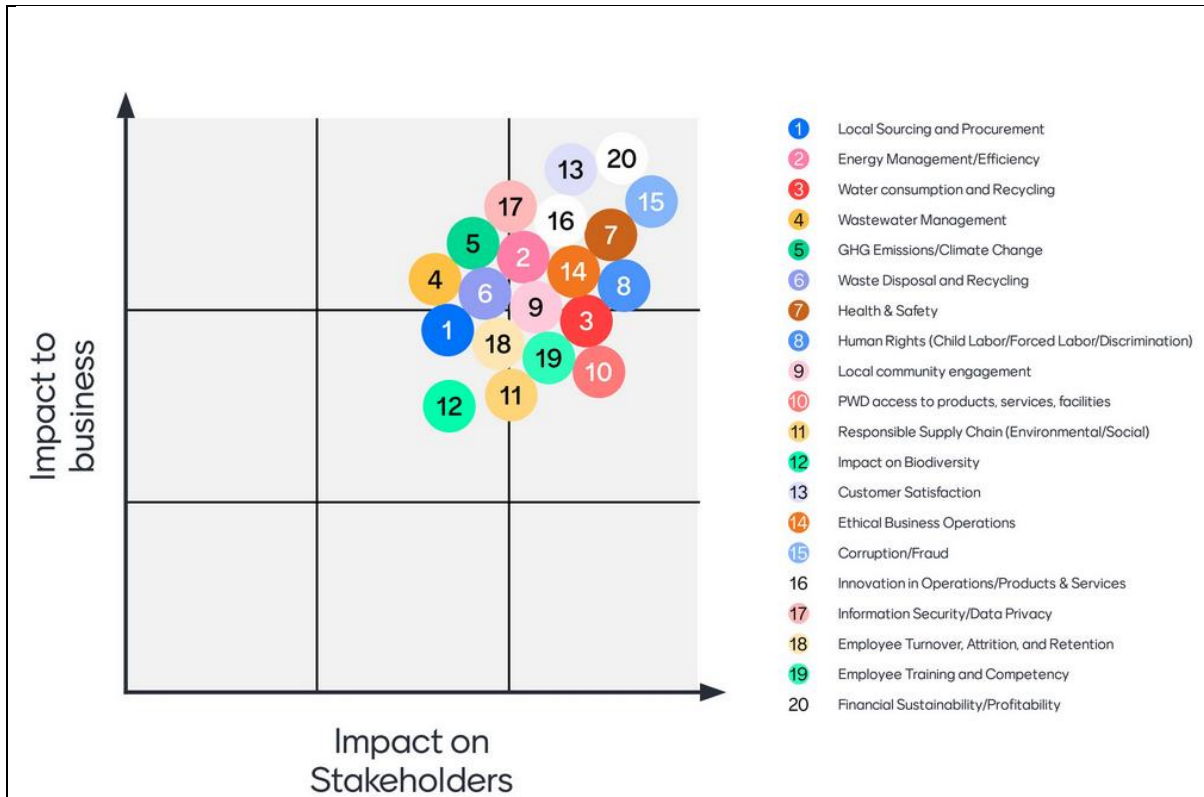
Item 14. Sustainability Report

Company Details	
Name of Organization	VISTAMALLS, INC.
Location of Headquarters	Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City 1750
Location of Operations	Nationwide
Report Boundary: Legal entities (e.g. subsidiaries) included in this report*	<p>For the environmental portion of the report, the Vistamalls that were chosen are:</p> <p>Evia Lifestyle Center - Daang Hari Road, Vista Alabang, Las Piñas City Vista Hub – 21st Drive cor. 5th Avenue, Bonifacio Global City, The Fort, Taguig City Starmall Alabang – South Luzon Expressway, Alabang, Muntinlupa City Starmall EDSA Shaw – Harvard St., Mandaluyong City Vista Mall Bataan – Brgy. Cupang Proper, Roman Superhighway, Balanga, Bataan Nomo – A Vista Lifestyle Center - Molino Boulevard, Bacoor City, Cavite</p> <p>For other sections, the whole of Vistamalls' operations are included.</p>
Business Model, including Primary Activities, Brands, Products, and Services	Real Estate
Reporting Period	For the year ending on December 31, 2019
Highest Ranking Person responsible for this report	Brian N. Edang

**If you are a holding company, you could have an option whether to report on the holding company only or include the subsidiaries. However, please consider the principle of materiality when defining your report boundary.*

Materiality Process

Explain how you applied the materiality principle (or the materiality process) in identifying your material topics. ¹⁴
<p>Vistamalls is an operator and developer of various mass market retail malls and BPO office commercial centers mostly located in the Mega Manila area. The malls house various retail establishments and the BPO commercial centers cater mostly to the office space needs of the BPO companies.</p> <p>As the commercial leasing arm of the Villar Group, we are proud of our over 40-year tradition of excellence in keeping with the Group's vision and desire of serving and uplifting the Filipino quality of life. Finding inspiration in our strong connection with the communities, companies and consumers we serve, we move forward to our greater vision of reaching out and expanding to new areas of growth.</p> <p>Our resolve to progressive and inclusive growth of our business lies with the strength of our management team, with the experience and expertise in handling our operations and aligning strategies based on the needs of the mall retail and BPO leasing sectors. We continue to engage with our stakeholders for us to properly direct our strategy in the services we offer.</p> <p>Part of those efforts in identification, assessment, and prioritizing various concerns that affect the sustainability of Vista Mall's operations is through a one day workshop participated by the key personnel from various departments of Vistamalls. Guided by the Global Reporting Initiative (GRI) procedures on materiality identification, they were given insights on what issues are impacting stakeholders and business operations, and their corresponding level of importance. The results of the workshop are shown on the materiality map shown below:</p>



The topics were determined as low, medium, or high criticality to Vista Mall's operations and stakeholders. High and medium levels of criticality are reported in this document. A summary of the material topics with high or medium criticality are shown below:

Criticality	Material Topics	Relevant GRI Standards	Contribution to SDGs
High	Financial Sustainability/Profitability	GRI 201: Economic Performance 2016	SDG 8: Decent work and economic growth SDG 9: Industry, innovation, and infrastructure
	Customer Satisfaction	GRI 102-44: Key topics and concerns raised	SDG 16: Peace, justice and strong institutions
	Corruption/Fraud	GRI 205: Anti-corruption 2016	SDG 16: Peace, justice and strong institutions
	Information Security/Data Privacy	GRI 418: Customer Privacy 2016	SDG 16: Peace, justice and strong institutions
	Innovation in Operations/Products & Services	GRI 102-2: Activities, bands, products, and services	SDG 9: Industry, innovation, and infrastructure
	Health & Safety	GRI 403: Occupational Health and Safety 2018 GRI 416: Customer Health and Safety 2016	SDG 3: Good health and well-being SDG 8: Decent work and economic growth SDG 16: Peace, justice and strong institutions

	Human Rights (Child Labor/Forced Labor/Discrimination)	GRI 406: Non-discrimination 2016 GRI 407: Freedom of Association and Collective Bargaining 2016 GRI 408: Child Labor 2016 GRI 409: Forced or Compulsory Behavior 2016 GRI 412: Human Rights Assessment 2016	SDG 5: Gender equality SDG 8: Decent work and economic growth SDG 10: Reduced inequalities SDG 16: Peace, justice and strong institutions
	Energy Management/Efficiency	GRI 302: Energy 2016	SDG 7: Affordable and clean energy SDG 8: Decent work and economic growth SDG 12: Responsible consumption and production SDG 13: Climate action
	Ethical Business Operations	GRI 205: Anti-corruption 2016 GRI 206: Anti-competitive Behavior 2016 GRI 307: Environmental Compliance 2016 GRI 419: Socioeconomic Compliance 2016	SDG 16: Peace, justice and strong institutions
Medium	GHG emissions/climate change	GRI 305: Emissions 2016	SDG 3: Good health and well-being SDG 12: Responsible consumption and production SDG 13: Climate action
	Waste disposal and recycling	GRI 306: Waste 2020	SDG 3: Good health and well-being SDG 6: Clean water and sanitation SDG 12: Responsible consumption and production
	Local community engagement	GRI 413: Local Communities 2016	SDG 1: No poverty SDG 2: Zero hunger
	Water consumption and recycling	GRI 303: Water and Effluents 2018	SDG 3: Good health and well-being SDG 6: Clean water and sanitation SDG 12: Responsible consumption and production
	Wastewater management	GRI 303: Water and Effluents 2018	SDG 3: Good health and well-being SDG 6: Clean water and sanitation SDG 12: Responsible consumption and production
	Employee turnover, attrition, and retention	GRI 401: Employment 2016 GRI 402: Labor/Management Relations 2016 GRI 405: Diversity and Equal Opportunity 2016	SDG 5: Gender equality SDG 8: Decent work and economic growth SDG 10: Reduced inequalities SDG 16: Peace, justice and strong institutions

	Employee training and competency	GRI 404: Training and Education 2016	SDG 4: Quality education SDG 5: Gender equality SDG 8: Decent work and economic growth SDG 10: Reduced inequalities
	PWD access to products, services, facilities	GRI 102-44: Key topics and concerns raised GRI 416: Customer Health and Safety 2016	SDG 3: Good health and well-being SDG 8: Decent work and economic growth SDG 16: Peace, justice and strong institutions
	Local sourcing and procurement	GRI 204: Procurement Practices 2016 GRI 414: Supplier Social Assessment 2016	SDG 5: Gender inequality SDG 8: Decent work and economic growth SDG 16: Peace, justice and strong institutions
	Responsible supply chain	GRI 204: Procurement Practices 2016 GRI 414: Supplier Social Assessment 2016	SDG 5: Gender inequality SDG 8: Decent work and economic growth SDG 16: Peace, justice and strong institutions
	Impact on biodiversity	GRI 304: Biodiversity 2016	SDG 6: Clean water and sanitation SDG 14: Life on water SDG 15: Life on land
Each material topic identified in this report adheres to the standard/s that are set by GRI that will aid Vistamalls' performance to sustainable business practices. Vistamalls recognizes its contribution to the United Nations Sustainable Development Goals (UN SDGs)			

¹⁴ See [GRI 102-46](#) (2016) for more guidance.

ECONOMIC

Economic Performance

Direct Economic Value Generated and Distributed

Disclosure	Amount (in millions)	Units
Direct economic value generated (revenue)	7,474.98	PhP
Direct economic value distributed:		
a. Operating costs	1,400.03	PhP
b. Employee wages and benefits	256.14	PhP
c. Payments to suppliers, other operating costs	1,289.02	PhP
d. Dividends given to stockholders and interest payments to loan providers	764.15	PhP
e. Taxes given to government	1,412.32	PhP
f. Investments to community (e.g. donations, CSR)	9.19	PhP

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Vistamalls' financial reports have been prepared in compliance with the Philippine Financial Reporting Standards, and such financial reports are being audited by an external auditing firm.	Employees, Community, Suppliers, Investors, Government	<p>The Company files and submits its quarterly and annual financial reports to the relevant regulatory agencies, and posts the same on the Company website. It also established a separate Board Risk Oversight Committee, responsible for the oversight of the Company's Enterprise Risk Management System, to ensure its functionality and effectiveness.</p> <p>The Company also grows its leasing portfolio to achieve income growth for the benefit of all its stakeholders.</p> <p>Its employees are provided with employee benefits on top of the basic salary.</p> <p>It allocates budget for its corporate social responsibility (CSR) programs, as approved by the board and management.</p> <p>In making business decisions, Vistamalls continues to improve the economic value it delivers, and manages its impact on the environment and society.</p> <p>Its finance department is very prudent in managing the resources of the Company. It is very conscious in maintaining a healthy gearing ratio, and does liability management activities, as needed.</p>

What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
Foreign exchange devaluation, inflation of prices affecting cost and expenses, and emerging regulations affecting the Philippine Real Estate industry, are risks that were identified in 2019.	Employees, Suppliers, Investors, Government	Vistamalls' has an established Enterprise Risk Management, and has a Board Risk Oversight Committee to mitigate these financial risks.
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
Improving company performance in 2020 will lead to more distributed growth and create more value for its stakeholders.	Employees, Suppliers, Investors, Government	The Company, through its Management, ensures that financial resources of the Company are being optimized. It continues to exercise prudence in managing the resources of the Company.

Climate-related risks and opportunities¹⁵

Governance	Strategy	Risk Management	Metrics and Targets
Board oversight on all risks and opportunities, including physical risks related to climate, are handled by the Board Risk Oversight Committee. The committee is tasked to decide upon the recommendations made to update policies related to the ERM and related guidance, as may be needed.	Over the short, medium, and long term, the Company has looked into acute physical (e.g. typhoons, floods) and chronic physical (e.g. increase in outside temperatures) risks for its malls and BPO leasing operations as part of operational, financial, and reputational risks.	As with all the key risks (e.g. strategic, compliance, operational, financial, and reputational risks), Vistamalls identifies climate-related risks based on analysis of key risks exposure relating to economic, environmental, social and governance (EESG) factors and the achievement of the organization's strategic objectives.	Natural catastrophes directly affect the Company's operations. These are measured through the following: <ul style="list-style-type: none"> • Number of days of delays in project timeline • Number of days of property downtime and business disruption • Costs of repair or replaced damage or destroyed assets • Costs for maintenance due to wear and tear on or damage to buildings
The Chief Risk Officer (CRO) is designated as the ultimate champion of the ERM process. The CRO (i) supervises the entire ERM process and spearheads the development, implementation, maintenance and continuous improvement of ERM processes and documentation; (ii) communicates the top risks and the status of implementation of risk management strategies and action plans to the Board Risk Oversight Committee; (iii) collaborates with the Chief	Although in 2019, there were no incidents that caused significant operational, financial, and reputational impact in any of our malls and BPO operations due to climate-related risks, the Company still believes that such risks may cause temporary disruptions of its operations.	The Company's processes for managing climate-related risks are defined and discussed in its Enterprise Risk Management plan.	In order to mitigate or eliminate the exposure to risks, Vista Land sees the opportunity of improving its business operations through: <ul style="list-style-type: none"> • Conducting regular preventive check and maintenance of all assets • Retrofitting of building and other developments • Tracking the frequency of discussions with Board and Management on climate-related risks

Governance	Strategy	Risk Management	Metrics and Targets
<p>Executive Officer in updating and making recommendations to the Board Risk Oversight Committee;</p> <p>(iv) suggests ERM policies and related guidance, as may be needed; and (v) provides insights on the following:</p> <ul style="list-style-type: none"> • Risk management processes are performing as intended; • Risk measures reported are continuously reviewed by risk owners for effectiveness; and • Establish risk policies and procedures are being complied with. <p>The CRO's office is given authority, stature, resources and support from all departments to fulfill the tasks given to him/her.</p>			<p>Tracking the frequency of communication and trainings with employees regarding protocols in situations related to natural catastrophes or severe weather conditions.</p>
	<p>Due to the Company's exposure of climate-related scenarios, Vistamalls conducts thorough technical due diligence and environment scanning on all of its land acquisitions and mall and office openings. Technical due diligence include environmental studies not just for specific land parcels but for adjacent areas as well. The Company will also include additional measures for specific climate-related events including the 2°C or lower scenario in their Enterprise Risk Management ("ERM") starting 2020.</p>	<p>Vistamalls has a risk register with clearly defined, prioritized and residual risks included. From there, the Company develops a risk mitigation plan for the most important risks to the Corporation, as defined by the risk management strategy. The Company then communicate and report significant risk exposures, and risk mitigation plans to the Board Risk Oversight Committee for their consideration.</p>	

¹⁵ Adopted from the Recommendations of the Task Force on Climate-Related Financial Disclosures. The TCFD Recommendations apply to non-financial companies and financial-sector organizations, including banks, insurance companies, asset managers and asset owners.

¹⁶ For this disclosure, impact refers to the impact of climate-related issues on the company.

Procurement Practices

Proportion of spending on local suppliers

Disclosure	Quantity	Units
<i>Percentage of procurement budget used for significant locations of operations that is spent* on local suppliers</i>	100	%

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Contractors and suppliers are chosen based on their capacity to fulfill our requirements, competitiveness of their offer, historical performance, and results of background checking, among others.	Employees, Suppliers, Contractors, Customers	<p>Vistamalls requires in its procurement process that business or corporate documents (e.g. SEC and DTI Registration, BIR registration, Business Permits, Audited Financial Statements) would be submitted by potential suppliers for them to be considered.</p> <p>The Company selects its suppliers through set criteria (e.g. number of years in the industry, Aftersales service, Facilities and equipment, Liquidity & Solvency)</p>
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
Local suppliers may not be globally competitive in terms of technology.	Suppliers, Customers	The Company conducts constant research and does foreign travels for benchmarking; Suppliers undergo a thorough accreditation process that includes background investigation, submission of complete and updated financial documents and the necessary government permits and certifications, company and plant visits, and other pertinent inquiries.
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
Better relations with local suppliers and achieve higher standards of practices for procurement	Suppliers, Customers, Employees	Synergy of all procurement teams within the Villar Group to negotiate prices of key goods and services as one block. The Company also invests in human resources by providing the necessary trainings to further improve their skills as procurement professionals.

Anti-corruption

Training on Anti-corruption Policies and Procedures

Disclosure	Quantity	Units
Percentage of employees to whom the organization's anti-corruption policies and procedures have been communicated to	100	%
Percentage of business partners to whom the organization's anti-corruption policies and procedures have been communicated to	100	%
Percentage of directors and management that have received anti-corruption training	100	%
Percentage of employees that have received anti-corruption training	100	%

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
The Company acknowledges fraud and corruption management is part of good governance and management practice. These policies are in compliance to the principles and practices set out by the Company's Manual on Corporate Governance.	Employees, Suppliers, Government Regulators	The Company has a Whistleblowing Policy and an Anti-Bribery Policy that are communicated to its employees during job orientations and tackled every annual corporate values session of the Company. These policies are posted in the Company's website as well for the information of all our stakeholders.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
Stakeholders may not completely follow the communications that are conveyed on the Company's Anti-corruption policies.	Employees, Suppliers, Investors	The Company makes sure to include discussion of the Anti-Corruption Policies of the Company during on the job orientation and during the annual corporate values session of the Company.
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant opportunities identified as all employees, directors and management, and business partners are 100% communicated and trained on anti-corruption policies.		

Incidents of Corruption

Disclosure	Quantity	Units
Number of incidents in which directors were removed or disciplined for corruption	0	#
Number of incidents in which employees were dismissed or disciplined for corruption	0	#
Number of incidents when contracts with business partners were terminated due to incidents of corruption	0	#

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
There was no case of corruption in the Company in the reporting year. However, the Company is always employing its Anti-corruption policies to its operations and supply and value chains.	Employees, Suppliers, Government	The Anti-Corruption Policies of the Company are issued to all staff members, directors, and members of the management and strictly applies to all personnel.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
If the policy is not well-communicated to all stakeholders, there is the possibility of not carrying them out. This would affect our operations and our engagement with our suppliers.	Employees, Suppliers, Investors, Government	The Company makes sure to include discussion of the Anti-Corruption Policies of the Company during on the job orientation and during the annual corporate values session of the Company. These are also posted on the Company's website for the information of our stakeholders.
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant opportunities identified as there are no incidents reported regarding corruption activities within the Company for 2019.		

ENVIRONMENT

Resource Management

Energy consumption within the organization:

Disclosure	Quantity	Units
Energy consumption (renewable sources)	Not applicable	GJ
Energy consumption (gasoline)	Not applicable	GJ
Energy consumption (LPG) ¹	7954.88	GJ
Energy consumption (diesel)		GJ
Vista Hub	82.71	GJ
Bataan	1,236.46	GJ
Evia	404.19	GJ
Alabang	228.09	GJ
Shaw	287.18	GJ
NoMo	Opened December 2019	GJ
Energy consumption (electricity)		
Vista Hub	906,064.44	kWh
Bataan	8,355,108.29	kWh
Evia	9,246,866.92	kWh
Alabang	17,338,892.65	kWh
Shaw	7,197,840.96	kWh
NoMo	1,641,500.00	kWh

¹ – Only for Evia

Reduction of energy consumption

Disclosure	Quantity	Units
Energy reduction (renewable sources)	Not applicable	GJ
Energy reduction (LPG)	0	GJ
Energy reduction (diesel)	0	GJ
Energy reduction (electricity)		
Vista Hub	24,000.00	kWh
Bataan	24,589.00	kWh
Evia	2,669,887.44	kWh
Alabang	149,760.00	kWh
Shaw	99,588.00	kWh
NoMo	Opened December 2019	kWh
Energy reduction (gasoline)	Not applicable	GJ

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Energy consumption comes mostly from mall and BPO operations, particularly on electricity, vehicle, and generator set use.	Employees, Tenants, Customers	<p>The Company trains its operations staff on energy management measures which include the proper maintenance and operation of diesel generator sets.</p> <p>Energy saving measures are being adopted. These include measures such as: (i) upgrading lighting fixtures from CFL to LED bulbs, (ii) optimizing facility scheduling on turning on the lights, airconditioning facilities, elevators and escalators, and (iii) the use of the automatic switches for pumps and motors.</p> <p>Regular preventive maintenance measures and cleaning of facilities are in place to improve equipment performance and efficiency.</p> <p>Though none of our malls and BPO spaces have installed renewable energy technologies, the Company is studying this possibility.</p> <p>The Management also schedules its employees' business travels and other related trips with the greatest fuel economy possible to control fuel consumption.</p>
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
Vistamalls aims to improve efforts to reduce carbon emissions through lower energy consumption.	Community, Environment	The Company will continue to expand its program in energy reduction with the use of less wattage, high efficiency equipment.

Water consumption within the organization

Disclosure	Quantity	Units
Water withdrawal		
Vista Hub	Not applicable	Cubic meters
Bataan	Not applicable	Cubic meters
Evia	Not applicable	Cubic meters
Alabang ¹	200,750	Cubic meters
Shaw	0	Cubic meters
NoMo	Not applicable	Cubic meters
Water consumption		
Vista Hub	1,784	Cubic meters
Bataan	96,188	Cubic meters
Evia	188,937	Cubic meters
Alabang ¹	35,947	Cubic meters
Shaw	69,017	Cubic meters
NoMo	788	Cubic meters
Water recycled and reused	0	Cubic meters

¹ – Figure is based on the average withdrawal of water from groundwater at 550 cubic meters per day.

