

May 22, 2017

# PHILIPPINE STOCK EXCHANGE

3<sup>rd</sup> Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Ave., Makati City Attention: Mr. Jose Valeriano B. Zuño III

OIC – Head, Disclosure Department

Subject: Starmalls, Inc.: **Definitive Information Statement** 

# Gentlemen:

Please see attached SEC Form 20-IS, Definitive Information Statement, filed today for the Company's Annual Stockholders' Meeting on June 26, 2017.

Thank you.

Officer-in-Charge

# **COVER SHEET**

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May 22, 2017

# SECURITIES AND EXCHANGE COMMISSION

Markets and Securities Regulation Department Secretariat Building, PICC Complex, Roxas Blvd., Pasay City

Attention: Director Vicente Graciano P. Felizmenio, Jr.

Re: Information Statement of Starmalls, Inc.

Dear Sir:

In reply to your letter dated May 5, 2017, we submit herewith for your consideration and clearance the Definitive Information Statement ("DIS") for the annual meeting of the shareholders of Starmalls, Inc. (the "Company") to be held on June 26, 2017, which we have attached the Company's Quarterly Report on SEC Form 17-Q for the quarter ended March 31, 2017 filed on May 15, 2017.

We hope you will find the attached DIS and other required attachments in order and clear this DIS for release to the shareholders of the Company the soonest.

Thank you very much.

MA. NALEN S.J. ROSERO



# CERTIFICATION

**STARMALLS, INC.** (the "Company") hereby certifies that none of the directors and officers of the Company named in the Definitive Information Statement for the Annual Meeting of its shareholders for the year 2017 works in the government as of the date hereof.

Issued this 9<sup>th</sup> day of May 2017.

STARMALLS, INC.

porate Sec

By:

MA. NALENSJ. ROSERO

# CERTIFICATION OF INDEPENDENT DIRECTORS

I, JOEL L. BODEGON, Filipino, of legal age and a resident of No. 118 Lipa Street, Ayala Alabang Village, Muntinlupa City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of **Starmalls, Inc.** and have been its independent director since October 4, 2010.
- 2. I am affiliated with the following companies or organizations:

Company/ Organization	Position/ Relationship	Period of Service
Bodegon Estorninos Guerzon &	Managing Partner	1 June 2010 – Present
Gozos Law Offices		

- 3. I possess all the qualification and none of the disqualifications to serve as an Independent Director of **Starmalls, Inc.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/ Officer/ Substantial Shareholder	Company	Nature of Relationship
NOT APPLICABLE		

- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- 7. I shall inform the corporate secretary of **Starmalls**, **Inc.** of any changes in the abovementioned information within five days from its occurrence.

Done, this 10th day of May 2017 at Muntinlupa City.

JOEL L. BODEGON
Affiant

Doc. No. June Page No. Lu

Book No. No. Series of 2017.

UNTIL DECEMBER 31, 2018

PTR No. 3015652 / 0) Jan. 2017 / RSM.
PTR No. 3015652 / 0) Jan. 2017 / Mandaluyong City
MCLE Compliance no. Evolutions, Issued dated 27 Dec. 2012
Notarial Commission Commitment No. 0354-17

Notarial Commission of Continent No. 0254-17 Vista Corporate Center Lope: Ground Floor Worldwide Cerporate Center Shaw Bivd., Mandaluyang City

#### CERTIFICATION OF INDEPENDENT DIRECTORS

- I, Raul Juan N. Esteban, Filipino, of legal age and a resident of 223B Alexandra Condominium, 29 Meralco Avenue, Ortigas Center, Pasig City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of Starmalls, Inc. and have been its independent director since June 30, 2014.
  - 2. I am affiliated with the following companies or organizations:

Company/ Organization	Position/ Relationship	Period of Service
Philippine Survey and Research Center	Managing Director	1989-Present

- 3. I possess all the qualification and none of the disqualifications to serve as an Independent Director of Starmalls, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/ Officer/ Substantial Shareholder	Company	Nature of Relationship
N/A		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal or administrative investigation or proceeding:

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
N/A		

- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- 7. I shall inform the corporate secretary of Starmalls, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this	MAY O O 2017	at	MANDALUYONG CITY	
	PARTIES AND THE PROPERTY OF THE PARTIES AND TH			_

RAUL JUAN N. ESTEBAN Affiant

SUBSCRIBED AND SWORN to before me this , affiant personally appeared before me and exhibited to me his UNTIL PECEMBER 31, 2018 ROLL NO. 48438 IBP No. 1055197 /03 Jan. 2017 / RSM Doole No. IT PTR No. 3015662 / 03 Jan. 2017 / Mandaluyong City Series of 2017.

MCLE Compliance No. IV 010805, Issued dated 27 Dec. 201 Notarial Commission Appointment No. 0254-17

Vista Corporate Center, Upper Ground Floor



# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

Notice is hereby given that the annual meeting of the stockholders of **STARMALLS, INC.** (the "Company") for the year 2017 will be held on 26 June 2017, Monday, at 9:00 in the morning, at the Colonial Ballroom, Palazzo Verde, Daang Reyna, Vista Alabang, Las Piñas City.

The order of business thereat as follows:

- I. Call to order
- II. Certification of service of notice and presence of quorum
- III. President's Report
- IV. Approval of the Audited Consolidated Financial Statements as of and for the year ended 31 December 2016 as contained in the Company's Annual Report
- V. Election of the Directors and Independent Directors
- VI. Appointment of External Directors
- VII. General ratifications of the acts of the Board of Directors and the Management in line with the usual business of the Company for the year 2016 until the date of this meeting
- VIII. Other Matters
- IX. Adjournment

The Board of Directors has fixed 16 May 2017 as the record date for the determination of stockholders entitled to notice of, and to vote at, said Annual Stockholders' Meeting.

Please bring some form of identification, such as passport, driver's license, or company ID and certification from PCD participant (if applicable) to facilitate registration which will start at 8:30 a.m.

#### EXPLANATION OF AGENDA ITEMS FOR STOCKHOLDERS' APPROVAL

#### 1. Call to Order

The Chairman of the Board of Directors of the Company, Mr. Manuel B. Villar, Jr., will call the meeting to order.

# 2. <u>Certification of service of notice and presence of quorum</u>

The Corporate Secretary, Atty. Nalen S.J. Rosero, will certify that copies of this Notice were sent to the Stockholders of record as of 16 May 2017, and will certify the number of attendees, whether in person or by proxy, for purposes of determine/ng the presence of quorum.

# 3. <u>Approval of the President's Report and Audited Consolidated Financial Statements</u> for the period ended 31 December 2016 as contained in the Company's Annual Report

The President and Chief Executive Officer of the Company, Mr. Jerry M. Navarrete, will present a report on the Operations and Financial Results of the Company and its subsidiaries for the year 2016. Thereafter, the Company's Audited Financial Statements for the period ended 31 December 2016 will be presented for approval by the stockholders. The Audited Consolidated Financial Statements were incorporated in the Information Statement of the Company accompanying this Notice to be sent to the shareholders twenty eight (28) days before the meeting.

The vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve these agenda items.

# 4. <u>Election of Directors and Independent Directors</u>

The incumbent members of the Board of Directors were nominated for re-election for the current year. Background information about the nominees to the Board are contained in the Information Statement accompanying this Notice.

For the election of directors, the candidates who received the highest number of votes shall be declared elected.

# 5. **Appointment of External Auditors**

The auditing firm of Sycip Gorres Velayo & Company ("SGV & Company") is being recommended for appointment as external auditor for the current year. Brief information about SGV & Company and the aggregate fees paid for the professional services provided by SGV & Company and P&A for the last two (2) years are set out in the Information Statement accompanying this Notice.

The vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve this agenda item.

# 6. General ratifications of the acts of the Board of Directors and the Management in line with the usual business of the Company for the year 2016 until the date of the meeting

Ratification by the stockholders will be sought for the acts of the Board of Director and the Management of the Company for the year 2016 until the date of the meeting, as set forth in the minutes of the meetings of the Board of Directors held during the same period and in the disclosures that have been duly filed with the Securities and Exchange Commission and the Philippine Stock Exchange. The acts of the Board and the Management are those taken in line with the usual business of the Company.

The vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve this agenda item.

#### **PROXY**

The	undersigned	stockholder of		,	ne "Company") hereby appoint , the Chairman of the meeting, a	
his/ of the Piña	her/its name as ne Company to as City on 26 Ju	s proxy of the u be held at Colon	ndersigned stockholde ial Ballroom, Palazzo V	r, at Verde	ent and vote all shares registered in the Annual Stockholders' Meeting e, Daang Reyna, Vista Alabang, La ournments thereof for the purpos	g ıs
1.			onsolidated Financial and 31 December 2016	4.	Appointment of SGV & Company as external auditor	
	Yes	No	Abstain		Yes No Abstain	
2.		nd Management	olutions of the Board for the year 2016 until			
	Yes	No	Abstain			
3.			e Board of Directors, ectors, for the year			
					Printed name of Stockholder	
Je	Nam Ianuel B. Villar erry M. Navarre	Jr. te	No. of votes			
	enjamarie Thero Serrano Ianuel Paolo A.				Signature of Stockholder / Authorized representative	
A Jo	disorn Thanana oel L. Bodegon aul Juan N. Est	ın-Narapool			riadionzea representative	
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This proxy should be received by the Corporate Secretary on or before 25 June 2017, the deadline for submission of proxies.

This proxy when properly executed will be voted in the manner as directed herein by the stockholder(s), If no direction is made, this proxy will be voted for the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the Information Statement.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expressed his intention to vote in person.

Notarization of this proxy is not required.

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

Check the appropriate box:

1.

	[ ] Preliminary Information Statement [x] Definitive Information Statement						
2.	Name of Registrant as specified in its charter: <b>STARMALLS, INC.</b>						
3.	Philippines Province, country or other jurisdiction of incorporation or organization						
4.	SEC Identification Number <u>39587</u>						
5.	BIR Tax Identification Code <u>000-806-396-000</u>						
6.	Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City,  Daanghari, Almanza II, Las Piñas City  Address of principal office  Postal Code						
7.	Registrant's telephone number, including area code (632) 571-5948 / (632) 871-4001						
8.	Date, time and place of the meeting of security holders 26 June 2017, 9:00 a.m. Colonial Ballroom, Palazzo Verde, Daang Reyna, Vista Alabang, Las Piñas City						
9.	Approximate date on which the Information Statement is first to be sent or given to security holders  May 29, 2017						
10.	Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA:						
	Title of Each Class  Number of Shares of Common Stock  Outstanding or Amount of Debt Outstanding						
	Common stock 8,425,981,156 shares Preferred stock 2,350,000,000 shares						
11.	Are any or all of registrant's securities listed in a Stock Exchange?						
	Yes [x] No []						
	Name of Stock Exchange: Class of securities listed:  Philippine Stock Exchange Common Stocks						

#### **PART I**

#### INFORMATION STATEMENT

## **GENERAL INFORMATION**

# Date, time and place of meeting of security holders.

Date: June 26, 2017 Time: 9:00 a.m.

Place: Colonial Ballroom, Palazzo Verde, Daang Reyna, Vista Alabang, Las Piñas City

The corporate mailing address of the principal office of the Registrant is Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City, Philippines.

Notices of the meeting and copies of the Information Statement shall be sent to security holders as soon as practicable after the approval hereof by the Securities and Exchange Commission, but not later than <u>May 29, 2016</u>.

# Dissenters' Right of Appraisal

One of the agenda items for the stockholders' approval is the amendment of the Articles of Incorporation of the Company extending the corporate term of the Company for another period of fifty (50) years from 15 October 2019. This proposed action shall entitle a shareholder to exercise a right of appraisal as provided under Section 81, Title X, of the Corporation Code of the Philippines ("Corporation Code").

Any stockholder of the Registrant shall have the right to dissent and demand payment of the fair value of his shares only in the following instances, as provided by the Corporation Code:

- (1) In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (2) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets;
- (3) In case of merger or consolidation; and
- (4) In case of investments in another corporation, business or purpose.

The appraisal right, when available, may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the corporation within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares; Provided, That failure to make the demand within such period shall be deemed a waiver of the appraisal right. A stockholder must have voted against the proposed corporate action in order to avail himself of the appraisal right. If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder upon surrender of his certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two thus chosen. The findings of the majority of appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: Provided, that no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment; and Provided, Further, That upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the corporation.

# Interest of Certain Persons in or Opposition to Matters to be Acted Upon

None of the officers or directors or any of their associates has any substantial interest, direct or indirect, in any of the matters to be acted upon in the stockholders' meeting.

No director has informed the Registrant in writing that he intends to oppose any action to be taken at the meeting.

#### CONTROL AND COMPENSATION INFORMATION

# **Voting Securities and Principal Holders Thereof**

(a) Number of shares outstanding as of 30 April 2017

Common: 8,425,981,156 Preferred: 2,350,000,000

(b) Record Date: 16 May 2017

Each common share of stock of the Registrant is entitled to one (1) vote. Pursuant to Article III, Section 3 of the Registrant's By-Laws, every holder of voting stock may vote during all meetings, including the Annual Stockholders' Meeting, either in person or by proxy executed in writing by the stockholder or his duly authorized attorney-in-fact.

Stockholders entitled to vote are also entitled to cumulative voting in the election of directors. Section 24 of the Corporation Code provides, in part, that: "....in stock corporations, every stockholder entitled to vote shall have the right to vote in person or by proxy the number of shares of stock standing, at the time fixed in the by-laws, in his own name on the stock books of the corporation, or where the by-laws are silent, at the time of the election; and said stockholder may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit...."

# Equity Ownership of Foreign and Local Shareholders

Foreign and local security ownership as of April 30, 2017:

	Filipino	)	Foreig	gn	Total Shares
Class	Shares	Percent of Class	Shares	Percent of Class	Outstanding
Common	7,617,017,729	90.40%	808,963,427	9.60%	8,425,981,156
Preferred	2,350,000,000	100.00%	-	-	2,350,000,000
Total	9,967,017,729		808,963,427		10,775,981,156

# Security Ownership of Certain Beneficial Owners and Management

Security ownership of certain record and beneficial owners of more than 5.0% of the Registrant's voting securities as of April 30, 2017:

Title of Class of Securities	Name/Address of Record Owners and Relationship with Us	Name of Beneficial Owner /Relationship with Record Owner	Citizenship	No. of Shares Held	% of Ownership
Common	Vista Land & Lifescapes, Inc. ("VLL") <sup>1</sup> 3 <sup>rd</sup> Floor Starmall Las Piñas, CV Starr Avenue, Pamplona, Las Piñas City Shareholder	Record Owner is also beneficial Owner	Filipino	7,443,192,641	88.3362%
Common	Land & Houses Public Company Limited <sup>2</sup> Q. House, Convent Building, 4 <sup>th</sup> & 5 <sup>th</sup> Floors, No. 38 Convent Road, Silom, Bangkok, Thailand Shareholder	Record Owner is also beneficial Owner	Thai	808,431,465	9.5945%
Preferred	Fine Properties, Inc. <sup>3</sup> 3 <sup>rd</sup> Floor Starmall Las Piñas, CV Starr Avenue, Pamplona, Las Piñas City Shareholder	Record Owner is also beneficial Owner	Filipino	2,350,000,000	100.000%

 $<sup>^1</sup>$  VLL, through a resolution passed by the Board of Directors, usually designate its President, Manuel Paolo A. Villar, to be its authorized representative with the power to vote its shares of stock in VLL's subsidiaries

<sup>&</sup>lt;sup>2</sup> Land & Houses Public Company Limited (L&H) is a foreign corporation duly organized and existing by virtue of the laws of Thailand with office address at Reg. No. 57 Q. House Convent Bldg., 3rd to 5th Floor, 38 Convent Road, Silom, Bangkok 10500 Thailand. L&H usually acts through Mr. Anant Asavabhokhin or Mr. Adisorn Thananun-Narapool in matters relating to its shares of stock in the Company.

<sup>&</sup>lt;sup>3</sup> Fine Properties, Inc. through a resolution passed by the Board of Directors, usually designate its President, Jerry M. Navarrete, to be its authorized representative with the power to vote its shares of stock in Starmalls, Inc.

Security ownership of management as of April 30, 2017:

Title of Class	Name of Beneficial Owner	Amount & Nature of Beneficial Ownership	Citizenship	Percent of Class
Common Shares	Manuel B. Villar Jr. <sup>4</sup> C. Masibay Street, BF Resort Village, Las Piñas City	1,000 - Direct	Filipino	.00000%
Common Shares	Manuel Paolo A. Villar <sup>5</sup> C. Masibay Street, BF Resort Village, Las Piñas City	1,000 - Direct	Filipino	.00000%
Common Shares	Jerry M. Navarrete No. 333 Sineguelasan, Bacoor, Cavite	25,000 - Direct	Filipino	.00030%
Common Shares	Benjamarie Therese N. Serrano 103 Parklane St. La Marea Subdivision, San Pedro, Laguna	1,000 - Direct	Filipino	.00000%
Common Shares	Adisorn Thananan-Narapool 1 Q. House, Lumpini 38 <sup>th</sup> Floor, South Saturn Road, Silom, Bangkok, Thailand	1,000 – Indirect	Thai	.00000%
Common Shares	Joel L. Bodegon 118 Lipa Street, Ayala Alabang Village, Muntinlupa City	1,000 – Direct	Filipino	.00000%
Common Shares	Raul Juan N. Esteban 223B Alexandra Condo. 29 Meralco Avenue, Ortigas Center, Pasig City	1,000 – Indirect	Filipino	.00000%
Common Shares	Cynthia J. Javarez B3A/L2 Vetta di Citta Italia Imus, Cavite	1,000 - Direct	Filipino	.00000%
-	Ma. Nalen SJ. Rosero Block 5 Lot 2A New Victorianne Row La Posada Subdivision, Sucat, Muntinlupa City	-	Filipino	.00000%
-	Jo Marie Lazaro-Lim Block 3 Lot 13 Maia Alta Courtyards Subdivision, Antipolo City	-	Filipino	.00000%
AGGREGATE S.	HAREHOLDINGS	32,000		0.00000%

<sup>&</sup>lt;sup>4</sup> Mr. Manuel B. Villar Jr. holds legal title to 1,000 common shares in Starmalls, Inc. by virtue of, and pursuant to, a Deed of Assignment

and Declaration of Trust with VLL

Mr. Manuel Paolo A. Villar holds legal title to 1,000 common shares in Starmalls, Inc. by virtue of, and pursuant to, a Deed of Assignment and Declaration of Trust with VLL

Except as indicated in the above table, none of the above-listed officers and management indirectly own shares of the Registrant. Except as aforementioned, no other officers of the Registrant hold, directly or indirectly, shares in the Registrant.

# **Changes in Control**

The Registrant is not aware of any voting trust agreements or any other similar agreements which may result in a change in control of the Registrant. No change in control of the Registrant has occurred since the beginning of its last fiscal year.

# **Directors and Executive Officers of the Registrant**

#### Term of Office

Each director holds office until the annual meeting of stockholders held next after his election and his successor shall have been elected and qualified, except in case of death, resignation, disqualification or removal from office. The term of office of the officers is coterminous with that of directors that elected or appointed them.

# **Background Information**

The following are the names, ages and citizenship of the incumbent directors/independent directors and officers of the Registrant:

NAME	<u>AGE</u>	<u>POSITION</u>	CITIZENSHIP
Manuel B. Villar Jr.	67	Chairman	Filipino
Jerry M. Navarrete	62	President	Filipino
Benjamarie Therese N. Serrano	53	Director, Chief Operating Officer	Filipino
Manuel Paolo A. Villar	40	Director	Filipino
Adisorn Thananun-Narapool	62	Director	Thai
Joel L. Bodegon	68	Independent Director	Filipino
Raul Juan N. Esteban	52	Independent Director	Filipino
Cynthia J, Javarez	53	Chief Financial Officer & Treasurer	Filipino
Ma. Nalen S.J. Rosero	46	Corporate Secretary & Compliance Officer	Filipino
Jo Marie Lazaro-Lim	38	Assistant Corporate Secretary	Filipino

The following states the business experience of the incumbent directors and officers of the Registrant for the last five (5) years:

MANUEL B. VILLAR JR., Chairman, was a Senator of the Philippines, having been elected in 2001 and re-elected in 2007. He served as Senate President from 2006 to 2008. He was a Congressman from 1992 to 2001 and served as Speaker of the House of Representatives from 1998 to 2000. A certified public accountant, Mr. Villar graduated from the University of the Philippines in 1970 with the degree of Bachelor of Science in Business Administration and in 1973 with the degree of Masters in Business Administration. In the early 1970's he founded Camella Homes and successfully managed the company to become the largest homebuilder in the Philippines now known as the Vista Land Group. Mr. Villar has been a Director and Chairman of the Board of the Company since June 18, 2012. Mr. Villar is currently the Chairman of the Board of Vista Land.

**JERRY M. NAVARRETE**, *President*, graduated from the Lyceum of the Philippines with a Bachelor's degree in Economics and from Ateneo de Manila University with a Master's degree in Business Administration. He previously worked as research analyst with Aguilar Shipping for one year. Mr. Navarrete has been with the Villar Family Companies for more than 35 years. Mr. Navarrete has been President and Chief Executive Officer of the Company since October 29, 2004.

BENJAMARIE THERESE N. SERRANO, Director and Chief Operating Officer, graduated from the University of Philippines with a degree of Bachelor of Arts in Economics and from the Asian Institute of Management with a degree of Master of Business Management. She is presently the President and Chief Executive Officer of AllValue Holdings Corp. and its subsidiaries. She has been President of, and Chief Executive Officer of, Vista Land & Lifescapes, Inc. from 2007 to 2011 and was a director from 2007 to 2012. She is the Business Development Head of the Villar Group of Companies from 2012 to present. She has been a Director of the Company since June 30, 2014.

MANUEL PAOLO A. VILLAR, *Director*, graduated from the Wharton School of the University of Pennsylvania with a dual degree of Bachelor of Science in Economics and bachelor of Applied Science. He worked as a research analyst at Clemente Capital Inc. in New York City prior to his graduation. He was a fixed income analyst at Goldman Sachs in Hong Kong and a consultant for McKinsey & Co. in the United States for two years before joining the Vista Land Group in 2001. He is currently the President and Chief Executive Officer of Vista Land. Mr. Villar has been a Director of the Company since May 7, 2007. In addition, at present, he is the CEO and Chairman of St. Agustine Gold and Copper Limited from October 2012, President of Prime Asset Ventures, Inc. from 2013, and Chairman of TVI Resource Development Philippines, Inc. from December 2013.

ADISORN THANANUN-NARAPOOL, *Director*, holds a Bachelor of Accounting from Thammasat University and M.B.A. from Thammasat University. Mr. Thananun-Narapool has been Managing Director of Land and Houses Public Company Limited since May 1, 2013 and serves as its Member of Executive Board. Mr. Thananun-Narapool served as Senior Executive Vice President of Support at Land and Houses Public Company Limited from 2002 to April 2013 and served as its Chief Financial Officer. Mr. Thananun-Narapool served as an Executive Vice President -Land and Houses Public Co., Ltd. from 1992 to 2001. He has been a Director of Land and Houses North Co Ltd., and Land and Houses Northeast Co Ltd., since 1995. Mr. Thananun-Narapool has been a Director of Siam Tanee Property Co., Ltd. since 1991, Siam Tanee Realestate Co., Ltd. since 1993, Safety Insurance Public Co., Ltd. since 1994, Cameron Global Limited since

1999, LH Muang Mai Co., Ltd. since 2001. Mr. Thananun-Narapool serves as a Director of Secondary Mortgage Corporation, Asset Plus Securities Public Co., Ltd., Land and Houses Property Fund. He has been a Director of Land and Houses Public Company Ltd. since 2002 and of the Company since June 24, 2013.

**JOEL L. BODEGON**, *Independent Director*, obtained his Bachelor of Arts degree and Bachelor of Laws, both from the University of the Philippines. He was admitted to the Bar in 1975. He worked in a private law firm and the Office of the Solicitor General before he joined Angara Abello Concepcion Regala and Cruz (ACCRA) in 1976, where he became a partner in 1982 until 1986. In 1987, he formed, together with some ACCRA partners, the Jardeleza Sobreviñas Diaz Hayudini & Bodegon Law Offices, where he was managing partner for 12 years until his retirement in 2008. In 2010, he formed the Bodegon Estorninos Guerzon Borie & Bongco Law Offices. Mr. Bodegon has been a Director of the Company since October 4, 2010. Atty. Bodegon possesses all the qualifications and none of the disqualifications of an Independent Director under SRC Rule 38 since his election as such.

RAUL JUAN N. ESTEBAN, Independent Director, graduated from the Ateneo de Manila University with a degree of Bachelor of Science in Management Engineering. He became a brand manager of Unilever Philippine from 1983 to 1986. He was the Country Representative of PPF (A Subsidiary of Unilever) from 1986 to 1988. He was Founding Partner of AGB-Nielsen Philippines and was Chairman until 2012. He held various positions in the Advertising Board of the Philippines, Advertising Congress, MORES (Marketing & Opinion Research Society of the Philippines) and ESOMAR (World Association of Marketing, Social, and Opinion Research) from 2000 to present. Currently, he is the Managing Director of Philippine Survey and Research Center Inc. Mr. Esteban has been a Director of the Company since June 30, 2014. Mr. Esteban possesses all the qualifications and none of the disqualifications of an Independent Director under SRC Rule 38 since his election as such.

**CYNTHIA J. JAVAREZ**, *Chief Financial Officer and Treasurer*, Ms. Javarez, graduated from the University of the East with a degree in Bachelor of Science in Business Administration major in Accounting. She is a Certified Public Accountant. She took a Management Development Program at the Asian Institute of Management. She is currently the Chief Financial Officer and Treasurer of Starmalls, Inc. She is also the Controller, Chief Financial Officer and Head of the Tax and Audit group of Vista Land after holding various other positions in the MB Villar Group of Companies since 1985.

MA. NALEN SJ. ROSERO, Compliance Officer and Corporate Secretary, graduated salutatorian from the San Beda College of Law. She has been with Manuela since 2001. She was an associate of the Angara Abello Concepcion Regala & Cruz (ACCRA) Law Offices for three years. She has been a director of Masterpiece Asia Properties, Inc. from 2005 to 2013 and of Manuela Corporation from 2011 to 2013. She is also the Corporate Secretary of the subsidiaries of Vista Land.

**JO MARIE LAZARO-LIM**, Assistant Corporate Secretary, graduated from University of Sto. Tomas with a degree in Bachelor of Arts in Legal Management and she earned her law degree from San Beda College of Law. She joined Manuela Corporation in 2003. She is currently the Corporate Secretary of Manuela Corporation and Masterpiece Asia Properties, Inc., as well as the other affiliate companies of the group.

All the incumbent Directors above have one (1) year term of office.

All directors have been nominated for re-election to the Board of Directors. Mr. Joel L. Bodegon and Mr. Raul Juan N. Esteban have been nominated as independent director.

The By-Laws of the Registrant conforms with SRC Rule 38, as amended, with regard to the nomination of independent directors of the Registrant. Article IV, Sections 1-A and 2 of the Registrant's By-Laws provide as follows:

Section 1A. Independent Directors – The corporation shall have at least two (2) independent directors or at least twenty (20%) of the entire Board membership, whichever is lesser.

The independent directors shall have all the qualifications and none of the disqualifications set forth in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations, as the same may be amended from time to time. (As amended on 04 October 2010)

Section 2. Election and term – The Board of Directors shall be elected during each regular meeting of stockholders and shall hold office for one (1) year and until their successors are elected and qualified.

A Nomination Committee is hereby created which may be organized from time to time upon determination of the Board of Directors. The Nomination Committee shall be composed of at least three (3) members, one of whom shall be an independent director. The Nomination Committee shall have the following functions: (A) formulate screening policies to enable the committee to effectively review the qualification of the nominees for independent directors; and (B) conduct nominations for independent directors prior to the stockholders' meeting in accordance with the procedures set forth in Rule 38 of the Amended Implementing Rules and Regulations of the Securities Regulation Code, as the same may be amended from time to time. (As amended on 04 October 2010)

On the other hand, SRC Rule 38, as amended, provide in part as follows:

"8. Nomination and Election of Independent Director/s

The following rules shall be applicable to all covered companies:

- A. The Nomination Committee (the "Committee") shall have at least three (3) members, one of whom is an independent director. It shall promulgate the guidelines or criteria to govern the conduct of the nomination. The same shall be properly disclosed in the Registrant's information or proxy statement or such other reports required to be submitted to the Commission.
- B. Nomination of independent director/s shall be conducted by the Committee prior to a stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity by the would-be nominees.
- C. The Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent director/s.

- D. After the nomination, the Committee shall prepare a Final List of Candidates which shall contain all the information about all the nominees for independent directors, as required under Part IV (A) and (C) of Annex "C" of SRC Rule 12, which list, shall be made available to the Commission and to all stockholders through the filing and distribution of the Information Statement, in accordance with SRC Rule 20, or in such other reports the Registrant is required to submit to the Commission. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee.
- E. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as Independent Director/s. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nominations shall be entertained or allowed on the floor during the actual annual stockholders'/memberships' meeting."

The Registrant has complied with the guidelines on the nomination and election of independent directors set forth in Rule 38 of the Amended Implementing Rules and Regulations of the Securities Regulation Code. The nominated independent directors, namely, Mr. Raul Juan N. Esteban and Mr. Joel L. Bodegon were duly nominated by Ms. Editha Dolon, a registered shareholder of the Registrant who is not a director, officer or substantial shareholder of the Registrant and who is not related to either of the said nominees. The Nominations Committee of the Registrant is composed of Mr. Manuel B. Villar Jr., Chairman, and Mr. Raul Juan N. Esteban and Mr. Joel L. Bodegon, members.