² – Figure is based on the average consumption of water from Maynilad at 100 cubic meters per day.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Bulk of the Company's water consumption come from the toilet facilities and cooling systems for the boilers.	Employees, Tenants, Customers	<p>The Company does the following measures to ensure that water is consumed efficiently in its operations:</p> <p>During the cleaning of malls and BPO spaces, the Company minimizes the use of water through proper scheduling of floor wash downs or cleanings.</p> <p>Train personnel on water conservation.</p> <p>Regular maintenance of all pipes, valves, and pumps</p> <p>The Company takes initiatives to prevent soil and water contamination.</p> <p>New technologies such as sensor-type faucets are installed in all malls and BPO properties.</p> <p>Regular testing is performed to pass water and wastewater quality standards set by government regulations.</p>

What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
The Company is looking for the possibility of installing water-recycling equipment to divert discharges for other uses such as landscape maintenance.	Employees, Tenants, Customers	The Company conducts research to further improve the current situation of its malls and BPO spaces especially the use of resources like water.

Materials used by the organization

Disclosure	Quantity	Units
Materials used by weight or volume		
• Renewable	Not applicable	kg/liters
• non-renewable	Not applicable	kg/liters
Percentage of recycled input materials used to manufacture the organization's primary products and services	Not applicable	%

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Not applicable		
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
Not applicable		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
Not applicable		

Ecosystems and biodiversity (whether in upland/watershed or coastal/marine)*

Disclosure	Quantity	Units
Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas	Not applicable	
Habitats protected or restored	Not applicable	Ha
IUCN ¹⁷ Red List species and national conservation list species with habitats in areas affected by operations	Not applicable	

¹⁷ International Union for Conservation of Nature

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
All our malls and BPO operations are not located in protected areas.		
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
Not applicable, see above.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
Not applicable, see above.		

Environmental impact management

Air Emissions

GHG

Disclosure	Quantity	Units
Direct (Scope 1) GHG Emissions		
Vista Hub	12	Tonnes CO ₂ e
Bataan	174	Tonnes CO ₂ e
Evia	111	Tonnes CO ₂ e
Alabang	32	Tonnes CO ₂ e
Shaw	40	Tonnes CO ₂ e
NoMo	0	Tonnes CO ₂ e
Energy indirect (Scope 2) GHG Emissions		
Vista Hub	645	Tonnes CO ₂ e
Bataan	5,951	Tonnes CO ₂ e
Evia	6,586	Tonnes CO ₂ e
Alabang	12,349	Tonnes CO ₂ e
Shaw	5,126	Tonnes CO ₂ e
NoMo	1,169	Tonnes CO ₂ e
Emissions of ozone-depleting substances (ODS)	0	Tonnes CO ₂ e

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
<p>The Company's malls and BPO operations generate most of its Scope 1 and Scope 2 Greenhouse gas emissions, during operational hours.</p> <p>The Company does not use any ozone-depleting substances (ODS).</p>	Employees, Community, Tenants	<p>The Company aims to maintain its initiative of not using any ODS in its commercial properties. Its property management teams are also encouraging mall and BPO tenants to avoid the use of ODS.</p> <p>The Company is also employing energy saving initiatives to reduce our Scope 1 and 2 GHG emissions and participates in trainings and seminars by the DENR, and is seriously considering renewable energy technologies to reduce carbon emissions.</p>

What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant opportunities identified for the reporting year.		

Air pollutants

Disclosure	Quantity	Units
NO _x	1120.6 mg/Ncm ^{2^}	Kg
So _x	187.4 mg/Ncm ^{2^}	Kg
Persistent organic pollutants (POPs)	N/A	kg
Volatile organic compounds (VOCs)	N/A	Kg
Hazardous air pollutants (HAPs)	N/A	Kg
Particulate matter (PM)	N/A	Kg

[^]-applicable to Starmall Alabang only

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
The Company believes that the impact is minimal, since air emissions are only produced once generator sets are used in case of power interruptions.	Employees, Tenants, Government regulators	Despite, having limited impact due to air emissions, the Company ensures that it is fully compliant with the clean air standards of the Department of the Environment and Natural Resources (DENR).
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant opportunities identified for the reporting year.		

Solid and Hazardous Wastes

Solid Waste

Disclosure	Quantity	Units
Total solid waste generated		
Vista Hub	35,541	kg
Bataan	113,650	kg
Evia	84,750	kg
Alabang	151,570	kg
Shaw	684,000	kg
NoMo	Opened Dec 2019	kg
Reusable	Not applicable ¹	kg
Recyclable		
Vista Hub	36	kg
Bataan	650	kg
Evia	750	kg
Alabang	1,070	kg
Shaw	4,000	kg
NoMo	0	kg
Composted		
Vista Hub	0	kg
Bataan	45,000	kg
Evia	30,000	kg
Alabang	57,300	kg
Shaw	0	kg
NoMo	0	kg
Incinerated	Not applicable	kg
Residuals/Landfilled		
Vista Hub	35,505	kg
Bataan	68,000	kg
Evia	54,000	
Alabang	93,200	Kg
Shaw	680,000	Kg
NoMo	5,000,000	kg

¹ – no reusable wastes were generated as Vistamalls is not a manufacturing company.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
Most of the wastes collected do come from the mall and BPO tenants. The Company coordinates with the tenants and the solid waste haulers for its proper disposal.	Employees, Tenants, Community, Suppliers, Government regulators	<p>Segregation at the source is encouraged for all the mall and BPO tenants.</p> <p>Each segregated waste is hauled by a contracted waste disposal contractor to the proper facilities. Recyclable wastes are sent to Materials Recovery Facilities, which are then sorted out and sent to buyers (e.g. junk and scrap buyers).</p> <p>Property management teams are expected to</p>

		<p>follow their waste management systems to minimize the cost of disposal and generate revenue.</p> <p>Excess food wastes from selective properties are sent to composting sites to be processed into a fertilizer. This is then used to help farmers under our Villar Social Institute for Poverty Alleviation and Governance (SIPAG) program, the Company's CSR arm.</p> <p>The Company also encourages tenants to reduce waste through reuse of materials.</p>
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
The Villar SIPAG programs encourage fertilizer production from food wastes to our farmer-beneficiaries	Farmer-beneficiaries	The Company has composting facilities that are dedicated for this project through the Villar SIPAG.

Hazardous Waste

Disclosure	Quantity	Units
Total weight of hazardous waste generated		
Vista Hub ¹	Not applicable	kg
Bataan	95 (Genset Battery)	pc
Evia	16 (Genset Battery) 23 (Floodlights) 119 (Busted T8 Bulbs)	pc
Alabang	70 (busted CFL)	kg
	8 (ATS and Genset battery)	pc
	6 (used oil)	drums
Shaw	480 (Grease sludge) 61 (Busted CFL Bulbs)	kg
NoMo	Opened Dec 2019	kg
Total weight of hazardous waste transported		
Vista Hub ¹	Not applicable	kg
Bataan ²	0	pc
Evia	80	pc
Alabang	70 (busted CFL)	kg
	8 (ATS and Genset battery)	pc
Shaw	480 (Grease sludge) 61 (Busted CFL Bulbs)	kg
NoMo	Opened Dec 2019	kg

¹ - No hazardous waste generated since the facility/ equipment is still new. Tenants are required to dispose their own hazardous waste, if any.

² – Genset batteries are transported by a third-party company.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
The Company ensures that Hazardous wastes are properly identified, characterized, stored, and transported, according to government regulations.	Employees, Government Regulators	The Company closely coordinates with its tenants in the disposal of their own hazardous wastes, including the installation of grease traps on their sinks. It also utilizes warranties from suppliers to avoid disposal of wastes to the Company's Hazardous Wastes room. However, if there are hazardous wastes that need to be stored, the Company has buildings that have its own Hazardous Wastes Room for storage.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		

Effluents

Disclosure	Quantity	Units
Vista Hub	NA ¹	Cubic meters
Bataan	109,500 ²	Cubic meters
Evia	547,500 ³	Cubic meters
Alabang	560	Cubic meters
EDSA Shaw	55,214	Cubic meters
NoMo	Opened December 2019	Cubic meters
Percent of wastewater recycled	0	%

¹ – Wastewater is sent to the Bonifacio Water Corporation (third party utility) through sewer lines

² – based on the average of 300 cubic meters a day, discharged to the nearest creek

³ – discharge is sent to Malipay Creek

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
The Company ensures that discharges to creeks and rivers comply with national standards.	Employees, Government regulators	The Company makes sure that its wastewater treatment facilities comply and meet the regulatory requirements set by the DENR. The Company also invests in different technologies to ensure proper waste management.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		

Environmental compliance

Non-compliance with Environmental Laws and Regulations

Disclosure	Quantity	Units
Total amount of monetary fines for non-compliance with environmental laws and/or regulations	0	PhP
No. of non-monetary sanctions for non-compliance with environmental laws and/or regulations	0	#
No. of cases resolved through dispute resolution mechanism	0	#

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
The Company's retail and business process outsourcing (BPO) operations comply with all local and national regulations in relation to environmental regulation.	Employees, Community, Government regulators	Each of the Company's retail and BPO operations has its own Pollution Control Officer (PCO), who is in charge of ensuring that all environmental regulations are complied. The PCO also acts as oversight and recommends actions for management to look and act on.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
No significant risks identified for the reporting year.		
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
No significant opportunities identified for the reporting year.		

Employee Management

Employee Hiring and Benefits

Employee data

Disclosure	Quantity	Units
Total number of employees ¹⁸		
a. Number of female employees	209	#
b. Number of male employees	159	#
Attrition rate ¹⁹	22%	rate
Ratio of lowest paid employee against minimum wage	1:1*	ratio

*- all our employees are paid above the minimum wage, but the ratio is set as 1:1 for the purposes of compliance.

Employee benefits

List of Benefits	Y/N	% of female employees who availed for the Year	% of male employees who availed for the Year
SSS	Y	4%	3%
PhilHealth	Y	4%	2%
Pag-ibig	Y	2.5%	3%
Parental leaves	Y	2%	1.5%
Vacation leaves	Y	47%	31%
Sick leaves	Y	28.5%	13%
Medical benefits (aside from PhilHealth)	Y	45.6%	33.7%
Housing assistance (aside from Pag-ibig)	Y	No data available	
Retirement fund (aside from SSS)	Y	No data available	
Further education support	N	NA	NA
Company stock options	N	NA	NA
Telecommuting	Y	56%	56%
Flexible-working Hours	N	NA	NA
(Others)	N	NA	NA

¹⁸ Employees are individuals who are in an employment relationship with the organization, according to national law or its application ([GRI Standards 2016 Glossary](#))

¹⁹ Attrition are = (no. of new hires – no. of turnover)/(average of total no. of employees of previous year and total no. of employees of current year)

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
<p>As part of the recruitment policy, the Company encourages hiring employees from different backgrounds, regardless of race, culture, and other personal traits.</p> <p>During the reporting year, the Company has observed a new hire rate of 36%, and low turnovers with 14%. This is attributed to the growing expansion of retail mall developments, which Vistamall sources talents and skilled workers from nearby communities where the Company operates.</p>	<p>The Company's recruitment process includes non-discrimination policies. Its job advertisements do not state that the job is restricted to candidates on the basis of personal attributes such as age or gender, but rather the skills the candidates need and the criteria that they have to fulfill to be eligible for the job. Moreover, the Company encourages employee diversity, and recruits from different areas in the country, to ensure that we reach a broader pool of candidates.</p>
<p>Our employees are the most important stakeholder in our operations, and we ensure that we take care of our employees during their time in the company.</p>	<p>To foster loyalty in the Company, Vistamalls uses the following tools:</p> <ol style="list-style-type: none"> (1) Maintain a competitive compensation and benefits package; (2) Provide a Strategic Training & Development Map; (3) Promote career growth; (4) Perform proper onboarding and orientation of new hires; (5) Facilitate Company-sponsored activities; and (6) Perform annual performance reviews. <p>The Company provides additional benefits aside from government mandated benefits. This includes ample amount of leave credits, health card availment, annual performance reviews and annual salary appraisal, employee career growth plan, trainings and seminars, and others.</p>
What are the Risk/s Identified?	Management Approach
<p>The Company sees the risk of having problems in the hiring and retention of personnel. This could impair the ability of Vistamalls in undertaking project design, planning and execution activities within the Company. If this occurs, the Company will be forced to engage third-party consultants that may impose additional costs.</p>	<p>Vistamalls continuously evaluates its policies and procedures in hiring and retention of employees. This includes compensation and benefits that are being offered, as well as trainings and career growth paths.</p>
What are the Opportunity/ies Identified?	Management Approach
<p>The Company ensures proper workplace succession by implementing job rotations and providing training programs to its employees.</p>	<p>The Company offers competitive compensation and benefit packages and provides trainings for employee development. The Company also offers more opportunities for professional growth due to its tall type of organization as part of its retention program.</p>

Employee Training and Development¹

Disclosure	Quantity	Units
Total training hours provided to employees		
a. Female employees	1827	Hours
b. Male employees	1228	Hours
Average training hours provided to employees		
a. Female employees	8.0	hours/employee
b. Male employees	8.0	hours/employee

¹ – the values cover all of Vista Mall's operations.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
Providing employees with a Training and Development Program increases employee satisfaction and motivation. Inclusion in trainings make employees appreciated and taken care of. In addition, trainings help increase employees' capacity to deliver and promote innovation and creativity.	The Company partners with Vista Center for Professional Development, in providing training needs of employees. Part of the training program are courses for Personality Development (Image Enhancement, Business Communication), as well as courses for Technical Skills Development.
What are the Risk/s Identified?	Management Approach
Lack of training amongst employees may result in unsatisfied employees. Employees tend to perform poorly as there is no outlet provided for learning and improvement.	As mentioned, the Company provides continues training and development activities to its employees to keep them abreast of the latest trends and issues in relation to the nature for their respective jobs. Employee performance evaluation are being conducted annually as well to check on the employee's progress, to identify areas for improvement, and to assess if he/she needs specific trainings for professional growth.
What are the Opportunity/ies Identified?	Management Approach
The Company recognizes employees who have done exceptional work in their respective fields.	Vistamalls provides merit increase and promotion to the next rank to deserving employees regardless of age or tenure. Aside from promotion to the next rank with salary increment, the Company rewards an employee's excellent performance through travel incentives.

Labor-Management Relations

Disclosure	Quantity	Units
% of employees covered with Collective Bargaining Agreements	0	%
Number of consultations conducted with employees concerning employee-related policies	0	#

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
Even without worker union, the Company encourages the participation of all employees in labor management relations.	<p>The Company is using other platforms like surveys, focus-group discussions, regular staff meetings, and coordination meetings to engage with its employees.</p> <p>The Human Resources Department is also mandated to welcome, to accommodate, and to address the concerns of the employees. Furthermore, the Company organizes regular values sessions, done per department or per division, where Company values are reiterated and at the same time becomes an avenue for employees to voice out their concerns. The Board has also established a whistle blowing policy so that employees can freely communicate their concerns without fear of retaliation.</p> <p>In partnership with the Villar SIPAG, employees are</p>

	<p>invited to participate in programs which includes activities like coastal clean-up, relief operations, and tree planting, among others.</p> <p>To keep employees informed and on track of the goals and objectives, the Company facilitates company-sponsored activities and perform annual performance reviews of the Company. During this activity, open discussion is encouraged to hear suggestions and inputs of the employees.</p>
What are the Risk/s Identified?	Management Approach
No significant risks for the reporting year.	
What are the Opportunity/ies Identified?	Management Approach
No significant opportunities for the reporting year.	

Diversity and Equal Opportunity

Disclosure	Quantity	Units
% of female workers in the workforce	56.79	%
% of male workers in the workforce	43.21	%
Number of employees from indigenous communities and/or vulnerable sector*	0	#

**Vulnerable sector includes, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E).*

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
The Company does not discriminate its employees on the basis of personal characteristics, such as but not limited to, race, sex, religion, gender orientation, political opinion, and others.	<p>It is the Company's policy to ensure equal employment opportunity is given to applicants, without discrimination on the basis of race, sex, religion, gender orientation, or other personal characteristics.</p> <p>The Company also makes sure to comply with Philippine labor laws related to diversity; including policies on discrimination and harassment, and unfair treatment in the workplace. In 2019, there were no cases reported in these matters.</p>
What are the Risk/s Identified?	Management Approach
No significant risks for the reporting year.	
What are the Opportunity/ies Identified?	Management Approach
No significant opportunities for the reporting year.	

Workplace Conditions, Labor Standards, and Human Rights

Occupational Health and Safety¹

Disclosure	Quantity	Units
Safe Man-Hours	14,796	Man-hours
No. of work-related injuries	0	#
No. of work-related fatalities	0	#
No. of work related ill-health	0	#
No. of safety drills	48	#

¹ – This pertains to the whole of Vistamalls' operations

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
The Company partners with a Health Maintenance Organization (HMO) and ensures its employees' health and wellness by mandating employees to undergo annual physical examinations (staff to middle managers) and executive check-ups (for senior managers and up).	<p>The Company implements Occupational Health and Safety (OHS) policies and programs to promote Vistamalls as a drug-free workplace, to prevent illnesses like Hepatitis B, HIV/AIDS, and Tuberculosis. These activities, policies and programs are communicated through the Post Master, the Company's official corporate communication platform.</p> <p>Should an accident take place in the workplace, there are trained First-Aiders and an nurses/doctors who provide assistance. Moreover, the offices have partnerships with nearby clinics and hospitals. The HR team will then assist in taking the employee to a nearby medical facility for treatment.</p> <p>The Company also sends representatives for Basic Occupational Safety & Health Training, as well as First-Aid Training.</p>
What are the Risk/s Identified?	Management Approach
No significant risks for the reporting year.	
What are the Opportunity/ies Identified?	Management Approach
The Company participates in the difference fire and earthquake drills as part of emergency preparedness.	As part of the Company's OHS Management System, Health and Safety Committees are formed per cluster. The committee is responsible in doing risk assessment for the Company. Committee members undergo two (2) critical trainings: 40-hr occupational health and safety trainings and 40-hr first aid and basic life support training. It also conducts risk assessments and meetings to reduce the likelihood of risks to happen in the workplace

Labor Laws and Human Rights

Disclosure	Quantity	Units
No. of legal actions or employee grievances involving forced or child labor	0	#

Do you have policies that explicitly disallows violations of labor laws and human rights (e.g. harassment, bullying) in the workplace?

Topic	Y/N	If Yes, cite reference in the company policy
Forced labor	Y	Adherence to General Labor Standards (GLS)
Child labor	Y	Adherence to General Labor Standards (GLS)
Human Rights	Y	Article A Section 1-7 of the Company's Code of Conduct and Discipline (<i>Offenses Against Person</i>)

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
In 2019, there were no incidents in relation to human rights abuse or discrimination as the Company continues to acknowledge these rights in the workplace.	Any complaints received pertaining to discrimination will be dealt with promptly and with fairness. Same as other offenses, Human Resource Department will investigate based on the incident report, testimony of the witnesses, and other evidences related to the commission of the offense. All employees shall be afforded with due process before implementation of the sanction, if applicable. All employees are assured that their concerns are handled with utmost confidentiality and professionalism
What are the Risk/s Identified?	Management Approach
Non-compliance to labor laws and human rights may cause strikes, work stoppages, work slowdowns, grievances, complaints or claim of unfair practices or other deterioration in the Company's employee relations that will negatively reflect Vistamalls employee's productivity and the Company's reputation.	The Company's policies governing its employees are in compliance with the existing labor laws and regulations.
What are the Opportunity/ies Identified?	Management Approach
The Company has a grievance mechanism that gives its employees confidence to freely communicate their concerns without fear of retaliation including workplace discrimination and bullying.	The Company has an existing whistle blowing mechanism consistent with the corporate values and codes of conduct set by the Board of Directors. The policy allows employees to freely communicate their concerns about illegal and unethical practices without retaliation, and to have direct access to independent member of the Board or a unit created to handle whistle blowing concerns.

Supply Chain Management

Do you have a supplier accreditation policy? If yes, please attach the policy or link to the policy:

Purchasing Policies and Procedures Section II (Policy Statement)

Section III (Procedures) OPC-PD-001b – Supplier Accreditation

Do you consider the following sustainability topics when accrediting suppliers?

Topic	Y/N	If Yes, cite reference in the supplier policy
Environmental performance	Y	Purchasing Policies and Procedures Section II (Policy Statement) Section III (Procedures) OPC-PD-001b – Supplier Accreditation
Forced labor	Y	
Child labor	Y	
Human rights	Y	
Bribery and corruption	Y	

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
The Company receives several offers and proposals from various suppliers. Suppliers are chosen based on their capacity to fulfill our requirements, competitiveness of their offer, historical performance, and results of background checking, among others.	Vistamalls maintains an accreditation process to attain the needs and specifications of the Company. Potential and current suppliers are expected to adhere with the law and act ethically at all times. Although there is no priority, but the Company welcomes suppliers employing vulnerable groups (e.g. persons with disabilities or PWDs, solo parents, indigenous peoples). Vistamalls believes suppliers who incorporates sustainability to their operations have an edge in the long run.
What are the Risk/s Identified?	Management Approach
The Company is in the business of constructing malls that uses materials such as steel, cement, and other raw materials that are subject to price fluctuations, current and emerging regulations (including environmental regulations). It is also vulnerable to labor shortages especially with the government ramping up its infrastructure programs.	To manage the risks mentioned, the Company has an in-house purchasing group whose primary responsibility is to search and select suppliers, to accredit suppliers, to negotiate lock-in prices for an agreed period of time, as well as to manage the level of inventory of such materials. As to labor, the Company employs the services of the local contractors in the area where we are present thus strengthening our relationship with the local communities.
What are the Opportunity/ies Identified?	Management Approach
Vistamalls aspires to build long-term partnerships with its suppliers.	To that end, the Company choose its suppliers based on their ability to provide products that meet the Company's quality standards, offer fair and reasonable prices, ensure timely delivery, and maintain good service and support.

Relationship with Community

Significant Impacts on Local Communities

Operations with significant (positive or negative) impacts on local communities (exclude CSR projects; this has to be business operations)	Location	Vulnerable groups (if applicable)*	Does the particular operation have impacts on indigenous people (Y/N)?	Collective or individual rights that have been identified that or particular concern for the community	Mitigating measures (if negative) or enhancement measures (if positive)
Vista Mall Bataan	Bataan	Children and Youth; Elderly	N	Goods that are needed by the community are closer. Before they needed to travel long distances to get what they needed.	Conversations with the community on what they need
Terminal/ Transport Hubs	EDSA Shaw, Alabang, Bataan, Daanghari, Naga, Iloilo, Tanza, General Trias, Boardwalk	Everyone	N	Transportation	Traffic management on terminals

*Vulnerable sector includes children and youth, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E)

For operations that are affecting IPs, indicate the total number of Free and Prior Informed Consent (FPIC) undergoing consultations and Certification Preconditions (CPs) secured and still operational and provide a copy or link to the certificates if available: Not applicable

Certificates	Quantity	Units
FPIC process is still undergoing	Not applicable	#
CP secured	Not applicable	#

What are the Risk/s Identified?	Management Approach
No significant risks for the reporting year.	
What are the Opportunity/ies Identified?	Management Approach
Vistamalls have the potential to become venues for large gathering, especially programs conducted by the LGUs. This will help to showcase the facilities of the mall and the services being offered.	The Company is in constant talks with the LGUs where the Company's malls are located to encourage them to conduct their events in the activity centers to serve as centralized hubs for the community engagement between government and the communities. This can be enhanced further with the construction of terminals and transport hubs in malls for ease in accessibility. The Company also promotes the local movie industry by giving more discounts to the community in collaboration with the LGUs.
Vistamalls shares the vision of Vista Land, its parent Company in realizing a vision called Communities to enhance its relationship with communities across the country.	Communities is an initiative where Vista Land will develop integrated urban development, combining lifestyle, retail, prime office space, university town, health care, themed residential developments, and leisure components within one location. Vistamalls continues to support the initiative being Vista Land's commercial development arm.

Customer Management

Customer Satisfaction

Disclosure	Score*	Did a third party conduct the customer satisfaction study (Y/N)?
Vista Hub	No data available	
Bataan	8.32	Y
Evia	8.87	Y
Alabang	8.59	Y
Shaw	8.39	Y
NoMo	No data available	

*- Scores are based on the average score of scores of quarterly average scores, with one (1) as the lowest, and ten (10) as the highest.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
The Company's customer satisfaction surveys, conducted by third party companies, look into how its customers are satisfied in terms of overall appearance and mall operations, cleanliness, and the quality of its partner establishments and activity areas (e.g. event centers, cinemas).	<p>The Company's customer satisfaction studies are done by Big Think Research and Marketing Experts, Inc (Q1-Q3 2019), and R&H Market Opportunity Windows, Inc (Q4 2019).</p> <p>Vistamalls takes the customer satisfaction survey seriously and find ways to engage with the community to determine what is best for them.</p> <p>The Company's pioneering establishments are undergoing redevelopments which include refurbishment of the mall façade, interior designs, and upgrades to our tenant spaces.</p>
What are the Risk/s Identified?	Management Approach
A significant reduction of customer satisfaction ratings of the malls would lead to reputational risks and loss of confidence..	In 2019, mall-goers raised suggestions to have additional waiting areas with benches, increase of food establishments inside the malls, construction of children's playgrounds, and more promotions/discount sale announcements. Suggestions like these are always welcome and are taken into consideration during the Company's business planning sessions.
What are the Opportunity/ies Identified?	Management Approach
The Company aims to continually provide an improved mall experience of mall-goers of both new and existing malls, through structural and design improvements.	The Company's malls are built in proximity to villages and subdivisions, with good air-conditioning systems, world class cinemas, beautifully-designed and with warm and cozy mall ambience.. Vistamalls makes sure that to have a complete mix of tenants to create a one stop shop experience for the customers, one of the many reasons why customers loves Vistamalls. The Company's malls meet international standards for retail establishments.

Health and Safety

Disclosure	Quantity	Units
No. of substantiated complaints on product or service health and safety*	103	#
No. of complaints addressed	98	#

*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
The Company's main concerns that involves customers' health and safety are those that pertains to Vistamalls' building facilities. The Company believes that these affect mall operations, health and safety teams, and Vistamalls' engagement with the community.	<p>To ensure the safety and convenience of the customers especially the senior citizens and Persons with Disability (PWD), Vistamalls makes sure that (i) there are adequate parking spaces reserved for them, (ii) ensure that escalators and elevators are maintained properly, and (iii) senior citizen and PWD-convenient ramps and stairs are available.</p> <p>All mall comfort rooms are properly manned by well trained personnel to maintain cleanliness and sanitation.</p> <p>The Company conducts quarterly evacuation drills to be led by an emergency response team (ERT) assigned to each mall, together with disaster risk management offices for the cities where malls are located.</p> <p>Ensure that well-equipped clinics and competent medical teams are accessible at all times. Vista Malls that do not have a clinic on-site have partner clinics that can provide first aid. Regular drills are also being conducted to ensure that their response time is at par with the standards</p> <p>The Company also engages security companies that are competent, reliable, and experienced enough in mall security and management. Their performance are regularly assessed as well.</p>
What are the Risk/s Identified?	Management Approach
The Company is exposed to the risk of the occurrence of natural disasters, such as earthquakes and typhoons, which may cause danger to its customers and employees.	<p>Upcoming Vista Malls are designed to meet international standards, and existing malls have rehabilitation programs to ensure that they are up to date with current standards.</p> <p>Medical teams are also trained to handle first aid procedures in case of emergencies, such as those resulting from a natural disaster. Mall clinics are also on standby for any emergency, and have connections with hospitals near the malls for major emergencies.</p>
What are the Opportunity/ies Identified?	Management Approach
No significant opportunities for this reporting year.	

Marketing and labelling

Disclosure	Quantity	Units
No. of substantiated complaints on marketing and labelling*	0	#
No. of complaints addressed	0	#

*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
Marketing and labelling are usually used to market the malls and to promote events being held in the event centers, such as seasonal events, artist mall shows, children's events, movie mall tours, album tours, product launches and activations, and events related to partnerships with local schools and local government units.	The Company conduct monthly meetings with the sales and marketing teams to revisit and to improve if necessary its existing marketing efforts. In addition to this, Vistamalls ensures compliance with ASC for public marketing materials.
What are the Risk/s Identified?	Management Approach
No significant risks identified for the reporting year.	
What are the Opportunity/ies Identified?	Management Approach
The Company is looking into more events and promotions that are directly connected with the communities which it operates, particularly the provincial malls. There have been requests from local community leaders for them to conduct their events in Vistamalls.	Each of the malls has its own marketing teams that handle mall promotions and in close coordination with the community to be able to grasp what their needs are and to eventually address them.

Customer privacy

Disclosure	Quantity	Units
No. of substantiated complaints on customer privacy*	Not applicable	#
No. of complaints addressed	Not applicable	#
No. of customers, users and account holders whose information is used for secondary purposes	Not applicable	#

*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
Our retail, commercial, and BPO space operations do not store customer information. Therefore, we believe that this is not material to our organization.	
What are the Risk/s Identified?	Management Approach
Not applicable, please see reason above.	
What are the Opportunity/ies Identified?	Management Approach
Not applicable, please see reason above.	

Data Security

Disclosure	Quantity	Units
No. of data breaches, including leaks, thefts and losses of data	0	#

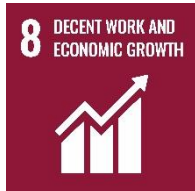
What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
There is no significant impact since there were no data breaches that happened in 2019.	The Company takes the issue of data security seriously. Its processes are in line with the Data Privacy Act. Its Data Privacy Officers regularly attend training and seminars accredited and organized by the National Privacy Commission.
What are the Risk/s Identified?	Management Approach
Potential risks on data security include data breaches, leaks, thefts, and losses of data.	The Company conducts regular inspections regarding policy form inclusion, physical and electronic storage of data, and processing and disposal of data. It ensures that controls on data security are established properly and are regularly updated to face the continuously evolving threats to data security.
What are the Opportunity/ies Identified?	Management Approach
No significant opportunities identified for the reporting year.	

UN SUSTAINABLE DEVELOPMENT GOALS

Product or Service Contribution to UN SDGs

Key products and services and its contribution to sustainable development.

Vistamalls' Commercial, Office, and Business Process Outsourcing (BPO) development business contribute to the following UN SDGs:



SDG 8: Decent Work and Economic Growth

Vistamalls provides employment opportunities to surrounding communities on where the Company operates. This is done either through direct employment in property management and operations; or indirectly through contractual partners, and our tenant establishments that occupy spaces in buildings. The Company also contributes to decent work and economic growth through promotional spaces in our activity centers.

The Company indirectly provides economic growth to the LGU where it has operations. Growth comes from through tax payments to the LGU, activity partnerships in its commercial spaces and activity centers, and other related initiatives.



SDG 9: Industry, Innovation and Infrastructure

Vistamalls' operations contribute to bringing goods and services closer to the local communities where they operate, and encourages small- and medium-scale industries to grow and develop in our commercial, office, and BPO spaces.

In addition, the Company's partnership with Villar SIPAG encourages farmers and small industries to develop their initiatives and spur innovation that would lead to lasting positive change.



SDG 11: Sustainable Cities and Communities

Vistamalls' commercial, office, and BPO spaces encourage sustainable growth in the communities in which it operates, as the Company's establishments serve as one-stop shops for the needs of its citizens. Amenities that conform to international standards, such as activity centers, indoor playgrounds, shops, movie theaters, and other public spaces, contribute to the development of the community in terms of economic and social integration. In addition, the construction of transport terminals in the Company's malls contributes to infrastructure improvements in the communities it serves.

This means that citizens in the communities where we operate no longer need to travel long distances to get what they need.

Vistamalls also contributes in Vista Land's contribution to SDG 11, through the Communities initiative of integrated urban development.

Potential Negative Impact of Contribution

While Vistamalls' brings positive impacts to local communities where it operates, it also recognizes that there may be impacts that are deemed unfavorable by the community, particularly to the environment and to the society. These include:

- Increase of traffic and vehicular pollution in the area
- Increase in water and energy demand, impacting overall community demand
- High wastewater output, requiring better wastewater treatment capacity and technologies
- Decrease in air quality during operational hours
- Increase in ambient air temperature within the areas of operation
- Potential biodiversity impacts due to the development of buildings

Management Approach to Negative Impact

Adherence to Regulatory Standards

Vistamalls fully complies with the environmental standards and regulations set by DENR, the LGUs, and other agencies, to mitigate the effects of pollution and climate-related impacts in its operations.

Investments in technology

Vistamalls is investing in improving its wastewater treatment facilities in its facilities, and is looking into renewable energy as a way to reduce mainstream power consumption.

Transport Terminal Development

Vistamalls continues to develop transport terminals within the vicinity of its malls to reduce the burden of traffic in the surrounding communities, and provide a means to get from one place to another in a safe and secure manner.

Collaboration with Communities

Frequent consultations and collaborations within the surrounding communities on their need is something that Vistamalls has been doing for years, and will continue to do so in the future.

** None/Not Applicable is not an acceptable answer. For holding companies, the services and products of its subsidiaries may be disclosed.*

PART VI – EXHIBITS AND SCHEDULES

Item 15. Exhibits and Reports on SEC Form 17 A

Exhibits

See accompanying Index to Financial Statements and Supplementary Schedules.

The following exhibit is incorporated by reference in this report:

Consolidated Financial Statements of the Company as of and for the year ended December 31, 2019.

The other exhibits, as indicated in the Index to Financial Statements and Supplementary Schedules are either not applicable to the Company or require no answer.

Reports on SEC Form 17-C

The following current reports have been reported by Vistamalls, Inc. during the year 2019 through official disclosure letters dated:

April 08, 2019

BOD Meeting Resolution 04/08/2019

May 14, 2019

BOD Meeting Resolution 05/14/2019

June 24, 2019

Results of Annual Stockholders' Meeting

Results of Organizational Meeting of Board of Directors

July 19, 2019

Corporate Notes Issuance of Vista Land & Lifescapes, Inc.

August 13, 2019

BOD Meeting Resolution 08/13/2019

September 30, 2019

Cash Dividend Declaration

October 17, 2019

Additional Corporate Notes Issuance of Vista Land & Lifescapes, Inc.

November 13, 2019

BOD Meeting Resolution 11/13/2019

Reports on SEC Form 17-C, as amended (during the last 6 months)

None


SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in _____ on _____.

By:


MANUEL PAOLO A. VILLAR
President


BRIAN N. EDANG
Chief Financial Officer



MA. NALEN ROSERO
Corporate Secretary and Chief Information Officer


ROWENA B. BANDIGAN
Chief Accountant

SUBSCRIBED AND SWORN to before me this _____ at _____, affiants exhibiting to me their respective Passports, to wit:

<u>Name</u>	<u>Passport No.</u>	<u>Date & Place of Issue</u>
Manuel Paolo A. Villar	P3900440A	02 Aug 2017 / DFA Manila
Brian N. Edang	P9937644A	14 Dec 2018 / DFA Manila
Ma. Nalen Rosero-Galang	P4792226B	11 Feb 2020 / DFA NCR East
Rowena B. Bandigan	P8621753A	04 Sep 2018 / DFA Manila

Doc. No. 337
Page No. 49
Book No. 7
Series of 2020.


ATTY. FERDINANDO B. SABILLO
NOTARY PUBLIC
UNTIL DECEMBER 31, 2020
ROLL No. 53511
IBP Lifetime Member No. 018538
PTR No. 4334283 / 06 Jan. 2020 / Mandaluyong City
MCLE Compliance No. 0000000000 dated 23 May 2019
Notarial Commission No. 0314-19
Vista Corporate Center, 5th Floor, Ground Floor,
Worldwide Corporate Center, Shaw Blvd., Mandaluyong City



STATEMENT OF MANAGEMENT'S RESPONSIBILITY
FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Vistamalls, Inc. and Subsidiaries (the "Group")** is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached herein, for the years ended December 31, 2019, 2018, and 2017 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether to fraud or error.

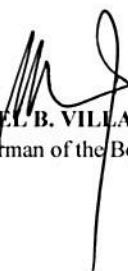
In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.


The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signed this JUN 04 2020 day of _____ 2020.


MANUEL B. VILLAR, JR.
Chairman of the Board


MANUEL PAOLO A. VILLAR
President

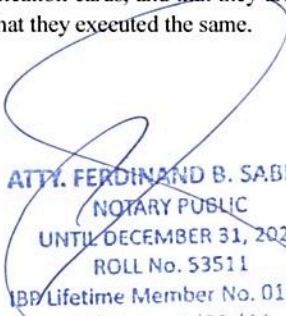

BRIAN N. EDANG
Chief Financial Officer and Head Investor Relations

SUBSCRIBED AND SWORN, to before me this JUN 04 2020 at _____, affiants exhibiting to me their respective Passports, to wit:

Name	Passport No.	Date and Place of Issue
Manuel B Villar, Jr.	P2529752B	12 JUL 2019 / DFA MANILA
Manuel Paolo A. Villar	P3900440A	02 AUG 2017 / DFA MANILA
Brian N. Edang	P9937644A	14 DEC 2018 / DFA NCR EAST

who has satisfactory proven to me their identities through their valid identification cards, and that they are the same persons who personally signed before me the foregoing and acknowledges that they executed the same.

Doc No. 510
Page No. 49
Book No. 7
Series of 2020.


ATTY. FERDINAND B. SABILLO
NOTARY PUBLIC
UNTIL DECEMBER 31, 2020
ROLL No. 53511
IBP Lifetime Member No. 018538
PTR No. 4334283 / 06 Jan. 2020 / Mandaluyong City
MCLE Compliance No. VI-0026080 issued dated 23 May 2019
Notarial Commission Appointment No. 0314-19
Vista Corporate Center, Upper Ground Floor,
Worldwide Corporate Center, Shaw Blvd., Mandaluyong City

COVER SHEET

for

AUDITED FINANCIAL STATEMENTS

SEC Registration Number

C	S	0	0	0	0	3	9	5	8	7
---	---	---	---	---	---	---	---	---	---	---

COMPANY NAME

V	I	S	T	A	M	A	L	L	S	,		I	N	C	.		(	F	o	r	m	e	r	l	y		S	t	a
r	m	a	l	l	s	,		I	n	c	.	)		A	N	D		S	U	B	S	I	D	I	A	R	I	E	S

PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

L	G	F	,		B	U	I	L	D	I	N	G		B	,		E	V	I	A		L	I	F	E	S	T	Y	L
E		C	E	N	T	E	R	,		V	I	S	T	A		C	I	T	Y	,		D	A	A	N	G	H	A	R
I	,		A	L	M	A	N	Z	A		I	I	,		L	A	S		P	I	Ñ	A	S		C	I	T	Y	

Form Type

A	A	C	F	S
---	---	---	---	---

Department requiring the report

S	E	C	
---	---	---	--

Secondary License Type, If Applicable

N	/	A	
---	---	---	--

COMPANY INFORMATION

Company's Email Address

www.starmalls.com.ph

Company's Telephone Number

8571-5948 / 8871-4001

Mobile Number

N/A

No. of Stockholders

436

Annual Meeting (Month / Day)

06/24

Fiscal Year (Month / Day)

12/31

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Brian N. Edang

Email Address

brian_edang@
vistaland.com.ph

Telephone Number/s

3226-3552/
8874-5758

Mobile Number

0917-857-6513

CONTACT PERSON's ADDRESS

LGF, Building B, EVIA Lifestyle Center, Vista City,
Daanghari, Almanza II, Las Piñas City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies



INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors
Vistamalls, Inc. and Subsidiaries
LGF, Building B
EVIA Lifestyle Center, Vista City
Daanghari, Almanza II, Las Piñas City

Opinion

We have audited the consolidated financial statements of Vistamalls, Inc. (formerly Starmalls, Inc.) and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards.

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the *Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Adoption of PFRS 16, Leases

Effective January 1, 2019, the Group adopted PFRS 16, *Leases*, under the modified retrospective approach which resulted in significant changes in the Group's accounting policy for leases, specifically those formerly classified as operating lease arrangements where the Group is the lessee. The Group's adoption of PFRS 16 is significant to our audit because the Group has lease agreements with recorded amounts that are material to the consolidated financial statements; and the adoption involves application of significant judgment and estimation in determining the lease term, including evaluating whether the extension option is enforceable, and whether the Group is reasonably certain to exercise option to extend or terminate the lease, and in determining the incremental borrowing rate. This resulted in the recognition of right of use assets and lease liabilities amounting to ₱2,867.33 million and ₱3,223.63 million, respectively, as of January 1, 2019, and the recognition of depreciation expense and interest expense of ₱193.77 million and ₱336.03 million, respectively, for the year ended December 31, 2019.

The disclosures related to the adoption of PFRS 16 are included in Notes 3 and 25 to the consolidated financial statements.

Audit Response

We obtained an understanding of the Group's process in implementing the new standard on leases, including the determination of the population of the lease contracts covered by PFRS 16, the determination of incremental borrowing rate and the lease term, the application of the short-term and low value assets exemptions, the selection of the transition approach and any election of available practical expedients.

We tested the completeness of the population of lease agreements by comparing the number of leases per management report against the lease database. On a test basis, we inspected lease agreements (i.e., lease agreements existing prior to the adoption of PFRS 16 and new lease agreements), identified their contractual terms and conditions, and traced these contractual terms and conditions to the lease calculation prepared by management, which covers the calculation of financial impact of PFRS 16, including the transition adjustments.



For selected lease contracts with renewal and/or termination option, we reviewed the enforceability of the extension and/or termination option. We also reviewed the management's assessment of whether it is reasonably certain that the Group will exercise the option to renew or not exercise the option to terminate.

We tested the parameters used in the determination of the incremental borrowing rate by reference to market data. We test computed the lease calculation prepared by management on a sample basis, including the transition adjustments.

We reviewed the disclosures related to the transition adjustments based on the requirements of PFRS 16 and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*.

Provision for Expected Credit Losses

As of December 31, 2019, receivables from tenants arising from the Group's leasing operations represent 7.65% of the total assets. The determination of the provision for credit losses for receivables from tenants is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include determining assumptions used in the calculation, such as the estimated future cash flows, payment history, lessee's current financial condition, and assessment of security deposits and advance rent. The use of different assumptions could result to significantly different estimates of provision for credit losses. The disclosure in relation to provision for credit losses on receivables from tenants are included in Note 24 of the consolidated financial statements.

Audit Response

We obtained an understanding of the methodologies and models used for the Group's different credit exposures and assessed whether these considered the requirements of PFRS 9 to reflect an unbiased and probability-weighted outcome, the time value of money, and the best available forward-looking information.

We (a) assessed the Group's segmentation of its credit risk exposures based on credit risk characteristics, (b) compared the definition of default against the credit risk management policies and practices in place, (c) compared the security deposits and advance rent made by tenants against outstanding receivables to verify the internal loss-given default and (d) checked the external credit rating applied to calculate expected credit losses (ECL).

Further, we checked the data used in the ECL models, such as the historical aging analysis and default and recovery data, by reconciling data from source system reports to the tenant database and from the tenant database to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets with similar risk characteristics, we traced or re-performed the disaggregation from source systems to the loss allowance analysis. We also assessed the assumptions used where there are missing or insufficient data.

We recalculated the impairment provisions on a sample basis and evaluated the disclosures made in the financial statements on allowance for credit losses using the ECL model.



Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2019 but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

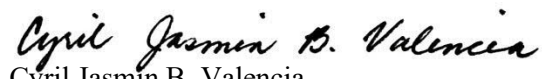
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is
Cyril Jasmin B. Valencia.

SYCIP GORRES VELAYO & CO.