# Attendance in Board Meetings

Attendance of each director if the Corporation in Board meetings held during the year 2016 as follows:

	Mar 16	May 3	May 11	Jun 27	Aug 15	Sep 26	Nov 14	Dec 21
Manuel B. Villar Jr.	Р	P	Р	Р	Р	Р	Р	Р
Jerry M. Navarrete	Р	Р	Р	Р	Р	Р	Р	Р
Benjamarie Therese N. Serrano	Р	Р	Р	-	Р	Р	Р	Р
Manuel Paolo A. Villar	Р	Р	Р	Р	Р	Р	Р	Р
Adisorn Thananan-Narapool	-	P	-	-	-	-	-	-
Joel L. Bodegon	Р	Р	Р	Р	Р	Р	Р	Р
Raul Juan N. Esteban	Р	Р	Р	Р	Р	Р	Р	Р

#### Term of Office

Directors elected during the annual meeting of stockholders will hold office for one year until their successors are duly elected and qualified. A director who was elected to fill any vacancy holds office only for the unexpired term of his predecessor.

# Resignations/Declined Nominations

No Director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual stockholders' meeting due to disagreement with the Registrant on any matter relating to the Registrant's operations, policies or practices.

# Significant Employees

The Registrant has no other significant employee other than its Executive Officers.

# Family Relationships

Mr. Manuel B. Villar Jr, and Mr. Manuel Paolo A. Villar, who are both directors of the Company, are father and son. Except for said relationship, none of the aforementioned Directors or Executive Officers is related to the others by consanguinity or affinity within the fourth civil degree.

## Certain Relationships and Related Transactions

Except as disclosed in the Annual Report of the Registrant (SEC Form 17-A) for the year ended December 31, 2016, the Registrant has not had any transaction during the last two (2) years in which any Director or Executive Officer or any of their immediate family members had a direct or indirect interest.

# Involvement in Certain Legal Proceedings

None of the aforementioned Directors or Executive Officers is, or has been, involved in any criminal or bankruptcy proceeding, or is, or has been, subject to any judgment of a competent court barring or otherwise limiting his involvement in any type of business, or has been found to have violated any securities laws during the past five (5) years and up to the latest date.

# Compensation of Directors and Executive Officers

# Executive Compensation

The executive officers of the Registrant are currently receiving and will continue to receive fixed salaries on a monthly basis from the respective subsidiaries or businesses of the Registrant that they manage. The compensation for its executive officers for the year 2015 and 2016 (actual) and 2017 (projected) are as shown below:

Names	Position	Year	Salary	Bonus
Jerry Navarrete  Benjamarie Therese N. Serrano  Cynthia J. Javarez  Florence R. Bernardo  Shiela Joy L. Sanchez  Aggregate executive compensation for above named officers	President Chief Operating Officer Chief Financial Officer & Treasurer Mall operations BPO operations	Actual 2015	Salary  ₽ 8.0 M	Bonus ₽ 0.7 M
		Actual 2016 Projected 2017	₽ 8.0 M ₽ 8.4 M	₽ 0.6 M ₽ 0.6 M
Aggregate executive compensation for all other officers and directors, unnamed		Actual 2015 Actual 2016 Projected 2017	P 4.5 M P 4.5 M P 4.8 M	P 0.5 M P 0.4 M P 0.4 M

The total annual compensation paid to the above-named officers and directors was paid in cash. The annual compensation includes the basic salary, the mid-year and 13th month bonus.

## Standard arrangements

Other than payment of reasonable per diem of \$\mathbb{P}\$50,000 per non-executive director for every meeting, there are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly by the Company's subsidiaries, for any services provided as a director for 2015 and 2016.

# Other arrangements

There are no other arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly by the Company's subsidiaries, during 2015 or 2016 for any service provided as a director.

# Employment contract between the company and executive officers

There are no special employment contracts between the Company and the named executive officers.

# Warrants and options held by the executive officers and directors

There are no outstanding warrants or options held by the Company's named executive officers, and all officers and directors as a group.

# Significant employee

While the Company values the contribution of each of its executive and non-executive employees, the Company believes there is no non-executive employee that the resignation or loss of whom would have a material adverse impact on the business of the Company. Other than standard employment contracts, there are no special arrangements with non-executive employees of the Company.

# **Independent Public Accountants**

The auditing firm of Sycip Gorres Velayo & Company ("SGV & Company") is being recommended for election as external auditor for the current year.

Representatives of the said firm are expected to be present at the annual stockholders' meeting and will have the opportunity to make a statement if they desire to do so, and are expected to be available to respond to appropriate questions. In 2016, the Registrant's auditors did not perform any substantial non-audit services for the Registrant.

# Changes in and Disagreement with Accountants on Accounting and Financial Disclosure

There was no instance where the Registrant's public accountants resigned or indicated that they decline to stand for re-election or were dismissed nor was there any instance where the Registrant had any disagreement with its public accountants on any accounting or financial disclosure issue.

The 2016 audit of the Registrant is in compliance with paragraph (3)(b)(iv) of SRC Rule 68, as amended, which provides that the external auditor should be rotated, or the handling partner changed, every five (5) years or earlier.

For Changes in Accounting Policies, refer to Note 3 - <u>Changes in Accounting Policies</u> discussion on the Consolidated Financial Statements as of and for the years ended December 31, 2016, 2015 and 2014 included in this report.

# Audit Committee's Approval Policies and Procedures

In relation to the audit of the Registrant's annual financial statements, the Registrant's Corporate Governance Manual provides that the audit committee shall, among other activities, (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Registrant; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Registrant with acceptable auditing and accounting standards and regulations.

The Audit Committee of the Registrant is composed of Mr. Raul Juan N. Esteban, Chairman, and Ms. Benjamarie Therese N. Serrano and Mr. Joel L. Bodegon, members.

## **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for each of the last two years for professional services rendered by SGV & Company.

	2016	2015
	(In P Millions with VA	
Audit and Audit-Related Fees:		
Fees for services that are normally provided by the		
external auditor in connection with statutory and regulatory filings or engagements	₽ 3.41	₽ 4.31
All other fees	_	_
Total	₽ 3.41	<b>₽</b> 4.31

SGV & Company does not have any direct or indirect interest in the Company.

#### Tax Fees

Except as provided above, the Registrant did not pay any tax fees and other fees to its external auditors.

# **OTHER MATTERS**

# **Action with Respect to Reports**

The following reports will be submitted for approval by the stockholders:

- 1. The President's Report; and
- 2. Audited Financial Statements for the year 2016.

#### Other Proposed Actions

1. Ratification of all acts and resolutions of the Board of Directors and Management for the year 2016 until the date of the meeting, as set forth in the minutes of the meetings of the Board of Directors held during the same period and in the disclosures that have been duly filed with the SEC and the PSE. These minutes cover the approval of the quarterly and annual reports of the Registrant filed with the SEC and the PSE; acting as surety for the loans of the subsidiaries

and guarantee for the notes issued by its parent company and affiliates as well as opening and closure of various investment and/or deposit accounts.

#### 2. Election of External Auditors

# **Voting Procedures**

## Manner of voting

In all items for approval, except in the election of directors, each share of stock entitles its registered owner to one vote.

For the purpose of electing directors, a stockholder may vote such number of his shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them in the same principle among as many candidates as he shall see fit. Unless required by law, or demanded by a stockholder present or represented at the meeting and entitled to vote thereat, voting need not be by ballot and will be done by show of hands.

# Voting requirements

- (a) With respect to the election of directors, candidates who received the highest number of votes shall be declared elected.
- (b) With respect to the adoption of the Audited Financial Statements for the year ended 31 December 2016, as well as the approval or ratification of the other actions set forth under the heading "Other Proposed Actions" above, the vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve such matters.
- (c) For the approval\_of the amendment of Articles III and IV of the Articles of Incorporation of the Company reflecting the extension of the corporate term of the Company and the change in the principal office of the Company, the vote of two-thirds (2/3) of the outstanding capital stock entitled to vote and represented in the meeting is required to approve this matter.
- (d) For the approval of the amendment of the Articles I and III paragraph 1 of the By-Laws of the Company to reflect the change in the Company's principal office and in the format of the notice of annual stockholders' meeting, the vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve this matter.
- (e) For the approval of the amendment of the Article IV paragraph 6 of the By-Laws of the Company adding to the express powers of the Board of Directors of the Company the power to amend, revise or modify the By-Laws of the Company, the vote of two-thirds (2/3) of the outstanding capital stock entitled to vote and represented in the meeting is required to approve this matter.

# Method of counting votes

The Corporate Secretary will be responsible for counting votes based on the number of shares entitled to vote owned by the stockholders who are present or represented by proxies at the Annual Meeting of the stockholders.

#### **PART II**

#### MANAGEMENT REPORT

#### I. FINANCIAL STATEMENTS

The Consolidated Financial Statements of the Registrant as of and for the year ended December 31, 2016 are incorporated herein in the accompanying Index to Financial Statements and Supplementary Schedules.

#### II. INFORMATION ON INDEPENDENT ACCOUNTANT

SGV & Company, independent certified public accountants, audited the Company's consolidated financial statements without qualification as of and for the years ended December 31, 2014, 2015 and 2016, included in this report. Michael C. Sabado is the current audit partner for the Company and its subsidiaries.

From 2004 to 2014, the external auditor of the Company was the accounting firm of Punongbayan and Araullo. Ms. Dalisay B. Duque has been the Partner In-charge since 2004. Pursuant to the General Requirements of SRC Rule 68, Par 3 (Qualifications and Reports of Independent Auditors), Ms. Mailene Sigue-Bisnar became the Partner In-charge for the year 2009. Mr. Nelson J. Dinio has been the partner designated for the financial statements for the year ended December 31, 2010 to 2014.

The Company has not had any disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period. P&A. has neither shareholdings in the Company nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Company. P&A will not receive any direct or indirect interest in the Company or in any securities thereof (including options, warrants or rights thereto). The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

The following table sets out the aggregate fees billed for each of the last two years for professional services rendered by SGV & Company.

	2016	2015
	(In P Millions with VAT)	
Audit and Audit-Related Fees:		
Fees for services that are normally provided by the		
external auditor in connection with statutory and		
regulatory filings or engagements	₽ 3.41	<b>₽</b> 4.31
All other fees	_	_
Total	<b>₽</b> 3.41	₽ 4.31

SGV & Company does not have any direct or indirect interest in the Company.

# III. AUDIT COMMITTEE'S APPROVAL AND PROCEDURES FOR THE SERVICES OF THE EXTERNAL AUDITOR

The scope, extent and nature of the services to be referred to, and/or rendered by the appointed external auditor of the Company has been unanimously approved by the audit committee in a meeting duly called for the purpose, including the fees to be paid for the services thus rendered and/or referred. In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

# IV. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

# **REVIEW OF YEAR END 2016 VS YEAR END 2015**

#### **RESULTS OF OPERATIONS**

#### Revenues

# Operating revenue

Operating revenue increased from ₱2,775 million in the year ended December 31, 2015 to ₱4,479 million in the year ended December 31, 2016. The 61% increase in the account was primarily attributable to the following:

- Rental income increased from ₱2,380 million in the year ended December 31, 2015 to ₱4,078 million in the year ended December 31, 2016. The 71% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.
- Parking fee revenue decreased from ₱122 million in the year ended December 31, 2015 to ₱106 million in the year ended December 31, 2016. The 13% decrease was due to lower number of vehicles using the mall parking space due to traffic situation, most shoppers are using the public transports in going to the malls.
- Other operating income increased from ₱274 million in the year ended December 31, 2015 to ₱296 million in the year ended December 31, 2016. The 8% increase was due to increase in other fees charged to tenants classified as other operating income.

# **Costs and Expenses**

# Operating Expenses

Cost and expenses increased from ₱1,439 million in the year ended December 31, 2015 to ₱1,948 million in the year ended December 31, 2016. The 35% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 50% from \$\mathbb{P}480\$ million in the year ended December 31, 2015 to \$\mathbb{P}718\$ million in the year ended December 31, 2016 due to additional depreciation from the newly opened malls and corporate building.
- Increase in light and power by 55% from ₱219 million in the year ended December 31, 2015 to ₱340 million in the year ended December 31, 2016 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.
- Increase in outside services by 24% from \$\mathbb{P}\$203 in the year ended December 31, 2015 to \$\mathbb{P}\$251 million in the year ended December 31, 2016 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.
- Increase in salaries and employee benefits by 29% from ₱131 million in the year ended December 31, 2015 to ₱19 million in the year ended December 31, 2016 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.
- Increase in taxes and licenses by 107% from \$\mathbb{P}70\$ million in the year ended December 31, 2015 to \$\mathbb{P}144\$ million in the year ended December 31, 2016 due to additional taxes paid as a result of the increase in the Group's investment properties.
- Increase in rentals by 5% from ₱107 million in the year ended December 31, 2015 to ₱112 million in the year ended December 31, 2016 due to the annual escalations of the rental rates of existing leased properties.
- Increase in repairs and maintenance by 47% from \$\mathbb{P}58\$ million in the year ended December 31, 2015 to \$\mathbb{P}85\$ million in the year ended December 31, 2016 due to the refurbishment of the older malls and one of our first office building.
- Increase in advertising and promotions by 63% from \$\mathbb{P}30\$ million in the year ended December 31, 2015 to \$\mathbb{P}49\$ million in the year ended December 31, 2016 due to increase in advertorials for the marketing and promotion of the malls and corporate buildings especially the newly opened ones.
- Increase in insurance by 36% from \$\mathbb{P}\$15 million in the year ended December 31, 2015 to \$\mathbb{P}\$21 million in the year ended December 31, 2016 due to the additional insurance obtained by the Company for its new malls and office buildings.
- Decrease in professional fees by 58% from \$\mathbb{P}27\$ million in the year ended December 31, 2015 to \$\mathbb{P}12\$ million in the year ended December 31, 2016 as a result of decrease in audit

and other professional fees paid in 2016 as there were less interim review procedures required from the auditors.

 Decrease in other operating expenses by 54% from ₱99 million in the year ended December 31, 2015 to ₱46 million in the year ended December 31, 2016 due to the lower impairment losses recognized for the year.

#### Interest Income

Interest income decreased from ₱24 million in the year ended December 31, 2015 to ₱12 million in the year ended December 31, 2016. The 51% decrease resulted primarily from the decrease in cash and cash equivalents of the company.

# Interest Expense

Interest expense increased by 496% from ₱501 million in the year ended December 31, 2015 to ₱301 million in the year ended December 31, 2016. This is due primarily to the increase in interest bearing liabilities of the Group to fund expansion.

## **Provision for Income Tax**

Tax expense for the year ended December 31, 2016 is ₱690 million an increase of 70% from ₱405 million for the year ended December 31, 2015. This is due primarily to the higher deferred tax liabilities recorded for the year.

#### **Net Income**

As a result of the foregoing, the Company's net income increased by 72% from \$\mathbb{P}\$904 million in the year ended December 31, 2015 to \$\mathbb{P}\$1,551 million in the year ended December 31, 2016.

For the year ended December 31, 2016, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

#### FINANCIAL CONDITION

# As of December 31, 2016 vs. December 31, 2015

Total assets as of December 31, 2015 were ₱31,784 million compared to ₱35,823 million as of December 31, 2016, or a 13% increase. This was due to the following:

• Cash and cash equivalents including short term cash investments decreased by 58% from \$\mathbb{P}\$1,008 million as of December 31, 2015 to \$\mathbb{P}\$428 million as of December 31, 2016 due to the higher disbursements made for the construction of new malls and corporate building.

- Trade Receivables net increased by 139% from ₱1,527 million as of December 31, 2015 to ₱3,650 million as of December 31, 2016 mainly due increase in rental revenue with the opening of the new malls and corporate building.
- Due from related parties decreased by 17% from ₱3,743 million as of December 31, 2015 to ₱3,113 million as of December 31, 2016 primarily due to settlements made by affiliates during the year.
- Available for sale financial assets decreased by 5% from ₱3,937 million as of December 31, 2015 to ₱3,758 million as of December 31, 2016 due to lower market value of the AFS held by the Group.
- Property and equipment decreased by 15% from \$\mathbb{P}\$61 million as of December 31, 2015 to \$\mathbb{P}\$52 million as of December 31, 2016 due to reclassification made for various equipment to investment property account and retirement of old equipment.
- Investment properties increased by 15% from \$\frac{1}{2}\$19,154 million as of December 31, 2015 to \$\frac{1}{2}\$22,028 million as of December 31, 2016. The increase was due to the construction and development of new malls and office building for rent.
- Other non-current assets increased by 312% from ₱161 million as of December 31, 2015 to ₱663 million as of December 31, 2016 due to the increase in refundable deposits.

Total liabilities as of December 31, 2015 were ₱14,874 million compared to ₱17,738 mill]ion as of December 31, 2016, or a 19% increase. This was due to the following:

- Liability for land acquisition decreased by 45% from ₱552 million as of December 31, 2015 to ₱302 million as of December 31, 2016 due to settlements for the year.
- Interest bearing loans and borrowings decreased by 20% from ₱10,748 million as of December 31, 2015 to ₱8,646 million as of December 31, 2016 due to payments made during the year.
- Trade and other payables increased by 7% from ₱1,736 million as of December 31, 2015 to ₱1,864 million as of December 31, 2016 due mainly to the increase in estimated liability for property development and payable to suppliers and contractors for the construction and development of new projects.
- Due to related parties increased by 629% from \$\mathbb{P}720\$ million as of December 31, 2015 to \$\mathbb{P}5,249\$ million as of December 31, 2016 to advances made from affiliates in 2016 as borrowings are now made at the parent company level (Vista Land).
- Retirement benefit obligation decreased by 33% from ₱61 million as of December 31, 2015 to ₱40 million as of December 31, 2016 due to actuarial adjustments.
- Deferred tax liabilities posted an increase of 149% from ₱343 million as of December 31, 2015 to ₱853 million as of December 31, 2016 due to the increase in temporary differences for the period that will eventually result to future tax liability.

- Refundable deposits increased by 36% from ₱95 million as of December 31, 2015 to ₱128 million as of December 31, 2016 due to the increase in deposits from tenants of both existing and new malls and corporate buildings of the Company.
- Other liabilities including current portion increased by 6% from ₱582 million as of December 31, 2015 to ₱615 million as of December 31, 2016 due mainly to the increase in security deposits.

Total stockholder's equity increased from ₱16,910 million as of December 31, 2015 to ₱18,085 million as of December 31, 2016 to due to the earnings for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2016	12/31/2015
Current ratio (a)	1.58:1	1.43:1
Liability-to-equity ratio (b)	0.98:1	1.24:1
Interest coverage (c)	5.05	9.04
Return on assets (d)	4.3%	2.4%
Return on equity (e)	8.6%	5.3%

Notes:

- (a) Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
- (b) Liability-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.
- (c) Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the total interest paid. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.
- (d) Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.
- (e) Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2016 increased from that of December 31, 2015 due higher current assets brought about by the increase in the receivables.

The decrease in liability-to-equity ratio was due to the decrease in liability for land acquisition and interest-bearing loans and borrowings due to settlements for the year.

Interest coverage for the year ended December 31, 2016 decreased because of the higher interest paid for the year.

Return on asset increased as of December 31, 2016 compared to that as of December 31, 2015 due to higher income in 2016.

Return on equity is increased as a result of higher income made in 2016.

# Material Changes to the Company's Balance Sheet as of December 31, 2016 compared to December 31, 2015 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments decreased by 58% from \$\mathbb{P}\$1,008 million as of December 31, 2015 to \$\mathbb{P}\$428 million as of December 31, 2016 due to the higher disbursements made for the construction of new malls and corporate building.

Trade Receivables – net increased by 139% from ₱1,527 million as of December 31, 2015 to ₱3,650 million as of December 31, 2016 mainly due increase in rental revenue with the opening of the new malls and corporate building.

Due from related parties decreased by 17% from \$\mathbb{P}\$3,743 million as of December 31, 2015 to \$\mathbb{P}\$3,113 million as of December 31, 2016 primarily due to settlements made by affiliates during the year.

Available for sale financial assets decreased by 5% from \$\mathbb{P}\$3,937 million as of December 31, 2015 to \$\mathbb{P}\$3,758 million as of December 31, 2016 due to lower market value of the AFS held by the Group.

Property and equipment decreased by 15% from \$\mathbb{P}61\$ million as of December 31, 2015 to \$\mathbb{P}52\$ million as of December 31, 2016 due to reclassification made for various equipment to investment property account and retirement of old equipment.

Investment properties increased by 15% from ₱19,154 million as of December 31, 2015 to ₱22,028 million as of December 31, 2016. The increase was due to the construction and development of new malls and office building for rent.

Other non-current assets increased by 312% from ₱161 million as of December 31, 2015 to ₱663 million as of December 31, 2016 due to the increase in refundable deposits.

Liability for land acquisition decreased by 45% from ₱552 million as of December 31, 2015 to ₱302 million as of December 31, 2016 due to settlements for the year.

Interest bearing loans and borrowings decreased by 20% from ₱10,748 million as of December 31, 2015 to ₱8,646 million as of December 31, 2016 due to payments made during the year.

Trade and other payables increased by 7% from ₱1,736 million as of December 31, 2015 to ₱1,864 million as of December 31, 2016 due mainly to the increase in estimated liability for property development and payable to suppliers and contractors for the construction and development of new projects.

Due to related parties increased by 629% from \$\mathbb{P}720\$ million as of December 31, 2015 to \$\mathbb{P}5,249\$ million as of December 31, 2016 to advances made from affiliates in 2016 as borrowings are now made at the parent company level (Vista Land).

Retirement benefit obligation decreased by 33% from ₱61 million as of December 31, 2015 to ₱40 million as of December 31, 2016 due to actuarial adjustments.

Deferred tax liabilities posted an increase of 149% from \$\mathbb{P}\$343 million as of December 31, 2015 to \$\mathbb{P}\$853 million as of December 31, 2016 due to the increase in temporary differences for the period that will eventually result to future tax liability.

Refundable deposits increased by 36% from ₱95 million as of December 31, 2015 to ₱128 million as of December 31, 2016 due to the increase in deposits from tenants of both existing and new malls and corporate buildings of the Company.

Other liabilities including current portion increased by 6% from ₱582 million as of December 31, 2015 to ₱615 million as of December 31, 2016 due mainly to the increase in security deposits.

# Material Changes to the Company's Statement of income for the year ended December 31, 2016 compared to the year ended December 31, 2015 (increase/decrease of 5% or more)

Rental income increased from \$\mathbb{2}\$,380 million in the year ended December 31, 2015 to \$\mathbb{2}\$4,078 million in the year ended December 31, 2016. The 71% increase was due to the primarily to the additional leasable space for the year, increase in occupancy of the existing malls and increase in the rental rate.

Parking fee revenue decreased from ₱122 million in the year ended December 31, 2015 to ₱106 million in the year ended December 31, 2016. The 13% decrease was due to lower number of vehicles using the mall parking space due to traffic situation, most shoppers are using the public transports in going to the malls.

Other operating income increased from \$\mathbb{2}274\$ million in the year ended December 31, 2015 to \$\mathbb{2}296\$ million in the year ended December 31, 2016. The 8% increase was due to increase in other fees charged to tenants classified as other operating income.

Increase in depreciation and amortization by 50% from \$\mathbb{P}480\$ million in the year ended December 31, 2015 to \$\mathbb{P}718\$ million in the year ended December 31, 2016 due to additional depreciation from the newly opened malls and corporate building.

Increase in light and power by 55% from \$\mathbb{P}\$219 million in the year ended December 31, 2015 to \$\mathbb{P}\$340 million in the year ended December 31, 2016 due to the increase in the consumption in light and power as a result of the additional mall openings during the year as well as increase the rate of utilities charged during the period.

Increase in outside services by 24% from \$\mathbb{P}\$203 in the year ended December 31, 2015 to \$\mathbb{P}\$251 million in the year ended December 31, 2016 due to the increase in manpower and agency fees for the operations of the malls and office buildings as a result of the new openings for the year.

Increase in salaries and employee benefits by 29% from ₱131 million in the year ended December 31, 2015 to ₱19 million in the year ended December 31, 2016 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.

Increase in taxes and licenses by 107% from \$\mathbb{P}70\$ million in the year ended December 31, 2015 to \$\mathbb{P}144\$ million in the year ended December 31, 2016 due to additional taxes paid as a result of the increase in the Group's investment properties.

Increase in rentals by 5% from ₱107 million in the year ended December 31, 2015 to ₱112 million in the year ended December 31, 2016 due to the annual escalations of the rental rates of existing leased properties.

Increase in repairs and maintenance by 47% from \$\mathbb{P}58\$ million in the year ended December 31, 2015 to \$\mathbb{P}85\$ million in the year ended December 31, 2016 due to the refurbishment of the older malls and one of our first office building.

Increase in advertising and promotions by 63% from ₱30 million in the year ended December 31, 2015 to ₱49 million in the year ended December 31, 2016 due to increase in advertorials for the marketing and promotion of the malls and corporate buildings especially the newly opened ones.

Increase in insurance by 36% from \$\mathbb{P}\$15 million in the year ended December 31, 2015 to \$\mathbb{P}\$21 million in the year ended December 31, 2016 due to the additional insurance obtained by the Company for its new malls and office buildings.

Decrease in professional fees by 58% from \$\mathbb{P}27\$ million in the year ended December 31, 2015 to \$\mathbb{P}12\$ million in the year ended December 31, 2016 as a result of decrease in audit and other professional fees paid in 2016 as there were less interim review procedures required from the auditors.

Decrease in other operating expenses by 54% from \$\mathbb{P}99\$ million in the year ended December 31, 2015 to \$\mathbb{P}46\$ million in the year ended December 31, 2016 due to the lower impairment losses recognized for the year.

Interest income decreased from ₱24 million in the year ended December 31, 2015 to ₱12 million in the year ended December 31, 2016. The 51% decrease resulted primarily from the decrease in cash and cash equivalents of the company.

Interest expense increased by 496% from \$\mathbb{P}501\$ million in the year ended December 31, 2015 to \$\mathbb{P}301\$ million in the year ended December 31, 2016. This is due primarily to the increase in interest bearing liabilities of the Group to fund expansion.

Tax expense for the year ended December 31, 2016 is ₱690 million an increase of 70% from ₱405 million for the year ended December 31, 2015. This is due primarily to the higher deferred tax liabilities recorded for the year.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

# **REVIEW OF YEAR END 2015 VS YEAR END 2014**

#### **RESULTS OF OPERATIONS**

# **Revenues**

# Operating revenue

Operating revenue increased from ₱2,052 million in the year ended December 31, 2014 to ₱2,776 million in the year ended December 31, 2015. The 36% increase in the account was primarily attributable to the following:

- Rental income increased from ₱1,615 million in the year ended December 31, 2014 to ₱2,380 million in the year ended December 31, 2015. The 47% increase was due to the increase in occupancy of Starmall Las Piñas Annex, Starmall EDSA-Shaw, Starmall Alabang, Starmall San Jose del Monte, Starmall Prima Taguig and Starmall Talisay and Worldwide Corporate Center as well as the opening of Starmall Prima Daang Hari, Starmall Prima Sta. Rosa, Starmall Imus and Optimum Bank Building.
- Parking fee revenue increased from ₱41 million in the year ended December 31, 2014 to ₱122 million in the year ended December 31, 2015. The 199% increase was due to the increase in parking rates and increase occupancy in the existing malls and corporate buildings as well as the opening of the multi-level parking in the Starmall Las Pinas complex.
- Real estate sales decreased from ₱85 million in the year ended December 31, 2014 to nil in the year ended December 31, 2015. The 100% decrease was due to none recognition of real estate sales with the deconsolidation of BEC.
- Other operating income decreased from ₱311 million in the year ended December 31, 2014 to ₱274 million in the year ended December 31, 2015. The 12% decrease was due to decrease in other operating income such as realized gross profit on real estate sales, gain on derecognition of liabilities and penalties and other fees charged to tenants.

# **Costs and Expenses**

# Operating Expenses

Cost and expenses increased from ₱1,249 million in the year ended December 31, 2014 to ₱1,439 million in the year ended December 31, 2015. The 15% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 12% from ₱427 million in the year ended December 31, 2014 to ₱480 million in the year ended December 31, 2015 due to additional depreciation from the newly opened malls and corporate building.
- Increase in outside services by 26% from \$\mathbb{P}\$161 in the year ended December 31, 2014 to \$\mathbb{P}\$203 million in the year ended December 31, 2015 due to the increase in manpower and agency fees for the operations of the malls and office buildings.

- Increase in rentals by 2% from ₱105 million in the year ended December 31, 2013 to ₱107 million in the year ended December 31, 2015 due to the increase in rental payments for the parcels of land in which the Worldwide Corporate Center, Starmall Taguig, and Starmall Talisay are located.
- Increase in salaries and employee benefits by 26% from ₱104 million in the year ended December 31, 2014 to ₱131 million in the year ended December 31, 2015 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.
- Increase in taxes and licenses by 28% from \$\mathbb{P}\$54 million in the year ended December 31, 2014 to \$\mathbb{P}\$70 million in the year ended December 31, 2015 due to additional taxes with the increase of the Group's investment portfolio.
- Increase in light and power by 29% from ₱170 million in the year ended December 31, 2014 to ₱219 million in the year ended December 31, 2015 due to the increase in consumption and rate of utilities as well as due to the newly opened malls and corporate buildings.
- Increase in repairs and maintenance by 23% from \$\frac{1}{2}\$47 million in the year ended December 31, 2014 to \$\frac{1}{2}\$58 million in the year ended December 31, 2015 due to the refurbishment of the older malls and WCC building.
- Increase in advertising and promotion by 29% from ₱23 million in the year ended December 31, 2014 to ₱30 million in the year ended December 31, 2015 due to increase in advertorials for the marketing and promotion of the malls and corporate buildings.
- Increase in professional fees by 61% from ₱17 million in the year ended December 31, 2014 to ₱27 million in the year ended December 31, 2015 as a result of increase in audit and other professional fees paid in 2015.
- Decrease in cost of real estate sales by 100% from \$\mathbb{P}66\$ million in the year ended December 31, 2014 to nil in the year ended December 31, 2015 due to the non-recognition of real estate sales with the deconsolidation of BEC in 2014.
- Increase in other operating expenses by 69% from ₱59 million in the year ended December 31, 2014 to ₱99 million in the year ended December 31, 2015 primarily due to the recognition of impairment losses on accounts receivables in 2015.