Cyril Jasmin B. Valencia

Partner

CPA Certificate No. 90787

SEC Accreditation No. 1737-A (Group A),

January 24, 2019, valid until January 23, 2022

Tax Identification No. 162-410-623

BIR Accreditation No. 08-001998-74-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125312, January 7, 2020, Makati City

June 4, 2020



VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2019	2018
ASSETS		
Current Assets		
Cash (Notes 7, 23 and 24)	₱589,007,023	₱418,435,013
Short-term cash investment (Notes 8, 23 and 24)	62,810,499	—
Investment at fair value through profit or loss (Notes 8, 23 and 24)	29,669,110	28,871,689
Receivables (Notes 9, 23 and 24)	2,277,558,749	3,582,992,417
Receivable from ultimate parent company (Notes 20, 23 and 24)	2,850,849,682	2,850,849,682
Real estate properties for sale	301,837,616	322,180,573
Other current assets (Note 11)	3,034,402,589	2,134,542,636
Total Current Assets	9,146,135,268	9,337,872,010
Noncurrent Assets		
Investments at fair value through other comprehensive income (Notes 8, 20, 23 and 24)	5,814,569,502	4,069,446,443
Receivables - net of current portion (Notes 9, 23 and 24)	7,056,775,568	3,274,842,165
Property and equipment	79,967,321	67,446,733
Investment properties (Notes 3 and 10)	47,854,803,898	35,315,647,390
Other noncurrent assets (Note 11)	673,941,969	851,627,964
Total Noncurrent Assets	61,480,058,258	43,579,010,695
	₱70,626,193,526	₱52,916,882,705
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts and other payables (Notes 12, 23 and 24)	₱2,357,578,112	₱2,461,646,073
Security deposits and advance rent (Note 13)	702,690,342	544,965,340
Payable to parent company (Notes 20, 23 and 24)	27,853,559,896	18,377,012,831
Income tax payable	40,586,397	63,740,175
Dividends payable (Notes 16, 20, 23, and 24)	275,118	275,118
Current portion of:		
Bank loans (Notes 14, 23 and 24)	1,328,366,778	1,558,559,116
Lease liabilities (Note 25)	51,674,182	—
Total Current Liabilities	32,334,730,825	23,006,198,653
Noncurrent Liabilities		
Bank loans - net of current portion (Notes 14, 23 and 24)	2,969,306,548	4,297,850,238
Lease liabilities - net of current portion (Note 25)	3,964,204,541	—
Pension liabilities	52,046,913	48,764,839
Deferred tax liabilities - net (Note 19)	3,139,728,492	2,307,119,282
Other noncurrent liabilities (Note 15)	2,023,601,848	1,014,978,174
Total Noncurrent Liabilities	12,148,888,342	7,668,712,533
Total Liabilities	₱44,483,619,167	₱30,674,911,186

(Forward)



	December 31	
	2019	2018
Equity (Note 16)		
Equity attributable to equity holders of the Parent Company:		
Capital stock	₱8,449,481,156	₱8,449,481,156
Additional paid-in capital	6,389,314,354	6,389,314,354
Retained earnings	10,615,328,399	8,471,471,436
Other comprehensive income (loss)	529,093,822	(1,188,937,019)
	25,983,217,731	22,121,329,927
Non-controlling interest	159,356,628	120,641,592
Total Equity	26,142,574,359	22,241,971,519
	₱70,626,193,526	₱52,916,882,705

See accompanying Notes to Consolidated Financial Statements.



VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2019	2018	2017
REVENUE			
Rental income (Note 10)	₱6,730,451,620	₱5,673,918,632	₱4,798,595,982
Parking fees	185,407,579	158,815,457	117,104,544
Other operating income (Note 17)	559,118,182	452,977,105	381,491,995
	7,474,977,381	6,285,711,194	5,297,192,521
COSTS AND EXPENSES			
Depreciation	1,558,860,209	997,625,087	950,118,521
Light and power	521,869,915	408,684,886	386,901,518
Outside services	403,393,741	346,688,494	279,000,699
Salaries and employee benefits	256,135,605	244,416,504	186,123,331
Taxes, licenses and other fees	230,210,230	173,938,477	130,868,076
Repairs and maintenance (Note 10)	172,885,009	148,392,501	96,241,381
Advertising and promotions	81,847,580	75,612,740	48,833,765
Insurance	33,737,626	30,397,083	28,089,429
Professional fees	19,149,233	16,504,988	21,593,055
Rentals	10,910,231	299,079,524	134,036,615
Other operating expenses	156,236,049	67,015,536	70,578,985
	3,445,235,428	2,808,355,820	2,332,385,375
OTHER INCOME (EXPENSE)			
Interest income (Notes 7, 8, 11 and 18)	25,984,618	42,449,780	24,792,430
Fair value loss on investment at fair value through profit or loss (Note 8)	797,421	(5,679,378)	—
Interest expense and other financing charges (Notes 18 and 25)	(237,977,586)	(53,745,417)	(44,644,940)
	(211,195,547)	(16,975,015)	(19,852,510)
INCOME BEFORE INCOME TAX	3,818,546,406	3,460,380,359	2,944,954,636
PROVISION FOR INCOME TAX (Note 19)	1,182,112,958	1,037,698,461	883,919,646
NET INCOME	₱2,636,433,448	₱2,422,681,898	₱2,061,034,990
NET INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company (Note 21)	₱2,626,326,397	₱2,407,017,260	₱2,039,770,209
Non-controlling interest (Note 21)	10,107,051	15,664,638	21,264,781
NET INCOME	₱2,636,433,448	₱2,422,681,898	₱2,061,034,990
BASIC/DILUTED EARNINGS PER SHARE (Note 21)	₱0.312	₱0.286	₱0.242

(Forward)



	Years Ended December 31		
	2019	2018	2017
NET INCOME	₱2,636,433,448	₱2,422,681,898	₱2,061,034,990
OTHER COMPREHENSIVE INCOME (LOSS)			
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>			
Unrealized fair value gain on available-for-sale financial assets	—	—	785,564,463
<i>Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods:</i>			
Unrealized fair value gain (loss) on equity investment at fair value through other comprehensive income (Note 8)	1,745,123,059	(436,585,760)	—
Remeasurement (loss) gain on pension liabilities, net of tax	(394,933)	8,962,670	(940,195)
	1,744,728,126	(427,623,090)	784,624,268
TOTAL COMPREHENSIVE INCOME	₱4,381,161,574	₱1,995,058,808	₱2,845,659,258
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company (Note 21)	₱4,342,446,538	₱1,986,487,421	₱2,811,526,637
Non-controlling interest (Note 21)	38,715,036	8,571,387	34,132,621
	₱4,381,161,574	₱1,995,058,808	₱2,845,659,258

See accompanying Notes to Consolidated Financial Statements.



VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Capital Stock (Note 16)		Additional Paid-in Capital (Note 16)	Retained Earnings (Note 16)	Other Comprehensive Income	Non-Controlling Interest (Note 21)	Total
	Common Stock	Preferred Stock					
Balances as at January 1, 2019	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱8,471,471,436	(₱1,188,937,019)	₱120,641,592	₱22,241,971,519
Net income	—	—	—	2,626,326,397	—	10,107,051	2,636,433,448
Other comprehensive income	—	—	—	—	1,716,120,141	28,607,985	1,744,728,126
Total comprehensive income for the year	—	—	—	2,626,326,397	1,716,120,141	38,715,036	4,381,161,574
Transfer out of pension liability	—	—	—	(1,345,909)	1,910,700	—	564,791
Cash dividend declared	—	—	—	(481,123,525)	—	—	(481,123,525)
Balances as at December 31, 2019	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱10,615,328,399	₱529,093,822	₱159,356,628	₱26,142,574,359
Balances as at January 1, 2018, as previously presented	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱6,433,402,872	(₱763,856,172)	₱ 112,070,205	₱20,620,412,415
Effect of adoption of PFRS 9 and 15	—	—	—	43,237,713	(4,551,008)	—	38,686,705
Balances as at January 1, 2018, as restated	8,425,981,156	23,500,000	6,389,314,354	6,476,640,585	(768,407,180)	112,070,205	20,659,099,120
Net income	—	—	—	2,407,017,260	—	15,664,638	2,422,681,898
Other comprehensive income	—	—	—	—	(420,529,839)	(7,093,251)	(427,623,090)
Total comprehensive income (loss) for the year	—	—	—	2,407,017,260	(420,529,839)	8,571,387	1,995,058,808
Cash dividend declared	—	—	—	(412,186,409)	—	—	(412,186,409)
Balances as at December 31, 2018	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱8,471,471,436	(₱1,188,937,019)	₱120,641,592	₱22,241,971,519
Balances as at January 1, 2017	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱4,703,708,769	(₱1,535,612,600)	₱77,937,584	₱18,084,829,263
Net income	—	—	—	2,039,770,209	—	21,264,781	2,061,034,990
Other comprehensive income	—	—	—	—	771,756,428	12,867,840	784,624,268
Total comprehensive income (loss) for the year	—	—	—	2,039,770,209	771,756,428	34,132,621	2,845,659,258
Cash dividend declared	—	—	—	(310,076,106)	—	—	(310,076,106)
Balances as at December 31, 2017	₱8,425,981,156	₱23,500,000	₱6,389,314,354	₱6,433,402,872	(₱763,856,172)	₱112,070,205	₱20,620,412,415

See accompanying Notes to Consolidated Financial Statements.



VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS

	Years Ended December 31		
	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱3,818,546,406	₱3,460,380,359	₱2,944,954,636
Adjustments for:			
Depreciation	1,558,860,209	997,625,087	950,118,521
Interest expense and other financing charges (Note 18)	237,977,586	53,745,417	44,644,940
Impairment losses on receivables (Note 24)	52,421,517	3,204,170	—
Pension expense	8,648,931	10,802,440	9,004,639
Fair value loss on investment at fair value through profit or loss (Note 8)	(797,421)	5,679,378	—
Interest income (Note 18)	(25,984,618)	(42,449,780)	(24,792,430)
Operating income before working capital changes	5,649,672,610	4,488,987,071	3,923,930,306
Decrease (increase) in:			
Receivables	(2,528,921,252)	(1,987,863,728)	(2,763,365,467)
Real estate properties for sale	20,342,957	(90,140)	1,022,143
Other current assets	(1,097,271,086)	(473,943,647)	(456,795,436)
Increase (decrease) in:			
Accounts and other payables	(501,886,941)	242,232,513	(485,016,864)
Security deposits and advance rent	526,068,030	225,945,630	122,623,045
Other noncurrent liabilities	708,182,560	(104,674,467)	117,361,109
Net cash flows generated from operations	2,776,186,878	2,390,593,232	459,758,836
Income taxes paid	(203,310,360)	(253,384,836)	(207,777,713)
Net cash flows provided by operating activities	2,572,876,518	2,137,208,396	251,981,123
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	25,984,618	42,449,780	28,131,618
Acquisitions of:			
Property and equipment	(36,849,291)	(41,485,261)	(26,524,823)
Investment property (Notes 3, 10 and 26)	(8,569,670,969)	(8,280,314,854)	(3,595,647,727)
Deductions from (Additions to):			
Restricted cash	(4,205,561)	—	—
Short-term cash investments	(62,810,499)	—	—
Other noncurrent assets	181,891,556	—	—
Receivables from related parties (Notes 20 and 26)	—	2,071,799,483	(1,809,980,086)
Increase in (payments of) liabilities for purchased land (Notes 12, 15 and 26)	(794,700,185)	(27,711,689)	520,126,073
Net cash flows used in investing activities	(9,260,360,331)	(6,235,262,541)	(4,883,894,945)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from bank loans	—	—	500,000,000
Payments of:			
Lease liabilities (Notes 25 and 26)	(256,373,492)	—	—
Interest and other financing charges (including capitalized borrowing cost) (Note 26)	(315,190,240)	(425,787,386)	(441,987,125)
Dividends (Note 26)	(481,123,525)	(412,186,409)	(310,114,204)
Bank loans (Notes 14 and 26)	(1,565,803,985)	(1,680,540,472)	(1,637,303,285)
Increase in payables to related parties (Notes 20 and 26)	9,476,547,065	6,462,641,706	6,665,444,356
Net cash flows provided by financing activities	6,858,055,823	3,944,127,439	4,776,039,742
NET INCREASE (DECREASE) IN CASH	170,572,010	(153,926,706)	144,125,920
CASH AT BEGINNING OF YEAR	418,435,013	572,361,719	428,235,799
CASH AT END OF YEAR (Note 7)	₱589,007,023	₱418,435,013	₱572,361,719

See accompanying Notes to Consolidated Financial Statements.



VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Vistamalls, Inc. (formerly, Starmalls, Inc., the Parent Company, or VMI) was incorporated in the Republic of the Philippines and duly registered with the Philippine Securities and Exchange Commission (SEC) on October 16, 1969, originally to pursue mineral exploration. After obtaining Philippine SEC approval, the Parent Company later changed its primary business and is now presently engaged in holding investments in shares of stock and real estate business.

The Parent Company is the holding company of Vistamalls Group (the Group or VMI Group) which is engaged in leasing of retail malls and Business Process Outsourcing (“BPO”) commercial center. The Group has a wholly owned subsidiary, Masterpiece Asia Properties, Inc. (MAPI) and a 98.36% owned subsidiary, Manuela Corporation (MC).

The Parent Company is 88.34% owned by Vista Land & Lifescapes, Inc. (VLLI) and the rest by the public. VLLI is a publicly-listed investment holding company which is 65.00% owned by Fine Properties, Inc. (the Ultimate Parent Company), 35.00% owned by the public. The Parent Company’s shares of stock are listed at the Philippine Stock Exchange (PSE).

On September 17, 2019, SEC approved the amended articles of incorporation of the Parent Company for the change in name to Vistamalls, Inc. as amended and approved by the Board of Directors during its meeting held on May 2, 2019 and by the stockholders during its meeting held on June 24, 2019.

The Parent Company’s accounting and administrative functions are handled by its subsidiaries, MC and MAPI.

The Parent Company’s registered office and principal place of business is located at LGF, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City.

2. Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared on a historical cost basis, except for the financial assets measured at fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL), which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso (₱) which is the functional and presentation currency of the Parent Company, and all amounts are rounded to the nearest Philippine Peso unless otherwise indicated.

Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as of December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019.



Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated financial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the noncontrolling interests (NCI), even if this results in the NCI having a deficit balance. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other similar events. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries. The voting rights held by the Group in these subsidiaries are in proportion of their ownership interest.

	Percentage of Ownership		
	2019	2018	2017
Manuela Corporation	98.36%	98.36%	98.36%
Masterpiece Asia Properties, Inc.	100.00	100.00	100.00

Non-controlling Interests

Non-controlling interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Group.

Noncontrolling interests are presented separately in the consolidated statement of comprehensive income, and within equity in the consolidated statement of financial position, separately from parent shareholder's equity. Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the NCI, even if this results in the NCI having a deficit balance. The acquisition of an additional ownership interest in a subsidiary without a change of control is accounted for as an equity transaction. Any excess or deficit of consideration paid over the carrying amount of the noncontrolling interest is recognized in equity of the parent in transactions where the noncontrolling interest are acquired or sold without loss of control.



As at December 31, 2019 and 2018, percentage of non-controlling interests pertaining to Manuela Corporation is 1.64%. The voting rights held by the non-controlling interest are in proportion of their ownership interest.

The Parent Company and the subsidiaries are all domiciled and incorporated in the Philippines and are in the business of leasing commercial spaces and buildings.

3. Changes in Accounting Policies

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements as at and for the year ended December 31, 2018, except for the following amendments which the Group adopted starting January 1, 2019. Unless otherwise indicated, the adoption did not have any significant impact on the consolidated financial statements.

- PFRS 16, *Leases*

PFRS 16 supersedes PAS 17, *Leases*, Philippine Interpretation IFRIC 4, *Determining whether an Arrangement contains a Lease*, Philippine Interpretation SIC-15, *Operating Leases-Incentives* and Philippine Interpretation SIC-27, *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the statement of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from PAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in PAS 17. Therefore, PFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elects to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC-4. The Group will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC-4.

The effect of adoption PFRS 16 as at January 1, 2019 is as follows:

	Increase (decrease)
Assets	
Investment properties (Note 10)	₱2,867,331,420
Other current assets	(28,233,824)
Liabilities	
Accounts and other payables	(384,532,325)
Lease liabilities (Note 25)	3,223,629,921
Deferred tax liabilities	28,270,198
Total adjustment on income tax:	
Provision for deferred tax	28,270,198

The Group has various lease agreements in respect of parcels of land and office spaces. Prior to the adoption of PFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. Upon adoption of PFRS 16, the Group applied a



single recognition and measurement approach for all leases that it is the lessee, except for short-term leases and leases of low-value assets.

Leases previously accounted for as operating leases

The Group recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Group applied the following practical expedients for leases previously classified as operating leases, on a lease-by lease basis:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- Relied on its assessment of whether leases are onerous immediately before the date of initial application
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

Based on the above, as at January 1, 2019:

- Investment properties were recognized amounting to ₱2,867.33 million representing the amount of right-of-use assets set up on transition date (Note 10).
- Lease liabilities of ₱3,223.63 million were recognized (Note 25).
- Other current assets of ₱28.23 million and accounts and other payables of ₱384.53 million related to previous operating leases arising from straight lining under PAS 17 were derecognized.
- Deferred tax liabilities increased by ₱28.27 million because of the deferred tax impact of the changes in assets and liabilities.
- The net effect of these adjustments had been adjusted to income tax by ₱28.27 million.

The lease liabilities at as January 1, 2019 as can be reconciled to the operating lease commitments as of December 31, 2018 follows:

Operating lease commitments as at December 31, 2018	₱8,597,163,937
Weighted average incremental borrowing rate as at January 1, 2019	7.92%
Discounted operating lease commitments as at January 1, 2019	₱3,221,482,501

Due to the adoption of PFRS 16, the Group's operating profit in 2019 improved due to lower amortization of right-of-use asset against the previously recognized rent expense, while its interest expense increased due to the accretion of lease liabilities. This is due to the change in the accounting for rent expense related to leases that were classified as operating leases under PAS 17.



- Amendments to PFRS 9, *Prepayment Features with Negative Compensation*

Under PFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are ‘solely payments of principal and interest on the principal amount outstanding’ (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

These amendments had no impact on the consolidated financial statements of the Group.

- Amendments to PAS 19, *Employee Benefits, Plan Amendment, Curtailment or Settlement*

The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:

- Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event.
- Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments had no impact on the consolidated financial statements of the Group as it did not have any plan amendments, curtailments, or settlements during the year.

- Amendments to PAS 28, *Long-term Interests in Associates and Joint Ventures*

The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or joint venture to which the equity method is not applied but that, in substance, form part of the net investment in the associate or joint venture (long-term interests). This clarification is relevant because it implies that the expected credit loss model in PFRS 9 applies to such long-term interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.



These amendments had no impact on the consolidated financial statements as the Group does not have long-term interests in associate and joint venture.

- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, Income Taxes. It does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately;
- The assumptions an entity makes about the examination of tax treatments by taxation authorities;
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The Group applies significant judgement in identifying uncertainties over income tax treatments. Upon adoption of the Interpretation, the Group considered whether it has any uncertain tax position. The Group determined, based on its assessment, that it is probable that its tax treatments will be accepted by the taxation authorities. The interpretation did not have an impact on the financial statements of the Group.

- *Annual Improvements to PFRSs 2015 - 2017 Cycle*

- Amendments to PFRS 3, *Business Combinations*, and PFRS 11, *Joint Arrangements*, *Previously Held Interest in a Joint Operation*

The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

An entity applies those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019 and to transactions in which it obtains joint control on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with early application permitted. The amendments are currently not applicable to the Group but may apply to future transactions.



- Amendments to PAS 12, *Income Tax Consequences of Payments on Financial Instruments Classified as Equity*

The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.

An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application is permitted. These amendments had no impact on the consolidated financial statements of the Group because dividends declared by the Group do not give rise to tax obligations under the current tax laws.

- Amendments to PAS 23, *Borrowing Costs, Borrowing Costs Eligible for Capitalization*

The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application permitted. The amendments had no impact to the consolidated financial statements of the Group since the Group's current practice is in line with the amendments.

Effective beginning on or after January 1, 2020

- Amendments to PFRS 3, *Definition of a Business*

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

The amendments will apply on future disclosures of the Group.



Effective beginning on or after January 1, 2021

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
 - A simplified approach (the premium allocation approach) mainly for short-duration contracts
- PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

The Group is not engaged in the business of insurance; hence, this standard is not applicable to the Group.

Deferred effectivity

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2017, the Financial Reporting Standards Council deferred the original effective date of January 1, 2017 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group does not expect these amendments to have significant impact to the consolidated financial statements because it does not currently have interests in associates and joint ventures.



- Deferment of Implementation of IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, *Borrowing Cost*) for the Real Estate Industry

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under par. 35(c) of IFRS 15. IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a qualifying asset under PAS 23 considering that these inventories are ready for their intended sale in their current condition.

On February 11, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Effective January 1, 2021, the Real Estate Industry will adopt the IFRIC agenda decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply fully with the requirements of the IFRIC agenda decision. For real estate companies that avail of the deferral, the SEC requires disclosure in the notes to the consolidated financial statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the consolidated financial statements had the IFRIC agenda decision been adopted.

The Group does not expect these amendments to have significant impact to the consolidated financial statements because it is not currently engaged in the development of real estate inventories.

4. Summary of Significant Accounting Policies

Current and Noncurrent Classification

The Group presents assets and liabilities in consolidated statement of financial position based on current/noncurrent classification.

An asset is current when:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after reporting date; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after reporting date.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within 12 months after reporting date; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after reporting date.

The Group classifies all other liabilities as noncurrent.



Deferred liabilities are classified as noncurrent liabilities.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Cash

Cash includes cash on hand and in banks. Cash in banks earn interest at the prevailing interest rate.

Short-term Cash Investments

Short-term cash investments consist of money market placements made for varying periods of more than three (3) months and up to twelve (12) months. These investments earn interest at the respective short-term rates.



Financial Instruments

For all periods up to and including the year ended December 31, 2017, the Group accounted for financial instruments under PAS 39, *Financial Instruments: Recognition and Measurement*. For the years ended December 31, 2019 and 2018, the Group accounted for financial instruments in accordance with PFRS 9, *Financial Instruments*.

Financial Instruments effective January 1, 2018

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. For a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

Financial assets at amortized cost (debt instruments)

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash, short-term cash investments, receivables (except for advances to contractors), receivables from ultimate parent company and restricted cash. Restricted cash is presented in 'Other current assets' and 'Other noncurrent assets'.

Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the consolidated statement of comprehensive income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group's equity instrument classified as financial assets designated at FVOCI includes investment in VLLI (Note 8).

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVTPL are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of profit or loss.

The Group's investment at FVTPL comprises of investment in mutual funds (Note 8).

Impairment of Financial Assets

PFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model under PAS 39.

The Group recognizes expected credit losses (ECL) for the following financial assets that are not measured at FVTPL:

- debt instruments that are measured at amortized cost;
- loan commitments; and
- financial guarantee contracts.



No ECL is recognized on equity investments.

ECLs are measured in a way that reflects the following:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

Stage 1: 12-month ECL

For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.

Stage 2: Lifetime ECL - not credit-impaired

For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

Stage 3: Lifetime ECL - credit-impaired

Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted effective interest rate to the amortized cost of the financial asset.

Loss Allowance

Loss allowances are recognized based on 12-month ECL for debt investment securities that are assessed to have low credit risk at the reporting date. A financial asset is considered to have low credit risk if:

- the financial instrument has a low risk of default
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term
- adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The loss allowance recognized in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stage 2 and 3 due to the financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent “step up” (or “step down”) between 12-month and lifetime ECL.
- Additional allowances for new financial instruments recognized during the period, as well as releases for financial instruments derecognized in the period;
- Impact on the measurement of ECL due to changes in PDs, LGDs and EADs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;



- Discount unwind within ECL due to passage of time, as ECL is measured on a present value basis;
- Financial assets derecognized during the period and write-offs of allowances related to assets that were written off during the period.

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of ‘investment grade’.

Determining the stage for impairment

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

An exposure will migrate through the ECL stages as asset quality deteriorates. If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the loss allowance measurement reverts from lifetime ECL to 12-months ECL.

General Approach

Under the general approach, at each reporting date, the Group recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. This approach was applied to the ECL calculation of cash in banks, short-term cash investments, receivables (except for advances to contractors), receivables from ultimate parent company and restricted cash presented in ‘Other assets’.

Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group’s financial liabilities include accounts and other payables (except for deferred output VAT and other statutory payables), dividends payable, payable to parent company, liabilities for purchased land and retention payable presented as “other liabilities” and bank loans.

Financial Instruments prior to January 1, 2018

Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, which is the date when the Group commits to purchase or sell the asset.



Initial recognition of financial instruments

All financial assets and financial liabilities are initially recognized at fair value. Except for financial assets and liabilities at FVTPL, the initial measurement of financial assets and liabilities include transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVTPL, AFS financial assets, and loans and receivables.

The Group classifies its financial liabilities as financial liabilities at FVTPL or other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether these are quoted in an active market. The financial assets of the Group are of the nature of loans and receivable, AFS financial assets and HTM financial assets, while its financial liabilities are of the nature of other financial liabilities. Management determines the classification at initial recognition and re-evaluates such designation, where allowed and appropriate, at every reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

“Day 1” difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a “Day 1” difference) in profit or loss under “Interest income” and “Interest and other financing charges” accounts unless it qualifies for recognition as some other type of asset or liability. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the “Day 1” difference amount.

Loans and receivables

Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held-for-trading, designated as AFS or as financial assets at FVTPL. Receivables are recognized initially at fair value. After initial measurement, loans and receivables are subsequently measured at cost or at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization, if any, is included in profit or loss. The losses arising from impairment of receivables are recognized in profit or loss. These financial assets are included in current assets if maturity is within twelve (12) months from the financial reporting date. Otherwise, these are classified as noncurrent assets.

This accounting policy applies primarily to the Group’s cash, receivables (except for advances to contractors), receivables from ultimate parent company and restricted cash presented in ‘Other Assets’.



AFS financial assets

AFS financial assets are nonderivative financial assets that are designated as such or do not qualify to be classified or designated as financial assets at FVTPL, HTM investments or loans and receivables. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value with unrealised gains or losses recognized in OCI and credited to the OCI until the investment is derecognized, at which time, the cumulative gain or loss is recognized in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the OCI to the consolidated statement of comprehensive income in interest and other financing charges. Interest earned whilst holding AFS financial assets is reported as interest income using the EIR method.

When the investment is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as gain or loss on disposal in profit or loss. Where the Group holds more than one investment in the same security these are deemed to be disposed of on a first-in first-out basis. Interest earned on holding AFS financial assets are reported as interest and other income from investments using the EIR. Dividends earned on holding AFS financial assets are recognized in profit or loss as part of miscellaneous income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as provisions for impairment losses in profit or loss.

When the fair value of AFS equity financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any impairment losses.

As of December 31, 2017, AFS financial assets comprise of investment in VLLI and investment in mutual funds. The investment in VLLI and investment in mutual funds is reclassified as FVOCI and FVTPL as at January 1, 2018, respectively.

Other financial liabilities

Other financial liabilities are initially recognized at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR. Gains and losses are recognized in profit or loss when the liabilities are derecognized (redemption is a form of derecognition), as well as through the amortization process. Any effects of restatement of foreign currency-denominated liabilities are recognized in profit or loss.

The financial liabilities measured at cost are accounts and other payables (except for deferred output VAT and other statutory payables), dividends payable, payable to parent company, liabilities for purchased land and retention payable presented as "Other liabilities". The financial liabilities measured at amortized cost are bank loans.

Impairment of Financial Assets

The Group assesses at each financial reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or



the group of financial assets that can be reliably estimated. The fact that title of the real estate properties are transferred only to the buyer upon full payment of the contract price is considered in the evaluation of impairment. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets carried at amortized cost

The Group first assesses whether an objective evidence of impairment exists individually for financial assets that are individually significant. If there is objective evidence that an impairment loss on a financial asset carried at amortized cost (i.e., loans and receivables or HTM investments) has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows discounted at the assets original EIR (excluding future credit losses that have not been incurred). If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, the asset, together with the other assets that are not individually significant and were thus not individually assessed for impairment, is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as selling price of the lots and residential houses, past-due status and term.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to profit or loss. Financial assets carried at amortized costs, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS financial assets carried at fair value

For AFS financial assets, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired. In the case of equity investments classified as AFS, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously



recognized in the consolidated statement of comprehensive income is removed from OCI and recognized in the statement of profit or loss. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognized in OCI.

The determination of what is ‘significant’ or ‘prolonged’ requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost. In the case of debt instruments classified as AFS, the impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of profit or loss.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss.

Derecognition of Financial Assets and Financial Liabilities under PFRS 9 and PAS 39

Financial asset

A financial asset (or, where applicable, a part of a group of financial assets) is derecognized where: (a) the rights to receive cash flows from the assets have expired; (b) the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third-party under a “pass-through” arrangement; or (c) the Group has transferred its right to receive cash flows from the asset and either: (i) has transferred substantially all the risks and rewards of the asset, or (ii) has neither transferred nor retained the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

Offsetting Financial Instruments under PFRS 9 and PAS 39

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.



Advances to Contractors

Advances to contractors are advance payments in relation to the Group's construction activities and are recouped through reduction against progress billings as the construction progresses. Recoupment occur within one to five years from the date the advances were made.

Value-Added Tax

Input tax represents the VAT due or paid on purchases of goods and services subjected to VAT that the Group can claim against any future liability to the BIR for output VAT on sale of goods and services subjected to VAT. The input tax can also be recovered as tax credit under certain circumstances against future income tax liability of the Group upon approval of the BIR and/or Bureau of Customs. Input tax is stated at its estimated net realizable values. A valuation allowance is provided for any portion of the input tax that cannot be claimed against output tax or recovered as tax credit against future income tax liability. Input tax is recorded under current assets in the consolidated statements of financial position.

For its VAT-registered activities, when VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position up to the extent of the recoverable amount.

For its non-VAT registered activities, the amount of VAT passed on from its purchases of goods or service is recognized as part of the cost of goods/asset acquired or as part of the expense item, as applicable.

Restricted Cash

Cash restricted for use are bank deposits restricted solely for payment of the principal amortization and interest of certain bank loans. These deposits bear prevailing interest rates and will be retained as deposits until the bank loans are fully paid.

Refundable Deposits

Refundable deposits are measured at amortized cost. These pertain to deposits on utility subscriptions, rental deposits and security deposits which shall be applied against unpaid utility expenses and rent expenses upon termination of the contracts.

Prepaid Expenses

Prepaid expenses are carried at cost less the amortized portion. These typically comprise of prepayments for marketing fees, taxes and licenses, rentals and insurance.

Investment Properties

Investment properties comprise completed property and property under construction or re-development that are held to earn rentals or for capital appreciation or both. Investment properties, except for land, are carried at cost less accumulated depreciation and amortization and any impairment in value. Land is carried at cost less any impairment in value. The initial cost of investment properties consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Investment properties also include right-of-use assets involving real properties.

Effective January 1, 2019, it is the Group's policy to classify right-of-use assets as part of investment properties. Prior to that date, all of the Group's leases are accounted for as operating leases in accordance with PAS 17, hence, not recorded on the consolidated statement of financial position.



The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The initial cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of their estimated useful life and lease term. Right-of-use assets are subject for impairment.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. CIP is not depreciated until such time as the relevant assets are completed and put into operational use. Construction-in-progress are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Depreciation and amortization commence once the investment properties are available for use and computed using the straight-line method over the estimated useful lives (EUL) of the assets, regardless of utilization. The estimated useful lives and the depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

	Years
Buildings and building improvements	10 to 40 years or lease term, whichever is shorter
Right-of-use assets	2 to 25 years

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in profit or loss in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of the property for measurement or for disclosure purposes.

Impairment of Nonfinancial Assets

The Group assesses as at reporting date whether there is an indication that nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its



recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each financial reporting date as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as revaluation increase in OCI. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Security Deposits

Security deposits represent deposits required by lease agreements. These can be recovered upon termination of the lease agreement through refund or application to unpaid rent and/or other charges.

Advance Rent

Advance rent includes three-month advance rental paid by the Group's lessee as required under lease contract. These will be applied to the first or last three months rental depending on the contract terms of the related lease contract. These also include overpayments made by lessee against its monthly billings which will be applied to future billings.

Equity

Capital stock is measured at par value for all shares subscribed, issued and outstanding. When the shares are sold at premium, the difference between the proceeds at the par value is credited to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

Retained earnings represent accumulated earnings of the Group less dividends declared. It includes the accumulated equity in undistributed earnings of consolidated subsidiaries which are not available for dividends until declared by the subsidiaries.

Revenue Recognition Effective January 1, 2018

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water and electricity services in its mall retail spaces and office leasing activities, wherein it is acting as agent.

Revenue Recognition Prior to January 1, 2018

Revenue is recognized to the extent that it is probable that the economic benefits will flow and the amount of revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in certain revenue arrangements and as agent in certain transactions.



Rental Income

The Groups earns revenue from acting as a lessor in operating leases which do not transfer substantially all of the risks and rewards incidental to ownership of an investment property. Rental income arising from operating leases on investment property is accounted for on a straight-line basis over the lease term and is included in the revenue in the consolidated statement of comprehensive income due to its operating nature, except for contingent rental income which is recognized when it arises.

Lease incentives that are paid or payable to the lessee are deducted from lease payments. Accordingly, tenant lease incentives are recognized as a reduction of rental income on a straight-line basis over the term of the lease. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, the Group is reasonably certain that the tenant will exercise the option. For more information on the judgment involved, refer to Note 5.

The tenant lease incentives are considered in the calculation of 'Accrued rental receivables' under 'Receivables' in the consolidated statement of financial position.

Amounts received from tenants to terminate leases or to compensate for dilapidations are recognized in the statement of comprehensive income when the right to received them arises.

For investment property held primarily to earn rental income, the Group enters as a lessor into lease agreements that fall within the scope of PFRS 16. These agreements include certain services offered to tenants (i.e., customers) including common area maintenance services (such as cleaning and security of common areas). The consideration charged to tenants for these services includes fees charged based on a fixed rate and reimbursement of certain expenses incurred. These services are specified in the lease agreements and separately invoiced.

In respect of the revenue component, these services represent a series of daily services that are individually satisfied over time because the tenants simultaneously receive and consume the benefits provided by the Group. The Group applies the time elapsed method to measure progress.

The consideration charged to tenants for these services is based on a fixed amount as agreed with the tenants.

The Group arranges for third parties to provide certain of these services to its tenants. The Group concluded that it acts as a principal in relation to these services as it controls the specified services before transferring them to the customer. Therefore, the Group records revenue on a gross basis. For more information, please refer to Note 5.

Interest Income

Interest is recognized using the effective interest method, i.e, the rate, that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

Cost and Expenses

Cost and expenses pertain to expenses incurred in relation to rental of investment properties and administering the business. These are recognized when a decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen than can be measured reliably. These are recognized when incurred and measured at the amount paid or payable.



Income Taxes

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

The Group periodically evaluates the income tax positions taken in situations where the applicable tax regulations are subject to interpretation and considers these positions separately from other uncertainties. The Group assesses whether or not it is probable that those income tax positions will be accepted by the tax authorities, where if not, the Group recognizes additional income tax expense and liability relating to those positions.

Deferred tax

Deferred tax is provided using the liability method on temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax liabilities shall be recognized for all taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures when the timing of reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in foreseeable future. Otherwise, no deferred tax liability is set up.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefit of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused tax credits from MCIT and NOLCO can be utilized.

Deferred tax assets shall be recognized for deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss in the consolidated statement of comprehensive income. Deferred tax items recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities, and the deferred taxes relate to the same taxable entity and the same taxation authority.



Borrowing Costs

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets (included in “Investment properties” account in the consolidated statement of financial position). All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group’s weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment.

Interest is capitalized from the commencement of the development work until the date of practical completion. The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

Leases Effective January 1, 2019

Lease Liabilities

At the commencement date of the lease, the Group recognizes the liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term Leases and Leases of Low-value Assets

The Group applies the short-term lease recognition exemption to those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. The Group applies the low-value assets recognition exemption to leases of underlying assets with a value of ₱0.25 million and below when new. Lease payments on short-term leases and low-value assets are recognized as expense on a straight-line basis over the lease term.



Leases Prior to January 1, 2019

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement; a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (b) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (c) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for any of the scenarios above, and at the date of renewal or extension period for the second scenario.

Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss in the consolidated statement of comprehensive income on a straight-line basis over the lease term. Indirect costs incurred in negotiating an operating lease are added to the carrying value of the leased asset and recognized over the lease term on the same bases as the lease income. Minimum lease payments are recognized on a straight-line basis while the variable rent is recognized as an expense based on the terms of the lease contract.

Group as a lessor

Leases where the lessor does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income attributable to the equity holders of the Parent Company by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of potential common shares. The calculation of diluted EPS does not assume conversion, exercise, or other issue of potential common shares that would have an antidilutive effect on earnings per share.

As of December 31, 2019, 2018 and 2017, the Group has no potential dilutive common shares (Note 21).

Segment Reporting

The Group's business is primarily leasing of retail malls and BPO commercial centers which are all located in the Philippines and treated as one segment. The segmentation is the basis of the chief operating decision market's internal reports allocation resources, and the evaluation of performance.



Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects the current market assessment of the time value of money and the risk specific to the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized only when the reimbursement is virtually certain. The expense relating to any provision is presented in consolidated statement of comprehensive income net of any reimbursement.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

Events After the Financial Reporting Date

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Any post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

5. Significant Accounting Judgments and Estimates

The preparation of accompanying consolidated financial statements in compliance with PFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements. Actual results could differ from such estimates.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Principal versus agent considerations

The contract for the commercial spaces leased out by the Group to its tenants includes the right to charge for the electricity usage, water usage, air conditioning charges and CUSA like maintenance, janitorial and security services.



For the electricity and water usage, the Group determined that it is acting as an agent because the promise of the Group to the tenants is to arrange for the electricity and water supply to be provided by a utility company. The utility company, and not the real estate developer, is primary responsible for the provisioning of the utilities while the Group, administers the leased spaces and coordinates with the utility companies to ensure that tenants have access to these utilities. The Group does not have the discretion on the pricing of the services provided since the price is based on the actual rate charged by the utility providers.

For the connection to air conditioning system and services in the CUSA, the Group acts as a principal. This is because it is the Group who retains the right to direct the service provider of CUSA as it chooses and the party responsible to provide proper ventilation and air conditioning to the leased premises. The right to the services mentioned never transfers to the tenant and the Group has the discretion on how to price the CUSA and air conditioning charges.

Determination of the lease term

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

As a lessor, the Group enters into lease agreements that contain options to terminate or to extend the lease. At commencement date, the Group determines whether the lessee is reasonably certain to extend the lease term or not to terminate the lease. To make this analysis, the Group takes into account any difference between the contract terms and the market terms, any significant investments made by the lessee in the property, costs relating to the termination of the lease and the importance of the underlying asset to the lessee's operations. In many cases, the Group does not identify sufficient evidence to meet the required level of certainty.

As a lessee, the Group has a lease contract for the land where investment properties are situated that includes an extension and a termination option. The Group applies judgement in evaluating whether or not it is reasonably certain to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise, or not to exercise, the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

Incorporation of forward-looking information

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. To do this, the Group considers a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Group's evaluation and assessment and after taking into consideration external actual and forecast information, the Group formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions. The base case represents a most-likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Group carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios. The Group has identified and documented key



drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Significant increase in credit risk

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors. The Group's cash in banks, short-term cash investments and restricted cash cost are graded in the top investment category by globally recognized credit rating agencies such as S&P, Moody's and Fitch and, therefore, are considered to be low credit risk investments. For the Group's accounts receivable from tenants, accrued rent receivable and receivables from related parties, the Group performs an assessment, at the end of each reporting period, of whether the receivables' credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the receivables. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from these credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs. Using its expert credit judgement and, where possible, relevant historical experience, the Group may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

Property lease classification - the Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a major part of the economic life of the commercial property and the present value of the minimum lease payments not amounting to substantially all of the fair value of the commercial property, that it retains substantially all the risks and rewards incidental to ownership of this property and accounts for the contracts as operating leases

Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Provision for expected credit losses of financial assets

The Group recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Group uses external credit rating approach to calculate ECL for cash in banks, short-term cash investments, accounts receivable from tenants, accrued rent receivable and receivables from related parties and restricted cash. This approach leverages on available market data (i.e., S&P and Moody's and Fitch credit ratings for default rates). S&P, Moody's, Fitch and Reuters are reliable market data sources that provide default and recovery rate data. This information are widely used by investors and stakeholders in decision-making in terms of investment, credit activities, etc. Further details are provided in Note 24.

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position or disclosed in the notes to the consolidated financial statements cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable



markets where possible, but where this is not feasible, estimates are used in establishing fair values. These estimates may include considerations of liquidity, volatility, and correlation. Further details about the fair value of financial instruments are provided in Note 24.

Evaluation of impairment of nonfinancial assets

The Group reviews property and equipment, investment properties and other nonfinancial assets for impairment of value. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends.

The Group estimates the recoverable amount as the higher of the fair value less costs to sell and value in use. Fair value less costs to sell pertain to quoted prices and for fair values determined using discounted cash flows (DCF) or other valuation technique such as multiples. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that may affect property and equipment, investment properties and other nonfinancial assets. Further details are provided in Note 10 and 11.

Leases - Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

Useful lives of investment properties

The Group estimated the useful lives of its investment properties based on the period over which the assets are expected to be available for use. The estimated useful lives of are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. For investment properties located in parcels of land that the Group leases, the Group also considers the non-cancellable term of the lease in determining the useful lives of the leasehold improvements.

6. Segment Information

The Group's shopping malls and commercial centers are all located in the Philippines and are treated as one operating segment. The real estate development of MC is very minimal to the overall operations and financial position of the Group as of December 31, 2019 and 2018. These were not treated as a separate segment by the chief operating decision maker for its review, evaluation and allocation of resources.

Rent income amounting ₱4,015.66 million or 59.66%, ₱2,469.72 million or 43.53%, and ₱1,766.85 million or 36.82% of the commercial segment of the Group was generated from anchor tenants as defined in Note 20 for the years ended December 31, 2019, 2018 and 2017, respectively. There is no cyclicity in the Group's operations.



7. Cash

This account consists of:

	2019	2018
Cash on hand	₱821,800	₱458,500
Cash in banks (Notes 23 and 24)	588,185,223	417,976,513
	₱589,007,023	₱418,435,013

Cash in banks earns interest at the prevailing bank deposit rates. Interest rate ranges from 0.10% to 1.25% and 0.03% to 0.49% in 2019 and 2018, respectively.

Interest earned from cash in banks for the years ended December 31, 2019, 2018 and 2017 amounted to ₱5.91 million, ₱12.42 million and ₱7.53 million, respectively (Note 18).

8. Investments

Short-term cash investments

Short-term cash investments consist of money market placements with maturities of more than three months up to one year and earn annual interest at the respective short-term investment rates, as follows:

As at December 31, 2019, short-term cash investments amounted to ₱62.81 million (Note 24). Interest rate ranges from 3.00% to 3.25% in 2019.

Interest earned from short-term cash investments for the years ended December 31, 2019 amounted to ₱1.42 million (Note 18).

Investment at fair value through FVTPL

The investment at fair value through FVTPL of the Group comprises of investment in mutual funds.

The movement of the accounts follow:

	December 31, 2019	December 31, 2018
Balances at beginning of year	₱28,871,689	₱34,551,067
Unrealized fair value gain (loss) during the year	797,421	(5,679,378)
Balances at end of year	₱29,669,110	₱28,871,689

Investment at fair value through OCI

The investment at fair value through FVOCI consists of VLLI shares carried at fair value which the Group irrevocably elected to measure at FVOCI.

The movement of the accounts follow:

	December 31, 2019	December 31, 2018
Balances at beginning of year	₱4,069,446,443	₱4,509,236,373
Unrealized fair value gain (loss) during the year	1,745,123,059	(436,585,760)
Disposal	—	(3,204,170)
Balances at end of year	₱5,814,569,502	₱4,069,446,443



9. Receivables

This account consists of:

	2019	2018
Accounts receivable from tenants (Note 20)	₱1,672,978,351	₱831,767,840
Advances to contractors	3,870,810,327	3,274,842,165
Accrued rent receivable (Note 20)	3,729,533,628	2,654,247,620
Other receivables	113,433,528	96,976,957
	9,386,755,834	6,857,834,582
Less allowance for impairment losses	(52,421,517)	—
	9,334,334,317	6,857,834,582
Less noncurrent portion	(7,056,775,568)	(3,274,842,165)
	₱2,277,558,749	₱3,582,992,417

Accounts receivable from tenants

Accounts receivables from tenants represent the outstanding receivables arising from the lease of commercial centers relating to the Group's mall and offices and are collectible within 30 days from billing date. These are covered by security deposit of tenants' equivalent to three-month rental and three-month advance rental paid by the lessees. This includes both the fixed and contingent portion of lease.

Advances to contractors

Advances to contractors are advance payments in relation to the Group's construction activities and are recouped through reduction against progress billings as the construction progresses. Recoupment occur within one to five years from the date the advances were made.

Accrued rental receivable

Accrued rental receivable pertains to the effect of straight-line calculation of rental income.

No receivables are used to secure the obligations of the Group (Note 14).