### Interest Income

Interest income decreased from ₱36 million in the year ended December 31, 2014 to ₱24 million in the year ended December 31, 2015. The 33% decrease resulted primarily from the decrease in available-for-sale financial assets of the Group.

### Interest and Financing Charges

Interest and financing charges decreased by 22% from \$\mathbb{P}65\$ million in the year ended December 31, 2014 to \$\mathbb{P}51\$ million in the year ended December 31, 2015. This was decrease in interest on borrowings due to capitalization of the borrowing cost for the year.

### Loss from Sale of AFS Financial Asset

The company incurred a loss amounting to  $\cancel{=}0.22$  million with the disposal of its available-for-sale financial assets in 2015.

### **Provision for Income Tax**

Tax expense for the year ended December 31, 2015 is ₱405 million and increased by 138% from ₱170 million for the year ended December 31, 2014. This is due to the primarily to the deferred tax liabilities on rental income and capitalized interest.

### Net Income

As a result of the foregoing, the Company's net income increased by 57% from ₱576 million for the year ended December 31, 2014 to ₱904 million for the year ended December 31, 2015.

For the year ended December 31, 2015, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

### FINANCIAL CONDITION

### As of December 31, 2015 vs. December 31, 2014

Total assets as of December 31, 2014 were ₱19,567 million compared to ₱31,783 million as of December 31, 2015, or a 62% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments decreased by 48% from ₱1,860 million as of December 31, 2014 to ₱1,008 million as of December 31, 2015 as disbursements made for the construction of new malls and corporate building as well as purchase of land to be used for future project sites.
- Trade Receivables net increased by 151% from ₱608 million as of December 31, 2014 to ₱1,527 million as of December 31, 2015 mainly due increase in rental revenue with the opening of the new malls and corporate building.
- Due from related parties decreased by 8% from ₱4,050 million as of December 31, 2014 to ₱3,743 million as of December 31, 2015 primarily due to settlements from affiliates.
- Available for sale financial assets increased by 1,045% from ₱344 million as of December 31, 2014 to ₱3,937 million as of December 31, 2015 due acquisition of VLL shares by MC after its disposal of its investment in STR shares.
- Prepayments and other current assets increased by 36% from ₱1,373 million as of December 31, 2014 to ₱1,869 million as of December 31, 2015 due mainly to the increase

in increase in input taxes resulting from purchases made for the construction of new malls and office buildings as well as creditable withholding taxes.

- Property and equipment decreased by 69% from \$\mathbb{P}202\$ million as of December 31, 2014 to \$\mathbb{P}61\$ million as of December 31, 2015 due to reclassification made for various equipment to investment property account and retirement of aged equipment.
- Investment properties increased by 81% from ₱10,556 million as of December 31, 2014 to ₱19,154 million as of December 31, 2015. The increase was due to the construction and development of new projects and purchase of various properties to be used for commercial development.
- Other non-current assets increased by 7% from ₱150 million as of December 31, 2014 to ₱161 million as of December 31, 2014 due to the increase in refundable deposits.

Total liabilities as of December 31, 2014 were  $\P7,589$  million compared to  $\P14,874$  million as of December 31, 2015, or a 96% increase. This was due to the following:

- Liability for land acquisition increased by 104% from ₱270 million as of December 31, 2014 from ₱552 million as of December 31, 2015 due to the land acquired on account during the year for new project sites.
- Interest bearing loans and borrowings increased by 119% from ₱4,901 million as of December 31, 2014 to ₱10,757 million as of December 31, 2015 due to the additional interest bearing loans obtained from various banks in 2015 for the development of new projects.
- Due to related parties increased by 298% from ₱181 million as of December 31, 2014 to ₱720 million as of December 31, 2015 to advances made from affiliates in 2015.
- Income tax payable decreased by 33% from ₱56 million as of December 31, 2014 to ₱37 million as of December 31, 2015 to due to settlement for the year.
- Retirement benefit obligation increased by 19% from ₱51 million as of December 31, 2014 to ₱61 million as of December 31, 2015 due to increased headcount and actuarial adjustments.
- Deferred tax liabilities posted an increase of 358% from \$\mathbb{P}74\$ million as of December 31, 2014 to \$\mathbb{P}337\$ million as of December 31, 2015. The difference is due to the increase in temporary tax differences of MAPI and MC.
- Other non-current liabilities and refundable deposits increased by 23% from ₱548 million as of December 31, 2014 to ₱676 million as of December 31, 2015 due to the increase in security deposits from tenants of the existing malls and corporate buildings.

Total stockholder's equity increased from ₱11,978 million as of December 31, 2014 to ₱16,910 million as of December 31, 2015 to due to the earnings for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2015	12/31/2014
Current ratio (a)	1.43:1	1.70:1
Debt-to-equity ratio (b)	1.24:1	0.63:1
Interest coverage (c)	9.04	8.47
Return on assets (d)	2.4%	2.9%
Return on equity (e)	5.3%	4.8%

Notes:

- (f) Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
- (g) Liability-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.
- (b) Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the total interest paid. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.
- (i) Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.
- (j) Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2015 decreased from that of December 31, 2014 due to the increased loans and borrowings.

The increase in debt-to-equity ratio was due to the increase in interest-bearing loans and accounts payable.

Interest coverage for the year ended December 31, 2015 increased because of the increase in EBITDA for the year 2015.

Return on asset increased as of December 31, 2015 compared to that as of December 31, 2014 due to higher income in 2015.

Return on equity is increased as a result of higher income made in 2015.

# Material Changes to the Company's Balance Sheet as of December 31, 2015 compared to December 31, 2014 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments decreased by 48% from \$\mathbb{P}\$1,860 million as of December 31, 2014 to \$\mathbb{P}\$1,008 million as of December 31, 2015 as disbursements made for the construction of new malls and corporate building as well as purchase of land to be used for future project sites.

Trade Receivables – net increased by 151% from ₱608 million as of December 31, 2014 to ₱1,527 million as of December 31, 2015 mainly due increase in rental revenue with the opening of the new malls and corporate building.

Due from related parties decreased by 8% from ₱4,050 million as of December 31, 2014 to ₱3,743 million as of December 31, 2015 primarily due to settlements from affiliates.

Available for sale financial assets increased by 1,045% from ₱344 million as of December 31, 2014 to ₱3,937 million as of December 31, 2015 due acquisition of VLL shares by MC after its disposal of its investment in STR shares.

Prepayments and other current assets increased by 36% from ₱1,373 million as of December 31, 2014 to ₱1,869 million as of December 31, 2015 due mainly to the increase in increase in input taxes resulting from purchases made for the construction of new malls and office buildings as well as creditable withholding taxes.

Property and equipment decreased by 69% from \$\mathbb{P}202\$ million as of December 31, 2014 to \$\mathbb{P}61\$ million as of December 31, 2015 due to reclassification made for various equipment to investment property account and retirement of aged equipment.

Investment properties increased by 81% from ₱10,556 million as of December 31, 2014 to ₱19,154 million as of December 31, 2015. The increase was due to the construction and development of new projects and purchase of various properties to be used for commercial development.

Other non-current assets increased by 7% from ₱150 million as of December 31, 2014 to ₱161 million as of December 31, 2014 due to the increase in refundable deposits.

Liability for land acquisition increased by 104% from \$\mathbb{P}270\$ million as of December 31, 2014 from \$\mathbb{P}552\$ million as of December 31, 2015 due to the land acquired on account during the year for new project sites.

Interest bearing loans and borrowings increased by 119% from \$\mathbb{P}4,901\$ million as of December 31, 2014 to \$\mathbb{P}10,757\$ million as of December 31, 2015 due to the additional interest bearing loans obtained from various banks in 2015 for the development of new projects.

Accounts and other payables increased by 15% from ₱1,507 million as of December 31, 2014 to ₱1,736 million as of December 31, 2015 due mainly to the increase in estimated liability for property development and payable to suppliers and contractors for the construction and development of new projects.

Due to related parties increased by 298% from ₱181 million as of December 31, 2014 to ₱720 million as of December 31, 2015 to advances made from affiliates in 2015.

Income tax payable decreased by 33% from ₱56 million as of December 31, 2014 to ₱37 million as of December 31, 2015 to due to settlement for the year.

Retirement benefit obligation increased by 19% from ₱51 million as of December 31, 2014 to ₱61 million as of December 31, 2015 due to increased headcount and actuarial adjustments.

Deferred tax liabilities posted an increase of 358% from ₱74 million as of December 31, 2014 to ₱337 million as of December 31, 2015. The difference is due to the increase in temporary tax differences of MAPI and MC.

Other non-current liabilities and refundable deposits increased by 23% from ₱548 million as of December 31, 2014 to ₱676 million as of December 31, 2015 due to the increase in security deposits from tenants of the existing malls and corporate buildings.

# Material Changes to the Company's Statement of income for the year ended December 31, 2015 compared to the year ended December 31, 2014 (increase/decrease of 5% or more)

Rental income increased from ₱1,615 million in the year ended December 31, 2014 to ₱2,380 million in the year ended December 31, 2015. The 47% increase was due to the increase in occupancy of Starmall Las Piñas Annex, Starmall EDSA-Shaw, Starmall Alabang, Starmall San Jose del Monte, Starmall Prima Taguig and Starmall Talisay and Worldwide Corporate Center as well as the opening of Starmall Prima Daang Hari, Starmall Prima Sta. Rosa, Starmall Imus and Optimum Bank Building.

Parking fee revenue increased from ₱41 million in the year ended December 31, 2014 to ₱122 million in the year ended December 31, 2015. The 199% increase was due to the increase in parking rates and increase occupancy in the existing malls and corporate buildings as well as the opening of the multi-level parking in the Starmall Las Pinas complex.

Real estate sales decreased from \$\mathbb{P}85\$ million in the year ended December 31, 2014 to nil in the year ended December 31, 2015. The 100% decrease was due to none recognition of real estate sales with the deconsolidation of BEC.

Other operating income decreased from \$\mathbb{2}311\$ million in the year ended December 31, 2014 to \$\mathbb{2}274\$ million in the year ended December 31, 2015. The 12% decrease was due to decrease in other operating income such as realized gross profit on real estate sales, gain on derecognition of liabilities and penalties and other fees charged to tenants.

Increase in depreciation and amortization by 12% from \$\mathbb{P}427\$ million in the year ended December 31, 2014 to \$\mathbb{P}480\$ million in the year ended December 31, 2015 due to additional depreciation from the newly opened malls and corporate building.

Increase in outside services by 26% from \$\mathbb{P}\$161 in the year ended December 31, 2014 to \$\mathbb{P}\$203 million in the year ended December 31, 2015 due to the increase in manpower and agency fees for the operations of the malls and office buildings.

Increase in salaries and employee benefits by 26% from ₱104 million in the year ended December 31, 2014 to ₱131 million in the year ended December 31, 2015 due to the increase in manpower for the operations and management of the new and existing malls and office buildings.

Increase in taxes and licenses by 28% from \$\mathbb{P}\$54 million in the year ended December 31, 2014 to \$\mathbb{P}\$70 million in the year ended December 31, 2015 due to additional taxes with the increase of the Group's investment portfolio.

Increase in light and power by 29% from \$\mathbb{P}\$170 million in the year ended December 31, 2014 to \$\mathbb{P}\$219 million in the year ended December 31, 2015 due to the increase in consumption and rate of utilities as well as due to the newly opened malls and corporate buildings.

Increase in repairs and maintenance by 23% from \$\text{P47}\$ million in the year ended December 31, 2014 to \$\text{P58}\$ million in the year ended December 31, 2015 due to the refurbishment of the older malls and WCC building.

Increase in advertising and promotion by 29% from \$\mathbb{P}23\$ million in the year ended December 31, 2014 to \$\mathbb{P}30\$ million in the year ended December 31, 2015 due to increase in advertorials for the marketing and promotion of the malls and corporate buildings.

Increase in professional fees by 61% from \$\mathbb{P}\$17 million in the year ended December 31, 2014 to \$\mathbb{P}\$27 million in the year ended December 31, 2015 as a result of increase in audit and other professional fees paid in 2015.

Decrease in cost of real estate sales by 100% from \$\frac{1}{2}66\$ million in the year ended December 31, 2014 to nil in the year ended December 31, 2015 due to the non-recognition of real estate sales with the deconsolidation of BEC in 2014.

Increase in other operating expenses by 69% from \$\mathbb{P}59\$ million in the year ended December 31, 2014 to \$\mathbb{P}99\$ million in the year ended December 31, 2015 primarily due to the recognition of impairment losses on accounts receivables in 2015.

Interest income decreased from ₱36 million in the year ended December 31, 2014 to ₱24 million in the year ended December 31, 2015. The 33% decrease resulted primarily from the decrease in available-for-sale financial assets of the Group.

Interest and financing charges decreased by 22% from \$\mathbb{P}65\$ million in the year ended December 31, 2014 to \$\mathbb{P}51\$ million in the year ended December 31, 2015. This was decrease in interest on borrowings due to capitalization of the borrowing cost for the year.

The company incurred a loss amounting to  $\bigcirc 0.22$  million with the disposal of its available-for-sale financial assets in 2015.

Tax expense for the year ended December 31, 2015 is ₹405 million and increased by 138% from ₹170 million for the year ended December 31, 2014. This is due to the primarily to the deferred tax liabilities on rental income and capitalized interest.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

### REVIEW OF YEAR END 2014 VS YEAR END 2013

### **RESULTS OF OPERATIONS**

### Revenues

### Operating revenue

Operating revenue increased from ₱1.58 billion in the year ended December 31, 2013 to ₱1.92 billion in the year ended December 31, 2014. The 21% increase in the account was primarily attributable to the following:

- Rental income increased from ₱1.43 billion in the year ended December 31, 2013 to ₱1.62 billion in the year ended December 31, 2014. The 13% increase was due to the increase in occupancy of Starmall Las Piñas Annex, Starmall EDSA-Shaw, Starmall Alabang, Starmall San Jose del Monte and Worldwide Corporate Center and the opening of Starmall Prima Taguig and Starmall Talisay.
- Parking fee revenue increased from ₱36.7 million in the year ended December 31, 2013 to ₱40.8 million in the year ended December 31, 2014. The 11% increase was due to the increase in parking rates and increase occupancy in the existing malls and corporate office building.
- Real estate sales increased from ₱19.5 million in the year ended December 31, 2013 to ₱85.3 million in the year ended December 31, 2014. The 336% increase was due to the sale of BEC of portion of its undeveloped land in 2014.
- Other operating income increased from ₱95.7 million in the year ended December 31, 2013 to ₱180.0 million in the year ended December 31, 2014. The 88% increase was due to increase in other operating income such as realized gross profit on real estate sales, gain on derecognition of liabilities and penalties and other fees charged to tenants.

### Finance Income

Finance income increased from ₱21.5 million in the year ended December 31, 2013 to ₱35.6 million in the year ended December 31, 2014. The 65% increase resulted from interest income on the Group's available-for-sale financial assets and short-term placements.

### Equity in Net Earnings of an Associate

Equity in net earnings of an associate decreased from ₱113.9 million in the year ended December 31, 2013 to nil in the year ended December 31, 2014. The 100% decrease was due to disposal of remaining 4.1% shareholdings in VLL in May 2013.

### Gain from Disposal of an Investment in an Associate

In May 2013, the Company sold its remaining shares of investment in VLL with a carrying amount of ₱1.79 billion for a total consideration of ₱2.79 billion and recognizing a gain of ₱993.9 million. There was no similar transaction made in 2014.

### **Costs and Expenses**

### Operating Expenses

Cost and expenses increased from ₱921.2 million in the year ended December 31, 2013 to ₱1.1 billion in the year ended December 31, 2014. The 21% increase in the account was primarily attributable to the following:

- Increase in depreciation and amortization by 19% from ₱358.4 million in the year ended December 31, 2013 to ₱427.2 million in the year ended December 31, 2014 due to additional depreciation from new or refurbished mall equipment and the full year depreciation on the fair value adjustment on the properties owned by MC during the consolidation in 2012.
- Increase in service fees by 6% from \$\mathbb{P}\$152.9 in the year ended December 31, 2013 to \$\mathbb{P}\$161.4 million in the year ended December 31, 2014 due to the increase in manpower and agency fees for the operations of the malls and office building.
- Increase in rentals by 25% from \$\mathbb{P}\$83.8 million in the year ended December 31, 2013 to \$\mathbb{P}\$104.9 million in the year ended December 31, 2014 due to the increase in rental payments for the parcels of land in which the Worldwide Corporate Center, Starmall Taguig, and Starmall Talisay are located.
- Increase in salaries and employee benefits by 4% from ₱100.0 million in the year ended December 31, 2013 to ₱103.6 million in the year ended December 31, 2014 due to the increase in manpower for the operations and management of the existing malls and office building and the construction and development of new projects of the Group.
- Decrease in taxes and licenses by 1% from ₱54.9 million in the year ended December 31, 2013 to ₱54.1 million in the year ended December 31, 2014 due to the discounts on early payments of real property taxes of the various investment properties and business permits and other licenses for the operations of the malls and the corporate building.
- Increase in light and power by 12% from ₱35.3 million in the year ended December 31, 2013 to ₱39.4 million in the year ended December 31, 2014 due to the increase in consumption and rate of utilities.
- Increase in repairs and maintenance by 36% from ₱34.8 million in the year ended December 31, 2013 to ₱47.3 million in the year ended December 31, 2014 due to the repairs made to various equipment of the older malls and WCC building.
- Increase in advertising and promotion by 28% from \$\mathbb{P}\$18.3 million in the year ended December 31, 2013 to \$\mathbb{P}\$23.4 million in the year ended December 31, 2014 due to increase in marketing, advertising and promotions for the malls and corporate buildings.
- Increase in professional fees by 11% from ₱15.2 million in the year ended December 31, 2013 to ₱16.9 million in the year ended December 31, 2014 as a result of increase in audit and other professional fees paid in 2014.
- Increase in insurance expense by 3% from ₱14.7 million in the year ended December 31, 2013 to ₱15.1 million in the year ended December 31, 2014 due to the lower insurance

premiums paid for the buildings, equipment and service vehicles used in operations in 2014.

- Increase in cost of real estate sales by 468% from ₱11.6 million in the year ended December 31, 2013 to ₱66.1 million in the year ended December 31, 2014 due to the sale of BEC of portion of its undeveloped land in 2014.
- Increase in other operating expenses by 42% from ₽41.1 million in the year ended December 31, 2013 to ₱58.5 million in the year ended December 31, 2014 due to the increase in various expenses such as representation, transportation, and supplies for the operations of the existing malls and corporate building and construction management of the new projects as well as commission for real estate sales in 2014.

### Interest and Financing Charges

Interest and financing charges increased by 113% from ₱30.4 million in the year ended December 31, 2013 to ₱64.5 million in the year ended December 31, 2014. This was due additional loans incurred for the construction of the new projects of the group.

### Loss from Disposal of an Investment in an Associate

In order to focus in the mall and office building development and operations, the Company sold 100% of its 1,009,960 shares of its investment in BEC, with a carrying amount of ₱535.3 million for a total consideration of ₱507.2 million in December 2014. The Group recognized a loss from this transaction amounting to ₱28.2 million.

### **Provision for Income Tax**

Tax expense for the year ended December 31, 2014 is ₱170.1 million and decreased by 13% from ₱195.6 million for the year ended December 31, 2013. This is due to the primarily to the deferred tax income relating to reversal of temporary difference.

### Other Comprehensive Income (Loss)

The Group reported a net gain for the year ended December 31, 2014 in the amount of ₱58.5 million while it incurred a net loss for the year ended December 31, 2013 in the amount of ₱79.5 million arising primarily from fair value gains and losses on available-for-sale financial assets in the respective periods.

### Net Income

As a result of the foregoing, the Company's comprehensive income decreased from  $\clubsuit$ 1.5 billion in the year ended December 31, 2013 to  $\clubsuit$ 634.3 million in the year ended December 31, 2014.

For the year ended December 31, 2014, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Company is not aware of events that will cause a material change in the relationship between the costs and revenues.

### FINANCIAL CONDITION

### As of December 31, 2014 vs. December 31, 2013

Total assets as of December 31, 2013 were ₱15.1 billion compared to ₱19.6 billion as of December 31, 2014, or a 29% increase. This was due to the following:

- Cash and cash equivalents including short term cash investments increased by 74% from ₱1.1 billion as of December 31, 2013 to ₱1.9 billion as of December 31, 2013 as a result of loans availed for construction and improved revenues.
- Trade Receivables net decreased by 25% from ₱816.1 million as of December 31, 2013 to ₱608.2 million as of December 31, 2014 mainly due improved collection of rental from the mall and BPO office tenants.
- Due from related parties increased by 31% from \$\mathbb{P}\$3.1 million as of December 31, 2013 to \$\mathbb{P}\$4.0 billion as of December 31, 2014 primarily due to advances made to affiliates.
- Available for sale financial assets decreased by 62% from ₱906.2 million as of December 31, 2013 to ₱343.9 million as of December 31, 2014 due disposal of some debt and equity investments.
- Prepayments and other current assets increased by 76% from ₱777.5 million as of December 31, 2013 to ₱1.4 billion as of December 31, 2014 due mainly to the increase in increase in input taxes and creditable withholding taxes, advances to contractors and debt reserve fund.
- Property and equipment decreased by 34% from ₱308.9 million as of December 31, 2013 to ₱201.6 million as of December 31, 2014 due to reclassification made for various equipment to investment property account.
- Investment properties increased by 45% from \$\mathbb{P}7.3\$ billion as of December 31, 2013 to \$\mathbb{P}10.6\$ billion as of December 31, 2014. The increase was due to purchase of various properties to be used for commercial development and the construction and development of new projects.
- Other non-current assets increased by 25% from ₱119.8 million as of December 31, 2013 to ₱150.0 million as of December 31, 2013 due to the increase in refundable deposits.

Total liabilities as of December 31, 2013 were  $\clubsuit$ 3.8 billion compared to  $\clubsuit$ 7.6 billion as of December 31, 2014, or a 100% increase. This was due to the following:

- Liability for land acquisition increased by 583% from ₱39.5 million as of December 31, 2013 from ₱270.2 million as of December 31, 2014 due to the land acquired during the year for new project sites.
- Interest bearing loans and borrowings increased by 177% from \$\mathbb{P}\$1.8 billion as of December 31, 2013 from \$\mathbb{P}\$4.9 billion as of December 31, 2014 due to the additional interest bearing loans obtained in 2014.

- Accounts and other payables increased by 51% from ₱1.0 billion as of December 31, 2013 to ₱1.5 billion as of December 31, 2014 due mainly to the increase in accounts payable to suppliers and contractors for the construction and development of new projects.
- Due to related parties decreased by 29% from ₱254.8 million as of December 31, 2013 to ₱180.9 million as of December 31, 2014 to payments made to affiliates in 2014.
- Income tax payable increased by 33% from \$\text{P}41.8\$ million as of December 31, 2013 to \$\text{P}55.9\$ million as of December 31, 2014 to due to the income tax payable of MC.
- Other current liabilities increased by 99% from ₱25.1 million as of December 31, 2013 to ₱0.3 million as of December 31, 2014 to due to payments made to creditors in 2014.
- Retirement benefit obligation increased by 36% from ₱37.3 million as of December 31, 2013 to ₱50.8 million as of December 31, 2014 due to increased headcount and actuarial adjustments.
- Deferred gross profit decreased by 100% from ₱27.7 million as of December 31, 2013 to nil as of December 31, 2014 due to the recognition of deferred gross profit on the real estate sales of MC.
- Deferred tax liabilities posted a decrease of 25% from ₱98.2 million as of December 31, 2013 to ₱73.5 million as of December 31, 2014. The difference is due to the decrease in temporary tax differences of MAPI and MC.
- Other non-current liabilities and refundable deposits increased by 10% from ₱500.1 million as of December 31, 2013 to ₱548.3 million as of December 31, 2014 due to the increase in security deposits from tenants of the existing malls and corporate building.

Total stockholder's equity increased from ₱11.3 billion as of December 31, 2013 to ₱11.9 billion as of December 31, 2014 to due to the earnings for the year.

Considered as the top five key performance indicators of the Company as shown below:

Key Performance Indicators	12/31/2014	12/31/2013
Current ratio (a)	1.50:1	3.25:1
Debt-to-equity ratio (b)	0.36:1	0.19:1
Interest coverage (c)	19.0	33.7
Return on assets (d)	1.4%	1.1%
Return on equity (e)	2.0%	1.3%

Notes:

- (a) Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
- (b) Debt-to-equity ratio: This ratio is obtained by dividing the Company's Total Liabilities by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.
- (c) Interest coverage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the interest expense. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.
- (d) Return on assets: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total assets. This measures the Company's earnings in relation to all of the resources it had at its disposal.
- (e) Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of December 31, 2014 decreased from that of December 31, 2013 due to the increased loans and borrowings.

The increase in debt-to-equity ratio was due to the increase in interest-bearing loans and accounts payable.

Interest coverage for the year ended December 31, 2014 decreased because of the increase in interest-bearing loans and accounts payable.

Return on asset increased as of December 31, 2014 compared to that as of December 31, 2013 due to higher income in 2014.

Return on equity is increased as a result of higher income made in 2014.

# Material Changes to the Company's Balance Sheet as of December 31, 2014 compared to December 31, 2013 (increase/decrease of 5% or more)

Cash and cash equivalents including short term cash investments increased by 74% from \$\mathbb{P}\$1.1 billion as of December 31, 2013 to \$\mathbb{P}\$1.9 billion as of December 31, 2013 as a result of loans availed for construction and improved revenues.

Trade Receivables – net decreased by 25% from ₱816.1 million as of December 31, 2013 to ₱608.2 million as of December 31, 2014 mainly due improved collection of rental from the mall and BPO office tenants.

Due from related parties increased by 31% from \$\mathbb{P}\$3.1 million as of December 31, 2013 to \$\mathbb{P}\$4.0 billion as of December 31, 2014 primarily due to advances made to affiliates.

Available for sale financial assets decreased by 62% from ₱906.2 million as of December 31, 2013 to ₱343.9 million as of December 31, 2014 due disposal of some debt and equity investments.

Prepayments and other current assets increased by 76% from ₱777.5 million as of December 31, 2013 to ₱1.4 billion as of December 31, 2014 due mainly to the increase in increase in input taxes and creditable withholding taxes, advances to contractors and debt reserve fund.

Property and equipment decreased by 34% from \$\mathbb{P}308.9\$ million as of December 31, 2013 to \$\mathbb{P}201.6\$ million as of December 31, 2014 due to reclassification made for various equipment to investment property account.

Investment properties increased by 45% from \$\mathbb{P}7.3\$ billion as of December 31, 2013 to \$\mathbb{P}10.6\$ billion as of December 31, 2014. The increase was due to purchase of various properties to be used for commercial development and the construction and development of new projects.

Other non-current assets increased by 25% from ₱119.8 million as of December 31, 2013 to ₱150.0 million as of December 31, 2013 due to the increase in refundable deposits.

Liability for land acquisition increased by 583% from \$\mathbb{P}\$39.5 million as of December 31, 2013 from \$\mathbb{P}\$270.2 million as of December 31, 2014 due to the land acquired during the year for new project sites.

Interest bearing loans and borrowings increased by 177% from ₱1.8 billion as of December 31, 2013 from ₱4.9 billion as of December 31, 2014 due to the additional interest bearing loans obtained in 2014.

Accounts and other payables increased by 51% from \$\mathbb{2}1.0\$ billion as of December 31, 2013 to \$\mathbb{2}1.5\$ billion as of December 31, 2014 due mainly to the increase in accounts payable to suppliers and contractors for the construction and development of new projects.

Due to related parties decreased by 29% from ₱254.8 million as of December 31, 2013 to ₱180.9 million as of December 31, 2014 to payments made to affiliates in 2014.

Income tax payable increased by 33% from ₱41.8 million as of December 31, 2013 to ₱55.9 million as of December 31, 2014 to due to the income tax payable of MC.

Other current liabilities increased by 99% from \$\mathbb{P}25.1\$ million as of December 31, 2013 to \$\mathbb{P}0.3\$ million as of December 31, 2014 to due to payments made to creditors in 2014.

Retirement benefit obligation increased by 36% from ₱37.3 million as of December 31, 2013 to ₱50.8 million as of December 31, 2014 due to increased headcount and actuarial adjustments.

Deferred gross profit decreased by 100% from \$\mathbb{2}7.7\$ million as of December 31, 2013 to nil as of December 31, 2014 due to the recognition of deferred gross profit on the real estate sales of MC.

Deferred tax liabilities posted a decrease of 25% from \$\mathbb{P}98.2\$ million as of December 31, 2013 to \$\mathbb{P}73.5\$ million as of December 31, 2014. The difference is due to the decrease in temporary tax differences of MAPI and MC.

Other non-current liabilities and refundable deposits increased by 10% from ₱500.1 million as of December 31, 2013 to ₱548.3 million as of December 31, 2014 due to the increase in security deposits from tenants of the existing malls and corporate building.

Material Changes to the Company's Statement of income for the year ended December 31, 2014 compared to the year ended December 31, 2013 (increase/decrease of 5% or more)

Rental income increased from ₱1.43 billion in the year ended December 31, 2013 to ₱1.62 billion in the year ended December 31, 2014. The 13% increase was due to the increase in occupancy of Starmall Las Piñas Annex, Starmall EDSA-Shaw, Starmall Alabang, Starmall San Jose del Monte and Worldwide Corporate Center and the opening of Starmall Prima Taguig and Starmall Talisay.

Parking fee revenue increased from ₱36.7 million in the year ended December 31, 2013 to ₱40.8 million in the year ended December 31, 2014. The 11% increase was due to the increase in parking rates and increase occupancy in the existing malls and corporate office building.

Real estate sales increased from ₱19.5 million in the year ended December 31, 2013 to ₱85.3 million in the year ended December 31, 2014. The 336% increase was due to the sale of BEC of portion of its undeveloped land in 2014.

Other operating income increased from \$\mathbb{P}95.7\$ million in the year ended December 31, 2013 to \$\mathbb{P}180.0\$ million in the year ended December 31, 2014. The 88% increase was due to increase in other operating income such as realized gross profit on real estate sales, gain on derecognition of liabilities and penalties and other fees charged to tenants.

Finance income increased from ₱21.5 million in the year ended December 31, 2013 to ₱35.6 million in the year ended December 31, 2014. The 65% increase resulted from interest income on the Group's available-for-sale financial assets and short-term placements.

Equity in net earnings of an associate decreased from \$\mathbb{P}113.9\$ million in the year ended December 31, 2013 to nil in the year ended December 31, 2014. The 100% decrease was due to disposal of remaining 4.1% shareholdings in VLL in May 2013.

Gain on sale of investment in an associate decreased by 100% from ₱993.9 million in the year ended December 31, 2013 to nil in the same period in 2014 due to disposal of remaining 4.1% shareholdings in VLL in May 2013.

Increase in depreciation and amortization by 19% from ₱358.4 million in the year ended December 31, 2013 to ₱427.2 million in the year ended December 31, 2014 due to additional depreciation from new or refurbished mall equipment and the full year depreciation on the fair value adjustment on the properties owned by MC during the consolidation in 2012.

Increase in service fees by 6% from \$\mathbb{P}\$152.9 in the year ended December 31, 2013 to \$\mathbb{P}\$161.4 million in the year ended December 31, 2014 due to the increase in manpower and agency fees for the operations of the malls and office building.

Increase in rentals by 25% from ₱83.8 million in the year ended December 31, 2013 to ₱104.9 million in the year ended December 31, 2014 due to the increase in rental payments for the parcels of land in which the Worldwide Corporate Center, Starmall Taguig, and Starmall Talisay are located.

Increase in salaries and employee benefits by 4% from \$\mathbb{P}\$100.0 million in the year ended December 31, 2013 to \$\mathbb{P}\$103.6 million in the year ended December 31, 2014 due to the increase

in manpower for the operations and management of the existing malls and office building and the construction and development of new projects of the Group.

Decrease in taxes and licenses by 1% from \$\mathbb{P}54.9\$ million in the year ended December 31, 2013 to \$\mathbb{P}54.1\$ million in the year ended December 31, 2014 due to the discounts on early payments of real property taxes of the various investment properties and business permits and other licenses for the operations of the malls and the corporate building.

Increase in light and power by 12% from \$\mathbb{P}\$35.3 million in the year ended December 31, 2013 to \$\mathbb{P}\$39.4 million in the year ended December 31, 2014 due to the increase in consumption and rate of utilities.

Increase in repairs and maintenance by 36% from \$\mathbb{P}\$34.8 million in the year ended December 31, 2013 to \$\mathbb{P}\$47.3 million in the year ended December 31, 2014 due to the repairs made to various equipment of the older malls and WCC building.

Increase in advertising and promotion by 28% from \$\mathbb{P}\$18.3 million in the year ended December 31, 2013 to \$\mathbb{P}\$23.4 million in the year ended December 31, 2014 due to increase in marketing, advertising and promotions for the malls and corporate buildings.

Increase in professional fees by 11% from \$\mathbb{P}\$15.2 million in the year ended December 31, 2013 to \$\mathbb{P}\$16.9 million in the year ended December 31, 2014 as a result of increase in audit and other professional fees paid in 2014.

Increase in cost of real estate sales by 468% from \$\mathbb{P}\$11.6 million in the year ended December 31, 2013 to \$\mathbb{P}\$66.1 million in the year ended December 31, 2014 due to the sale of BEC of portion of its undeveloped land in 2014.

Increase in other operating expenses by 42% from \$\frac{1}{2}\$41.1 million in the year ended December 31, 2013 to \$\frac{1}{2}\$58.5 million in the year ended December 31, 2014 due to the increase in various expenses such as representation, transportation, and supplies for the operations of the existing malls and corporate building and construction management of the new projects as well as commission for real estate sales in 2014.

Interest and financing charges increased by 113% from ₱30.4 million in the year ended December 31, 2013 to ₱64.5 million in the year ended December 31, 2014. This was due additional loans incurred for the construction of the new projects of the group.

Loss on disposal of a subsidiary increased by 100% from nil for the year ended December 31, 2013 to ₱28.2 million in the year ended December 31, 2014 with the disposal of the Company of 100% of its 1,009,960 shares of its investment in BEC in December 2014.

Tax expense for the year ended December 31, 2014 is ₱170.1 million and decreased by 13% from ₱195.6 million for the year ended December 31, 2013. This is due to the primarily to the deferred tax income relating to reversal of temporary difference.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

### **COMMITMENTS AND CONTINGENCIES**

The Parent Company's subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for its entire real estate project.

The Company is contingently liable with respect to certain lawsuits and other claims which are being contested by the subsidiaries and their legal counsels. Management and their legal counsels believe that the final resolution of these claims will not have a material effect on the consolidated financial statements.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Company's liquidity in any material way. The Company sourced its capital requirements through a mix of internally generated cash, sale of liquid assets like installment contracts receivables, pre-selling and joint venture undertakings. The Company does not expect any material cash requirements beyond the normal course of the business. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation except for those items disclosed in the Audited Consolidated Financial Statements as of and for the years ended December 31, 2014, 2015 and 2016.

There are no material off-balance sheet transactions, arrangements, obligation (including contingent obligations), or other relationships of the Company with unconsolidated entities or other persons created during the reporting period except those disclosed in the Audited Consolidated Financial Statements as of and for the years ended December 31, 2014, 2015 and 2016.

There are no material commitments for capital expenditures, events or uncertainties that have had or that are reasonably expected to have a material impact on the continuing operations of the Company.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. There are no explanatory comments on the seasonality of the operations. There are no material events subsequent to the end of the fiscal period that have not been reflected in the financial statements.

There are no material amounts affecting assets, liabilities, equity, net income or cash flows that are unusual in nature; neither are there changes in estimates of amounts reported in a prior period of the current financial year.

### IV. NATURE AND SCOPE OF BUSINESS

Starmalls Inc. (the "Company"), formerly Polar Property Holdings Corp, was incorporated in Metro Manila, Philippines, on October 16, 1969 originally to pursue mineral exploration. After obtaining SEC approval in 2004, the Company changed its primary business and is now presently engaged in investment and real estate business.

On May 14, 2012, the Company's BOD authorized the change in name of the Company from Polar Property Holdings Corp. to Starmalls, Inc. The SEC approved the Company's application for the change in corporate name on June 22, 2012.

The Company's subsidiaries include the following:

- *Masterpiece Asia Properties Inc. (MAPI)*. MAPI is currently in the operations and development of commercial properties for lease.
- *Manuela Corporation (MC)*. MC is currently in the operations and development of commercial properties for lease.

The Company and its subsidiaries are hereinafter collectively referred to as the Group. All subsidiaries were incorporated in the Philippines. Brittany Estates Corporation (BEC) was deconsolidated from the Group in December 2014.

The Company's principal place of business is at the 7. Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City.

# V. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

### **Market Information**

Registrant's common shares are listed with the Philippine Stock Exchange. The high and low sales prices for each quarter within the last two fiscal years as traded on the Philippine Stock Exchange are as follows:

Quarter	20	17	20	16	20	15
Quarter	High	Low	High	Low	High	Low
1 <sup>st</sup>	7.00	6.79	8.00	4.08	7.46	6.81
2 <sup>nd</sup>			7.14	6.20	7.70	6.56
3 <sup>rd</sup>			7.15	6.53	8.37	6.98
4 <sup>th</sup>			7.30	6.95	8.39	3.89

The market capitalization of STR as of December 31, 2016, based on the closing price of \$\frac{1}{2}6.95\$ per share, was approximately \$\frac{1}{2}58.6\$ billion.

As of March 31, 2017, STR's market capitalization stood at ₱59.98 billion based on the ₱7.00 per share closing price.

### Price Information as of the Latest Practicable Trading Date

<u>Trading Date</u>	<u>High</u>	Low	Close
09 May 2017	6.99	6.12	6.99

### **Stockholders**

### Common Shares

There are approximately 439 holders of common equity security of the Company as of April 30, 2017 (based on the number of accounts registered with the Stock Transfer Agent). As of 30 April 2017, the following are the top 20 holders of the common securities of the Company:

	Stockholders Name	No. of Common Shares	Percentage (of Common Shares) <sup>6</sup>
1.	VISTA LAND & LIFESCAPES, INC. <sup>7</sup>	7,443,192,641	88.34%
2.	LAND AND HOUSES PUBLIC COMPANY LIMITED	808,431,465	9.59%
3.	FINE PROPERTIES, INC.7	114,877,955	1.36%
4.	PCD NOMINEE CORPORATION (FILIPINO)	53,422,171	0.63%
5.	PETER O. TAN	1,798,000	0.02%
6.	PETER TAN &/OR MARILOU TAN	1,524,000	0.02%
7.	PCD NOMINEE CORPORATION (FOREIGN)	399,404	0.00%
8.	ORION-SQUIRE CAPITAL, INC.	82,000	0.00%
9.	ORION-SQUIRE SEC., INC.	77,900	0.00%
10	CUA, ANG & CHUA SECURITIES INC.	66,000	0.00%
11	DEES SECURITIES CORP.	60,715	0.00%
12	PAIC SECURITIES CORPORATION	60,400	0.00%
13	TANSENGCO & CO., INC.	56,000	0.00%
14	ANSALDO, GODINEZ & CO., INC.	54,286	0.00%
15	FINVEST SEC. CO., INC.	50,000	0.00%
16	MARIO OSMENA JR.	50,000	0.00%
17	BENITO PENALOSA	50,000	0.00%
18	DAVID LIMQUECO KHO	40,000	0.00%
19	GILBERT M. TIU	40,000	0.00%
20	OH SIONG YU	39,942	0.00%
	Total	8,424,372,879	99.98%
	Others	1,608,156	0.02%
	Total issued and outstanding common shares as of April 30, 2017	8,425,981,156	100.00%

### Preferred Shares

As of April 30, 2017, there is only one (1) holder of the preferred shares of the Company:

	Stockholders Name	No. of Preferred Shares	Percentage (of Preferred Shares)
1.	Fine Properties, Inc.	2,350,000,000	100.00%
		2,350,000,000	100.00%

<sup>&</sup>lt;sup>6</sup> based on the total shares issued of 8,425,981,156

<sup>&</sup>lt;sup>7</sup> Lodged under PCD Nominee Corporation (Filipino)

### **Dividends**

### ₽0.0215 per share Regular Cash Dividend

Declaration Date: September 26, 2016

Record date: October 11, 2016 Payment date: October 26, 2016

### **Dividend Policy**

The Registrant's Board is authorized to declare dividends. A cash dividend declaration does not require any further approval from the Registrant's shareholders. A stock dividend declaration requires the further approval of shareholders representing not less than two-thirds of the Registrant's outstanding capital stock. Dividends may be declared only from unrestricted retained earnings.

In relation to foreign shareholders, dividends payable may not be remitted using foreign exchange sourced from the Philippine banking system unless the investment was first registered with the Banko Sentral ng Pilipinas.

The Registrant is allowed under Philippine laws to declare property and stock dividends, subject to certain requirements.

### **Record Date**

Pursuant to existing Philippine SEC rules, cash dividends declared by a company must have a record date not less than 10 nor more than 30 days from the date the cash dividends are declared. With respect to stock dividends, the record date is to be not less than 10 or more than 30 days from the date of shareholder approval, provided however, that the set record date is not to be less than 10 trading days from receipt by the PSE of the notice of declaration of stock dividend. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the corresponding record date is to be fixed by the Philippine SEC.

### Recent Sale of Unregistered Securities

On December 28, 2016, Vista Land & Lifescapes, Inc. ("VLL"), the parent company of Starmalls, Inc. ("STR"), entered into a Corporate Notes Facility Agreement with certain financial institutions and China Bank Capital Corporation as Mandated Lead Arranger and Bookrunner, for the issuance by VLL of long-term corporate notes with a principal amount of up to Php8,000.0 million (the "Corporate Notes"). The proceeds from the issuance of the Corporate Notes will be utilized for the purpose of pre-funding the 2017 capital expenditures, refinancing of existing indebtedness and to fund other general corporate expenses. On 29 December 2016, VLL made an initial drawdown in the amount of Php5,150,000,000.00. The interest at 6.19% per annum is payable quarterly in arrears while the principal amount is payable in 2% annual amortizations on each principal repayment date with the balance to be repaid on maturity date. The Corporate Notes are guaranteed by the VLL's subsidiaries, including STR. On May 3, 2017, VLL issued additional corporate notes in the amount of Php4,850.0 million due 2026, at a fixed interest of 6.2255% per annum. The proceeds of the Additional Notes will be used to fund VLL's 2017 capital expenditures and refinance its existing indebtedness, and for other general corporate purposes.

### **Stock Options**

None

# VI. COMPLIANCE WITH LEADING PRACTICE ON CORPORATE GOVERNANCE

The Company's Board has adopted a Revised Manual on Corporate Governance. The Company's Manual on Corporate Governance describes the terms and conditions by which the Company intends to conduct sound corporate governance practices that are consistent with the relevant laws and regulations of the Republic of the Philippines, and which seek to enhance business transparency and build shareholder value.

Ultimate responsibility and oversight of the Company's adherence to superior corporate governance practices rests with the Board of Directors. As a policy matter, the Board will hold monthly meetings, at which any number of relevant corporate governance issues may be raised for discussion.

Practical oversight of the Company's corporate governance standards is exercised through the Board's three standing committees:

- The Audit Committee is charged with internal audit oversight over all of the Company's business transactions and the effective management of risk.
- The Nomination Committee is charged with ensuring that potential candidates for the Board are fully qualified as well as ensuring that the Board maintains adequate independent membership.
- The Compensation and Remuneration Committee is charged with ensuring that fair and competitive compensation policies are maintained.

The Company is committed to building a solid reputation for sound corporate governance practices, including a clear understanding by its Directors of the Company's strategic objectives, structures to ensure that such objectives are realized, systems to ensure the effective management of risks and the systems to ensure the Company's obligations are identified and discharged in all aspects of its business. Each January, the Company will issue a certification to the Philippines Securities and Exchange Commission and the Philippine Stock Exchange that it has fulfilled its corporate governance obligations.

As of December 31, 2016, there are no known material deviations from the Company's Manual of Corporate governance. The Company is taking further steps to enhance adherence to principles and practices of good corporate governance

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE REGISTRANT UNDERTAKES TO FURNISH SAID STOCKHOLDER A COPY OF SEC FORM 17-A FREE OF CHARGE, EXCEPT FOR EXHIBITS ATTACHED THERETO WHICH SHALL BE CHARGED AT COST. ANY WRITTEN REQUEST FOR A COPY OF SEC FORM 17-A SHALL BE ADDRESSED AS FOLLOWS:

Starmalls, Inc. Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City

Attention: Brian N. Edang

### REPORT ACCOMPANYING INFORMATION SHEET

- (A) Notice of Agenda for the Annual Stockholder's Meeting
- (B) 2016 Annual Report
- (C) Financial Statements as of 31 December 2016

### PART III

### SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth on this Report is true, complete and correct. This Report is signed in Mandaluyong City on  $22^{nd}$  May 2017.

By:

MA. NALEN S.J. ROSERO



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Starmalls, Inc. and Subsidiaries (the "Group")** is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached herein, for the years ended December 31, 2016 and 2015, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signed this \_\_\_\_\_ day of APR 0 3 2017.

MANUEL B. VILLAR, JR. Chairman of the Board

JERRY M. NAVARRETE
President and Chief Executive Officer

CYNTHIA J. JAVAREZ
Chief Financial Officer and Treasurer

SUBSCRIBED AND SWORN, to before me this

APR 0 3 2017

, affiants exhibiting to me their respective Passports, to wit:

MANDALUYONG CITY

Name Passport No.

Date and Place of Issue

Manuel B Villar, Jr. Jerry M. Navarrete Cynthia J. Javarez DE0011147 EC4138755 EC3842813 14 OCT 2014 / DFA MANILA 11 MAY 2015 / DFA MANILA 31 MAR 2015 / DFA MANILA

who has satisfactory proven to me their identities through their valid identification cards, and that they are the same persons who personally signed before me the foregoing and acknowledges that they executed the same.

Page No. W Book No. W Series of 2017.

ATTY. PERDINAND B SABILLO

UNTIL DECEMBER 31, 2018

ROY NO. 53511

IBP No. 1055186 / 93 Jan. 2017 / Quezon City

Starmalls, Inc.

3rd Floor Starmall Las Piñas, CV Starr Avenue, Philamlife Village, Pamplona, Las Piñas City

UGF Worldwide Corporate Center, Shaw Boulevard, Mandaluyong City

T: (+632) 532 0605 / (+632) 871 4001Corporate Center, Luper Ground Floor.

Website: www.starmallsinc.com.phCorporate Lenter, Stien bive, Mandannes at

### COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

SEC Registration Number 7 S 0 3 9 5 8 0 0 0 COMPANY NAME N C B R M N  $\mathbf{E}$ S PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)  $\mathbf{G}$ В В d F 1 i 1 d i n 0  $\mathbf{e}$ r r 0 u n 0 0 r u g W  $\mathbf{E}$  $\mathbf{V}$ I f  $\mathbf{C}$ V A L i l i e t S t a  $\mathbf{e}$ S t y  $\mathbf{e}$ n  $\mathbf{e}$ r C i D i I I t h 1 y a a n  $\mathbf{g}$ a r A m a n  $\mathbf{Z}$ a P C a S i ñ a S i y Form Type Department requiring the report Secondary License Type, If Applicable  $\mathbf{C}$ F  $\mathbf{E}$ C COMPANY INFORMATION Company's Email Address Company's Telephone Number Mobile Number www.starmallsinc.com.ph 571 5948 N/A Annual Meeting (Month / Day) No. of Stockholders Fiscal Year (Month / Day) 440 06/27 12/31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number brian\_edang@ 02-874-4399 0917-857-6513 Brian N. Edang vistaland.com.ph

### **CONTACT PERSON'S ADDRESS**

Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City

**NOTE 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.





SyCip Gorres Velayo & Co. Tel: (632) 891 0307 Fax: (632) 819 0872 1226 Makati City Philippines

ey.com/ph

BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A) November 10, 2015, valid until November 9, 2018

### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Starmalls, Inc. Lower Ground Floor, Building B EVIA Lifestyle Center, Vista City, Daanghari Almanza II, Las Piñas City

### **Opinion**

We have audited the consolidated financial statements of Starmalls, Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2016 and 2015, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2016 and 2015, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other Matter

The consolidated financial statements of Starmalls, Inc. and subsidiaries for the year ended December 31, 2014 were audited by another auditor who expressed an unmodified opinion on those statements on April 10, 2015. Their opinion does not cover the adjustments described in Note 2. As part of our audit of the 2015 consolidated financial statements, we also audited the adjustments described in Note 2 that were applied to the 2014 consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flow. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2014 consolidated financial statements other than with respect to the adjustments, and accordingly, we do not express an opinion or any other form of assurance on the 2014 consolidated financial statements taken as a whole.







### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### Valuation of receivable from tenants

Accounts receivable arising from operations are significant to the Group as it represents approximately 10.31% of the total assets. Furthermore, the valuation of accounts receivable required management judgment and subjective assumptions due to the credit risks associated with trade receivables. The Group records both general and specific allowance for accounts receivable as disclosed in Note 27 to the consolidated financial statements.

### Audit Response

We obtained an understanding of the Group's specific impairment process over accounts receivable and tested the relevant controls. We obtained an understanding of the Group's credit policy and the processes for identifying impairment indicators, including the process for identifying past due accounts receivable. For individually significant accounts receivable, we assessed the valuation by considering the terms of the underlying contracts and correspondences, the lessee's payment history including the payments made subsequent to year end, and the lessee's current financial condition. With respect to the Group's collective impairment testing for accounts receivable, we tested the groupings of the receivables based on credit risk characteristics and compared the loss rates applied against the historical data. We also reviewed the Group's disclosures regarding accounts receivable and related impairment allowance, the related risks such as credit risk, and the aging of accounts receivable.

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.





Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.





- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Michael C. Sabado.

SYCIP GORRES VELAYO & CO.

Michael C. Sabado

Partner

CPA Certificate No. 89336

SEC Accreditation No. 0664-AR-3 (Group A), March 16, 2017, valid until March 15, 2020

Tax Identification No. 160-302-865

BIR Accreditation No. 08-001998-73-2015,

Dischael Co Sabosto

February 27, 2015, valid until February 26, 2018

PTR No. 5908755, January 3, 2017, Makati City

March 20, 2017



### STARMALLS, INC. AND SUBSIDIARIES

### SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION December 31, 2016

Unappropriated retained earnings, beginning	<b>P2,470,151,157</b>
Add: Net loss during the period closed to retained earnings	(54,447,401)
Net income actually earned/realized during the period	2,415,703,756
Less: Dividend declarations during the year	(181,158,595)
TOTAL RETAINED EARNINGS, END	
AVAILABLE FOR DIVIDEND DECLARATION	P2,234,545,161



### STARMALLS, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	De	ecember 31
	2016	2015
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 7 and 27)	<b>₽</b> 428,235,799	₽1,008,053,273
Current portion of available-for-sale financial assets (Notes 8, 26 and 27)	31,588,143	36,961,985
Trade receivables (Notes 9 and 27)	3,649,893,475	1,527,211,987
Current portion of receivables from related parties (Notes 23 and 27)	21,576,798	186,940,286
Real estate properties for sale (Note 10)	323,112,576	323,383,321
Prepayments and other current assets (Note 11)	1,807,277,516	1,869,204,031
Total Current Assets	6,261,684,307	4,951,754,883
No. of Assault		
Noncurrent Assets	2.526.624.924	2 900 (42 724
Available-for-sale financial assets - net of current portion (Notes 8 and 27)	3,726,634,834	3,899,642,724
Receivables from related parties - net of current portion (Note 23)	3,091,092,279	3,556,024,295
Property and equipment (Note 12)	51,791,296	61,032,161
Investment properties (Notes 13 and 26)	22,028,469,478	19,154,159,238
Other noncurrent assets (Note 11)	662,936,184	161,020,976
Total Noncurrent Assets	29,560,924,071	26,831,879,394
	P35,822,608,378	₽31,783,634,277
Current Liabilities		
Current portion of liability for land acquisition (Notes 14, 26 and 27) Current portion of interest-bearing loans and borrowings	₽79,644,720	₽502,526,652
(Notes 16, 26 and 27)	1,596,831,058	868,191,397
Trade and other payables (Note 15)	1,864,432,619	1,736,092,221
Current portion of payables to related parties (Note 23)	391,593,844	326,680,195
Income tax payable	38,800,111	37,177,708
Other current liabilities	313,216	275,118
Total Current Liabilities	3,971,615,568	3,470,943,291
Noncurrent Liabilities		
Liability for land acquisition - net of current portion		
(Notes 14, 26 and 27)	222,641,520	49,628,952
Interest-bearing loans and borrowings - net of current portion	###,UT1,52U	77,020,732
(Notes 16, 26 and 27)	7,048,991,583	9,880,059,709
Payables to related parties - net of current portion	7,040,771,505	7,000,037,707
(Notes 23 and 27)	4,857,332,925	393,257,223
Pension liabilities (Note 19)	40,418,438	60,696,193
Deferred tax liabilities - net (Note 22)	853,217,192	342,768,358
Refundable deposits	128,552,216	94,602,538
Other noncurrent liabilities (Note 17)	615,009,673	581,839,712
Total Noncurrent Liabilities	13,766,163,547	11,402,852,685
Total Liabilities	17,737,779,115	14,873,795,976
Total Ladolliucs	11,131,113,113	17,013,173,710

(Forward)



	De	ecember 31
	2016	2015
Equity (Note 18)		
Equity attributable to parent company's stockholders:		
Capital stock	<b>₽8,449,481,156</b>	₽8,449,481,156
Additional paid-in capital	6,389,314,354	6,389,314,354
Retained earnings	4,703,708,769	3,347,702,798
Other comprehensive income	(1,535,612,600)	(1,343,564,493)
•	18,006,891,679	16,842,933,815
Non-controlling interest	77,937,584	66,904,486
Total Equity	18,084,829,263	16,909,838,301
	P35,822,608,378	₽31,783,634,277

See accompanying Notes to Consolidated Financial Statements.



### STARMALLS, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (With Comparative Figures for 2014)

	Years	s Ended December :	31
	2016	2015	2014
REVENUE  Partal in some (Note 12)	D4 077 027 490	D2 290 170 626	D1 615 026 070
Rental income (Note 13)	P4,077,936,489	₽2,380,179,636 121,746,680	₽1,615,026,079 40,773,513
Parking fees Real estate sales (Note 23)	105,615,365	121,740,080	, ,
Other operating income (Note 20)	205 650 510	273,668,177	85,322,949
Other operating income (Note 20)	295,659,510		311,122,090
	4,479,211,364	2,775,594,493	2,052,244,631
COSTS AND EXPENSES			
Depreciation (Notes 12 and 13)	717,910,218	479,507,582	427,196,686
Light and power	340,473,841	219,495,777	170,493,776
Outside services	251,018,048	202,937,734	161,423,883
Salaries and employee benefits (Note 19)	169,157,974	130,668,569	103,630,832
Taxes and licenses	144,198,111	69,515,732	54,147,139
Rentals	112,428,601	107,286,569	104,931,735
Repairs and maintenance	85,352,599	58,033,061	47,340,342
Advertising and promotions	49,083,978	30,071,874	23,357,276
Insurance	20,503,912	15,077,636	15,111,380
Professional fees	11,506,392	27,254,964	16,911,529
Cost of real estate sales (Note 23)	, , , <u> </u>	_	66,078,352
Other operating expenses (Note 20)	46,116,693	99,212,961	58,535,630
	1,947,750,367	1,439,062,459	1,249,158,560
OTHER INCOME (EXPENSE)			
Interest income (Notes 7, 8, 11 and 21)	11,616,221	23,917,351	35,622,165
Interest expense (Notes 14, 16, 19 and 21)	(300,917,401)	(50,529,983)	(64,536,296)
Loss on disposal of investments in shares of stocks			
(Notes 8 and 23)		(222,772)	(28,156,760)
	(289,301,180)	(26,835,404)	(57,070,891)
INCOME BEFORE INCOME TAX	2,242,159,817	1,309,696,630	746,015,180
	2,2 12,102,017	1,000,000,000	, 10,012,100
PROVISION FOR INCOME TAX (Note 22)	690,669,472	405,247,851	170,120,850
NET INCOME	<b>₽1,551,490,345</b>	₽904,448,779	₽575,894,330
	, , ,	<u> </u>	· · · · · · · · · · · · · · · · · · ·
NET INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company	<b>£</b> 1,537,164,566	₽830,509,357	₽561,268,879
Non-controlling interest	14,325,779	73,939,422	14,625,451
NET INCOME	P1,551,490,345	₽904,448,779	₽575,894,330
EADAWAG DED GWADE FOR MET MIGORE			
EARNINGS PER SHARE FOR NET INCOME			
ATTRIBUTABLE TO EQUITY			
HOLDERS OF THE PARENT			
COMPANY - BASIC AND DILUTED	D0 102	DO 117	DO 070
(Note 24)	₽0.182	₽0.117	₽0.078

(Forward)



**Years Ended December 31** 2015 2014 P1,551,490,345 **₽**904,448,779 **₽**575,894,330 **NET INCOME** OTHER COMPREHENSIVE INCOME (LOSS) Other comprehensive income (loss) to be reclassified to profit or loss in subsequent periods: Fair value loss (gain) on available-for-sale financial assets reclassified to profit or loss (16,735,567)45,418,786 (Note 8) Unrealized fair value gain (loss) on availablefor-sale financial assets (Note 8) (207,773,571)(1,472,596,174)16,735,567 Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods: Remeasurement on pension liabilities - net of tax (Note 19) 937,904 (3,772,453)12,432,783 (1,488,393,837)58,381,900 (195,340,788)TOTAL COMPREHENSIVE INCOME (LOSS) (P583,945,058) ₽634,276,230 **P1,356,149,557** TOTAL COMPREHENSIVE INCOME (LOSS) **ATTRIBUTABLE TO:** Equity holders of the Parent Company P1,345,116,459 (P515,056,480) ₽619,650,779 Non-controlling interest 11,033,098 (68,888,578)14,625,451 ₽634,276,230 **P1,356,149,557** (£583,945,058)

See accompanying Notes to Consolidated Financial Statements.