10. Investment Properties

The rollforward analysis of this account follows:

	December 31, 2019				
	Land	Building and Building Improvements	Construction in Progress	Right-of-use Assets	Total
Cost					
Balances at beginning of year, as previously reported	₱11,670,526,711	₱22,349,094,386	₱6,744,183,446	₱—	₱40,763,804,543
Impact of PFRS 16 adoption (Note 3)	—	—	—	2,867,331,420	2,867,331,420
Balances at beginning of year, as restated	11,670,526,711	22,349,094,386	6,744,183,446	2,867,331,420	43,631,135,963
Additions	433,923,233	11,081,551	10,014,213,170	737,377,823	11,196,595,777
Reclassification	187,500	2,936,686,668	(2,936,874,168)	—	—
Balances at end of year	12,104,637,444	25,296,862,605	13,821,522,448	3,604,709,243	54,827,731,740
Accumulated Depreciation					
Balances at beginning of year	—	5,448,157,153	—	—	5,448,157,153
Depreciation	—	1,330,998,881	—	193,771,808	1,524,770,689
Balances at end of year	—	6,779,156,034	—	193,771,808	6,972,927,842
Net Book Value	₱12,104,637,444	₱18,517,706,571	₱13,821,522,448	₱3,410,937,435	₱47,854,803,898



	December 31, 2018			
	Land	Building and Building Improvements	Construction in Progress	Total
Cost				
Balances at beginning of year	₱9,211,126,038	₱18,715,552,664	₱2,134,324,578	₱30,061,003,280
Additions	2,459,400,673	438,609,997	7,804,790,593	10,702,801,263
Reclassification	—	3,194,931,725	(3,194,931,725)	—
Balances at end of year	11,670,526,711	22,349,094,386	6,744,183,446	40,763,804,543
Accumulated Depreciation				
Balances at beginning of year	—	4,480,262,693	—	4,480,262,693
Depreciation	—	967,894,460	—	967,894,460
Balances at end of year	—	5,448,157,153	—	5,448,157,153
Net Book Value	₱11,670,526,711	₱16,900,937,233	₱6,744,183,446	₱35,315,647,390

Investment properties consist mainly of land and land developments and commercial centers. These include properties, currently being leased out, for future leasing or currently held for capital appreciation. The commercial centers include retail malls, Vistamalls and Starmalls that are located in key cities and municipalities in the Philippines and office spaces.

As of December 31, 2019, the construction in progress represents capitalized costs arising from a construction of commercial centers that are located in Las Piñas, Cavite, Bulacan, Naga, Davao, Bacolod, Tacloban, Butuan, Cabanatuan, Isabela, Laguna, Cebu, Ilocos Sur, Quezon and Zamboanga which are due to be completed in 2020 to 2021. The percentages of completion of various constructions in progress ranges from 1.81% to 99.69% as of December 31, 2019.

As of December 31, 2018, the construction in progress represents capitalized costs arising from a construction of commercial centers that are located in Taguig City, Las Piñas City, Cavite, Iloilo, Davao, Naga and Cagayan de Oro which are due to be completed in 2019 to 2020. The percentages of completion of various constructions in progress ranges from 5.00% to 95.00% in 2018.

On September 28, 2018, the Group acquired land for commercial project from Fine Properties, Inc. its ultimate parent company amounting to ₱4,525.94 million. The consideration of ₱2,515.94 million was paid in cash while the remaining ₱2,010.00 million was offset against the receivables of the Group from Fine Properties Inc.

The reclassification of ₱2,936.69 million and ₱3,194.93 million from construction in progress to building and improvements in 2019 and 2018, respectively, represents completed retail malls in Naga, Cagayan De Oro, General Trias, Tanza and Talisay Cebu, with gross floor area of 104,107.11 sqm.

Rental income earned from investment properties amounted to ₱6,730.45 million, ₱5,673.92 million and ₱4,798.60 million in 2019, 2018 and 2017, respectively. Repairs and maintenance costs incurred arising from the investment properties amounted to ₱172.89 million, ₱148.39 million and ₱96.24 million for the years ended December 31, 2019, 2018 and 2017, respectively. Cost of property operations amounted to ₱3,114.64 million, ₱2,592.95 million and ₱2,165.47 million for the years ended December 31, 2019, 2018 and 2017. For the terms and conditions on the lease, refer to Note 25.

As of December 31, 2019, the aggregate fair values of investment properties amounted to ₱119,156.73 million. In the determination of fair values, market value approach method was used for land and land development, income approach method was used for completed and substantially completed malls and office buildings for rent and cost approach method was used for construction in progress under early stage of construction and right-of-use asset. The fair values of the buildings for malls and office spaces determined using income approach method considers rental escalation rate for the minimum rental guaranteed for the remaining life of the buildings and building improvements using the discount rate ranging 5.10% to 8.38%.



As of December 31, 2018, the aggregate fair values of investment properties amounted to ₱52,635.11 million. In the determination of fair values, the market value approach method was used for land and land improvements while cost approach method was used for malls and office buildings for rent and construction in progress under early stage of construction.

All fair market valuation are under Level 3 category.

Investment properties with carrying value of ₱6,608.78 million and ₱6,814.15 million are used to secure the bank loans of the Group as of December 31, 2019 and 2018, respectively (Note 20). The fair value of the investment properties used as collateral amounted to ₱25,087.84 million under DCF approach method prepared by management as of December 31, 2019 and ₱24,802.26 million under cost approach method prepared by external valuer as of December 31, 2018.

The parcels of land are located in cities and municipalities like Mandaluyong, Las Piñas, Taguig, Naga, Bacoor, Imus, San Jose del Monte, Sta. Rosa, Bataan, Cebu, Alabang and Kawit. The market price per square meter of the land ranges between ₱1,258 to ₱173,017, while building and improvements ranged from ₱17,701 to ₱209,304. The fair value measurement using unobservable data in active market is Level 3 of the fair value hierarchy. The estimated useful life of the investment properties other than land is 40 years.

The Group's borrowing cost capitalized to investment properties amounted to ₱459.25 million and ₱320.47 million for years ended December 31, 2019 and 2018, respectively (Note 18). Amortization expense related to right-of-use asset amounted to ₱193.77 million for the year ended December 31, 2019. Right-of-use asset is amortized over a period of 2 to 25 years.

The Group has no restrictions on the realizability of its investment properties and no contractual obligations to either purchase or construct or develop investment properties or for repairs, maintenance and enhancements.

11. Other Assets

This account consists of:

	2019	2018
Input value-added tax (VAT)	₱2,623,352,898	₱1,889,547,224
Restricted cash (Note 24)	665,670,015	661,464,454
Refundable deposits	263,239,299	241,418,540
Prepaid expenses	133,175,598	141,523,005
Creditable withholding taxes	7,410,551	37,183,032
Others	15,496,197	15,034,345
	3,708,344,558	2,986,170,600
Less noncurrent portion:		
Restricted cash	(423,575,015)	(661,464,454)
Refundable deposits	(250,366,954)	(190,163,510)
	(673,941,969)	(851,627,964)
	₱3,034,402,589	₱2,134,542,636



Restricted cash

Restricted cash are deposits restricted solely for payment of the principal amortization and interest of certain bank loans. These deposits bear prevailing interest rates and will be retained as deposits until the bank loans are fully paid. Deposit balance should be equivalent to two quarters of debt amortization. Interest income from restricted cash amounted to ₱11.36 million, ₱10.64 million and ₱10.10 million in 2019, 2018 and 2017, respectively (Note 18). The current and noncurrent portion of the restricted cash pertain to the two quarters of debt amortization for the bank loans maturing on or before December 31, 2020 and bank loans maturing beyond December 31, 2020, respectively.

Refundable deposits

Refundable deposits pertain to deposits on utility subscriptions, rental deposits and security deposits. These deposits shall be applied against unpaid utility expenses and rent expenses upon termination of the contracts. These deposits are necessary for the continuing construction and development of the Group's commercial centers.

12. Accounts and Other Payables

This account consists of:

	2019	2018
Accounts payable to:		
Supplier	₱692,898,379	₱512,009,668
Contractors	661,202,109	234,004,966
Deferred output VAT	512,808,580	477,120,721
Current portion of liabilities for purchased land	161,321,669	582,113,037
Accrued expenses	159,723,554	492,717,807
Current portion of retention payable	73,685,803	112,779,330
Other payables	95,938,018	50,900,544
	₱2,357,578,112	₱2,461,646,073

Accounts payable to contractors

Accounts payable to contractors pertain to contractors' billings for construction services related to the development of various projects of the Group. Accounts payables to contractors that are payable beyond one year from year end date are presented as 'Payable to contractors' in 'Other noncurrent liabilities' (Note 15).

Accounts payable to suppliers

Accounts payable to suppliers represent agency fees, construction materials, marketing collaterals, office supplies and property and equipment ordered and delivered but not yet due. These are expected to be settled within the year.

Deferred output VAT

Deferred output VAT pertains to the output VAT on receivables from the Group's leasing operations. This amount is presented as output VAT upon collection of the receivables.



Accrued expenses

Details of accrued expenses are as follows:

	2019	2018
Security services	₱44,399,495	₱25,754,915
Interest	38,933,263	—
Repairs and maintenance	25,747,298	21,891,102
Agency services	15,104,959	12,209,705
Janitorial services	11,650,861	12,680,374
Advertising	10,627,397	9,908,005
Utilities	7,655,904	12,878,995
Real property taxes	3,904,912	10,486,824
Rental (Note 25)	224,572	383,347,870
Others	1,474,893	3,560,017
	₱159,723,554	₱492,717,807

Liabilities for purchased land

Liabilities for purchased land are payables to various real estate property sellers. Under the terms of the agreements executed by the Group covering the purchase of certain real estate properties, the titles of the subject properties shall be transferred to the Group only upon full payment of the real estate payables. Liabilities for purchased land that are payable beyond one year from year end date are presented in 'Other noncurrent liabilities' (Note 15).

Retention payable

Retention payable pertains to 10.00% retention from the contractors' progress billings which will be released after the completion of contractors' project. The retention serves as a holdout amount withheld from the contractor to cover for back charges that may arise from quality issues in affected projects. Retention payables that are payable beyond one year from year end date are presented in 'Other noncurrent liabilities' (Note 15).

Other payables

Other payables include dues from remittance to Social Security System, Philippine Health Insurance Corporation, Home Development Mutual Fund, withholding taxes and various payables. These are noninterest-bearing and are normally settled within one year.

13. Security Deposits and Advance Rent

This account consists of:

	2019	2018
Security deposits	₱736,803,307	₱692,833,029
Advance rent	664,333,506	182,235,754
	1,401,136,813	875,068,783
Less noncurrent portion:		
Security deposits (Note 15)	(318,376,715)	(261,358,390)
Advance rent (Note 15)	(380,069,756)	(68,745,053)
	(698,446,471)	(330,103,443)
	₱702,690,342	₱544,965,340



Security deposits

Security deposits represent deposits required by lease agreements. These can be recovered upon termination of lease agreement through application to unpaid rent and/or other charges. Any excess upon application will be refunded to the customer. Current portion are those to be applied within one year from financial reporting date.

Advance rent

Advance rent includes three-month advance rental paid by lessee as required under lease contract. These will be applied to the first or last three months rental depending on the contract terms of the related lease contract. These also include overpayments made by lessee against its monthly billings which will applied to future billings. Current portion are those to be applied within one year from financial reporting date.

14. Bank Loans

Bank Loans

Bank loans pertain to the borrowings of the Group from various local financial institutions. These bank loans are obtained to finance capital expenditures and for general corporate purposes.

The rollforward analysis of this account follows:

	December 31, 2019	December 31, 2018
Principal		
Balance at the beginning of year	P5,868,451,112	P7,549,000,584
Payment	(1,565,803,985)	(1,680,549,472)
Balance at end of year	4,302,647,127	5,868,451,112
Debt issue cost		
Balance at the beginning of the year	12,041,758	19,323,718
Amortizations	(7,067,957)	(7,281,960)
Balance at end of the year	4,973,801	12,041,758
Carrying value	4,297,673,326	5,856,409,354
Less current portion	(1,328,366,778)	(1,558,559,116)
Noncurrent portion	P2,969,306,548	P4,297,850,238

The Group has complied with the covenants required by the bank loans as at December 31, 2019 and 2018. The compliance of MAPI and MC to the covenants of their respective bank loans are based on their standalone financial statement balances.

As disclosed in Note 10, certain investment properties are used as collateral to bank loans.



Details of the bank loans as at December 31, 2019 and 2018 follow:

Loan Type	Date of Availment	2019	2018	Maturity	Interest Rate	Payment Terms	Covenants/Collaterals
<i>MAPI</i>							
Bank loan	Availed in various dates in 2013 and 2014	₱356,964,140	₱841,340,677	August 2020	5.75% to 6.12%	Interest and principal payable quarterly	Current ratio of at least 1:25:1.00; Debt to Equity maximum of 3:00:1.00; with collateral
Bank loan	December 2014	—	91,313,463	December 2019	6.25%	Interest and principal payable monthly	With collateral
Bank loan	Availed in various dates in 2015	1,028,190,232	1,477,853,905	March 2022	5.46%	Interest and principal payable monthly	With collateral
Bank loan	July 2017	484,375,000	500,000,000	June 2027	6.23%	Interest and principal payable monthly	Current ratio of at least 1:1.00; Debt to Equity maximum of 2.50:1.00 and DSCR 1:1.00; with collateral
		1,869,529,372	2,910,508,045				
<i>MC</i>							
Bank loan	Availed in various dates in 2014	—	71,764,706	Various maturities in 2019	5.75%	Interest and principal payable quarterly	With collateral
Bank loan	July 2016	2,428,143,954	2,874,136,603	July 2022	5.75%	Interest and principal payable quarterly	Current ratio of at least 1:00:1.00; Debt to Equity maximum of 3:00:1.00; with collateral
		2,428,143,954	2,945,901,309				
		4,297,673,326	5,856,409,354				
Less current portion		1,328,366,778	1,558,559,116				
		₱2,969,306,548	₱4,297,850,238				



15. Other Noncurrent Liabilities

This account consists of long-term portion of:

	2019	2018
Retention payable (Note 12)	₱817,370,868	₱435,829,373
Advance rent (Note 13)	380,069,756	68,745,053
Payable to contractors (Note 12)	320,937,656	–
Security deposits (Note 13)	318,376,715	261,358,390
Liabilities for purchased land (Note 12)	144,685,233	212,587,587
Other payables (Note 12)	42,161,620	36,457,771
Total	₱2,023,601,848	₱1,014,978,174

16. Equity

Capital Stock

The details of the Parent Company's capital stock as at December 31 follow:

	2019	2018
<u>Common</u>		
Authorized shares	16,900,000,000	16,900,000,000
Par value per share	₱1.00	₱1.00
Issued and outstanding shares	8,425,981,156	8,425,981,156
Value of shares issued	₱8,425,981,156	₱8,425,981,156
<u>Preferred</u>		
Authorized shares	10,000,000,000	10,000,000,000
Par value per share	₱0.01	₱0.01
Issued and outstanding shares	2,350,000,000	2,350,000,000
Value of shares issued	₱23,500,000	₱23,500,000

Registration Track Record

On November 13, 1970, the SEC approved the listing of the Parent Company's common shares totaling 1,000,000,000 shares. The shares were initially issued at an offer price of ₱0.01 per share.

After listing in 1970, there had been subsequent issuances covering a total of 7,425,981,156 shares.

Below is the summary of the Parent Company's track record of registration of securities with the SEC as at December 31, 2019:

	Number of Shares Registered	Number of holders of securities as of year end
December 31, 2017	8,425,981,156	440
Add/(Deduct) Movement	–	(3)
December 31, 2018	8,425,981,156	437
Add/(Deduct) Movement	–	(1)
December 31, 2019	8,425,981,156	436



Retained Earnings

In accordance with Revised Securities Regulation Code Rule 68, the Parent Company's retained earnings available for dividend declaration as at December 31, 2019, after reconciling items, amounted to ₱2,476.21 million.

Retained earnings include the accumulated equity in undistributed earnings of consolidated subsidiaries of ₱8,112.62 million, ₱7,066.17 million and ₱4,518.94 million as of December 31, 2019, 2018 and 2017, respectively. These are not available for dividends until declared by the subsidiaries.

On September 30, 2019, the BOD approved the declaration of cash dividends amounting ₱481.12 million or ₱0.0571 per share, payable to all stockholders of record as of October 15, 2019. The said dividends were paid on October 30, 2019.

On September 26, 2018, the BOD approved the declaration of cash dividends amounting ₱412.19 million or ₱0.0489 per share, payable to all stockholders of record as of October 11, 2018. The said dividends were paid on October 25, 2018.

On September 29, 2017, the BOD approved the declaration of cash dividends amounting ₱310.08 million or ₱0.0368 per share, payable to all stockholders of record as of October 12, 2017.

The said dividends were paid on October 26, 2017.

As at December 31, 2019 and 2018, unpaid dividends amounted to ₱0.28 million for each year.

Capital Management

The primary objective of the Group's capital management policy is to ensure that debt and equity capital are mobilized efficiently to support business objectives and maximize shareholder value. The Group establishes the appropriate capital structure for each business line that properly reflects its premier credit rating and allows it the financial flexibility, while providing it sufficient cushion to absorb cyclical industry risks.

The Group considers debt as a stable source of funding. The Group may lengthen the maturity profile of its debt portfolio in order to spread out its debt maturities by not having a significant percentage of its total debt maturing in a single year.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using leverage ratios on both a gross debt and net debt basis.

As at December 31, 2019, 2018 and 2017, the Group had the following ratios:

	2019	2018	2017
Current ratio	0.28	0.41	0.77
Liabilities-to-equity ratio	1.70	1.38	1.38
Net debt-to-equity ratio	0.14	0.24	0.38
Asset-to-equity ratio	2.70	2.38	2.20

The of the Group includes payable to parent company amounting to ₱27,853.56 million, ₱18,377.01 million, and ₱11,699.71 million as of December 31, 2019, 2018, and 2017, respectively.

As at December 31, 2019, 2018 and 2017, the Group had complied with all externally imposed capital requirements (Note 14). No changes were made in the objectives, policies or processes for managing capital during the years ended December 31, 2019, 2018 and 2017.



The Group considers as capital the equity attributable to equity holders of the Parent Company.

The following table shows the component of the Group's equity which it manages as capital as at December 31, 2019, 2018 and 2017:

	2019	2018	2017
Total paid-up capital	₱14,838,795,510	₱14,838,795,510	₱14,838,795,510
Retained earnings	10,615,328,399	8,471,471,436	6,433,402,872
Other comprehensive income	529,093,822	(1,188,937,019)	(763,856,172)
	₱25,983,217,731	₱22,121,329,927	₱20,508,342,210

Financial Risk Assessment

The Group's financial condition and operating results would not be materially affected by the current changes in liquidity, credit, interest, currency and market conditions.

Credit risks continue to be managed through defined credit policies and continuing monitoring of exposure to credit risks. The Group's counterparties remain diverse and the related parties are guaranteed by Fine Properties, Inc., ultimate parent company. As discussed in Note 6, out of the total rental income, 59.66% comes from anchor tenant of the Group which is a related party.

17. Other Operating Income

This account consists of:

	2019	2018	2017
Administrative fees	₱322,383,728	₱250,784,212	₱219,015,573
Mall maintenance and security fees	134,031,259	121,800,033	96,319,023
Advertising fees	39,784,881	37,611,420	33,112,574
Forfeited deposits and advances and reversals	39,524,752	31,724,082	2,577,099
Realized gross profit on real estate sales	11,398,705	2,232,254	10,904,393
Penalties and surcharges	2,311,118	2,660,568	5,567,250
Miscellaneous	9,683,739	6,164,536	13,996,083
	₱559,118,182	₱452,977,105	₱381,491,995

18. Interest Income and Expense

Interest income consist of:

	2019	2018	2017
Interest income from cash, short-term investments, restricted cash and installment contracts receivables	₱18,687,178	₱33,210,648	₱13,716,050
Interest income from tenants	7,297,440	9,239,132	11,076,380
	₱25,984,618	₱42,449,780	₱24,792,430



Interest expense and other financing charges consist of:

	2019	2018	2017
Bank loans (Note 14)	₱360,863,050	₱373,966,083	₱450,712,527
Lease liabilities (Notes 3 and 25)	336,034,670	—	—
Bank charges	328,410	244,514	209,418
	697,226,130	374,210,597	450,921,945
Amounts capitalized (Note 10)	459,248,544	320,465,180	406,277,005
	₱237,977,586	₱53,745,417	₱44,644,940

19. Income Tax

Provision for income tax consists of:

	2019	2018	2017
Current:			
RCIT	₱363,167,092	₱274,241,918	₱205,105,944
MCIT	180,504	96,000	96,000
Final	2,663,434	4,579,621	1,983,130
Deferred	816,101,928	758,780,922	676,734,572
	₱1,182,112,958	₱1,037,698,461	₱883,919,646

The components of the Group's deferred tax assets (liabilities) are as follows:

	2019	2018
Deferred tax assets on:		
Lease liabilities	₱1,204,763,617	₱—
Allowance for impairment	15,726,455	—
Accrual of retirement costs	9,637,654	13,816,888
MCIT	8,333,619	25,010,759
Straight lining of rent expense	—	135,153,295
	1,238,461,345	173,980,942
Deferred tax liabilities on:		
Right-of-use assets	(1,023,281,231)	—
Capitalized interest and other expenses	(1,177,954,469)	(624,672,545)
Straight lining of rent income	(2,176,954,137)	(1,856,427,679)
	(4,378,189,837)	(2,481,100,224)
	(₱3,139,728,492)	(₱2,307,119,282)

As at December 31, 2019 and 2018, the Group has deductible temporary differences, NOLCO and MCIT that are available for offset against future taxable income for which no deferred tax assets have been recognized as follows:

	2019	2018
NOLCO	₱13,303,812	₱62,591,945
MCIT	372,504	288,000
Accrual of retirement cost	—	4,787,240

The related unrecognized deferred tax assets on these deductible temporary differences is coming from the Parent Company of the Group which is a holding company.



Deferred tax assets are recognized only to the extent that taxable income will be available against which the deferred tax assets can be used.