# STARMALLS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (With Comparative Figures for 2014)

'	Capital stock (Note 18)	(Note 18)			Other				
	Common Stock	Preferred Stock	Additional Paid-in Capital (Note 18)	Treasury Stock	Comprehensive Income (Note 18)	Retained Earnings (Note 18)	Total	Non-controlling Interest	Total
			For the Yo	For the Year Ended December 31, 2016	31, 2016				
Balances as at January 1, 2016	₽8,425,981,156	₽23,500,000	₽6,389,314,354	-đ	(P1,343,564,493)	₽3,347,702,798	₽16,842,933,815	₽66,904,486	₽16,909,838,301
Net income	ı	I	ı	1	1	1,537,164,566	1,537,164,566	14,325,779	1,551,490,345
Other comprehensive loss (Notes 8 and 19)	_	1	_	_	(192,048,107)	_	(192,048,107)	(3,292,681)	(195,340,788)
Total comprehensive loss	I	I	I	ı	(192,048,107)	1,537,164,566	1,345,116,459	11,033,098	1,356,149,557
Cash Dividends	1	1	1	1	1	(181,158,595)	(181,158,595)	1	(181,158,595)
Balances as at December 31, 2016	P8,425,981,156	P23,500,000	P6,389,314,354	ď	(P1,535,612,600)	₽4,703,708,769	₽18,006,891,679	₽77,937,584	₽18,084,829,263
			For the Yo	For the Year Ended December 31, 2015	31, 2015				
Balances as at January 1, 2015	₽8,425,981,156	₱23,500,000	<b>P</b> 2,451,348,760	(P1,578,227,989)	₽2,001,344	<b>P</b> 2,517,193,441	<b>P</b> 11,841,796,712	₽135,793,064	₽11,977,589,776
Net income	1	ı	1	I	1	830,509,357	830,509,357	73,939,422	904,448,779
Other comprehensive loss (Notes 8 and 19)	ı	I	ı	I	(1,345,565,837)	ı	(1,345,565,837)	(142,828,000)	(1,488,393,837)
Total comprehensive loss	1	-	I	I	(1,345,565,837)	830,509,357	(515,056,480)	(888,878)	(583,945,058)
Sale of treasury shares	ı	I	3,937,965,594	1,578,227,989	ı	I	5,516,193,583	I	5,516,193,583
Balances as at December 31, 2015	₽8,425,981,156	₽23,500,000	₽6,389,314,354	₫ŧ	(P1,343,564,493)	₽3,347,702,798	₽16,842,933,815	₽66,904,486	₽16,909,838,301
			For the Ye	For the Year Ended December 31, 2014	1, 2014				
Balances as at January 1, 2014	₽8,425,981,156	₽23,500,000	<b>P</b> 2,451,348,760	(P1,578,227,989)	( <del>P</del> 56,380,556)	₽1,955,924,562	₽11,222,145,933	₽121,167,613	₽11,343,313,546
Net income	I	I	ı	1	1	561,268,879	561,268,879	14,625,451	575,894,330
Other comprehensive income (Notes 8 and 19)	1	Ι	1	I	58,381,900	I	58,381,900	1	58,381,900
Total comprehensive income	I	I	1	1	58,381,900	561,268,879	619,650,779	14,625,451	634,276,230
Balances as at December 31, 2014	₽8,425,981,156	₽23,500,000	₽2,451,348,760	(P1,578,227,989)	₽2,001,344	<b>P</b> 2,517,193,441	₽11,841,796,712	<b>P</b> 135,793,064	₽11,977,589,776

See accompanying Notes to Consolidated Financial Statements.



## STARMALLS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (With Comparative Figures for 2014)

**Years Ended December 31** 2016 2015 2014 CASH FLOWS FROM OPERATING **ACTIVITIES** ₽746,015,180 Income before income tax **P2,242,159,817** P1,309,696,630 Adjustments for: Depreciation (Notes 12 and 13) 427,196,686 717,910,218 479,507,582 Interest expense (Notes 14, 16, 19 and 21) 300,917,401 50,529,983 64,536,296 Retirement expense (Note 19) 7,799,006 9,348,615 4,220,522 Loss on asset retirement (Note 12) 42,395 Interest income (Notes 7, 8, 11 and 21) (11,616,221)(23,917,351)(30,538,142)Loss (gain) on sale of AFS financial assets (Note 8) 222,772 (739,714)Unrealized foreign currency gains - net (839,167)(833)Loss on sale of a subsidiary (Note 23) 28,156,760 Realized gross profit on real estate sales (45,462,027)Operating income before working capital changes 1,824,549,064 1,193,384,728 3,257,212,616 Decrease (increase) in: (2,124,264,198) Trade and other receivables (966,885,768) 198,544,404 (1,059,917,864)Receivables from related parties 630,295,504 445,431,164 Real estate properties for sale 270,745 58,055 74,895,634 Prepayments and other assets (Notes 21 and 29) (507,680,864)(711,341,306) (441,774,855)Increase (decrease) in: Trade and other payables 578,779,993 100,694,708 599,273,981 Liability for land acquisition (Note 29) 35,327,346 360,381,060 (10,104,724)33,949,678 Refundable deposits 21,999,736 Estimated liability for property development (612,626)Other noncurrent liabilities 33,169,961 106,142,087 (264,397)Impairment losses on trade and other receivables (Notes 9 and 20) 1,582,710 50,544,672 Net cash flows generated from operations 1,526,464,215 1.933.813.187 263,363,842 Income taxes paid (183,926,571)(122,966,837)(155,114,557)Net cash flows provided by operating activities 1,342,537,644 1,778,698,630 140,397,005

(Forward)



**Years Ended December 31** 2016 2015 2014 **CASH FLOWS FROM INVESTING ACTIVITIES** Proceeds from disposal of AFS financial assets (Note 8) ₽-₽295,990,228 ₽982,589,293 13,402,383 Interest received 21,213,379 24,371,608 Acquisitions of: Property and equipment (Note 12) (14,857,190)(99,324,307) (149,982,282)(372,063,000)AFS financial assets (Notes 8 and 29) (344,762,099)(3,192,820,550)Investment property (Note 13) (6,792,777,302)(2,771,278,092)Net cash flows used in investing activities (3,194,275,357)(6,919,660,101)(2,286,362,473)**CASH FLOWS FROM FINANCING ACTIVITY** Proceeds from: Interest-bearing loans and borrowings (Note 16) 7,273,621,392 3,429,852,694 Reissuance of treasury shares 344,762,099 Payments of: Interest-bearing loans and borrowings (Note 16) (2,128,584,388)(1,469,250,764)(319,538,909)Interest (138,501,182)(645,307,621)(203,432,843)Dividends declared (181,120,497)Increase in payable to related parties 4,226,932,745 (1,757,800,939)10,913,265 Net cash flows provided by financing activities 1,271,920,239 4,187,898,945 2,982,725,868 Cash of disposed subsidiary (790,808)Effect of exchange rate changes on cash and cash equivalents 839,167 833 **NET INCREASE (DECREASE) IN CASH** AND CASH EQUIVALENTS (579,817,474)(952,223,359)835,970,425 **CASH AND CASH EQUIVALENTS** AT BEGINNING OF YEAR 1,960,276,632 1,124,306,207 1,008,053,273 CASH AND CASH EQUIVALENTS AT END ₽1,960,276,632 **OF YEAR** (Note 7) **P**428,235,799 ₽1,008,053,273

See accompanying Notes to Consolidated Financial Statements.



## STARMALLS, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Corporate Information

Starmalls, Inc. (the Parent Company) was incorporated in the Republic of the Philippines and duly registered with the Securities and Exchange Commission (SEC) on October 16, 1969, originally to pursue mineral exploration. After obtaining SEC approval on November 10, 2004, the Parent Company later changed its primary business and is now presently engaged in holding investments in shares of stock and real estate business.

The Parent Company is the holding company of the Starmalls Group (the Group) which is engaged in development and lease operations of retail malls and Business Process Outsourcing (BPO) commercial center operations. The Group has a wholly owned subsidiary, Masterpiece Asia Properties, Inc. (MAPI) and a 98.36% owned subsidiary, Manuela Corporation (Manuela).

On November 10, 2015, Vista Land & Lifescapes, Inc. (VLL or Vista Land) signed an agreement with the existing shareholders of the Group to acquire approximately 88.34% or 7,443.19 million shares of the outstanding capital stock of the Parent Company for a total consideration of \$\text{P33,537.36}\$ million.

Upon execution of the agreement, Vista Land paid ₱2,681.25 million to Fine Properties, Inc. (Fine).

As a condition to the acquisition of the Group, Fine invested the 97.5% of the total consideration received from the disposal or \$\mathbb{P}32,698.93\$ million to Vista Land representing 4,573.28 million shares of Vista Land at \$\mathbb{P}7.15\$ per share. The shares were issued out of Vista Land's increase in its authorized capital stock which was applied and approved by the SEC on November 11, 2015.

Starmalls and its subsidiaries became subsidiaries of Vista Land as at December 31, 2015.

Both Vista Land and Starmalls Group are entities under common control of Fine. Accordingly, Vista Land accounted for the acquisition of Starmalls Group under the pooling-of-interest method of accounting.

The Parent Company is 88.34% owned by Vista Land & Lifescapes, Inc. (VLLI or Vista Land), 9.59% owned by Land & Houses Public Company Limited or L&H and the rest by the public. The Parent Company's shares of stock are listed at the Philippine Stock Exchange (PSE).

On June 27, 2016, the stockholders ratified and approved the Amendments of Article III and Article IV of the Articles of Incorporation to extend the corporate term for another fifty (50) years from October 15, 2019 and to change the registered office and principal place of business of the Parent Company. On September 30, 2016, the Amended Articles of Incorporation was approved by the SEC.

The Parent Company's new registered office and principal place of business is located at Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Pinas City.



## 2. Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared on a historical cost basis, except for the available-for-sale (AFS) financial assets which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso (P) which is the functional and presentation currency of the Parent Company, and all amounts are rounded to the nearest Philippine Peso unless otherwise indicated.

## Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

## Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (the Group) as at December 31, 2016 and 2015. The financial statements of the subsidiaries are prepared for the same reporting year as the Group, using consistent accounting policies.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets in subsidiaries not wholly-owned and are presented separately in the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of financial position, separately from the Parent Company's equity.

Losses within a subsidiary are attributed to the non-controlling interests even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

The policy is accordance with PFRS 10, Consolidated Financial Statements.



The Group became subsidiaries of Vista Land as at December 31, 2015. The acquisition was accounted for under the pooling-of-interest method of accounting.

As a result of the acquisition, the Group's accounting policies have been realigned to Vista Group. Accordingly, the fair values previously recognized on Property and equipment, and Investment properties of Manuela from the acquisition in 2012 have been adjusted under the pooling-of-interest method and reverted back to cost. In 2012, the Parent Company acquired 98.36% interest over Manuela, an entity under common ownership and control. The acquisition was accounted for using the acquisition method that adjusted the net assets of Manuela to its fair value at the time of acquisition.

In addition, the financial statements for the year ended December 31, 2014 have been restated to include the accounts of Starmalls as if the entities had always been combined.

The related effects of the change in the equity and the related expense accounts as at December 31, 2014 follow:

	December 31, 2014 (Audited)	Adjustments	December 31, 2014 (As restated)
Assets			
Investment property - net	₽19,445,196,123	(£8,889,186,806)	₽10,556,009,317
Property and equipment - net	210,667,625	(9,098,303)	201,569,322
	19,655,863,748	(8,898,285,109)	10,757,578,639
Equity			
Additional paid-in capital	976,058,769	1,475,289,991	2,451,348,760
Retained earnings, beginning	12,424,336,236	(10,468,411,674)	1,955,924,562
Non-controlling interest, beginning	246,451,129	(125,283,516)	121,167,613
	13,646,846,134	(9,118,405,199)	4,528,440,935
Expense			
Depreciation	647,316,776	(220,120,090)	427,196,686

The Group's consolidated financial statements comprise the financial statements of the Parent Company and the following subsidiaries:

Subsidiaries	Functional Currency	Percentage of Ownership
MAPI	Philippine Peso	100.00%
Manuela	Philippine Peso	98.36%



## 3. Changes in Accounting Policies

The Group applied for the first time certain pronouncements, which are effective for annual periods beginning on or after January 1, 2016. Adoption of these pronouncements did not have a significant impact on the Group's financial position or performance unless otherwise indicated.

• Amendments to PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and PAS 28, Investments in Associates and Joint Ventures, Investment Entities: Applying the Consolidation Exception

These amendments clarify that the exemption in PFRS 10 from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity that measures all of its subsidiaries at fair value. They also clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity parent is consolidated. The amendments also allow an investor (that is not an investment entity and has an investment entity associate or joint venture) to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries when applying the equity method.

• Amendments to PFRS 11, Joint Arrangements, Accounting for Acquisitions of Interests in Joint Operations

The amendments to PFRS 11 require a joint operator that is accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business (as defined by PFRS 3), to apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation.

PFRS 14, Regulatory Deferral Accounts

PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of income and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements.



Amendments to PAS 1, Presentation of Financial Statements, Disclosure Initiative

The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRSs. They clarify the following:

- That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions
- That specific line items in the statement of income and other comprehensive income and the statement of financial position may be disaggregated
- That entities have flexibility as to the order in which they present the notes to financial statements
- That the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.
- Amendments to PAS 16, Property, Plant and Equipment and PAS 38, Intangible Assets, Clarification of Acceptable Methods of Depreciation and Amortization

The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.

• Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, Accounting for Government Grants and Disclosure of Government Assistance, will apply.

• Amendments to PAS 27, Separate Financial Statements, Equity Method in Separate Financial Statements

The amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively.



- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Noncurrent Assets Held for Sale and Discontinued Operations, Changes in Methods of Disposal

The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.

• Amendment to PFRS 7, Financial Instruments: Disclosures, Servicing Contracts

PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance for continuing involvement in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments.

• Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements

This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report.

• Amendment to PAS 19, Employee Benefits, Discount Rate: Regional Market Issue

This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

• Amendment to PAS 34, Interim Financial Reporting, Disclosure of Information 'Elsewhere in the Interim Financial Report'

The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).



Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements to have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2017

• Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

• Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

Application of amendments will result in additional disclosures in the 2017 consolidated financial statements of the Group.

 Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

Effective beginning on or after January 1, 2018

• Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and

the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

 Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

• PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is in the business of leasing of real estate properties which are executed through separate identified contracts with customers.

## Sale of real estate properties

The Group is currently assessing the impact of the adoption of the standard to other income derived from its operations.

PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.



The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

• Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs* 2014 - 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

• Amendments to PAS 40, Investment Property, Transfers of Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

 Philippine Interpretation IFRIC 22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.



Effective beginning on or after January 1, 2019

### PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

## Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

## 4. Summary of Significant Accounting Policies

## Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and that are subject to an insignificant risk of changes in value.



### **Financial Instruments**

## Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, which is the date when the Group commits to purchase or sell the asset.

## Initial recognition of financial instruments

All financial assets and financial liabilities are initially recognized at fair value. Except for financial assets and liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and liabilities include transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS financial assets, and loans and receivables.

The Group classifies its financial liabilities as financial liabilities at FVPL or other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether these are quoted in an active market. The financial assets of the Group are of the nature of loans and receivable, AFS financial assets and HTM financial assets, while its financial liabilities are of the nature of other financial liabilities. Management determines the classification at initial recognition and re-evaluates such designation, where allowed and appropriate, at every reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.



The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each financial reporting date.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

## "Day 1" difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss under "Interest income" and "Interest and other financing charges" accounts unless it qualifies for recognition as some other type of asset or liability. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held-for-trading, designated as AFS or as financial assets at FVPL. Receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at cost or at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization, if any, is included in profit or loss. The losses arising from impairment of receivables are recognized in profit or loss. These financial assets are included in current assets if maturity is within twelve (12) months from the financial reporting date. Otherwise, these are classified as noncurrent assets.



This accounting policy applies primarily to the Group's cash and cash equivalents, trade receivables, installment contract receivables (classified under other current and noncurrent assets), reserve fund (classified under other noncurrent asset) and accrued interest receivables.

### AFS financial assets

AFS financial assets are non-derivative financial assets that are designated as such or do not qualify to be classified or designated as financial assets at FVPL, HTM investments or loans and receivables. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value with the unrealized gains or losses recognized and credited to the OCI until the investment is derecognized, at which time, the cumulative gain or loss is recognized in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the OCI to the statement of profit or loss in finance costs. Interest earned whilst holding AFS financial assets is reported as interest income using EIR method.

When the investment is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as gain or loss on disposal in profit or loss. Where the Group holds more than one investment in the same security these are deemed to be disposed of on a first-in first-out basis. Interest earned on holding AFS financial assets are reported as interest income using the EIR. Dividends earned on holding AFS financial assets are recognized in profit or loss as part of miscellaneous income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as provisions for impairment losses in profit or loss.

When the fair value of AFS equity financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any impairment losses.

As of December 31, 2016 and 2015, AFS financial assets comprise of unquoted and quoted equity securities. The Group's AFS financial assets in quoted equity securities pertain to investments in shares of publicly listed companies while unquoted equity securities pertain to investments in shares of non-listed companies.

Liability for land acquisition and other financial liabilities

Liability for land acquisition and other financial liabilities are initially recognized at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, liability for land acquisition and other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR. Gains and losses are recognized in profit or loss when the liabilities are derecognized (redemption is a form of derecognition), as well as through the amortization process. Any effects of restatement of foreign currency-denominated liabilities are recognized in profit or loss.

The financial liabilities measured at cost are accounts and other payables and payable to related parties and other liabilities. The financial liabilities measured at amortized cost are interest-bearing loans and borrowings and liability for land acquisition.



## Derecognition of Financial Assets and Financial Liabilities

### Financial asset

A financial asset (or, where applicable, a part of a group of financial assets) is derecognized where: (a) the rights to receive cash flows from the assets have expired; (b) the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third-party under a "pass-through" arrangement; or (c) the Group has transferred its right to receive cash flows from the asset and either: (i) has transferred substantially all the risks and rewards of the asset, or (ii) has neither transferred nor retained the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

## Impairment of Financial Assets

The Group assesses at each financial reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Loans and Receivables

For loans and receivables carried at amortized cost, the Group first assesses whether an objective evidence of impairment exists individually for financial assets that are individually significant. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows discounted at the assets original EIR (excluding future credit losses that have not been incurred). If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, the asset, together with the other assets that are not individually significant and were thus not individually assessed for impairment, is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.



For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as selling price of the lots and residential houses, past-due status and term.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to profit or loss. Financial assets carried at amortized costs, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

## AFS financial assets carried at fair value

In case of equity investments classified as AFS financial assets, impairment indicators would include a significant or prolonged decline in the fair value of the investments below their corresponding cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in OCI is removed from OCI and recognized in profit or loss. Reversals of impairment losses in respect of equity instruments classified as AFS financial assets are not recognized in the profit or loss. Increases in fair value after impairment are recognized directly in OCI.

The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost. In the case of debt instruments classified as AFS, the impairment is assessed based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss.

## AFS financial assets carried at cost

If there is an objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.



## Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

## Real Estate Properties for Sale

Real estate properties for sale consist of raw land, subdivision land and residential house and lots for sale and development. These are properties acquired or being constructed for sale in the ordinary course of business rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).

#### Cost includes:

- Acquisition cost of raw land;
- Amounts paid to contractors for construction and development of raw land and residential units; and
- Capitalized borrowing costs, planning and design costs, cost of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Nonrefundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when paid.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less costs to complete and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

### Prepaid Expenses

Prepaid expenses are carried at cost less the amortized portion. These typically comprise prepayments for marketing fees, taxes and licenses, rentals and insurance.

### Creditable Withholding Tax

This pertains to the tax withheld at source by the Group's customer and is creditable against the income tax liability of the Group.

## Value-Added Tax (VAT)

The input value-added tax pertains to the 12% indirect tax paid by the Group in the course of the Group's trade or business on local purchase of goods or services.

Output VAT pertains to the 12% tax due on the local sale of goods or services by the Group.

If at the end of any taxable month, the output VAT exceeds the input VAT, the outstanding balance is included under "Accounts and other payables" account. If the input VAT exceeds the



output VAT, the excess shall be carried over to the succeeding months and included under "Other current assets" account.

### **Investment Properties**

Investment properties comprise of land, building, building improvements and property under construction or re-development that are held to earn rentals or for capital appreciation or both. Building and building improvements are carried at cost less accumulated depreciation and amortization and any impairment in value. Land is carried at cost less any impairment in value.

Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. CIP is not depreciated until such time as the relevant assets are completed and put into operational use. CIP are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

Depreciation and amortization are computed using the straight-line method over the estimated useful lives (EUL) of the assets, regardless of utilization. The EUL and the depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

The EUL of buildings and building improvements is 10 to 40 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in profit or loss in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of the property for measurement or for disclosure purposes.

### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization, and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred.



Depreciation and amortization of property and equipment commences once the property and equipment are available for use and computed using the straight-line basis over the EUL of property and equipment as follows:

	Years
Office furniture, fixtures and equipment	3 to 5
Transportation equipment	3
Construction equipment	1 to 2

Building improvements are amortized on a straight-line basis over the term of the lease or the EUL of the asset, whichever is shorter.

The useful lives and depreciation and amortization method are reviewed annually to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When property and equipment are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization and accumulated provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Fully depreciated and amortized property and equipment are retained in the accounts until they are no longer in use. No further depreciation and amortization is charged against current operations.

## Impairment of Nonfinancial Assets

This accounting policy relates to property and equipment and investment properties.

The Group assesses as at reporting date whether there is an indication that nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each financial reporting date as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as revaluation increase in OCI. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.



## **Equity**

When the shares are sold at premium, the difference between the proceeds at the par value is credited to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

Retained earnings represent accumulated earnings of the Group less dividends declared. It includes the accumulated equity in undistributed earnings of consolidated subsidiaries which are not available for dividends until declared by the subsidiaries (Note 18).

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them respectively. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

The retained earnings account is restricted to payments of dividends to the extent of the cost of treasury shares (Note 18).

## Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

The Company also determines whether it is acting as a principal or as an agent by considering the following features:

- Has primary responsibility for providing the goods or service;
- Has inventory risk;
- Has discretion in establishing prices; and
- Bears the credit risk.

The Company assessed its revenue arrangements against these criteria and concluded that it is acting as a principal in all arrangements.

#### Rental income

Rental income under noncancellable and cancellable leases on investment property is recognized in the consolidated statements of comprehensive income under "Rental income" on a straight-line basis and terms of the lease, respectively, or based on a certain percentage of the gross revenue of the tenants, as provided for under the terms of the lease contract.

## Common usage and service area charges

Revenue is recognized when the performance of contractually agreed task has been substantially rendered. Income received from common usage and service area charges are presented under "rental income" in the consolidated statements of comprehensive income.



## Rendering of services

Revenue is recognized when the performance of contractually agreed tasks have been substantially rendered. Revenue from rendering of services include common usage and service area charges, income from parking fees and others. Income received from rendering of services are presented under "rental income" in the consolidated statements of comprehensive income.

### Real estate revenue

For real estate sales, the Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property. Any excess of collections over the recognized receivables are included in the "Customers' advances and deposits" account in the liabilities section of the consolidated statements of financial position.

Revenue from sales of completed real estate projects is accounted for using the full accrual method.

When a sale of real estate does not meet the requirements for revenue recognition, the sale is accounted for under the deposit method. Under this method, revenue is not recognized, and the receivable from the buyer is not recorded. The real estate inventories continue to be reported on the consolidated statements of financial position as "Real estate inventories" and the related liability as deposits under "Customers' advances and deposits".

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

## Income from forfeited reservations and collections

Income from forfeited reservation and collections is recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale. Such income is also recognized, subject to the provisions of Republic Act 6552, *Realty Installment Buyer Act*, upon prescription of the period for the payment of required amortizations from defaulting buyers.

## Interest income

Interest is recognized using the effective interest method, i.e, the rate, that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

Unearned discount is recognized as income over the terms of the loans and receivables using the effective interest method and is shown as deduction for the financial assets.

#### Miscellaneous income

Miscellaneous income are recognized when the Group's right to receive payment is established.

### Pension Cost

Defined benefit plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit (PUC) method.

Defined benefit costs comprise the following:

- (a) service cost;
- (b) net interest on the net defined benefit liability or asset; and
- (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

## **Income Taxes**

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.



## Deferred tax

Deferred tax is provided using the liability method on temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax liabilities shall be recognized for all taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures when the timing of reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in foreseeable future. Otherwise, no deferred tax liability is set up.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefit of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused tax credits from MCIT and NOLCO can be utilized.

Deferred tax assets shall be recognized for deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss in the consolidated statements of comprehensive income. Deferred tax items recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities, and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Commissions

The Group recognizes commissions when services are rendered by the broker. The commission expense is accrued upon receipt of down payment from the buyer comprising a substantial portion of the contract price and the capacity to pay and credit worthiness of buyers have been reasonably established for sales under the deferred cash payment arrangement.



### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets (included in "Investment properties" account in the consolidated statements of financial position). All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment.

Interest is capitalized from the commencement of the development work until the date of practical completion. The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

## **Operating Expenses**

Operating expenses constitute costs of administering the business. These are recognized as expenses when incurred.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement; a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (b) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (c) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for any of the scenarios above, and at the date of renewal or extension period for the second scenario.

## Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss in the statements of comprehensive income on a straight-line basis over the lease term.

Indirect costs incurred in negotiating an operating lease are added to the carrying value of the leased asset and recognized over the lease term on the same bases as the lease income. Minimum lease payments are recognized on a straight-line basis while the variable rent is recognized as an expense based on the terms of the lease contract.



### Group as a lessor

Leases where the lessor does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

## Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to common stockholders by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of potential common shares. The calculation of diluted EPS does not assume conversion, exercise, or other issue of potential common shares that would have an antidilutive effect on earnings per share.

## Segment Reporting

Presently, the Group's only significant operating segment is related to its leasing of commercial spaces operations. This is being monitored and strategic decisions are made on the basis of operating results.

Furthermore, the Group's operations are presently concentrated in the Philippines; hence, it has no geographical segment classification. The Group, however, continues to acquire properties for future development in different areas. Rentals to any of the Group's major customers did not exceed 10% of the Group's revenues in all of the periods presented.

Since the Group has only one significant operating segment, the items presented in the consolidated financial statements corresponding to assets and liabilities represent virtually the entire segment assets and liabilities.

## Foreign Currency Transactions

Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rate of exchange ruling at the financial reporting date. Exchange gains or losses arising from foreign exchange transactions are credited or charged against operations for the period.

## Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects the current market assessment of the time value of money and the risk specific to the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized only when the reimbursement is virtually certain. The expense relating to any provision is presented in statements of comprehensive income net of any reimbursement.



## Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

## **Events After the Financial Reporting Date**

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Any post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

## 5. Significant Accounting Judgments and Estimates

The preparation of accompanying consolidated financial statements in compliance with PFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements. Actual results could differ from such estimates.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### Revenue and cost recognition

Selecting an appropriate revenue recognition method for a particular real estate sale transaction requires certain judgments based on, among others:

- Buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment; and
- Stage of completion of the project.

## Operating lease commitments - the Group as lessee

The Group is engaged in contract of lease for some of the office space it occupies. The Group has determined that all significant risks and benefits of ownership on these properties will be retained by the lessor. In determining significant risks and benefits of ownership, the Group considered, among others, the significance of the lease term as compared with the EUL of the related asset. The Group accordingly accounted for these as operating leases.

## Operating lease commitments - the Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined that it retains all significant risks and rewards of ownership of these properties as the Group considered among others the length of the lease term as compared with the EUL of the assets.



Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

## Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### Revenue and cost recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue from real estate is recognized based on the POC measured principally on the basis of the actual costs incurred to date over the estimated total costs of the project.

## Impairment of loans and receivables

The Group reviews its receivables on a periodic basis to assess impairment of receivables at an individual and collective level. In assessing for impairment, the Group determines whether there is any objective evidence indicating that there is a measurable decrease in the estimated future cash flows of its loans and receivables. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or industry-wide or local economic conditions that correlate with defaults on receivables. These factors include, but are not limited to age of balances, financial status of counterparties, payment behavior and known market factors. The Group reviews the age and status of receivables, and identifies individually significant accounts that are to be provided with allowance.

For the purpose of a collective evaluation of impairment, loans are grouped on the basis of such credit risk characteristics as type of borrower, collateral type, past-due status and term.

The amount and timing of recorded expenses for any period would differ if the Group made different judgments or utilized different estimates. An increase in allowance for impairment would increase recorded expenses and decrease net income.

Loans and receivables, net of allowance for impairment losses, amounted to ₱3,649.89 million and ₱1,527.21 million as of December 31, 2016 and 2015, respectively (Note 9). The allowance for impairment on loans and receivables amounted to ₱51.58 million and ₱50.54 million as of December 31, 2016 and 2015, respectively (Note 9).



Evaluation of net realizable value of real estate properties for sale

Real estate properties for sale are valued at the lower of cost or NRV. This requires the Group to make an estimate of the real estate for sale inventories' estimated selling price in the ordinary course of business, cost of completion and costs necessary to make a sale to determine the NRV. The Group adjusts the cost of its real estate inventories to NRV based on its assessment of the recoverability of these assets. In determining the recoverability of these assets, management considers whether these assets are damaged, if their selling prices have declined and management's plan in discontinuing the real estate projects. Estimated selling price is derived from publicly available market data and historical experience, while estimated selling costs are basically commission expense based on historical experience. Management would also obtain the services of an independent appraiser to determine the fair value of undeveloped land based on the latest selling prices of the properties of the same characteristics of the land and improvements.

Real estate properties for sale amounted to \$\mathbb{P}323.11\$ million and \$\mathbb{P}323.38\$ million as of December 31, 2016 and 2015, respectively (Note 10).

## Evaluation of impairment of nonfinancial assets

The Group reviews investment properties and property and equipment for impairment of value. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends.

The Group estimates the recoverable amount as the higher of the fair value les cost to sell and value in use. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that may affect investment properties and property and equipment.

The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

Based on management assessment as of December 31, 2016 and 2015, no indicators of impairment exist for investment properties, and property and equipment.

The aggregate carrying values of investment properties and property and equipment amounted to ₱22,080.26 million and ₱19,215.19 million as of December 31, 2016 and 2015, respectively (Notes 12 and 13).

## Estimating useful lives of investment properties

The Group estimates the useful lives of investment properties based on the period over which the assets are expected to be available for use. The EUL of investment properties are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these property and equipment. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned above.



The related cost and accumulated depreciation of investment properties as of December 31, 2016 and 2015, respectively follow:

	2016	2015
Investment properties (Note 13)		
Cost	25,589,211,739	22,025,357,916
Accumulated depreciation	3,560,742,261	2,871,198,678

## 6. **Segment Information**

The Group's asset producing revenue are all located in the Philippines (i.e., one geographical location). Therefore, geographical segment information is no longer presented.

No income was derived from a single customer that constitutes 10% or more of the Group's investment income (loss) in 2016, 2015 and 2014.

# 7. Cash and Cash Equivalents

This account consists of:

	2016	2015
Cash on hand	P349,500	₽294,500
Cash in banks	427,886,299	842,381,391
Cash equivalents	_	165,377,382
	P428,235,799	₽1,008,053,273

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents are short-term, highly liquid investments that are made for varying periods of up to three (3) months depending on the immediate cash requirements of the Group and earn interest as follows:

	2016	2015
Philippine Peso	0.125% to 2.00%	0.25% to 2.00%
US Dollar	3.00%	3.00%

Interest earned from cash in banks and cash equivalents for the years ended December 31, 2016, 2015 and 2014 amounted to ₱2.23 million, ₱10.72 million and ₱5.15 million, respectively (Note 21).



### 8. Available-For-Sale Financial Assets

This account consists of equity securities as follow:

	2016	2015
Current		
Quoted	P31,588,143	₽36,961,985
Noncurrent		
Quoted	3,723,430,664	3,896,438,554
Unquoted	3,204,170	3,204,170
	3,726,634,834	3,899,642,724
	P3,758,222,977	₽3,936,604,709

The rollforward of the carrying amounts of AFS financial assets are as follows:

	2016	2015
Balance at beginning of year	P3,936,604,709	₽343,860,713
Additions	29,391,839	5,378,288,738
Disposals	_	(312,948,568)
Unrealized fair value losses	(207,773,571)	(1,472,596,174)
	P3,758,222,977	₽3,936,604,709

The fair values of the investments in AFS financial assets have been determined directly by reference to published prices in an active market (Note 26).

The unrealized fair value gains (losses) on quoted equity securities consist of:

	2016	2015	2014
Balance at beginning of year	(P1,332,044,875)	₽14,443,484	(£47,710,869)
Unrealized fair value gains (losses) on current quoted equity securities	(5,373,842)	9,254,009	16,735,567
Unrealized fair value losses on noncurrent quoted equity securities	(202,399,729)	(1,481,850,183)	_
Fair value loss on AFS financial assets			
reclassified to profit or loss	_	(16,735,567)	45,418,786
	(1,539,818,446)	(1,474,888,257)	14,443,484
Attributable to non-controlling interest	(3,407,487)	142,843,382	
Balance at end of year	(P1,543,225,933)	(₽1,332,044,875)	₽14,443,484

As discussed in Note 1, Vista Land acquired 7,443.19 million shares of Starmalls, Inc. from Fine for a total consideration of \$\mathbb{P}33,537.36\$ million in December 2015. As a condition to the acquisition to the acquisition of the Group, Manuela agreed to invest in Vista Land. Manuela subscribed to the increase in the authorized capital stock of Vista Land in the amount of \$\mathbb{P}5,378.29\$ million representing 752.21 million shares. These are classified as AFS financial assets in the consolidated statements of financial position. The related unrealized fair value losses on these AFS financial assets amounted to \$\mathbb{P}202.40\$ million and \$\mathbb{P}1,481.85\$ million for the years ended December 31, 2016 and 2015, respectively.

In 2015 and 2014, certain equity and debt securities were disposed by the entity. The unrealized gain amounting \$\mathbb{P}\$16.74 million and unrealized loss amounting \$\mathbb{P}\$45.42 million, in 2015 and 2014,



respectively, previously recognized under other comprehensive income, were reclassified to profit or loss and presented as a reclassification adjustment within other comprehensive income for the years ended December 31, 2015 and 2014, respectively. The Parent Company reported realized loss amounting \$\mathbb{P}0.22\$ million for the years ended December 31, 2015 and realized gain amounting \$\mathbb{P}0.74\$ million for the year ended December 31, 2014. There are no sale of AFS financial assets in 2016.

The AFS financial assets classified as current assets in the consolidated statements of financial position is intended by management to be disposed within 12 months from the end of the reporting period.

Interest income from AFS financial assets amounted to nil, ₱3.77 million and ₱22.56 million for the years ended December 31, 2016, 2015 and 2014, respectively (Note 21).

### 9. Trade Receivables

This account consists of:

	2016	2015
Trade receivables from tenants:		_
Related parties under common ownership	P2,744,625,517	₽505,083,858
Third party	951,006,150	1,054,511,027
Others	5,845,185	18,161,774
	3,701,476,852	1,577,756,659
Allowance for impairment	(51,583,377)	(50,544,672)
	P3,649,893,475	₽1,527,211,987

Receivables from tenants represent the outstanding receivables arising from the lease of commercial spaces relating to the Group's mall operations and are collectible within 30 days from billing date.

Others include receivables from employees which are collectible through salary deductions. These are noninterest bearing and has various maturity dates.

Rollfoward of the allowance for impairment at the beginning and end of 2016 and 2015 is shown below.

2016	2015
P50,544,672	₽–
1,038,705	50,544,672
P51,583,377	₽50,544,672
	P50,544,672 1,038,705

The impairment loss in 2016 is net of receivable written off in 2016 which amounted to \$\mathbb{P}0.54\$ million. The provision for doubtful accounts amounted to \$\mathbb{P}1.58\$ million (Note 20).



## 10. Real Estate Properties for Sale

This account consists of:

	2016	2015
Land	<b>P</b> 166,586,560	₽165,906,181
Residential units for sale	156,526,016	157,477,140
	P323,112,576	₽323,383,321

Residential units for sale represent houses and lots in completed subdivision projects for which the Group has already been granted the license to sell by the HLURB of the Philippines. Residential units include units that are ready for occupancy and house models.

The real estate properties for sale are carried at cost or NRV. No inventories are recorded at amounts lower than cost in 2016 and 2015.

Real estate properties for sale amounting \$\in\$66.08 million in 2014 is included in cost of real estate sales in the consolidated statements of comprehensive income for the year ended December 31, 2014. Cost of real estate sales includes acquisition cost of raw land, subdivision and development costs paid to contractors and other costs attributable to bringing the real estate properties for sale to its intended condition. There are no real estate sales in 2016 and 2015.

Development cost as a percentage of cost of real estate sale is approximately 75% for the years ended December 31, 2016 and 2015, respectively.

There was no provision for impairment nor reversal recognized in 2016, 2015 and 2014.

Except as stated, there are no real estate properties for sale used as collateral or pledged as security for liabilities (Note 16).



## 11. Prepayments and Other Assets

This account consists of:

	2016	2015
Current		
Input VAT	P1,316,575,547	₽1,251,951,699
Advances to contractors, brokers and others	357,772,814	462,857,054
Reserve fund	_	72,185,021
Prepayments	57,580,403	29,706,926
Current portion of installment contracts		
receivable (Notes 26 and 27)	46,580,495	26,914,007
Creditable withholding taxes	14,979,029	13,991,373
Others	13,789,228	11,597,951
	1,807,277,516	1,869,204,031
Noncurrent		
Refundable deposits	151,876,915	130,803,294
Reserve fund (Note 16)	500,630,394	_
Installment contracts receivable - net of current		
portion (Notes 26 and 27)	10,428,875	30,217,682
	662,936,184	161,020,976
	P2,470,213,700	₽2,030,225,007

The input VAT is applied against output VAT. The remaining balance is recoverable in future periods.

Advances to contractors, brokers and others pertain to receivables that are recouped from settlement of progress billings statements which occur within one year from the date the receivables arose.

Prepayments pertain to prepaid taxes, insurance premiums, employee benefits, repairs and maintenance and rent, which will be utilized within 12 months from the end of the reporting period.

### Installment Contracts Receivable

This account principally consists of amounts arising from the sale of residential units that are interest-bearing and collectible within 10 years.

The corresponding titles to the real estate properties sold under installment contracts are transferred to the buyers only upon full payment of the contract price, effectively using the sold units as security for the installment contract receivables.

The Group recognized interest income in 2016, 2015 and 2014 amounting to 20.79 million, 20.70 million and 20.83 million, respectively, representing the amortization of discounts on these long-term installment contract receivables. The amounts are shown as part of interest income and interest and other financial charges account in the consolidated statements of comprehensive income (Note 21).

The Group has no provision for impairment losses for installment contracts receivable in 2016, 2015 and 2014.



The Group will be able to apply the creditable withholding taxes against income tax payable.

As of December 31, 2016 and 2015, the Group applied creditable withholding tax amounting \$\mathbb{P}59.21\$ million and \$\mathbb{P}57.05\$ million, respectively.

Refundable deposits pertain to deposits on utility subscriptions, rental deposits and security deposits which are due for more than one year. These deposits shall be applied against unpaid utility expenses and rent expenses upon termination of the contracts.

Reserve fund represents the fund established by MC and MAPI in accordance with a loan agreement with a local bank (Note 16). The fund earns effective interest of 0.30% to 2.45% amounting \$\mathbb{P}4.73\$ million and \$\mathbb{P}1.45\$ million in 2016 and 2015, respectively (Note 21).

Others include accrued interest receivable, and food, beverages and liquefied petroleum gas acquired for sale held as inventories.

## 12. Property and Equipment

The rollforward analysis of this account follows:

## **December 31, 2016**

	Office and	Office and Transportation		
	Other Equipment	Equipment	Equipment	Total
Cost				
Balance at beginning of year	₽84,884,152	₽9,876,969	<b>£4,806,879</b>	<b>₽99,568,000</b>
Additions	6,585,075	5,526,076	2,746,039	14,857,190
Retirement	(160,652)	_	_	(160,652)
Transfers from investment properties				
(Note 13)	4,310,975	_	-	4,310,975
Balance at end of year	95,619,550	15,403,045	7,552,918	118,575,513
Accumulated Depreciation				
Balance at beginning of year	30,254,374	4,640,032	3,641,433	38,535,839
Depreciation	23,859,312	2,237,992	2,269,331	28,366,635
Retirements	(118,257)	-	_	(118,257)
Balance at end of year	53,995,429	6,878,024	5,910,764	66,784,217
Net Book Value	₽41,624,121	₽8,525,021	P1,642,154	P51,791,296

## December 31, 2015

	Office and	Transportation	Construction	
	Other Equipment	Equipment	Equipment	Total
Cost				
Balance at beginning of year	₽333,503,373	₽5,937,512	₽37,962,714	₽377,403,599
Additions	53,502,816	_	45,821,491	99,324,307
Retirements	(91,220,039)	_	_	(91,220,039)
Reclassifications	(8,746,336)	3,939,457	4,806,879	_
Transfers to investment property				
(Note 13)	(202,155,662)	_	(83,784,205)	(285,939,867)
Balance at end of year	84,884,152	9,876,969	4,806,879	99,568,000
Accumulated depreciation				
Balance at beginning of year	148,009,010	2,931,832	24,893,434	175,834,276
Depreciation	16,478,552	925,770	_	17,404,322
Retirements	(91,220,039)	_	_	(91,220,039)
Reclassifications	(4,415,009)	782,430	3,632,579	_
Transfers to investment property				
(Note 13)	(38,598,140)	-	(24,884,580)	(63,482,720)
Balance at end of year	30,254,374	4,640,032	3,641,433	38,535,839
Net Book Value	P54,629,778	₽5,236,937	₽1,165,446	₽61,032,161



In 2016, the Group transferred construction in progress amounting \$\mathbb{P}4.31\$ million that are not intended to be held for commercial and retail purposes to Property and equipment (Note 13).

The Group reclassified portion of the buildings and equipment, which was previously presented under Property and equipment to Investment properties amounting \$\mathbb{P}285.94\$ million in 2015 (Note 13). The reclassification resulted from change in management intention to hold the related building development for rental purposes.

In 2016, the Group disposed various office equipment resulting to loss on retirement amounting \$\mathbb{P}42,395\$. There was no disposal in 2015.

As of December 31, 2016 and 2015, cost of fully depreciated assets that are still actively in use amounted to \$\mathbb{P}29.12\$ million and \$\mathbb{P}12.55\$ million, respectively.

## 13. **Investment Properties**

The movement in investment properties account follows:

## **December 31, 2016**

		Building	Commercial	
		and Building	<b>Buildings Under</b>	
	Land	Improvements	Construction	Total
Cost				
Balance at beginning of year	P7,725,796,111	P8,561,042,911	P5,738,518,894	P22,025,357,916
Additions	541,645,274	914,709,350	2,397,006,884	3,853,361,508
Others	(285,196,710)	_	_	(285,196,710)
Reclassification	593,836	7,112,806,540	(7,113,400,376)	_
Transfers to property and equipment				
(Note 12)	_	_	(4,310,975)	(4,310,975)
Balance at end of year	7,982,838,511	16,588,558,801	1,017,814,427	25,589,211,739
<b>Accumulated Depreciation</b>				
Balance at beginning of year	_	2,871,198,678	_	2,871,198,678
Depreciation	_	689,543,583	_	689,543,583
Balance at end of year	_	3,560,742,261	_	3,560,742,261
Net Book Value	P7,982,838,511	P13,027,816,540	P1,017,814,427	P22,028,469,478



#### December 31, 2015

		Building and Building	Commercial Buildings Under	
	Land	Improvements	Construction	Total
Cost		-		
Balance at beginning of year	₽4,449,031,350	₽6,718,360,565	₽1,739,690,642	₽12,907,082,557
Additions	3,366,885,662	471,816,585	5,154,075,055	8,992,777,302
Disposal	(155,429,628)	(6,225,104)	_	(161,654,732)
Reclassification	65,308,727	1,089,938,076	(1,155,246,803)	_
Transfers from property and equipment				
(Note 12)	_	285,939,867	_	285,939,867
Transfers from noncurrent assets	_	1,212,922	_	1,212,922
Balance at end of year	7,725,796,111	8,561,042,911	5,738,518,894	22,025,357,916
Accumulated Depreciation				
and Amortization				
Balance at beginning of year	_	2,351,073,238	_	2,351,073,238
Depreciation and amortization	_	462,103,260	_	462,103,260
Retirement	_	(6,225,104)	_	(6,225,104)
Transfers from property and equipment				
(Note 12)	_	63,482,720	_	63,482,720
Transfers from noncurrent assets	_	764,564	_	764,564
Balance at end of year	_	2,871,198,678	_	2,871,198,678
Net Book Value	₽7,725,796,111	₽5,689,844,233	₽5,738,518,894	₽19,154,159,238

The investment properties consist mainly of land and commercial centers that are held to earn rental income. These include eleven retail malls located in key cities and municipalities in the Philippines and three Business Process Outsourcing (BPO) office spaces in Metro Manila, with a combined gross floor area of 731,210 sq. m. Commercial buildings under construction is comprised of capitalized costs arising from construction and development of commercial centers. The percentage of completion of various constructions in progress ranges from 4% to 90% in 2016 and from 40% to 98% in 2015 and are due to be completed on various dates starting July 2014 up to June 2018.

The reclassification of ₱7,113.41 million in 2016 from commercial buildings under construction to land and building and building improvements represent completed BPO commercial center in Las Piñas and retail malls in Bataan and completion of mall expansions in Laguna, Taguig and Bulacan with aggregate gross floor area of 265,730 sq. m. The remaining ₱1,017.81 million under the building and building improvements account represents ongoing development in Taguig, Molino and Kawit, Cavite.

Others amounting \$\mathbb{P}285.20\$ million in 2016 represents the amount of an acquisition of land in 2014 which was cancelled in 2016 (Note 14).

The Group's investment properties generate rental income under various operating lease agreements. Rental income from the investment property amounting to ₱4,077.94 million, ₱2,380.18 million and ₱1,615.03 million for the years ended December 31, 2016, 2015 and 2014, respectively, are presented as Rental income under the Revenues account in the consolidated statements of comprehensive income. Direct costs incurred generally pertain to depreciation charges and real property taxes. For the years ended December 31, 2016, 2015 and 2014, real property tax related to investment property amounting ₱82.77 million, ₱46.90 million and ₱43.03 million, respectively, were recognized as part of Taxes and licenses under the Costs and Expenses account in the consolidated statements of comprehensive income. Depreciation charges amounted to ₱689.54 million, ₱462.10 million and ₱381.09 million for the years ended



December 31, 2016, 2015 and 2014, respectively, and are presented as part of Depreciation under the Costs and expenses account in the consolidated statements of comprehensive income.

Except as stated, there are no other investment properties used as collateral or pledged as security to secure the borrowings of the Group (Note 16).

The Group has no restrictions on the realizability of its investment properties and no contractual obligations to either purchase or construct or develop investment properties or for repairs, maintenance and enhancements.

Capitalized borrowing costs amounting to \$\textstyle{2}660.64\$ million, \$\textstyle{2}468.63\$ million and \$\textstyle{2}8.00\$ million for the years ended December 31, 2016, 2015 and 2014, respectively, representing the actual borrowing costs incurred on loans obtained to fund the construction project are included as part of the costs of investment property.

The capitalization rate used was 4.50% to 7.25% in 2016, 2015 and 2014.

Investment properties with total carrying amount of \$\mathbb{P}8,764.94\$ million and \$\mathbb{P}10,245.50\$ million as of December 31, 2016 and 2015, respectively, are used as collaterals for loans obtained from local creditor banks (Note 16).

Also, certain properties under the name of the Group with carrying amount of \$\mathbb{P}\$1,533.28 million are used as third party real estate mortgage for the secured long-term loan obtained by the Company from Planter's Development Bank (PDB) (Note 16).

### Investment Property Owned by the Parent Company

The fair value of the remaining investment property in Valenzuela amounted to P42.00 million as of December 31, 2016 and 2015. The Parent Company's investment property has a carrying amount of P5.32 million as of December 31, 2016 and 2015, respectively. This consists of parcels of land located in Valenzuela City with a total land area of 23,675 sq. m. The investment property is being held for capital appreciation. There was no impairment loss recognized in 2016 and 2015 based on the fair values as determined by an independent firm of appraisers.

#### Investment Property Owned by MAPI

MAPI's investment property includes several parcels of land, commercial buildings which are currently held for lease (Starmall San Jose Del Monte in Bulacan, Starmall Taguig, Starmall Sta. Rosa, Starmall Bataan, Starmall Imus, Starmall Molino and Starmall Azienda in Cebu), a commercial building in Wack-Wack, Mandaluyong and commercial buildings under construction which are owned primarily to earn rental income in the future. Part of the cost of buildings and improvements is the capitalized borrowing cost amounting \$\mathbb{P}580.81\$ million, \$\mathbb{P}411.13\$ million and \$\mathbb{P}96.94\$ million in 2016, 2015 and 2014, respectively. The capitalization rate used was 4.50% to 6.25% for the years ended December 31, 2016, 2015 and 2014.

The land located in San Jose del Monte, Bulacan amounting ₱52.50 million, was acquired in 2011 from Household Development Corporation (HDC), a related party under common ownership (Note 23). The Phase 3 of Starmall San Jose Del Monte was completed in 2016 and started its operations in the same year. Accordingly, the Company reclassified portion of Commercial buildings under construction to Buildings and improvements amounting ₱791.64 million of the commercial building which are already available for lease.



MAPI's land located in Bacoor, Cavite was contributed by two of its former major shareholders as consideration for their subscription to MAPI's shares of stock. The cost of acquisition and development of approximately 177,746 square meters of the said property amounted to \$\mathbb{P}2,090.28\$ million as of December 31, 2014. The parcel of land is currently being developed by the Group as a commercial center that will be available for lease in the future.

MAPI acquired certain parcels of land in several locations at a cost of \$\mathbb{P}541.65\$ million and \$\mathbb{P}2,665.36\$ million in 2016 and 2015, respectively, for future establishment of commercial properties.

In 2016, the Phase 2 of Starmall Molino, Starmall Sta. Rosa, Starmall Taguig and Starmall Bataan were completed and started their operations. Accordingly, the Company reclassified portion of Commercial buildings under construction to Land and Buildings and improvements amounting ₱0.59 million and ₱6,503.74 million, respectively.

In 2015, the Phase 1 of Starmall Molino, Starmall Sta. Rosa and Starmall Imus were completed and started their operations. Accordingly, the Company reclassified portion of Commercial buildings under construction to Land and Buildings and improvements amounting ₱65.31 million and ₱1,089.94 million, respectively.

Commercial buildings still in progress as of December 31, 2016 include BPO commercial center in Molino and Starmall Kawit amounting \$\mathbb{P}446.62\$ million and \$\mathbb{P}67.75\$ million, respectively. These projects are due to be completed in 2017

#### Investment Property Owned by Manuela

The investment property of Manuela, with a total carrying amount of \$\mathbb{P}4,690.04\$ million and of \$\mathbb{P}4,706.23\$ million as of December 31, 2016 and 2016, includes several parcels of land and buildings and improvements located in Mandaluyong City (Starmall EDSA - Shaw and Worldwide Corporate Center), Las Piñas City (Starmall Las Piñas - Main, Starmall Las Piñas - Annex and IT Hub Las Piñas) and Muntinlupa City (Starmall Alabang). Part of the cost of buildings and improvements is the capitalized borrowing cost amounting \$\mathbb{P}79.73\$ million, \$\mathbb{P}57.50\$ million and \$\mathbb{P}1.06\$ million in 2016, 2015 and 2014, respectively. These properties are owned and held primarily to earn rental income. The capitalization rate used was 5.75% to 7.25% for December 31, 2016, 2015 and 2014.

In 2016, IT Hub Las Piñas, a 10-storey office building, was completed and started its operations. Accordingly, the Company reclassified portion of commercial buildings under construction related to this project to building and building improvements amounting \$\mathbb{P}841.26\$ million.

In 2015, a 5-storey parking building in Las Piñas and its aircon project, which is part of Starmall Piñas - Main, was completed. The Company capitalized ₱237.37 million related to this project in the same year.

# Fair Value of Investment Properties

In 2016, the Group secured the services of an independent firm of appraisers to determine the fair market values of the Group's investments as of December 31, 2016. The firm that conducted the appraisal of the investment properties is SEC accredited. Fair market value of investment property is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and seller in an arm's length transaction as at the valuation date.



The results of the appraisal below showed that the fair market values of investment properties exceeded the related carrying amounts as of December 31, 2016.

		<b>Buildings and</b>	
	Land	<b>Improvements</b>	Total
Starmalls:			
Valenzuela City	£42,000,000	₽_	£42,000,000
MAPI:			
Starmalls Molino	4,998,000,000	1,231,000,000	6,229,000,000
Starmall Prima Taguig	1,500,000,000	2,238,000,000	3,738,000,000
Sta. Rosa, Laguna	1,253,000,000	1,856,000,000	3,109,000,000
Starmall Bataan	624,000,000	1,940,000,000	2,564,000,000
Starmall San Jose del Monte	231,000,000	1,831,000,000	2,062,000,000
Mandaluyong City	252,000,000	407,000,000	659,000,000
Imus, Cavite	258,000,000	315,000,000	573,000,000
Starmall Azienda	_	370,000,000	370,000,000
Naga City	119,500,000	_	119,500,000
Manuela:			
Starmall Alabang	3,018,000,000	3,441,000,000	6,459,000,000
Starmall EDSA - Shaw	3,306,000,000	1,143,000,000	4,449,000,000
WCC	_	1,945,000,000	1,945,000,000
IT Hub Las Piñas	106,800,000	1,042,000,000	1,148,800,000
Starmall Las Piñas - Main	231,100,000	398,000,000	629,100,000
Starmalls Las Piñas -			
Parking building	70,600,000	407,000,000	477,600,000
Starmall Las Piñas - Annex	126,200,000	99,000,000	225,200,000
	₽16,136,200,000	₽18,663,000,000	₽34,799,200,000

In 2015, the fair market values of investment properties amounting ₱29,923.00 million exceeded the carrying amounts as of December 31, 2015.

# 14. Liability for Land Acquisition

This account consists of:

	2016	2015
Current	<b>P79,644,720</b>	₽502,526,652
Noncurrent	222,641,520	49,628,952
	P302,286,240	₽552,155,604

The movement in this account follows:

	2016	2015
Balance at beginning of year	<b>£</b> 552,155,604	₽270,230,605
Additions	542,239,110	699,753,293
Payments	(506,911,764)	(417,828,294)
Cancellation (Note 13)	(285,196,710)	_
Balance at end of year	P302,286,240	₽552,155,604

Liability for land acquisition represents the outstanding payable as of December 31, 2016 and 2015 relating to the Group's acquisition of certain parcels of land.



Additions in 2016 and 2015 pertains to land purchases in various locations from individual third parties amounting to  $$\mathbb{P}542.24$$  million and  $$\mathbb{P}699.75$$  million, respectively, to be held as future commercial building construction sites. From these purchases, the Group had outstanding liability of  $$\mathbb{P}79.65$$  million, payable in the next 12 months, and  $$\mathbb{P}222.64$$  million with maturity of more than 1 year, presented as part of the Liability for land acquisition in the current and non-current liabilities section, respectively, of the 2016 and 2015 of financial position.

In 2016, the Group cancelled the purchase of land in 2014 resulting to cancellation of related liability for land acquisition (Note 13).

For the years ended December 31, 2016, 2015 and 2014, the Group amortized interest costs relating to this transaction amounted to nil, \$\mathbb{P}1.30\$ million and \$\mathbb{P}1.00\$ million, respectively, which are presented as part of "Interest expense" account in the consolidated statements of comprehensive income (Note 21).

# 15. Trade and Other Payables

This account consists of:

	2016	2015
Trade payables	P610,295,149	₽553,884,718
Retention payable	509,497,273	584,314,257
Deferred output VAT	316,466,795	280,333,605
Accrued rentals	239,101,859	239,049,684
Accrued expenses	144,011,809	62,119,723
Construction payable	45,059,734	16,390,234
	P1,864,432,619	₽1,736,092,221

Trade payables represent construction materials, marketing collaterals and office supplies ordered and delivered but not yet paid, payables to government and service agencies, and advance payments made by the tenants. These are noninterest bearing and are expected to be settled within a year after the recognition period.

Retentions payable pertains to 10% retention from the contractors' progress billings which will be released after the completion of contractors' project. The 10% retention serves as a holdout amount withheld from the contractor to cover for back charges that may arise from quality issues in affected projects.

Deferred output VAT pertains to the output VAT of the Group on unpaid portion of recognized receivable from leasing operations. This amount is presented as output VAT upon collection of the receivables.

Accrued rentals pertain to the effect of straight-line recognition of contractual rent expense as prescribed by PAS 17, Leases.

Accrued expenses represent the accrual for security, building maintenance and janitorial services, salaries and employee benefits, professional fees, interest on interest-bearing loans and borrowings and other administrative expenses as well as marketing and advertising expenses, which are expected to be settled within 12 months after the end of the reporting period.



Construction payable pertains to contractors' billings for services related to the development of various projects of the Group. These are expected to be settled within a year after the financial reporting date.

The accounts and other payables are noninterest bearing and are expected to be settled within a year after the reporting date.

# 16. Interest-Bearing Loans and Borrowings

This account consists of:

	2016	2015
Current	₽1,596,831,058	₽868,191,397
Noncurrent	7,048,991,583	9,880,059,709
Balance at end of year	P8,645,822,641	₽10,748,251,106

#### Movement of the account follows:

	2016	2015
Balance at beginning of year	P10,748,251,106	₽4,901,898,954
Availments	_	7,273,621,392
Payments	(2,128,584,388)	(1,469,250,764)
Amortization of loan issuance cost	26,155,923	41,981,524
Balance at end of year	P8,645,822,641	₽10,748,251,106

#### Loans of Manuela

In 2014, Manuela obtained various loans from UBP to finance the upgrade of the air conditioning systems of Starmall Las Piñas - Main and Starmall Las Piñas - Annex and the acquisition of generator set upgrades for all the malls of Manuela. The loans have maturities of five years from the date of drawdown and bear fixed annual interest rate of 5.75%. In 2013 and previous years, Manuela also obtained various term loans from BDO and PDB to finance the upgrade of the air conditioning systems of Starmall EDSA - Shaw and Starmall Alabang. The loans have maturities from October 2014 to February 2020 and bear an annual fixed interest rates ranging from 7.00% to 7.25%.

In 2015, the loan obtained from BDO worth \$\mathbb{P}4,000.00\$ million was used solely for capital expenditure and general corporate purposes and has a maturity of seven years from the date of drawdown and bears an annual fixed interest rate of 5.75%. Real estate contracts of Manuela as well as investment properties in Starmall Alabang are used as a mortgage for this loan.

Manuela is also required to maintain a reserve fund for its future principal and interest loan repayments.

In accordance with the loan agreement with BDO, Manuela is required to maintain a reserve fund for its future principal and interest loan repayments amounting \$\mathbb{P}\$126.15 million. The reserve fund is presented as part of Other noncurrent assets account in the consolidated statements of financial position (Note 11).

On January 7, 2016, Manuela obtained a loan from CBC amounting P1,000.00 million for working capital requirement. The loan bears an annual interest rate of 4.50%. The loan was paid



in full on December 31, 2016. Related transaction cost amounting \$\mathbb{P}7.42\$ million was expensed outright. The principal amount and interest amounting \$\mathbb{P}1,045.00\$ million were settled as they become due.

Certain investment properties registered under the name of MAPI are used as third party real estate mortgage for the secured long-term loan obtained from PDB (Note 23).

Investment property with total carrying amount of \$\mathbb{P}3,071.94\$ million and \$\mathbb{P}2,997.11\$ million as of December 31, 2016 and 2015 are used as collaterals for loans obtained from local creditor banks (Note 13).

The related outstanding interest payable and interest expense as of and for the years ended December 31, 2016, 2015 and 2014 follow:

	2016	2015	2014
Interest expense (Note 21)	P180,842,623	₽20,644,824	₽37,913,772
Accrued interest	44,144,261	2,394,971	5,086,436

#### Loans of MAPI

In 2012, MAPI obtained a secured loan from AUB amounting \$\mathbb{P}420.00\$ million to finance the construction of Starmall San Jose del Monte. The loan is due to be settled until 2017 and bears annual interest rate of 5.70%. The loan provide for the Group to observe certain covenants including, among others, incurrence of additional debt; grant of security interest; payment of dividends; mergers, acquisitions and disposals; and certain other covenants.

In 2013, MAPI entered into a secured term loan agreement with RCBC for a total credit line of  $$\mathbb{P}2,700$$  million. As of December 31, 2016  $$\mathbb{P}2,300.00$$  million has been drawn from this secured facility to finance the construction of various ongoing projects of MAPI. The loans have maturities beginning December 2015 to August 2020 and bear annual interest of 5.75%.