As of December 31, 2019, the details of the unused tax credits from the excess of MCIT over RCIT and NOLCO, which are available for offset against future income tax payable and taxable income, respectively, over a period of three (3) years from the year of inception, follow:

NOLCO

Year incurred	Amount	Expired	Applied	Balance	Expiry Year
2016	₱49,288,133	₱46,746,222	₱2,541,911	₱—	2019
2017	8,278,314	—	—	8,278,314	2020
2018	5,025,498	—	—	5,025,498	2021
	₱62,591,945	₱46,746,222	₱2,541,911	₱13,303,812	

MCIT

Year incurred	Amount	Expired	Applied	Balance	Expiry Year
2016	₱16,773,140	₱96,000	₱16,677,140	₱—	2019
2017	8,429,619	—	—	8,429,619	2020
2018	96,000	—	—	96,000	2021
2019	180,504	—	—	180,504	2022
	₱25,479,263	₱96,000	₱16,677,140	₱8,706,123	

The reconciliation of the provision for income tax computed at the statutory income tax rate to the provision for income tax shown in profit or loss follows:

	2019	2018	2017
Provision for income tax at statutory income tax rate	30.00%	30.00%	30.00%
Tax effects of:			
Expiration of NOLCO and MCIT	1.25	(0.22)	0.07
Nondeductible interest and other expenses	1.13	0.36	0.10
Transfer out of pension liability	0.42	—	—
Income already subjected to final tax	(0.12)	(0.07)	(0.10)
Change in unrecognized deferred tax assets	(1.70)	(0.08)	(0.06)
Others	(0.02)	—	—
Provision for income tax	30.96%	29.99%	30.01%

20. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party in making financial and operating decisions or the parties are subject to common control or common significant influence. Entities under common control are those entities outside the Group but are related parties of Fine Properties, Inc. Related parties may be individuals or corporate entities.



The Parent Company and its subsidiaries have Material Related Party Transactions Policies containing the approval requirements and limits on amounts and extent of related party transactions in compliance with the requirement under Revised Securities Regulation Code Rule 68 and SEC Memorandum Circular 10, series 2019.

The Parent Company has an approval requirement such that material related party transaction (RPT) shall be reviewed by the Risk Management Committee (the Committee) and endorsed to the BOD for approval. Material RPTs are those transactions that meet the threshold value as approved by the Committee amounting to 10% or higher of the Group's total consolidated assets based on its latest audited financial statements. The Group in their regular conduct of business has entered into transactions with related parties principally consisting of trade transactions from mall leasing, advances, reimbursement of expenses and purchase and sale of real estate properties. Except as otherwise indicated, the outstanding accounts with related parties shall be settled in cash. The transactions are made at terms and prices agreed upon by the parties.

The Group in their regular conduct of business has entered into transactions with related parties principally consisting of trade transactions from mall leasing, advances, reimbursement of expenses and purchase and sale of real estate properties. Except as otherwise indicated, the outstanding accounts with related parties shall be settled in cash. The transactions are made at terms and prices agreed upon by the parties.

The consolidated statements of financial position include the following amounts resulting from the foregoing transactions which represent amounts receivable (payable) with related parties as of December 31, 2019 and 2018:

December 31, 2019

	Nature of Transaction	Volume	Amount	Terms	Conditions
<i>Receivables from tenants (Note 9)</i>					
Ultimate Parent Company	a) Rental of office spaces	₱773,182	₱2,126,555	Noninterest-bearing	Unsecured; no impairment
VLLI	a) Rental of office spaces	9,136,574	11,340,006	Noninterest-bearing	Unsecured; no impairment
	a) Rental of commercial spaces				With guarantee from Fine Properties Inc., no impairment
Other related parties		1,053,379,563	3,274,845,508	Noninterest-bearing	
			₱3,288,312,069		
<i>Investments at fair value through OCI (Note 8)</i>					
VLLI	b) Investments in VLLI shares	₱1,745,123,059	₱5,814,569,502	Not held for trading; subject to fair value changes	Unsecured; no impairment
<i>Receivables from related parties</i>					
Ultimate Parent Company	c) Advances	₱—	₱890,778,120	Due and demandable; noninterest-bearing	Unsecured; no impairment
	d) Sale of VLLI shares	—	1,960,071,562	Due and demandable; noninterest-bearing	Unsecured; no impairment
			₱2,850,849,682		
<i>(forward)</i>					
<i>Payables to related parties</i>					
VLLI	c) Advances	₱10,862,125,696	(₱27,853,559,896)	Due and demandable; noninterest-bearing	Unsecured
	f) Dividends	(425,024,522)	—	—	—
			(₱27,853,559,896)		
<i>Lease liabilities (Note 25)</i>					
Ultimate parent company	e) Rental of parcels of land	₱233,897,678	(₱233,897,678)	Scheduled lease payments	Unsecured
Other related parties	e) Rental of parcels of land	1,478,988,791	(1,478,988,791)	Scheduled lease payments	Unsecured
			(₱1,712,886,469)		



	Nature of Transaction	Volume	Amount	Terms	Conditions
<i>Dividends payable (Note 16)</i>					
Other stockholders	f) Dividends	(P56,099,003)	(P275,118)	Due and demandable; noninterest-bearing	Unsecured
December 31, 2018					
	Nature of Transaction	Volume	Amount	Terms	Conditions
<i>Receivables from tenants (Note 9)</i>					
Ultimate Parent Company	a) Rental of offices spaces	P1,488,731	P1,353,373	Noninterest-bearing	Unsecured; no impairment
Parent Company	a) Rental of office spaces	8,816,394	2,203,432	Noninterest-bearing	Unsecured; no impairment
	a) Rental of commercial spaces				With guarantee from Fine Properties Inc.,
Other related parties		2,459,419,823	2,221,465,945	Noninterest-bearing	no impairment
			P2,225,022,750		
<i>Investments at fair value through OCI (Note 8)</i>					
VLLI	b) Investment in VLLI shares	P427,623,090	P4,069,446,443	Not held for trading; subject to fair value changes	Unsecured; no impairment
<i>Receivables from related parties</i>					
Ultimate Parent Company	c) Advances	P696,303,143	P890,778,120	Due and demandable; noninterest-bearing	Unsecured; no impairment
	d) Sale of VLLI shares	—	1,960,071,562	Due and demandable; noninterest-bearing	Unsecured; no impairment
Other related parties	c) Advances	2,768,102,625	—	Due and demandable; noninterest-bearing	Unsecured; no impairment
			P2,850,849,682		
<i>Accrued rent expense (Note 12)</i>					
Other related parties	e) Rental of parcels of land	(P74,468,857)	(P74,468,857)	Scheduled lease payments; noninterest-bearing	Unsecured
<i>Payables to related parties</i>					
VLLI	c) Advances	(P6,677,305,394)	(18,377,012,831)	Due and demandable; noninterest-bearing	Unsecured
	f) Dividends	(364,125,474)	—	Due and demandable; noninterest-bearing	Unsecured
			(P18,377,012,831)		
<i>Dividends payable (Note 16)</i>					
Other stockholders	f) Dividends	P48,060,935	(P275,118)	Due and demandable; noninterest-bearing	Unsecured

The significant transactions with related parties follow:

- The Group has operating lease agreements with All Value Group, anchor tenant, which is comprised of AllHome Corp., AllDay Marts, Inc., Family Shoppers Unlimited, Inc., and CM Star Management, Inc. for the leases of commercial centers. All Value Group is engaged in retail businesses covering supermarkets, retail of apparel, construction materials and home/building appliances and furnishings. These lease agreements have rental escalation clauses and renewal options.

Rental income and receivables from All Value Group including the effect of future lease rate escalation amounted to P4,015.66 million and P3,109.51 million, respectively, as of December 31, 2019 and P2,469.72 million P1,928.13 million, respectively, as of December 31, 2018. These receivables from All Value Group which are recognized as 'Accounts receivable from tenants' and 'Accrued rent receivable' under 'Receivables' are not impaired (Note 9).



Rental income and receivables from All Value Group without the effect of future escalation amounted to ₱3,250.15 million and ₱1,418.91 million, respectively, as of December 31, 2019 and ₱2,069.63 million and ₱357.83 million, respectively, as of December 31, 2018. These receivables from All Value Group are recognized as 'Accounts receivable from tenants' under 'Receivables' (Note 9). These receivables are due and demandable.

Outstanding rent receivables without the effect of future escalation amounting to ₱625.16 million and ₱357.83 million are guaranteed by Fine Properties, Inc. as of December 31, 2019 and 2018, respectively. The guaranteed amount in 2019 excludes those rent receivables pertaining to AllHome Corp.

In May and November 2019, the Group amended certain lease contracts with All Value Group. The amendments of the lease contracts are as follow:

- a. Extension of the lease term by 10 to 15 years commencing from the lease modification date; and
- b. From annual fixed rent to variable rent based on agreed percentage on gross sales or agreed minimum guaranteed rent (MGR) with annual escalation, whichever is higher

Fine Properties, Inc. and Vista Land & Lifescapes, Inc. also has lease agreements with the Group for the lease of its office spaces. The rental due is based on prevailing market conditions.

- b) In 2016, MC invested in 752.21 million shares of VLLI at ₱7.15 per share amounting to ₱5,378.29 million. Investment in VLLI is recorded as investment in quoted equity securities carried at fair value through OCI by the Group.
- c) The Group in its regular conduct of business has entered into transactions with ultimate parent company, parent company and other related parties control principally consisting of noninterest bearing advances for working capital requirements and capital expenditures which are due and demandable. The Group's policy is to settle its intercompany receivables and payables on a net basis.
- d) In May 2013, the Group sold the remaining 399,397,000 shares of its investments in VLLI, with a carrying amount of ₱1,906.22 million, for a total consideration of ₱2,772.30 million to Fine Properties Inc. The outstanding receivables in relation to sale of VLLI shares as at December 31, 2019 and 2018 amounted to ₱1,960.07 million. This is noninterest bearing receivables that is due and demandable.
- e) The Group entered into lease agreements pertaining to parcels of land wherein the Group's commercial centers are situated with Fine Properties, Inc. and other related parties under common control of VLLI. These leases have terms ranging from 20 to 25 years, with rental escalation clauses and renewal options.
- f) Details of dividends declared to stockholders are discussed in Note 16.

On September 28, 2018, the Group acquired from Fine Properties parcels of land amounting to ₱4,525.94 million. The land is where the office spaces and commercial center of MAPI are currently situated. The consideration of ₱2,515.94 million was paid in cash while the remaining ₱2,010.00 million was offset against the receivables of the Group from Fine Properties Inc.



In addition, the Parent Company served as the guarantor for the following borrowings entered into by its related parties which the Parent Company unconditionally and irrevocably guaranteed. No fees are charged for these guarantee agreements.

A. Dollar Denominated Bonds

a. US\$350.00 million Notes (Due November 2024)

On November 28, 2017, VLL International, Inc. (VII), a wholly-owned subsidiary of VLLI, issued US\$350.00 million notes ("Notes") which are due on November 28, 2024 for general working capital purposes, refinancing and other general corporate purposes of the subsidiaries under VLLI.

As of December 31, 2019, and 2018, outstanding balance of the note amounted to US\$342.67 million (₱17,351.21 million) and US\$340.55 million (₱17,906.31 million), respectively.

b. US\$425.00 million Notes (Due June 2022)

On June 18, 2015, VII issued US\$300.00 million bonds which are due on June 22, 2022 for general working capital purposes, refinancing and other general corporate purposes of the subsidiaries under VLLI. As of December 31, 2019, and 2018, outstanding balance of note amounted to US\$237.57 million (₱12,029.30 million) and US\$238.83 million (₱12,557.80 million), respectively.

On February 2, 2016, VII issued additional USD\$125.00 million bonds with the same terms and conditions with the above note. On September 29, 2016, VII repurchased US\$54.54 million out of the US\$425.00 million notes outstanding balance prior to the repurchase date. As of December 31, 2019, and 2018, outstanding balance of note amounted to US\$124.87 million (₱6,322.58 million) and US\$121.63 million (₱6,395.11 million), respectively.

B. Corporate Note Facility

a. ₱15,000.00 million Corporate Notes

On July 15, 2019, VLLI entered into a Corporate Notes Facility Agreement for the issuance of a long-term corporate notes consisting of Five-Year Corporate Notes due 2024 amounting to ₱14,500.00 million.

On October 17, 2019, an additional issuance of Corporate Notes was made in the amount of ₱500.00 million due 2024.

As of December 31, 2019, the outstanding balance of the Corporate Notes is ₱14,861.46 million.

b. ₱8,200.00 million Corporate Notes

On July 11, 2018, VLLI entered into a Corporate Notes Facility Agreement for the issuance of a long term corporate notes consisting of Seven-Year Corporate Notes due 2025 amounting to ₱1,700.00 million and Ten-Year Corporate Notes due 2028 amounting to ₱6,000.00 million.

On July 25, 2018, an additional issuance of Corporate Notes was made in the amount of ₱500.00 million due 2025.



As of December 31, 2019, and 2018, the outstanding balance of the Corporate Notes is ₱7,863.84 million and ₱8,103.15 million, respectively.

c. ₱10,000.00 million Corporate Notes

On December 28, 2016, VLLI entered into a Corporate Notes Facility Agreement for the issuance of a long-term corporate notes with a principal amount of up to ₱8,000.00 million. On April 21, 2017, a consent solicitation was made for amendments to include among others, increasing the Corporate Notes principal amount to up to ₱10,000.00 million in respect to the second drawdown. Such amendments were consented by Note Holders representing at least fifty one percent (51%) of the outstanding Corporate Notes.

On April 27, 2017, VLLI made such amendments to the Corporate Note Facility dated December 28, 2016. The first drawdown was at ₱5,150.00 million in 2016. On May 3, 2017, VLLI made its second drawdown at ₱4,850.00 million.

As of December 31, 2019, and 2018, the outstanding balance of the Corporate Note is ₱9,341.41 million and ₱9,534.10 million, respectively.

C. Peso-denominated Loan

a. ₱3,000.00 million Loan

On October 24, 2019, VLLI obtained an additional 5-year unsecured peso denominated loan from a local bank amounting to ₱3,000.00 million. As of December 31, 2019, the outstanding balance of the peso denominated loan is ₱2,842.11 million.

b. ₱2,000.00 million Loan

On May 6, 2019, VLLI obtained a 5-year unsecured peso denominated loan from a local bank amounting to ₱2,000.00 million. As of December 31, 2019, the outstanding balance of the peso denominated loan is ₱1,778.33 million.

c. ₱2,000.00 million Loan

On November 16, 2018, VLLI obtained a 5-year unsecured peso denominated loan from a local bank amounting to ₱2,000.00 million. As of December 31, 2019 and 2018, the outstanding balance of the peso denominated loan is ₱2,000.00 million.

d. ₱2,000.00 million Loan

On October 3, 2018, VLLI obtained a 5-year unsecured peso denominated loan from a local bank amounting to ₱2,000.00 million. As of December 31, 2019 and 2018, the outstanding balance of the peso denominated loan is ₱1,980.50 million and ₱1,975.30 million.

Key Management Personnel Compensation

The compensation of key management personnel by benefit type follows:

	2019	2018	2017
Short-term employee benefits	₱21,393,009	₱36,163,446	₱36,916,411
Post-employment benefits	11,809,991	10,785,632	10,780,407
	₱33,203,000	₱46,949,078	₱47,696,818



21. Earnings Per Share and Noncontrolling Interest

The following table presents information necessary to compute the EPS:

	2019	2018	2017
Net profit attributable to equity holders of Parent Company	₱2,626,326,397	₱2,407,017,260	₱2,039,770,209
Weighted average common shares	8,425,981,156	8,425,981,156	8,425,981,156
Basic/Diluted EPS	₱0.312	₱0.286	₱0.242

The basic and dilutive earnings per share are the same due to the absence of potentially dilutive common shares for the years ended December 31, 2019, 2018 and 2017.

The summarized financial information of Manuela Corporation is provided below. The information is based on amounts before inter-company eliminations.

Manuela Corporation

	2019	2018	2017
Assets	₱20,725,441,937	₱17,814,755,781	₱18,585,354,938
Liabilities	5,868,775,933	5,138,762,719	6,645,464,795
Equity	14,856,666,004	12,675,993,062	11,942,890,233
Net income	616,283,597	955,160,854	1,296,632,987
Other comprehensive income	1,744,389,339	(432,515,305)	784,624,390

As of December 31, 2019, 2018 and 2017, the accumulated balances of and net income attributable to non-controlling interests follows:

	2019	2018	2017
Accumulated balances	₱159,356,628	₱120,641,592	₱112,070,205
Net income	10,107,051	15,664,638	21,264,781
Other comprehensive income	28,607,985	(7,093,251)	12,867,840

22. Contingencies

The Group is contingently liable with respect to lease contracts and other transactions arising in the ordinary course of business.

The Group has various contingent liabilities from legal cases arising from the ordinary course of business which are either pending decision by the courts or are currently being contested by the Group, the outcome of which are not presently determinable.

In the opinion of the management and its legal counsel, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect in the Group's financial position and results of operations.



23. Fair Value Determination

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: Valuation techniques involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: Other valuation techniques involving inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash, short-term cash investments, restricted cash, accounts receivable from tenants, other receivables, receivables from related parties, accounts and other payables (except for payable to contractors, deferred output VAT and other statutory payables), dividends payable and payable to related parties: Due to the short-term nature of the accounts, the fair value approximate the carrying amounts in the consolidated statements of financial position except for the carrying value of the noncurrent portion of restricted cash which represents its fair value as it carries interest rate that are prevailing market rates for similar type of instrument.

Investments at FVTPL and FVOCI

Fair values of equity securities are based on quoted market prices.

Bank loans

Estimated fair values are based on the discounted value of future cash flows using the applicable rates for similar types of loans. Interest rates used in discounting cash flows ranges from 4.69% to 5.97% in 2019 and 5.46% to 7.25% in 2018 using the remaining terms to maturity.

Payable to contractors, liabilities for purchased land and retention payable

Estimated fair value are based on the discounted value of future cash flows using the prevailing interest rates for similar types of instruments as of the reporting date using the remaining terms of maturity. The discount rate used is 5.32% in 2019 and 7.51% in 2018 using the remaining terms to maturity.

The following table provides the fair value measurement hierarchy of the Group's financial assets and liabilities recognized as at December 31, 2019 and 2018:

	Carrying Value	December 31, 2019			Total
		Quoted prices in active markets for identical assets (Level 1)	Significant offer observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets					
Financial assets measured at fair value (Note 8):					
Investments at FVTPL	₱29,669,110	₱29,669,110	₱—	₱—	₱29,669,110
Investments at FVOCI	5,814,569,502	5,814,569,502	—	—	5,814,569,502
Liabilities					
Financial liabilities for which fair values are disclosed:					
Bank loans (Note 14)	4,297,673,326	—	—	4,307,594,684	4,307,594,684

(forward)



	December 31, 2019				Total
	Carrying Value	Quoted prices in active markets for identical assets (Level 1)	Significant offer observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Payable to contractors (Note 12)	₱982,139,765	₱—	₱—	₱965,065,882	₱965,065,882
Retention payable (Note 12)	891,056,671	—	—	810,599,054	810,599,054
Liabilities for purchased land (Note 12)	306,006,902	—	—	275,885,219	275,885,219
	December 31, 2018				Total
	Carrying Value	Quoted prices in active markets for identical assets (Level 1)	Significant offer observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets					
Financial assets measured at fair value (Note 8):					
Investments at FVTPL	₱28,871,689	₱28,871,689	₱—	₱—	₱28,871,689
Investments at FVOCI	4,069,446,443	4,069,446,443	—	—	4,069,446,443
Liabilities					
Financial liabilities for which fair values are disclosed:					
Bank loans (Note 14)	5,856,409,354	—	—	5,598,577,269	5,598,577,269
Retention payable (Note 12)	548,608,615	—	—	518,885,466	518,885,466
Liabilities for purchased land (Note 12)	794,700,624	—	—	687,351,855	687,351,855

In 2019 and 2018, there were no transfers between Levels of fair value measurements.

Significant increases (decreases) in discount rate would result in significantly higher (lower) fair value of the restricted cash, bank loans, liabilities for purchased land and retention payable.

Description of significant unobservable inputs to valuation:

Account	Valuation Technique	Significant Unobservable Inputs
Restricted cash	Discounted cash flow analysis	Discount rate
Bank loans	Discounted cash flow analysis	Discount rate
Liabilities for purchased land	Discounted cash flow analysis	Discount rate
Retention payable	Discounted cash flow analysis	Discount rate

24. Financial Assets and Liabilities

Financial Risk Management Objectives and Policies

Financial risk

The Group's principal financial liabilities comprise of accounts and other payables (except for deferred output VAT and other statutory payables), dividends payable, payable to related parties, liabilities for purchased land, retention payable and bank loans. The main purpose of the Group's financial liabilities is to raise financing for the Group's operations. The Group has various financial assets such as cash, short-term cash investments, receivables (except for advances to contractors), receivables from related parties, restricted cash, investment at FVTPL and investment at FVOCI which arise directly from its operations. The main risks arising from the use of financial instruments are interest rate risk, credit risk and liquidity risk.



The BOD reviews and approves with policies for managing each of these risks. The Group monitors market price risk arising from all financial instruments and regularly report financial management activities and the results of these activities to the BOD.

The Group's risk management policies are summarized below. The exposure to risk and how they arise, as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk did not change from prior years.

Cash flow interest rate risk

The Group's exposure to market risk for changes in interest rates, relates primarily to its financial assets and liabilities that are interest-bearing.

The Group's policy is to manage its interest cost by entering into fixed rate debts.

The table below shows the financial assets and liabilities that are interest-bearing:

	December 31, 2019		December 31, 2018	
	Effective Interest Rate	Amount	Effective Interest Rate	Amount
Financial assets				
<i>Fixed rate</i>				
Cash* (Note 7)	0.10% to 1.25%	₱558,185,223	0.03% to 0.49%	₱417,976,513
Short-term cash investments (Note 8)	3.00% to 3.25%	62,810,499	—	—
Restricted cash (Note 11)	3.13% to 6.25%	665,670,015	2.50% to 7.00%	661,464,454
		₱1,286,665,737		₱1,079,440,967
Financial liabilities				
<i>Fixed rate</i>				
Bank loans (Note 14)	5.75% to 6.25%	₱4,297,673,326	4.50% to 7.25%	₱5,856,409,354

*Excluding cash on hand

As of December 31, 2019 and 2018, the Group's leasing income and operating cash flows are substantially independent of changes in market interest rates.

Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities primarily from receivables from tenants and from its investing activities primarily from short-term cash investments with banks and financial institutions.

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Receivables are regularly monitored.

With respect to credit risk arising from the other financial assets of the Group, which are comprised of cash in banks, short-term cash investments, receivables from related parties, restricted cash, investment at FVTPL and investment at FVOCI, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group manages its cash by maintaining cash accounts with banks which have demonstrated financial soundness for several years.

The Group evaluates the concentration of risk with respect to receivables from third party tenants as low, as its customers are located in several jurisdictions and various income brackets, and operate in largely independent markets.