In addition, the loan agreement with RCBC and AUB requires MAPI to maintain a current ratio of not lower than 1.25:1:00 and debt-equity ratio of not higher than 3.00:1.00. MAPI has complied with these loan covenants, including maintaining certain financial ratios as at the reporting dates.

MAPI is also required to maintain a reserve fund for its future loan and interest repayments. In accordance with the agreement, MAPI maintains a reserve fund amounting \$\mathbb{P}374.48\$ million and \$\mathbb{P}72.19\$ million as of December 31, 2016 and 2015, respectively, which is presented as part of the Other noncurrent assets account in the consolidated statements of financial position (Note 11).

In 2014, MAPI entered into a secured term loan agreement with CBC and AUB amounting to \$\textstyle{P}\$1,000.00 million and \$\textstyle{P}\$366.00 million, respectively, primarily to finance various ongoing mall constructions. The loans with CBC and AUB have maturities beginning December 2016 to June 2017 and bears annual interest of 4.50% while the loan with AUB has maturities beginning December 2014 to December 2019 and bears annual interest of 6.25%. In 2016, MAPI settled the whole amount of CBC loan.

In connection with the loan entered with CBC, MAPI agreed to execute a negative pledge over certain real properties with carrying amount of \$\mathbb{P}\$5,344.00 million as of December 31, 2015. MAPI cannot allow any other indebtedness to be secured by the covered real properties nor permit any other creditor to receive any priority or preference over the covered real properties, without written consent from the CBC. The loan was subsequently paid in 2016.



In 2015, MAPI entered into a secured term loan agreement with RCBC amounting  $$\mathbb{P}2,273.62$  million primarily to finance various ongoing mall constructions. The loans have maturities of seven years from the date of drawdown and bear an annual fixed interest rate of 5.75%

Certain investment properties with carrying amount of P5,692.59 million and P7,248.39 million as of December 31, 2016 and 2015, respectively, are used as collateral for the secured long-term loan of the Group (Note 13).

The related outstanding interest payable and interest expense as of and for the years ended December 31, 2016, 2015 and 2014 follow:

	2016	2015	2014
Interest expense (Note 21)	P116,994,924	₽25,092,825	₽21,232,007
Accrued interest	26,928,177	11,976,138	10,423,008

#### 17. Other Noncurrent Liabilities

This account consists of:

	2016	2015
Security deposits	P572,642,162	₽548,485,102
Construction bond	35,406,727	28,448,976
Estimated liability on property development cost	4,831,199	4,831,199
Customer deposits	2,129,585	74,435
Total	P615,009,673	₽581,839,712

Security deposits pertain to the three-month rental and three-month advance rental paid by the lessees as required under lease contracts, which will be refunded upon termination of the lease term or applied to unpaid rentals and damages.

Construction bond pertains to the deposits made by the tenants payable prior to the start of construction of the leased space and to be refunded upon receipt of final clearance to operate.

The Group has a total estimated liability on property development cost amounting \$\mathbb{P}4.83\$ million as of December 31, 2016 and 2015.

Customer deposits represent the initial payments received from buyers of residential units. The Group initially records the amounts received from the buyers as such until the total deposits reach 15% to 20% of the contract price, at which point, the revenue and related installment contract receivables arising from such sale are recognized and the deposits are treated as partial collections of the unit contract price.



# 18. Equity

Capital Stock

Capital stock consists of:

	Shares	Amount
Preferred - voting, cumulative, non-participating,		
non-convertible, non-redeemable - P0.01 par value		
Authorized	10,000,000,000	₽100,000,000
Issued and outstanding	2,350,000,000	23,500,000
Common shares - P1.00 par value		
Authorized	16,900,000,000	16,900,000,000
Issued and outstanding	8,425,981,156	8,425,981,156

#### Registration Track Record

On November 13, 1970, the SEC approved the listing of the Parent Company's common shares totaling 1,000 million. The shares were initially issued at an offer price of \$\mathbb{P}0.01\$ per share.

On November 10, 2004, the SEC approved the increase in the authorized capital stock of the Parent Company to \$\mathbb{P}4,500\$ million divided into 4,500 million shares with a par value of \$\mathbb{P}1.00\$ each, as authorized by the Parent Company's BOD.

In 2005, the Parent Company applied for another increase in its authorized capital stock to \$\mathbb{P}5,500.00\$ million divided into 5,500 million shares with a par value of \$\mathbb{P}1.00\$ each, as authorized by the Parent Company's BOD. On November 23, 2005, the SEC approved the increase in the authorized capital stock of the Parent Company.

Each preferred share is a voting, cumulative, non-participating, non-convertible and non-redeemable share.

As of December 31, 2016 and 2015, 8,425.98 million shares are listed in the PSE and closed at P6.95 and P7.00 per share, respectively.

#### Retained Earnings

In accordance with SRC Rule No. 68, As Amended (2011), Annex 68-C, the Parent Company's retained earnings available for dividend declaration as of December 31, 2016, after reconciling items, amounted to \$\mathbb{P}2.234.55\$ million.

Retained earnings include the accumulated equity in undistributed earnings of consolidated subsidiaries of \$\mathbb{P}2,504.93\$ million, \$\mathbb{P}852.46\$ million and \$\mathbb{P}606.39\$ million in 2016, 2015 and 2014, respectively. These are not available for dividends until declared by the subsidiaries.

On September 26, 2016, the BOD approved the declaration of cash dividends amounting \$\mathbb{P}\$181.16 million or \$\mathbb{P}\$0.0215 per share, payable to all stockholders of record as of October 11, 2016. The said dividends were paid on October 26, 2016.

# Capital Management Objective Policies and Procedures

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximize shareholders' value.



In order to maintain or achieve an optimal capital structure, the Group may issue new shares, obtain new borrowings or sell assets to reduce borrowings.

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Relevant ratio is shown below.

	2016	2015
Interest-bearing liabilities	<b>₽8,948,108,881</b> ₽11,	300,406,710
Total equity	<b>18,084,829,263</b> 16,	909,838,301
Liabilities-to-equity ratio	0.49:1.00	0.67:1.00

The Group's Controller has overall responsibility for monitoring capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Group's external environment and the risks underlying the Group's business, operation and industry.

#### 19. **Pension Liabilities**

The Group has an unfunded, noncontributory defined benefit pension plan covering substantially all of its regular employees. The benefits are based on current salaries and years of service and related compensation on the last year of employment. The retirement is the only long-term employee benefit.

The principal actuarial assumptions used to determine the pension benefits with respect to the discount rate, salary increases and return on plan assets were based on historical and projected normal rates.

The components of pension expense follow:

	2016	2015	2014
Current service cost	P7,799,006	₽9,348,615	₽4,220,522
Interest cost (Note 21)	2,899,717	1,868,123	3,171,116
Total pension expense	P10,698,723	₽11,216,738	₽7,391,638

Changes in the combined present value of the combined defined benefit obligation are as follows:

	2016	2015
Balance at beginning of year	P60,696,193	₽50,819,318
Transfer in	(13,215,359)	_
Current service cost	7,799,006	9,348,615
Interest cost (Note 21)	2,899,717	1,868,123
Total amount recognized in OCI	(17,761,119)	(1,339,863)
Balance at end of year	P40,418,438	₽60,696,193



Transfer in pertains to the transfer of pension liability to a related party due to employee transfers (Note 29).

The Group immediately recognized to OCI any actuarial gains and losses.

The assumptions used to determine the pension benefits for the Group are as follows:

	2016	2015
Discount rates	4.88% to 5.60%	4.58% to 5.00%
Salary increase rate	7.00% to 11.00%	7.00% to 11.00%

As of December 31, 2016, the Group is yet to determine how much and when to fund the post-employment defined benefit plan.

The sensitivity analyses that follow has been determined based on reasonably possible changes of the assumption occurring as at December 31, 2016, assuming if all other assumptions were held constant.

	Rate	es	Present value of pension liability
Discount rate	4.88% to 5.60%	+1.00% -1.00%	P37,312,637 (43,848,945)
Salary increase	7.00% to 11.00%	+1.00% -1.00%	43,667,490 (37,436,773)

# 20. Other Operating Income and Expenses

Presented below are the details of other operating income and expenses for the years ended December 31, 2016, 2015 and 2014.

Other Operating Income

	2016	2015	2014
Reimbursable tenant fees	P184,346,671	₽159,339,357	₽131,091,905
Mall maintenance and security fees	60,732,762	63,658,174	45,145,827
Advertising	22,940,522	18,953,077	17,599,304
Forfeited deposits and advances	14,474,972	8,693,583	571,084
Penalties and interest charges to			
tenants	3,430,654	2,397,018	5,713,528
Realized gross profit on real estate			
sales	2,611,244	_	45,462,027
Gain on derecognition of liabilities	1,451,058	17,750,625	52,369,195
Miscellaneous	5,671,627	2,876,343	13,169,220
	P295,659,510	₽273,668,177	₽311,122,090

Reimbursable tenant fees pertain to the mark up on utility charges paid on behalf of the tenants.

Mall maintenance and security fee pertain to pest control fees, security postings, restroom fees and other related expenses.



Gain on derecognition of liabilities pertains to derecognized long outstanding trade payables and retention payables in 2015, and estimated liability for property development cost and miscellaneous customers' charges in 2014, which management assessed as no longer valid claims against the Group.

Miscellaneous income is composed of incidental income from tenants pass, grease trap, scrap sales, management income and other income relating to the Group's lease of commercial spaces.

Other Operating Expenses

	2016	2015	2014
Representation and entertainment	P16,959,140	₽19,068,837	₽17,647,754
Supplies	4,644,017	6,816,852	5,678,243
Transportation and travel	4,509,850	8,378,303	10,362,281
Training	3,686,851	3,894,973	261,796
Registration fees	3,227,327	2,774,953	732,779
Commission	2,995,020	757,507	6,314,310
Impairment loss on accounts			
receivables (Note 9)	1,582,710	50,544,672	_
Dues and subscriptions	237,823	717,188	215,617
Subdivision maintenance	_	_	2,968,725
Security services	_	_	2,603,534
Listing fee	_	_	2,040,398
Rehabilitation expense	_	_	1,596,843
Garbage fee	_	_	262,321
Documentation fee	_	_	55,939
Donation	_	_	16,000
Miscellaneous	8,273,955	6,259,676	7,779,090
	₽46,116,693	₽99,212,961	₽58,535,630

Miscellaneous expenses include bank charges and postage and telegram expenses.

# 21. Interest Income and Interest and Other Financial Charges

Below are the details of interest income:

	2016	2015	2014
Interest income from cash and cash			
equivalents (Note 7)	<b>£</b> 2,225,883	₽10,720,005	₽5,147,558
Interest income from reserve fund (Note 11)	4,729,068	1,454,201	_
Interest income from tenants penalty	2,875,108	5,268,323	_
Interest income from AFS financial assets			
(Note 8)	_	3,770,850	22,563,238
Amortization of discount on			
long-term installment contract			
receivables (Note 11)	1,786,162	2,703,972	2,827,346
Foreign currency gains - net	_	_	4,294,309
Others	_	_	789,714
	₽11,616,221	₽23,917,351	₽35,622,165



# Interest expense consist of:

	2016	2015	2014
Interest expense on regular loans,			
short-term borrowings and			
liability for land acquisition			
(Notes 14 and 16)	<b>£</b> 297,837,548	₽48,470,983	₽61,365,180
Interest cost on post-employment			
defined benefit obligation			
(Note 19)	2,899,717	1,868,123	3,171,116
Bank charges	180,136	190,877	_
	P300,917,401	₽50,529,983	₽64,536,296

# 22. Income Tax

Provision for income tax consists of:

	2016	2015	2014
Current:			
RCIT	<b>£</b> 185,058,569	₽135,343,514	₽180,328,588
Final	490,405	1,079,166	4,436,500
Deferred	505,120,498	268,825,171	(14,644,238)
	P690,669,472	₽405,247,851	₽170,120,850

The components of the Group's deferred tax assets (liabilities) are as follows:

	2016	2015
Deferred tax assets on:		_
Rent expense	<b>P</b> 80,691,004	₽77,494,142
NOLCO	23,689,729	60,247,102
Carryforward benefit of MCIT	26,835,665	12,521,617
Accrual of retirement costs	10,443,698	13,071,655
Deferred gross profit	559,450	1,342,824
Allowance for impairment	15,475,014	15,163,402
	157,694,560	179,840,742
Deferred tax liabilities on:		_
Rental income	(615,532,454)	(316,566,416)
Capitalized interest and other expenses	(395,379,298)	(206,042,684)
	(1,010,911,752)	(522,609,100)
	( <b>P</b> 853,217,192)	(£342,768,358)

Deferred tax assets are recognized only to the extent that taxable income will be available against which the deferred tax assets can be used. The subsidiaries will recognize a previously unrecognized deferred tax asset to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.



As of December 31, 2016 and 2015, the Group has deductible temporary differences, NOLCO and MCIT that are available for offset against future taxable income for which no deferred tax assets have been recognized as follows:

	2016	2015
MCIT	P298,133	₽288,834
NOLCO	59,739,923	38,282,525
Post-employment benefit obligation	17,124,010	17,124,010
	P77,162,066	₽55,695,369

The related deferred tax assets of these deductible temporary differences amounted to \$\mathbb{P}23.36\$ million and \$\mathbb{P}16.91\$ million as of December 31, 2016 and 2015, respectively.

Deferred tax assets are recognized only to the extent that taxable income will be available against which the deferred tax assets can be used. The subsidiaries will recognize a previously unrecognized deferred tax asset to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

As of December 31, 2016, the details of the unused tax credits from the excess of the MCIT over RCIT and NOLCO, which are available for offset against future income tax payable and taxable income, respectively, over a period of three (3) years from the year of inception, follow:

# **NOLCO**

Inception Year	Amount	Used/Expired	Balance	Expiry Year
2013	₽53,650,299	(£53,650,299)	₽–	2016
2014	71,673,745	(71,673,745)	_	2017
2015	96,568,250	(7,150,694)	89,417,556	2018
2016	49,288,133	_	49,288,133	2019
	₽271,180,427	(£132,474,738)	₽138,705,689	_

# **MCIT**

Inception Year	Amount	Used/Expired	Balance	Expiry Year
2013	₽2,449,794	(22,449,794)	₽–	2016
2014	3,754,091	_	3,754,091	2017
2015	6,606,566	_	6,606,566	2018
2016	16,773,141	_	16,773,141	2019
	₽29,583,592	( <del>P</del> 2,449,794)	₽27,133,798	



The reconciliation of the provision for income tax computed at the statutory income tax rate to the provision for income tax shown in profit or loss follows:

	2016	2015	2014
Provision for income tax at statutory income			
tax rate	30.00%	30.00%	30.00%
Adjustments for income subjected to lower			
tax rates	_	_	(0.49%)
Tax effects of:			
Nondeductible interest and other			
expenses	0.07%	0.10%	11.12%
Rental income adjustment in accordance			
with PAS 17	_	_	(4.21%)
Recognition of deferred tax liability in			
excess of deferred tax asset	_	_	(11.83%)
Income already subjected to final tax	(0.01%)	(0.12%)	(2.85%)
Expiration of NOLCO and MCIT	0.15%	0.36%	0.71%
Unrecognized DTA on temporary			
differences during the year	0.59%	0.60%	0.35%
Provision for income tax	30.80%	30.94%	22.80%

# 23. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party in making financial and operating decisions or the parties are subject to common control or common significant influence (referred to herein as "affiliates"). Related parties may be individuals or corporate entities.

The Group in their regular conduct of business has entered into transactions with affiliates and other related parties principally consisting of advances and reimbursement of expenses and purchase and sale of real estate properties. The Group's policy is to settle its intercompany receivables and payables on a net basis.

The consolidated statements of financial position include the following amounts resulting from the foregoing transactions which represent amounts receivable (payable) to related parties as of December 31, 2016 and 2015:

## **December 31, 2016**

Related Party	Relationship	Nature of Transaction	Amount/ Volume	Outstanding Balance	Terms	Conditions
All Value Group	Entity under	Nature of Transaction	voiume	Dalance	Non-interest	Unsecured.
7m value Group	common control	Non-trade receivables	P13,442,297	P320,092,151	bearing Non-interest	no impairment
		Non-trade payables	_	(137,577,654)	bearing	Unsecured
Vista Land Group	Entity under				Non-interest	Unsecured,
	common control	Non-trade receivables	-	137,904,846	bearing Non-interest	no impairment
Fine Properties, Inc.	Ultimate Parent	Non-trade payables	(5,141,598,492)	(5,249,106,821)	bearing Non-interest	Unsecured Unsecured,
•		Sale of VLL shares	-	2,211,684,018	bearing Non-interest	no impairment
		Non-trade payables	(67,137,480)	(67,137,480)	bearing	Unsecured
(Forward)						



			Amount/	Outstanding		
Related Party	Relationship	Nature of Transaction	Volume	Balance	Terms	Conditions
Althorp Holdings	Entity under				Non-interest	
-	common control	Non-trade payables	₽–	(P24,930,004)	bearing	Unsecured
Georgia School	Entity under				Non-interest	Unsecured,
-	common control	Non-trade receivables	_	48,805,660	bearing	no impairment
Flavors and Treats, Inc.	Entity under				Non-interest	
	common control	Non-trade payables	8,820	_	bearing	Unsecured
Manuela Metropolis	Entity under				Non-interest	Unsecured,
Corporation	common control	Non-trade receivables	36,000,000	538,476,241	bearing	no impairment
Parallax, Inc.	Entity under				Non-interest	
	common control	Non-trade receivables	_	85,531,351	bearing	Unsecured
				(P2.136,257,692)		

#### December 31, 2015

			Amount/	Outstanding		
Related Party	Relationship	Nature of Transaction	Volume	Balance	Terms	Conditions
All Value Group	Entity under				Non-interest	Unsecured,
	common control	Non-trade receivables	(P35,815,204)	£306,649,854	bearing	no impairment
					Non-interest	
		Non-trade payables	(137,464,878)	(137,577,654)	bearing	Unsecured
Vista Land Group	Entity under				Non-interest	Unsecured,
	common control	Non-trade receivables	133,783,635	137,904,846	bearing	no impairment
					Non-interest	
		Non-trade payables	(127,132,750)	(107,508,329)	bearing	Unsecured
Fine Properties, Inc.					Non-interest	Unsecured,
	Ultimate Parent	Sale of VLL shares	325,212,497)	2,211,684,018	bearing	no impairment
					Non-interest	Unsecured,
		Non-trade receivables	(666,030,046)	_	bearing	no impairment
					Non-interest	
		Non-trade payables	172,947,164	_	bearing	Unsecured
Althorp Holdings	Entity under				Non-interest	
	common control	Non-trade payables	(24,930,004)	(24,930,004)	bearing	Unsecured
Georgia School	Entity under				Non-interest	Unsecured,
	common control	Non-trade receivables	44,233,149	48,805,660	bearing	no impairment
Flavors and Treats, Inc.	Entity under				Non-interest	
	common control	Non-trade payables	(8,820)	(8,820)	bearing	Unsecured
Manuela Metropolis	Entity under				Non-interest	Unsecured,
Corporation	common control	Non-trade receivables	119,021,373	502,476,241	bearing	no impairment
Parallax, Inc.	Entity under				Non-interest	Unsecured,
	common control	Non-trade receivables	_	85,531,351	bearing	no impairment
·		·		₽3,023,027,163		

### Guarantee over Vista Land's Loan

On October 4, 2013, VLL International, Inc. (VII), a related party, issued US\$100.00 million bonds which are due in 2018. On January 18, 2016, the Group guaranteed this Note together with the subsidiaries of the Vista Land Group ("Original Subsidiary Guarantors").

On April 29, 2014, VII issued US\$350.00 million bonds which are due in 2019. On January 18, 2016, the Group guaranteed this Note together with the subsidiaries of the Vista Land Group ("Original Subsidiary Guarantors").

On June 18, 2015, VII issued US\$300.00 million bonds which are due on April 29, 2019 to refinance its debt and for general corporate purposes. On January 18, 2016, the Group guaranteed this Note together with the subsidiaries of the Vista Group ("Original Subsidiary Guarantors").

The Notes required VII to observe certain covenants including, among others, incurrence of additional debt; grant of security interest; payment of dividends; mergers; acquisitions and disposals; and certain other covenants. The incurrence test for additional debt requires the VII to have a Fixed Charge Cover Ratio (FCCR) of not less than 2.5x. These were complied with by VII in 2016.

On December 28, 2016, Vista Land entered into a Corporate Notes Facility Agreement with China Bank Capital Corporation for the issuance of a long term corporate notes with a principal amount



of up to \$8,000.00 million. The first drawdown was at \$5,150.00 million. The proceeds will be utilized for the 2017 capital expenditures, refinancing of existing indebtedness and to fund other general corporate expenses. The interest at the first drawdown at 6.19% per annum is payable quarterly in arrears while the principal amount is payable in 2% annual amortizations on each principal repayment date with 82% to be repaid on maturity date. In case of default on the notes, interest and any amount payable due the lender, the borrower will pay a default interest. The issue cost amounted to \$38.72 million.

The corporate notes requires Vista Land to maintain the pari passu ranking with all and future unsecured and unsubordinated indebtedness except for obligations mandatorily preferred or in respect of which a statutory preference is established by law. The Group is also required to maintain at all times the following financial ratios: Current ratio at 1.00, debt to equity at 2.50 and debt service coverage ratio of at least 1.00. No dividends may be declared or paid if the Parent Company is in default and it will not provide any loans or advances to third parties nor issue guarantees other than the benefit of any of its subsidiaries and in the ordinary course of business. These were complied with by Vista Land as of December 31, 2016.

As part of the issuance of the corporate notes, the subsidiaries of the Parent Company that acted as guarantors, irrevocably and unconditionally, are: Brittany Corporation, Camella Homes, Inc., Crown Asia Properties, Inc. Communities Philippines, Inc. Starmalls, Inc. and Vista Residences, Inc.

#### Sale of treasury shares

In 2015, treasury stock amounting P1,578.29 million was sold to Vista Land for P5,516.19 million (Note 18). The outstanding payable amounted to P5,171.43 million as of December 31, 2016 and 2015, respectively.

#### Investment in Vista Land

The group acquired 752,208,215 million shares of Vista Land for  $\mathbb{P}7.15$  per share or  $\mathbb{P}5,378.29$  million. Outstanding receivable amounted to and  $\mathbb{P}5,033.53$  million as of December 31, 2016 and 2015, respectively. The receivable amounting  $\mathbb{P}5,033.53$  million was applied against the payable amounting  $\mathbb{P}5,171.43$  million.

#### Cash Advances

In the normal course of business, the Group grants and/or receives cash advances from its major stockholder, FPI, and its subsidiaries for working capital requirements and other purposes. The advances are unsecured, noninterest-bearing, with no repayment terms and are repayable in cash.

In 2016, the Parent Company obtained 6.19%, 10-year loans from Vista Land and VRI amounting ₱2,776.38 million and ₱166.00 million, respectively.

#### Sale of Investment in an Associate

In May 2013, the Group sold the remaining 399,397,000 shares of its investments in VLL, with a carrying amount of P1,906.22 million, for a total consideration of P2,772.30 million to FPI. The outstanding receivable as of December 31, 2016 and 2015 amounting P2,027.57 million is presented as part of Receivable from related parties under current and non-current sections of the consolidated statements of financial position and is payable annually up to 2019. The agreement also provides for interest at a fixed annual rate of 4% starting 2015.



# Transactions with Related Parties Under Common Ownership

#### Land Purchase

In 2011, the Group acquired a parcel of land amounting \$\mathbb{P}46.30\$ million from HDC to be developed as commercial property in the future whose balance is payable on a quarterly basis over a period of five years (Note 13). The liability is noninterest-bearing and measured at amortized cost using the effective interest method. The outstanding balance arising from this transaction is presented as Liability for land acquisition in the consolidated statements of financial position.

#### Operating Lease Agreement

In 2013, the Group entered into an operating lease agreement with HDC for the lease of parcels of land located in Ususan Taguig and Tuktukan Taguig, to be developed by the Group as commercial property in the future. The lease term is for a period of 20 years with renewal option.

In 2015, the Group and HDC entered into another deed of absolute sale covering the parcels of land located in Ususan Taguig (Note 13).

#### Rental Income

The Group has operating lease agreements with certain related parties under common ownership for the lease of the Group's investment property (Note 13). The lease agreements have a term of one year and are renewable annually. The rentals earned from related parties are presented as part of Rental income under the Revenues account in the consolidated statements of comprehensive income. The outstanding receivables arising from these transactions are shown as part of the Trade and other receivables account in the consolidated statements of financial position (Note 9).

#### Disposal of Investment in a Subsidiary

On December 29, 2014, the Parent Company transferred, by executing a deed of assignment, all its ownership interest in Brittany Estates Corporation (BEC) consisting of 1,009,960 common shares of stock with par value of \$\mathbb{P}\$100.00 per share to Household Development Corporation (HDC), a related party under common ownership, for \$\mathbb{P}\$507.16 million (Note 13). The carrying value of the investment at the time of sale was \$\mathbb{P}\$588.78 million. Loss on disposal of a subsidiary amounted to \$\mathbb{P}\$76.47 million and is presented under the "Other income (expense)" account in the 2014 consolidated statements of comprehensive income.

The allowance for impairment recognized in prior years amounting to \$\mathbb{P}\$27.46 million as of December 31, 2013 pertains to a portion of the Parent Company's investments in BEC and MAPI, which management previously assessed to be impaired. In 2014, as a result of the disposal of the BEC shares, the related allowance for impairment for BEC amounting \$\mathbb{P}\$5.14 million was derecognized from the books.

In 2014, BEC recognized real estate sales and cost of sales amounting \$\mathbb{P}85.32\$ million and \$\mathbb{P}66.08\$ million, respectively.

In addition, management has assessed that a reversal of the allowance for impairment losses previously recognized on its investment in MAPI shares is necessary, based on the improvement seen in MAPI's operations as evidenced by its increasing net book value. The reversal of impairment amounting \$\mathbb{P}22.32\$ million is presented as "Gain on reversal of impairment loss" account in the 2014 statements of comprehensive income.

#### Transfer of Land

In 2015, land under investment property amounting \$\mathbb{P}\$155.43 million has been transferred to related parties and was applied against corresponding payable to related parties (Note 29).



Terms and conditions of transactions with related parties

Outstanding balances at year-end are unsecured, interest free and settlement occurs in cash. These principally consist of dividends, advances, reimbursement of expenses and management income. As of December 31, 2016 and 2015, the Group has not made any provision for impairment loss relating to amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

#### Key Management Personnel Compensation

The compensation of key management personnel by benefit type follows:

	2016	2015	2014
Short-term employee benefits	P28,220,113	₽26,224,428	₽22,677,368
Post-employment benefits	9,895,231	9,348,615	4,220,522
	P38,115,344	₽35,573,043	₽26,897,890

## 24. Earnings Per Share

EPS were computed as follows:

	2016	2015	2014
Net profit attributable to parent company's stockholders Divided by weighted average number	₽1,537,164,566	₽830,509,357	<b>₽</b> 561,268,879
of outstanding common shares	8,425,981,156	7,092,378,517	7,202,878,365
	P0.182	₽0.117	₽0.078

The Group does not have potential dilutive shares as of December 31, 2016, 2015 and 2014. Diluted EPS is equal to basic EPS.

# 25. Contingencies

The Group is contingently liable with respect to lease contracts and other transactions arising in the ordinary course of business.

#### Legal Matters

As of December 31, 2016 and 2015, certain lawsuits and claims filed by or against the Group are still pending. Management and its legal counsel believe that the ultimate outcome of these lawsuits and claims will not have a material adverse effect on the Group's consolidated financial statements. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the grounds that it can be expected to prejudice the outcome of these lawsuits, claims and assessments.

#### Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations that are not reflected in the consolidated financial statements. Management is of the opinion that losses, if any, from these items will not have a material effect on the Group's consolidated financial statements.



### 26. Fair Value Determination

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other valuation techniques involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: other valuation techniques involving inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

*Cash and cash equivalents*: Due to the short-term nature of the account, the fair value of cash and cash equivalents approximates the carrying amounts in the consolidated statements of financial position.

*Installment contracts receivables*: Estimated fair value of installment contracts receivables is based on the discounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date using the remaining terms of maturity. The discount rate used ranged from 12% to 20% in 2016 and 12% to 20% in 2015.

*Trade and other receivables:* Due to the short-term nature of the account, the fair value of other receivables approximates the carrying amounts.

*Receivable from related parties:* Due to the short-term nature of the account, carrying amounts approximate their fair values.

AFS financial assets: For AFS investment in unquoted equity securities, these are carried and presented at cost since fair value is not reasonably determine due to the unpredictable nature of future cash flows and without any other suitable methods of arriving at a reliable fair value.

For shares in open ended investment companies, fair value is by reference to net asset value per share.

*Investment properties:* The valuation techniques adopted for the measurement of fair values in the appraisal reports are the market approach for the land and cost approach for the buildings and building improvements.

Accounts and other payables: Fair values of accounts and other payables approximate their carrying amounts in the consolidated statements of financial position due to the short-term nature of the transactions.

Payables to related parties: Due to the short-term nature of the account, carrying amounts approximate their fair values.

*Interest-bearing loans and borrowings and liability for land acquisition*: Estimated fair values of bank loans and liability for land acquisition are based on the discounted value of future cash flows using the applicable rates for similar types of loans. Interest rates used in discounting cash flows



ranges from 4.50% to 7.25% in 2016 and 4.50% to 7.25% in 2015using the remaining terms to maturity.