The Group evaluates the concentration of risk with respect to receivable from related parties (refer to Note 20). This is discussed in Note 6. The related parties have a strong capacity to meet their contractual cash flows and/or guaranteed by Fine Properties, Inc., ultimate parent company.

Credit risk arising from receivable from third party tenants is primarily managed through a screening of tenants based on credit history and financial information submitted. Tenants are required to pay security deposits equivalent to 3-months lease payment to cover any defaulting amounts and advance rentals also equivalent to 3-month rent.

Credit risk arising from receivable from related party tenants, aside from the same terms of security deposits and advance rent, is minimal due to the guarantee provided by Fine Properties, Inc., ultimate parent company.

Credit risk arising from receivables from related parties is minimal as they have a low risk of default and have a strong capacity to meet their contractual cash flows in the near term.

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Group's Board of Directors on an annual basis, and may be updated throughout the year subject to approval of the Group's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

The Group's maximum exposure to credit risk as of December 31, 2019 and 2018 is equal to the carrying values of its financial assets.

Applying the expected credit risk model resulted to recognition of impairment loss of ₱52.63 million for all financial assets in 2019 (nil in 2018).

Liquidity Risk

The Group monitors its cash flow position, debt maturity profile and overall liquidity position in assessing its exposure to liquidity risk. The Group maintains a level of cash deemed sufficient to finance its cash requirements. Operating expenses and working capital requirements are sufficiently funded through cash collections. The Group's loan maturity profile is regularly reviewed to ensure availability of funding through adequate credit facilities with banks and other financial institutions.

The extent and nature of exposures to liquidity risk and how they arise as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk are the same for 2019 and 2018.

Maturity Profile of Financial Liabilities

The tables below summarize the maturity profile of the Group's financial liabilities as at December 31, 2019 and 2018 based on undiscounted contractual payments, including interest payable.

	December 31, 2019				Total
	On Demand	1 to 3 Months	3 to 12 Months	More than 1 year	
Financial Liabilities					
<i>Financial liabilities at amortized cost</i>					
Bank loans (Note 14)	₱–	₱425,890,997	₱1,125,234,714	₱3,265,022,405	₱4,816,148,116
Accounts and other payables* (Notes 12 and 15)	–	926,415,303	982,139,765	1,282,993,757	3,191,548,825
(forward)					



	December 31, 2019				
	On Demand	1 to 3 Months	3 to 12 Months	More than 1 year	Total
Dividends payable	₱275,118	₱-	₱-	₱-	₱275,118
Payables to related parties (Note 20)	27,853,559,896	-	-	-	27,853,559,896
	₱27,853,835,014	₱1,352,306,300	₱2,107,374,479	₱4,548,016,162	₱35,861,531,955

*Excluding deferred output VAT, other payables, noncurrent portion of security deposits and noncurrent portion of advance rent

	December 31, 2018				
	On Demand	1 to 3 Months	3 to 12 Months	More than 1 year	Total
Financial Liabilities					
Financial liabilities at amortized cost					
Bank loans (Note 14)	₱-	₱479,009,815	₱1,409,835,348	₱4,835,623,237	₱6,724,468,400
Accounts and other payables* (Notes 12 and 15)	-	924,573,671	1,009,051,137	648,416,960	2,582,041,768
Dividends payable	275,118	-	-	-	275,118
Payables to related parties (Note 20)	18,377,012,831	-	-	-	18,377,012,831
	₱18,377,287,949	₱1,403,583,486	₱2,418,886,485	₱5,484,040,197	₱27,683,798,117

*Excluding deferred output VAT, other payables, noncurrent portion of security deposits and noncurrent portion of advance rent

25. Leases

The Group as a Lessor

The Group has entered into non-cancellable property leases on its investment property portfolio, consisting of retail mall spaces and BPO commercial centers which generally provide for either (a) fixed monthly rent, or (b) minimum rent or a certain percentage of gross revenue, whichever is higher. All leases include a clause to enable upward revision of the rental charge on an annual basis based on prevailing market conditions.

Future minimum rentals receivable under non-cancellable operating leases as of December 31, 2019 and 2018 follow:

	2019	2018
Within one year	₱5,543,492,704	₱4,065,040,541
After one year but not more than five years	24,379,271,412	13,787,749,797
More than five years	55,957,270,244	9,826,180,094
	₱85,880,034,360	₱27,678,970,432

Rental income included in the consolidated statements of comprehensive income for the years ended December 31, 2019, 2018 and 2017 amounted to ₱6,730.45 million, ₱5,673.92 million and ₱4,798.60 million, respectively.

Contingent rent included in rental income for the years ended December 31, 2019, 2018 and 2017 amounted to ₱1,899.60 million, ₱782.73 million and ₱570.25 million, respectively.

The Group as a Lessee

The Group, as lessee, has lease contracts for parcels of land where its commercial centers are situated with the lease term of 2 - 25 years. Rental due is based on prevailing market conditions. Generally, the Group is not restricted from assigning and subleasing the leased assets. There are several lease contracts that include extension and termination options, which are further discussed below.



The following are the amounts recognized in consolidated statement of comprehensive income:

	2019
Depreciation expense of right-of-use assets included in investment properties	P193,771,808
Interest expense on lease liabilities	237,649,175
Expenses relating to short-term leases (included in operating expenses)	4,674,950
Expenses relating to leases of low-value assets (included in operating expenses)	945,276
Total amount recognized in statement of comprehensive income	P437,041,209

In 2019, the Group capitalized interest expense on lease liabilities amounting to P98.39 million (Note 10).

The rollforward analysis of lease liabilities follows:

	December 31, 2019
As at January 1, 2019, as previously reported	P–
Effect of adoption of PFRS 16 (Note 3)	3,223,629,921
At January 1, 2019, as restated	3,223,629,921
Additions	712,587,624
Interest expense (Note 18)	336,034,670
Payments	(256,373,492)
As at December 31, 2019	4,015,878,723
Less current portion	51,674,182
Noncurrent portion	P3,964,204,541

The Group has no lease contract that contains variable payments. The Group's fixed payments amounted to P256.37 million.

The Group's lease contracts include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (Note 5).

Shown below is the maturity analysis of the undiscounted lease payments:

	December 31, 2019	December 31, 2018
Within 1 year	P338,680,516	P255,641,976
More than 1 year to 2 years	412,813,929	330,284,656
More than 2 years to 3 years	425,764,526	343,274,322
More than 3 years to 4 years	441,693,861	349,574,721
More than 5 years	9,340,604,238	7,318,388,262
	P10,959,557,070	P8,597,163,937



26. Notes to Consolidated Statements of Cash Flows

Details of the movement in cash flows from financing activities follow:

	December 31, 2018	Cash Flows	Non-cash Change				December 31, 2019
			Amortization of debt issue cost	Lease liabilities	Declaration of dividends	Interest and other financing charges (including capitalized borrowing cost)	
Payables to related parties (Note 20)	₱18,377,012,831	₱9,476,547,065	₱-	₱-	₱-	₱-	₱27,853,559,896
Dividends payable	275,118	(481,123,525)	-	-	481,123,525	-	275,118
Bank loans (Note 14)	5,856,409,354	(1,565,803,985)	7,067,957	-	-	-	4,297,673,326
Interest payable (Note 12)	-	(315,190,240)	(7,067,957)	-	-	361,191,460	38,933,263
Lease liabilities (Note 25)	3,223,629,921	(256,373,492)	-	712,587,624	-	336,034,670	4,015,878,723
Total liabilities from financing activities	₱27,457,327,224	₱6,858,055,823	₱-	₱712,587,624	₱481,123,525	₱697,226,130	₱36,206,320,326

	December 31, 2017	Cash Flows	Non-cash Change			December 31, 2018
			Amortization of Loan Issue Cost	Foreign exchange movement	Fair value changes	
Payables to related parties (Note 20)	₱11,914,371,125	₱6,462,641,706	₱-	₱-	₱-	₱18,377,012,831
Dividends payable	275,118	(412,186,409)	-	-	-	(411,911,291)
Bank loans (Note 14)	7,529,667,866	(1,680,540,472)	7,281,960	-	-	5,856,409,354
Interest payable	-	(425,787,386)	-	-	-	-
Total liabilities from financing activities	₱19,444,314,109	₱3,944,127,439	₱7,281,960	₱-	₱-	₱23,821,510,894

The Group's noncash investing and financing activities pertain to the following:

- Recognition of right-of-use asset and lease liability both amounting to ₱2,867.33 million and ₱3,223.63 million, respectively, as at January 1, 2019 due to adoption of PFRS 16 (Note 3).
- As at December 31, 2019 and 2018, unpaid investment properties amounted to ₱1,241.10 million and ₱92.02 million, respectively.
- Liabilities for purchased land is comprised of unpaid additions to land amounting to ₱306.01 million and ₱794.70 million in 2019 and 2018.
- As at December 31, 2019 and 2018, unpaid property and equipment amounted to ₱9.76 million and ₱3.85 million, respectively.
- As at December 31, 2019 and 2018, the Group applied creditable withholding taxes amounting to ₱169.18 million and ₱91.51 million, respectively.
- Assumption by Fine Properties, Inc. of liabilities of All Value Group from the Group in relation to its lease agreement amounting to ₱2,010.00 million in September 2018. The liabilities assumed were under receivables from tenants.
- Acquisition of land from Fine Properties, Inc. amounting to ₱2,010.00 million in September 2018. This was offset against the liabilities assumed by Fine Properties, Inc. from All Value Group.

27. Events After the Report Date

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine throughout the island of Luzon until April 12, 2020, which was subsequently extended to April 30, 2020. Enhanced community quarantine was likewise imposed in provinces outside the island of Luzon as imposed by their respective local government unit. These measures have caused disruptions to businesses and economic activities, and its impact on businesses continue to evolve.



On May 16, 2020, the Enhanced Community Quarantine was downgraded to Modified Enhanced Community Quarantine in Metro Manila and to General Community Quarantine in most provinces which was further extended to May 31, 2020. As part of the Modified Enhanced Community Quarantine guidelines in Metro Manila, specific industries were allowed to operate but with a skeleton workforce and public transportation are still suspended.

On June 1, 2020, the Modified Enhanced Community Quarantine in Metro Manila was shifted to General Community Quarantine until June 15, 2020. Suspension of public transportation were lifted but with limited passenger capacity. These measures resulted to continuation of business operations and assessment of material impact of the outbreak on its 2020 financial results.

For the Group's commercial business, there is a significant decline in foot fall for its malls as well as a possible impact on the sales of its mall tenants with variable rental rates due to COVID-19, especially in Luzon, following the closure of malls due to the enhanced community quarantine.

The Group considers the events surrounding the outbreak as non-adjusting subsequent events, which do not impact its consolidated financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on its 2020 consolidated financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Group cannot determine at this time the impact to its consolidated financial position, performance and cash flows. Nevertheless, the Group believes that its business model of catering to a wide range of market segments and geographic presence across the country provided a cushion in the impact of the lockdown. Amidst the enhanced community quarantine, the Group implemented work from home arrangement for all its employees; thus, except for the construction, the Group continued to operate its marketing & sales, finance, accounting and administrative functions online. The Group will continue to monitor the situation and adapt accordingly.

28. Approval of the Financial Statements

The consolidated financial statements of the Group as of December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019 were authorized for issue by the BOD on June 4, 2020.



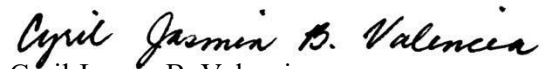
INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors
Vistamalls, Inc.
LGF, Building B
EVIA Lifestyle Center, Vista City
Daanghari, Almanza II, Las Piñas City

We have audited the accompanying consolidated financial statements of Vistamalls, Inc. (formerly, Starmalls, Inc.) and its subsidiaries (the Group), as at December 31, 2019 and for the year then ended, on which we have rendered the attached report dated June 4, 2020.

In compliance with Revised Securities Regulation Code Rule 68, we are stating that the above Group has four hundred nineteen (419) stockholders owning one hundred (100) or more shares each.

SYCIP GORRES VELAYO & CO.



Cyril Jasmin B. Valencia

Partner

CPA Certificate No. 90787

SEC Accreditation No. 1737-A (Group A),

January 24, 2019, valid until January 23, 2022

Tax Identification No. 162-410-623

BIR Accreditation No. 08-001998-74-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125312, January 7, 2020, Makati City

June 4, 2020



VISTAMALLS, INC. AND SUBSIDIARIES
INDEX TO SUPPLEMENTARY SCHEDULES

Report of Independent Auditors on Supplementary Schedules

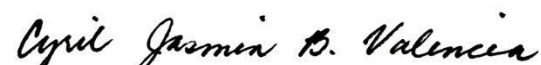
- I. Schedule of Financial Soundness Indicators (Part 1, Annex 68-E)
- II. Reconciliation of Retained Earnings Available for Dividend Declaration (Part 1, Annex 68-D)
- III. Supplementary schedules required by Annex 68-J
 - 1. Financial Assets (Current Marketable Equity and Debt Securities and Other Short-Term Cash Investments)
 - 2. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
 - 3. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
 - 4. Long-term Debt
 - 5. Indebtedness to Related Parties
 - 6. Guarantees of Securities of Other Issuers
 - 7. Capital Stock
- IV. Map of the relationships of the companies within the group

INDEPENDENT AUDITOR'S REPORT ON THE SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors
Vistamalls, Inc. and Subsidiaries
LGF, Building B
EVIA Lifestyle Center, Vista City
Daanghari, Almanza II, Las Piñas City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Vistamalls, Inc. (formerly, Starmalls, Inc.) and its subsidiaries (the Group) as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019, included in this Form 17-A, and have issued our report thereon dated June 4, 2020. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules, are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68 and are not part of the basic consolidated financial statements. These schedules have been subjected to the audit procedures applied in the audit of the basic consolidated financial statements, and in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.


Cyril Jasmin B. Valencia

Partner

CPA Certificate No. 90787

SEC Accreditation No. 1737-A (Group A),

January 24, 2019, valid until January 23, 2022

Tax Identification No. 162-410-623

BIR Accreditation No. 08-001998-74-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125312, January 7, 2020, Makati City

June 4, 2020

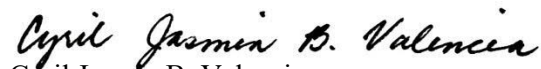


INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors
Vistamalls, Inc. and Subsidiaries
LGF, Building B
EVIA Lifestyle Center, Vista City
Daanghari, Almanza II, Las Piñas City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Vistamalls, Inc. (formerly, Starmalls, Inc.) and its subsidiaries (the Group) as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019, and have issued our report thereon dated June 4, 2020. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission and is not a required part of the consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.



Cyril Jasmin B. Valencia

Partner

CPA Certificate No. 90787

SEC Accreditation No. 1737-A (Group A),

January 24, 2019, valid until January 23, 2022

Tax Identification No. 162-410-623

BIR Accreditation No. 08-001998-74-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125312, January 7, 2020, Makati City

June 4, 2020



SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

VISTAMALLS, INC. AND SUBSIDIARIES AS OF DECEMBER 31, 2019 AND 2018

Below are the financial ratios that are relevant to the Group for the years ended December 31, 2019, 2018 and 2017

		2019	2018	2017
Current ratio	<u>Current assets</u>			
	<u>Current liabilities</u>	0.28	0.41	0.77
Acid test ratio	<u>Quick asset¹</u>			
	<u>Current liabilities</u>	0.27	0.39	0.75
Solvency ratio	<u>Net income + Depreciation</u>			
	<u>Total liabilities</u>	0.09	0.11	0.12
Debt ratio	<u>Interest bearing debt²</u>			
	<u>Total assets</u>	0.06	0.11	0.17
Asset to equity ratio	<u>Total assets</u>			
	<u>Total equity</u>	2.70	2.38	2.20
Interest service coverage ratio	<u>EBITDA</u>			
	<u>Total interest paid</u>	17.82	10.60	8.91
Return on equity	<u>Net income</u>			
	<u>Total equity</u>	0.10	0.11	0.10
Return on assets	<u>Net income</u>			
	<u>Average total assets</u>	0.04	0.05	0.05
Net profit margin	<u>Net income</u>			
	<u>Net revenue</u>	0.65	0.70	0.70

¹Includes Cash, Short-term investments, Investment at FVTPL, Current receivables, Receivable from ultimate parent company and Other current asset

²Includes current and noncurrent portion of Bank loans

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES
SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS
AVAILABLE FOR DIVIDEND DECLARATION
DECEMBER 31, 2019

Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning	₱1,499,282,915
Add: Net income actually earned/realized during the period	
Net income during the period closed to retained earnings	1,457,257,903
Less: Non-actual/unrealized income net of tax	
Equity in net income of associate/joint venture	—
Unrealized foreign exchange gain - net (except those attributable to Cash and Cash Equivalents)	—
Unrealized actuarial gain	—
Fair value adjustment (M2M gains)	(797,421)
Fair value adjustment of Investment Property resulting to gain	—
Adjustment due to deviation from PFRS/GAAP-gain	—
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	—
Add: Non-actual losses	
Depreciation on revaluation increment (after tax)	—
Adjustment due to deviation from PFRS/GAAP-loss	—
Loss on fair value adjustment of investment property (after tax)	—
Net income actually earned during the period	1,456,460,482
Add (Less):	
Dividend declarations during the period	(481,123,525)
Appropriations of retained earnings during the period	—
Reversals of appropriations	—
Effects of prior period adjustments	—
Treasury shares	—
TOTAL RETAINED EARNINGS, END	
AVAILABLE FOR DIVIDEND DECLARATION	₱2,474,619,872

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES**SCHEDULE A: FINANCIAL ASSETS****DECEMBER 31, 2019**

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the balance sheet	Value based on market quotation at end of reporting period	Income received and accrued
Cash (excluding cash on hand)	N/A	₱588,185,223	₱588,185,223	₱11,346,128
Trade receivables	N/A	1,672,978,351	1,672,978,351	7,297,440
Installment contracts receivables	N/A	61,897,586	61,897,586	5,362,519
Investments in mutual funds	N/A	29,669,110	29,669,110	—
Investments in quoted equity shares (VLL)	752,208,215 shares	5,814,569,502	5,814,569,502	—
Restricted cash	N/A	665,670,015	665,670,015	26,767,935
Total financial assets		₱8,832,969,787	₱8,832,969,787	₱50,774,022

See Note 7, 8 and 9 of the Consolidated Financial Statements

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES

SCHEDULE B: AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDER (OTHER THAN RELATED PARTIES)

DECEMBER 31, 2019

Name and Designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Current	Not current	Balance at end of period
Employees	₱42,206,848	371,406,410	(403,206,611)	—	10,406,647	—	₱10,406,647

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES**SCHEDULE C: AMOUNTS RECEIVABLES/PAYABLES FROM/TO RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS****DECEMBER 31, 2019**

Name and Designation of Debtor/Creditor	Balance at Beginning of Period	Additions	Amounts Liquidated	Amounts Converted to APIC/Capital Stock	Current	Noncurrent	Balance at end of period
Vistamalls, Inc.	₱19,336,721,604	₱24,422,822,024	(₱14,093,053,768)	₱—	(₱6,697,132,495)	₱36,363,622,355	₱29,666,489,860
Manuela Corporation	6,508,155,328	188,977,167	—	—	6,697,132,495		6,697,132,495
Masterpiece Asia Properties, Inc.	(25,844,876,932)	(24,422,822,024)	13,904,076,601	—		(36,363,622,355)	(36,363,622,355)

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES

SCHEDULE D: LONG TERM DEBT

DECEMBER 31, 2019

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt" in related balance sheet	Amount shown under caption "Long-term debt" in related balance sheet	Interest rates	Amount	Number of periodic installments	Maturity date
Bank loan 1	₱2,420,958,000	₱356,964,140	₱—	5.75% to 6.12%	₱356,964,140	Quarterly interest and principal payment	August 2020
Bank loan 2	2,273,613,392	456,973,436	571,216,796	5.46%	1,028,190,232	Monthly interest and principal payment	March 2022
Bank loan 3	500,000,000	62,500,000	421,875,000	6.23%	484,375,000	Monthly interest and principal payment	June 2027
Bank loan 4	4,330,000,000	451,929,202	1,976,214,752	5.75%	2,428,143,954	Quarterly interest and principal payment	July 2022
	₱9,524,571,392	₱1,328,366,778	₱2,969,306,548		₱4,297,673,326		

See Note 14 of the Consolidated Financial Statements

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES

SCHEDULE E: INDEBTEDNESS TO RELATED PARTIES

DECEMBER 31, 2019

Name of related party	Balance at beginning of period	Balance at end of period
Payable to parent company	₱18,377,012,831	₱27,853,559,896

See Note 20 of the Consolidated Financial Statements

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES**SCHEDULE F: GUARANTEES OF SECURITIES OF OTHER ISSUERS****DECEMBER 31, 2019**

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount of owned by person for which statement is filed	Nature of guarantee
VLL International, Inc.	Dollar-denominated bonds	₱18,351,880,712	₱18,351,880,712	Guaranteed principal payments of the securities
VLL International, Inc.	Dollar-denominated bonds	17,351,206,777	17,351,206,777	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Corporate notes facility	14,861,456,132	14,861,456,132	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Corporate notes facility	9,341,412,105	9,341,412,105	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Corporate notes facility	7,863,840,056	7,863,840,056	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Bank loans	2,842,105,263	2,842,105,263	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Bank loans	1,778,333,333	1,778,333,333	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Bank loans	2,000,000,000	2,000,000,000	Guaranteed principal payments of the securities
Vista Land and Lifescapes, Inc.	Bank loans	1,980,500,000	1,980,500,000	Guaranteed principal payments of the securities
		₱76,370,734,378	₱76,370,734,378	

See Note 20 of the Consolidated Financial Statements

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES**SCHEDULE G: CAPITAL STOCK****DECEMBER 31, 2019**

Title of issue	Number of shares authorized	Number of shares issued and outstanding at shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by		
				Related parties	Directors, officers and employees	Others
Common Stock, P1 par value	16,900,000,000	8,425,981,156	—	7,558,070,596	7,100	867,903,460
Preferred Stock, P0.01 par value	10,000,000,000	2,350,000,000	—	2,350,000,000	—	

See Note 16 of the Consolidated Financial Statements

VISTAMALLS, INC. (FORMERLY STARMALLS, INC.) AND SUBSIDIARIES **GROUP STRUCTURE**

Below is the map showing the relationship between and among the Group and its Parent Company, and its subsidiaries as of December 31, 2019.