The following table provides the fair value measurement hierarchy of the Group's financial assets and liabilities recognized as of December 31, 2016 and 2015:

	December 31, 2016				
	Level 1	Level 2	Level 3	Total	
Assets					
Financial assets measured at fair value:					
Installment contracts receivables (Note 11)	₽-	₽–	₽57,009,370	₽57,009,370	
AFS financial assets (Note 8)	3,755,018,807	_	3,204,170	3,758,222,977	
Investment properties (Note 13)	_	34,799,200,000	-	34,799,200,000	
Other financial liabilities for which fair					
values are disclosed:					
Liability for land acquisition (Note 14)	_	_	302,286,240	302,286,240	
Interest-bearing loans and borrowings (Note 16)	_	_	8,645,822,641	8,645,822,641	
	December 31, 2015				
	Level 1	Level 2	Level 3	Total	
Assets					
Financial assets measured at fair value:					
Installment contracts receivables (Note 11)	₽_	₽–	₽57,131,689	₽57,131,689	
AFS financial assets (Note 8)	3,933,400,539	_	3,204,170	3,936,604,709	
Investment properties (Note 13)	-	29,923,000,000		29,923,000,000	
Other financial liabilities for which fair values					
are disclosed:					
Liability for land acquisition (Note 14)	-	_	552,155,604	552,155,604	
Interest-bearing loans and borrowings					
(Note 16)		_	10,748,251,106	10,748,251,106	

In 2016 and 2015, there were no transfers between Level 1 and Level 2 fair value measurements. Financial assets determined under Level 3 include AFS investment in unquoted equity securities and installments contracts receivables.

Financial liabilities under Level 3 include liability for land acquisition and interest-bearing loans and borrowings. No transfers between any levels of the fair value hierarchy took place in the equivalent comparative period.

Description of significant unobservable inputs to valuation:

Account	Valuation Technique	Significant Unobservable Inputs
Installment contracts receivables	Discounted cash flow analysis	Discount rate
Interest-bearing loans and borrowings	Discounted cash flow analysis	Discount rate
Liability for land acquisition	Discounted cash flow analysis	Discount rate
Investment property	Market Data Approach	Price per square meter, size,
		location, shape, time, element and
		corner influence

Significant increases (decreases) in discount rate would result in significantly higher (lower) fair value of the installment contracts receivables, bank loans, loans payables and liabilities for purchased land.

Significant Unobservable Input

Discount Rate The rate at which cash flows are discounted back to the value at measurement date.

#### 27. Financial Assets and Liabilities

### Financial Risk Management and Objectives

#### Financial risk

The Group's principal financial liabilities comprise of interest-bearing loans and borrowings, trade and other payables and liability for land acquisition. The main purpose of the Group's financial liabilities is to raise financing for the Group's operations. The Group has various financial assets such as installment contracts receivables, cash and cash equivalents and AFS financial assets which arise directly from its operations. The main risks arising from the use of financial instruments are interest rate risk, foreign currency risk, credit risk, equity price risk and liquidity risk.

The BOD reviews and approves with policies for managing each of these risks. The Group monitors market price risk arising from all financial instruments and regularly report financial management activities and the results of these activities to the BOD.

The Group's risk management policies are summarized below. The exposure to risk and how they arise, as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk did not change from prior years.

#### Interest rate risk

The Group's exposure to market risk for changes in interest rates, relates primarily to its financial assets and liabilities that are interest-bearing.

The Group's policy is to manage its interest cost by entering into fixed rate debts. The Group also regularly enters into short-term loans as it relates to its sold installment contracts receivables in order to cushion the impact of potential increase in loan interest rates.

The table below shows the financial assets and liabilities that are interest-bearing:

	December 31, 2016		December 3	31, 2015
	Effective		Effective	_
	Interest Rate	Amount	Interest Rate	Amount
Financial assets				
Fixed rate				
Cash and cash equivalents (excluding				
cash on hand) (Note 7)	1.20% to 2.00%	<b>£</b> 427,886,299	1.20% to 2.00%	P1,007,758,773
Installment contracts receivable (Note 11)	12.00% to 20.00%	57,009,370	12.00% to 20.00%	57,131,689
		P484,895,669		P1,064,890,462
Financial liabilities				
Fixed rate				
Interest-bearing loans and borrowings				
(Note 16)	4.50% to 7.25%	P8,645,822,641	4.50% to 7.25%	P10,748,251,106
Liability for land acquisition (Note 14)	5.70% to 7.50%	302,286,240	5.70% to 7.50%	552,155,604
		P8,948,108,881		£11,300,406,710

As of December 31, 2016 and 2015, the Group's income and operating cash flows are substantially independent of changes in market interest rates.

#### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Exposure to foreign currency risk



arises mainly when financial assets, financial liabilities, and forecasted transactions are denominated in a currency other than the Group's local currency or will be denominated in such a currency in the planned course of business. The principal foreign currency risk to which the Group is exposed involves the US Dollar (US\$). Foreign currency risk is monitored and analyzed systematically and is managed by the Group.

The Group's foreign exchange risk from fluctuation of exchange rate is mainly on the Company's cash in bank.

The exchange rates as of December 31, 2016 and 2015 was \$\mathbb{P}49.72\$ and \$\mathbb{P}47.06\$ per US\$1.00, respectively. As of December 31, 2016 and 2015, the Company's US dollar-denominated cash in banks amounted to US\$10,237.13 and US\$13,060.39, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate until its next annual financial reporting date, with all other variables held constant, of the Company's 2016 and 2015 profit before tax (due to changes in the fair value of monetary assets and liabilities) as of December 31, 2016 and 2015.

	Currency	Increase (decrease) in US dollar rate	Effect on income (loss) before income tax
2016	US\$	+0.45% -0.45%	P9,169 (9,169)
2015	US\$	+0.75% -0.75%	4,610 (4,610)

#### Credit risk

The Group transacts only with recognized and creditworthy third parties. The Group's receivables are monitored on an ongoing basis resulting to manageable exposure to bad debts. Lessees and real estate buyers are subject to standard credit check procedures, which are calibrated based on the payment scheme offered. The Group's respective credit management units conduct a comprehensive credit investigation and evaluation of each buyer to establish creditworthiness. Receivable balances are being monitored on a regular basis to ensure timely execution of necessary intervention efforts. In addition, the credit risk for installment contracts receivables is mitigated as the Group has the right to cancel the sales contract without need for any court action and take possession of the subject house in case of refusal by the buyer to pay on time the due installment contracts receivable. This risk is further mitigated because the corresponding title to the subdivision units sold under this arrangement is transferred to the buyers only upon full payment of the contract price and the requirement for remedial procedures is minimal given the profile of buyers.

With respect to credit risk arising from the other financial assets of the Group, which are comprised of cash and cash equivalents and AFS financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group manages its cash by maintaining cash accounts with banks which have demonstrated financial soundness for several years.



The table below shows the comparative summary of maximum credit risk exposure on financial assets as of December 31, 2016 and 2015:

	2016				
	Maximum	Fair Value of	Net Exposure to	Financial	
	Credit Exposure	Collateral	Credit Risk	Effect	
Loans and Receivables					
Cash and cash equivalents (excluding					
cash on hand) (Note 7)	<b>£</b> 427,886,299	₽–	P427,886,299	_	
Trade receivables (Note 9)	3,649,893,475	_	3,649,893,475	_	
Installment contracts receivables	57,009,370	99,498,100	_	57,009,370	
(Note 11)					
	4,134,789,144	99,498,100	4,077,779,774	57,009,370	
AFS Financial Assets (Note 8)					
Investments in mutual funds	31,588,143	_	31,588,143	_	
Investments in quoted equity shares	3,723,430,664	_	3,723,430,664	_	
Investments in unquoted equity shares	3,204,170	_	3,204,170	_	
	₽7,893,012,121	₽99,498,100	₽7,836,002,751	₽57,009,370	
				_	
		20	15		
	Maximum	Fair Value of	Net Exposure to	Financial	
	Credit Exposure	Collateral	Credit Risk	Effect	
Loans and Receivables					
Cash and cash equivalents (excluding					
cash on hand) (Note 7)	₽1,007,758,773	₽–	₽1,007,758,773	_	
Trade receivables (Note 9)	1,527,211,987	_	1,527,211,987	_	
Installment contracts receivables					
(Note 11)	57,131,689	99,498,100	_	57,131,689	
	2,592,102,449	99,498,100	2,534,970,760	57,131,689	
AFS Financial Assets (Note 8)					
Investments in mutual funds	36,961,985	_	36,961,985	_	
Investments in quoted equity shares	3,896,438,554	_	3,896,438,554	_	
Investments in unquoted equity shares	3,204,170	_	3,204,170	_	
	₽6,528,707,158	₽99,498,100	₽6,471,575,469	₽57,131,689	

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.



As of December 31, 2016 and 2015, the aging analyses of past due but not impaired receivables, presented per class are as follows:

# December 31, 2016

Total of Past Impaired Due But Not Financial	s Impaired Assets Total	P2,348,363,935 P51,583,377 P3,701,4	57,009,370	P70,319,612 P33,090,618 P1,758,724,125 P2,348,363,935 P51,583,377 P3,758,486,222
	>90 days	₽1,758,724,12	'	<b>₽1,758,724,12</b>
Vot Impaired	60-90 days	₽33,090,618	I	<b>P33,090,618</b>
Past Due But Not Impaired	30-60 days	₽70,319,612	I	₽70,319,612
	<30 days	₽486,229,580	I	<b>P</b> 486,229,580
Neither Past Due Nor	Impaired	₽1,301,529,540	57,009,370	P1,358,538,910
		Trade and other receivables	Installment contract receivables	Total

# December 31, 2015

Total of Past Impaired Due But Not Financial	Impaired Assets Total	P849,652,881 P50,544,672 P1,577,756,659		P661,263,270 P849,652,881 P50,544,672 P1,634,888,348
Total Due F	>90 days		I	:661,263,270 <b>₽</b> 849,6
Not Impaired	30-60 days 60-90 days	₽46,608,959 ₽	I	P46,608,959
Past Due But Not Impaired	30-60 days	₽55,722,924	I	₽55,722,924
	<30 days	₽86,057,728	I	₽86,057,728
Neither Past Due Nor	Impaired	₽677,559,106	57,131,689	₽734,690,795
		Trade and other receivables	Installment contract receivables	Total

Those accounts that are considered neither past due nor impaired are receivables without any default in payments and those accounts wherein the management has assessed that recoverability is high.



The tables below show the credit quality of the Group's financial assets as of December 31, 2016 and 2015, gross of allowance for impairment losses:

# December 31, 2016

	Neither	Neither past due nor impaired	red		Past due but		
	High grade	High grade Medium grade	Low grade	Total	not impaired	Impaired	Total
Cash and cash equivalents (excluding cash on hand)	<b>P</b> 427,886,299	<b>−₫</b>	<b>-₫</b>	₽427,886,299	<b>-</b> 4	<b>-d</b>	P427,886,299
Trade receivables	I	1,301,529,540	I	1,301,529,540	2,348,363,935	51,583,377	3,701,476,852
Installment contract receivables	-	57,009,370	-	57,009,370	-	1	57,009,370
Total loans and receivables	427,886,299	1,358,538,910	I	1,786,425,209	2,348,363,935	51,583,377	4,186,372,521
AFS Financial Assets							
Investments in mutual funds	31,588,143	ı	I	31,588,143	ı	I	31,588,143
Investments in quoted equity shares	3,723,430,664	I	I	3,723,430,664	I	I	3,723,430,664
Investments in unquoted equity shares	3,204,170	I	I	3,204,170	I	I	3,204,170
	P4,186,109,276 P1,358,538,910	P1,358,538,910	<b>P</b> -	P- P5,544,648,186 P2,348,363,935	P2,348,363,935	P51,583,377	P51,583,377 P7,944,595,498

# December 31, 2015

	Neithe	Neither past due nor impaired	7		Past due but		
	High grade	Medium grade	Low grade	Total	not impaired	Impaired	Total
Cash and cash equivalents (excluding cash on hand) P1,007,758,773	₽1,007,758,773	<u>−</u> ₫	<b>−</b> ₫	- <b>₽</b> 1,007,758,773	–ਰੋਂ	<u>-</u> ₫	₽- ₽1,007,758,773
Trade receivables	I	677,559,106	I	677,559,106	849,652,881	50,544,672	1,577,756,659
Installment contract receivables		57,131,689	_	57,131,689	_	_	57,131,689
Total loans and receivables	1,007,758,773	734,690,795	I	1,742,449,568	849,652,881	50,544,672	2,642,647,121
AFS Financial Assets							
Investments in mutual funds	36,961,985	I	I	36,961,985	I	I	36,961,985
Investments in quoted equity shares	3,896,438,554	I	I	3,896,438,554	I	I	3,896,438,554
Investments in unquoted equity shares	3,204,170	1	1	3,204,170	1	1	3,204,170
	₽4,944,363,482	₽734,690,795	<b>-4</b>	P- <b>P</b> 5,679,054,277	<b>₽</b> 849,652,881	<b>₽</b> 50,544,672	P50,544,672 P6,579,251,830



High grade cash and cash equivalents are money market placements and working cash fund placed, invested or deposited in local banks belonging to the top ten banks in the Philippines in terms of resources and profitability.

The Group's high-grade receivables pertain to receivables from related parties and third parties which, based on experience, are highly collectible or collectible on demand, and of which exposure to bad debt is not significant.

Medium grade accounts are active accounts with minimal to regular instances of payment default, due to ordinary/common collection issues. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly.

Low grade accounts are accounts which have probability of impairment based on historical trend.

Based on the Group's experience, its loans and receivables are highly collectible or collectible on demand. In respect of trade and other receivables, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Trade receivables consist of a large number of customers in various industries and geographical areas. Based on historical information about customer default rates, management considers the credit quality of trade receivables that are not past due or impaired to be good. The installment contract receivables are collateralized by the corresponding real estate properties. In few cases of buyer defaults, the Group can repossess the collateralized properties and held it for sale in the ordinary course of business at the prevailing market price. The total of repossessed properties included in the "Real estate inventories" account in the consolidated statements of financial position amounted to P0.11 million and P0.62 million as of December 31, 2016 and 2015, respectively. The Group performs certain repair activities on the said repossessed assets in order to put their condition at a marketable state. Costs incurred in bringing the repossessed assets to its marketable state are included in their carrying amounts.

The Group did not accrue any interest income on impaired financial assets.

# Liquidity Risk

The Group monitors its cash flow position, debt maturity profile and overall liquidity position in assessing its exposure to liquidity risk. The Group maintains a level of cash deemed sufficient to finance its cash requirements. Operating expenses and working capital requirements are sufficiently funded through cash collections. The Group's loan maturity profile is regularly reviewed to ensure availability of funding through adequate credit facilities with banks and other financial institutions.

The extent and nature of exposures to liquidity risk and how they arise as well as the Group's objectives, policies and processes for managing the risk and the methods used to measure the risk are the same for 2016 and 2015.

#### Equity Price Risk

The Group's equity price risk exposure relates to financial assets whose values will fluctuate as a result of changes in market prices, principally investment in mutual funds classified as AFS financial assets. Such securities are subject to price risk due to possible adverse changes in market values of instruments arising from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group invests in equity securities for various reasons, including reducing its overall exposure to interest rate risk.



In 2016, the Group determined the reasonably possible change in index using the specific adjusted data for each equity security the Group holds as of the reporting dates. The adjusted data is the forecasted measure of the volatility of security or a portfolio in comparison to the market as a whole

The analysis below is performed for reasonably possible movements in NAV per share with all other variables held constant, showing the impact on equity (that reflects adjustments due to changes in fair value of AFS financial assets):

	Change in	Impact
	NAV per Share	on Equity
<b>December 31, 2016</b>	+9.51%	<b>₽3,004,878</b>
*	-9.51%	(3,004,878)
December 31, 2015	+7.64%	₽2,824,230
	-7.64%	(2,824,230)

In 2016, the Group determined the reasonably possible change in NAV per share using the historical NAV year-end values for the past three years.

# Maturity Profile of Financial Assets and Liabilities

The tables below summarize the maturity profile of the Group's financial assets and liabilities as of December 31, 2016 and 2015 based on undiscounted contractual payments, including interest receivable and payable.

# **December 31, 2016**

		1 to	3 to	More than	
	On Demand	3 Months	12 Months	1 year	Total
Financial Assets					
Loans and receivables					
Cash and cash equivalents	₽428,235,799	₽–	₽–	₽–	P428,235,799
Receivable from related parties	_	_	21,576,798	3,901,092,279	3,922,669,077
Trade receivables	1,301,529,540	589,639,810	1,758,724,125	_	3,649,893,475
Installment contracts receivables	_	_	46,580,495	10,428,875	57,009,370
AFS Financial Assets					
Investments mutual funds	31,588,143	_	_	_	31,588,143
Investments in quoted equity					
securities	_	_	_	3,723,430,664	3,723,430,664
Investments in unquoted equity					
securities	_	_	_	3,204,170	3,204,170
Total undiscounted financial assets	₽1,761,353,482	₽589,639,810	₽1,826,881,418	₽7,638,155,988	₽11,816,030,698
Financial Liabilities					
Financial liabilities at amortized cost					
Liability for land acquisition	_	_	79,644,720	222,641,520	302,286,240
Interest-bearing loans and					
borrowings	_	_	1,596,831,058	7,048,991,583	8,645,822,641
Trade and other payables	_	1,864,432,619	_	_	1,864,432,619
Payables to related parties	_	_	391,593,844	4,857,332,925	5,248,926,769
Total undiscounted financial liabilities	₽-	P1,864,432,619	P2,068,069,622	P12,128,966,028	P16,061,468,269



#### December 31, 2015

	On Demand	1 to 3 Months	3 to 12 Months	More than 1 year	Total
Financial Assets					
Loans and receivables					
Cash and cash equivalents	₽1,008,053,273	₽–	₽–	₽–	P1,008,053,273
Receivable from related parties	_	_	186,940,286	3,556,024,295	3,742,964,581
Trade receivables	677,559,106	188,389,611	661,263,270	_	1,527,211,987
Installment contracts receivables	_	_	26,914,007	30,217,682	57,131,689
AFS Financial Assets					
Investments mutual funds	36,961,985	_	_	_	36,961,985
Investments in quoted equity					
securities	_	_	_	3,896,438,554	3,896,438,554
Investments in unquoted equity					
securities	_	_	_	3,204,170	3,204,170
Total undiscounted financial assets	₽1,722,574,364	₽188,389,611	₽875,117,563	₽7,485,884,701	₽10,271,966,239
Financial Liabilities					
Financial liabilities at amortized cost					
Liability for land acquisition	₽–	₽3,276,218	₽499,250,434	₽49,628,952	₽552,155,604
Interest-bearing loans and					
borrowings	_	_	868,191,397	9,880,059,709	10,748,251,106
Trade and other payables	_	1,736,092,221	_	_	1,736,092,221
Payables to related parties	_	_	326,680,195	393,257,223	719,937,418
Total undiscounted financial liabilities	₽–	P1,739,368,439	₽1,694,122,026	P10,322,945,884	P13,756,436,349

#### 28. Lease Commitments

# Operating Lease Commitments - Group as Lessee

The Group leases a parcel of land from LECA Properties, Inc. (LECA) where WCC is situated for an original period of 25 years commencing on August 1, 1995 until July 31, 2020 with rental escalation every year at an agreed rate ranging from \$\mathbb{P}44.20\$ to \$\mathbb{P}44.89\$ per square meter. The lease contract includes a clause that the lessee shall be responsible for all real property taxes, assessments or charges on the improvements on the leased property.

On August 25, 2010, Manuela executed a Memorandum of Agreement (MOA) whereby LECA agreed to a reduction of the amount of outstanding rentals and arrearages and set a schedule of payment of the agreed amount. Furthermore, on the same MOA, LECA agreed for an extension of the term of the original lease, for an addition 10 years from the expiration of the original lease period, under the same terms and conditions, except as to the rate of rentals which the parties shall agree prior to the expiration of the original lease term.

Also, the Group is a lessee under various operating leases covering parcels of land where some on-going mall projects are being constructed. These leases have terms ranging from 20 to 25 years, with rental escalation clauses and renewal options.

Rental expense from these operating leases amounted to \$\mathbb{P}\$112.43 million, \$\mathbb{P}\$107.29 million and \$\mathbb{P}\$104.93 million in 2016, 2015 and 2014, respectively, and is presented as part of rentals under the costs and expenses account in the consolidated statements of comprehensive income.



The future minimum rental commitments arising from their agreements as of December 31 are as follows:

	2016	2015
Less than one year	₽119,351,440	₽107,351,659
Between one and five years	620,183,884	566,672,997
More than five years	1,853,381,067	2,015,115,699
	P2,592,916,391	₽2,689,140,355

# Operating Lease Commitments - Group as Lessor

The Group leases out properties under various operating leases with various escalation clauses and renewal rights. Rental income from these operating leases in 2016, 2015 and 2014 amounted to \$\text{P4},077.94\$ million, \$\text{P2},380.18\$ million and \$\text{P1},615.03\$ million, respectively, and is presented as rental income under the revenues and income account in the consolidated statements of comprehensive income.

The future minimum lease receivables under these non-cancelable leases as of December 31 are as follows:

	2016	2015
Less than one year	<b>P2,142,993,018</b>	₽1,403,371,450
Between one and five years	8,561,900,197	5,003,732,837
More than five years	7,002,260,095	4,314,041,517
	P17,707,153,310	₽10,721,145,804

Stated in the lease agreements is the payment of refundable security deposits equivalent to 3-month's rent which is remitted by the tenants upon the commencement of their lease contracts. The Group has outstanding liability as of December 31, 2016 and 2015 amounting \$\text{P128.55}\$ million and \$\text{P94.60}\$ million, respectively, and is presented under non-current liabilities section of the consolidated statements of financial position.

### 29. Notes to Consolidated Statements of Cash Flows

The Group's noncash investing and financing activities pertain to the following:

- a) Transaction cost amounting ₱29.39 million related to the acquisition of Vista Land shares by Manuela was applied against receivable from related parties. In 2015, the Group acquired 752.21 million shares of Vista Land for ₱7.15 per share or ₱5,378.29 million. Outstanding payable amounting ₱5,033.53 has been applied against receivable from related parties (Note 23).
- b) In 2016, the Group cancelled a 2014 land acquisition amounting ₱285.20 million. The affected amounts are Investment properties and Liability for land acquisition.
- c) Transfer of Pension liability amounting \$\mathbb{P}\$13.22 million to a related party due to employee transfers. The transaction was recorded as Payables to related parties.



- d) In 2016, the Group transferred investment property to property and equipment amounting \$\mathbb{P}4.31\$ million (Notes 12 and 13). In 2015, land under investment property amounting \$\mathbb{P}155.43\$ million has been transferred to related parties and was recorded as receivable from related parties (Note 23).
- e) The Group capitalized borrowing cost amounting \$\mathbb{P}660.54\$ million, \$\mathbb{P}468.63\$ million and \$\mathbb{P}98.00\$ million for the years ended December 31, 2016, 2015 and 2014.
- f) The Group purchased land that is payable to related party under common control amounted to \$\textstyle{278.46}\$ million and to other related parties amounting \$\textstyle{22,200.00}\$ million as of December 31, 2015. The acquisition costs have been charged to Payables to related parties.
- g) In 2015, the Group applied the \$\mathbb{P}\$5,171.43 million outstanding payable to shareholders arising from the sale of treasury shares recorded as receivable from related parties (Note 23).
- h) In 2014, the Group transferred its 100% ownership interest in Brittany Estates Corporation (BEC) consisting of 1,009,960 shares to Household Development Corporation in exchange for lands amounting to \$\mathbb{P}507.20\$ million. The Company received certain parcels of land in Taguig, Imus and Las Pinas City amounting \$\mathbb{P}415.50\$ million. The outstanding receivables arising from this transaction is shown as part of the Receivable from related party account in the current section of the 2014 consolidated statements of financial position.
- i) In 2013, the Group sold the remaining 399.40 million shares of its investment in VLL, with carrying amount of \$\mathbb{P}\$1.80 billion, for a total consideration of \$\mathbb{P}\$2.80 billion to Fine Properties, Inc., a related party under common ownership, which remained outstanding as of December 31, 2014.
- j) In 2014, the Group acquired parcels of land in various locations amounting to ₱700.50 million to be developed as commercial property in the future. Out of which, ₱231.90 million is still outstanding, and payable in the next twelve months, and ₱14.30 million with maturity of more than 1 year, presented as part of the Liability for land acquisition in the current and non-current liabilities section of the 2014 consolidated statements of financial position (Note 14).
- k) In 2014, the Group transferred certain parcels of land to BEC amounting to ₱70.80 million.

#### 30. Approval of the Financial Statements

The consolidated financial statements of the Group as of and for the years ended December 31, 2016 and 2015 were authorized for issue by the BOD on March 20, 2017.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

# INDEPENDENT AUDITORS' REPORT ON THE SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Starmalls, Inc. Lower Ground Floor, Building B EVIA Lifestyle Center, Vista City, Daanghari Almanza II, Las Piñas City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Starmalls, Inc. and its subsidiaries as at and for the year ended December 31, 2016 and have issued our report thereon dated March 20, 2017. Our audit was made for purposes of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the management of Starmalls, Inc. These schedules are presented for purposes of complying with Securities Regulation Code Rule No. 68, As Amended (2011) and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements. In our opinion, the schedules are fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Dischall Co Saboto

Michael C. Sabado

Partner

CPA Certificate No. 89336

SEC Accreditation No. 0664-AR-3 (Group A),

March 16, 2017, valid until March 15, 2020

Tax Identification No. 160-302-865

BIR Accreditation No. 08-001998-73-2015,

February 27, 2015, valid until February 26, 2018

PTR No. 5908755, January 3, 2017, Makati City

March 20, 2017



# STARMALLS, INC. AND SUBSIDIARIES

SCHEDULE OF ALL THE EFFECTIVE STANDARDS AND INTERPRETATIONS [which consist of PFRSs, Philippine Accounting Standards (PASs) and Philippine Interpretations] effective as of December 31, 2016:

Below is the list of all effective PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as of December 31, 2016:

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2016	Adopted	Not Adopted	Not Applicable
	for the Preparation and Presentation of Financial Statements framework Phase A: Objectives and qualitative characteristics	<b>√</b>		
PFRSs Prac	tice Statement Management Commentary			✓
Philippine F	inancial Reporting Standards			
PFRS 1	First-time Adoption of Philippine Financial Reporting Standards			✓
(Revised)	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✓
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
PFRS 3 (Revised)	Business Combinations	<b>√</b>		
PFRS 4	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			✓
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	<b>√</b>		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	<b>√</b>		

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2016	Adopted	Not Adopted	Not Applicable
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	<b>✓</b>		
PFRS 7 (cont'd)	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	<b>√</b>		
PFRS 8	Operating Segments	✓		
PFRS 9	Financial Instruments*		✓	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures*		✓	
	New Hedge Accounting Requirements		✓	
PFRS 10	Consolidated Financial Statements	✓		
	Amendments to PFRS 10: Investment Entities			✓
PFRS 11	Joint Arrangements			✓
	Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations			<b>√</b>
PFRS 12	Disclosure of Interests in Other Entities	✓		
	Amendments to PFRS 12: Investment Entities			✓
PFRS 13	Fair Value Measurement	✓		
PFRS 14	Regulatory Deferral Accounts			✓
Philippine A	ccounting Standards			
PAS 1	Presentation of Financial Statements	✓		
(Revised)	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 1: Disclosure Initiative	✓		
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	<b>√</b>		
PAS 2	Inventories			✓
PAS 7	Statement of Cash Flows	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	<b>√</b>		
PAS 10	Events after the Reporting Period	✓		
PAS 11	Construction Contracts			✓
PAS 12	Income Taxes	✓		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			✓
PAS 16	Property, Plant and Equipment	✓		
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation	<b>√</b>		
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓
PAS 17	Leases	✓		

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS f December 31, 2016	Adopted	Not Adopted	Not Applicable
PAS 18	Revenue	<b>✓</b>		
PAS 19	Employee Benefits	✓		
(Revised)	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	<b>√</b>		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation			✓
PAS 23 (Revised)	Borrowing Costs	<b>√</b>		
PAS 24 (Revised)	Related Party Disclosures	<b>√</b>		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			✓
PAS 27	Separate Financial Statements	✓		
(Amended)	Amendments to PAS 27: Investment Entities			✓
	Amendments to PAS 27, Equity Method in Separate Financial Statements	<b>√</b>		
PAS 28 (Amended)	Investments in Associates and Joint Ventures			✓
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
PAS 32	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			<b>√</b>
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities*		<b>√</b>	
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting			✓
PAS 36	Impairment of Assets	✓		
	Amendments to PAS 36: Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets	<b>√</b>		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets			✓
	•Amendments to PAS 38, Clarification of Acceptable Methods of Amortization			✓
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	<b>√</b>		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee			✓

INTERPRE'	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2016	Adopted	Not Adopted	Not Applicable
	Contracts			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendments to PAS 39: Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting			✓
PAS 40	Investment Property	✓		
PAS 41	Agriculture			✓
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓
Philippine Ir	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			<b>√</b>
IFRIC 2	Members Share in Co-operative Entities and Similar Instruments			✓
IFRIC 4	Determining Whether an Arrangement Contains a Lease	✓		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			<b>√</b>
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓
IFRIC 8	Scope of PFRS 2			✓
IFRIC 9	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
IFRIC 10	Interim Financial Reporting and Impairment			✓
IFRIC 11	PFRS 2- Group and Treasury Share Transactions			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement			✓
IFRIC 15	Agreements for the Construction of Real Estate			✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			✓

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2016	Adopted	Not Adopted	Not Applicable
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine*			✓
IFRIC 21	Levies			✓
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-12	Consolidation - Special Purpose Entities			✓
	Amendment to SIC - 12: Scope of SIC 12			✓
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			✓
SIC-15	Operating Leases - Incentives	✓		
SIC-21	Income Taxes - Recovery of Revalued Non-Depreciable Assets			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
SIC-29	Service Concession Arrangements: Disclosures			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			<b>√</b>
SIC-32	Intangible Assets - Web Site Costs			✓

Standards tagged as "Not applicable" have been adopted by the Group but have no significant covered transactions for the year ended December 31, 2016.

Standards tagged as "Not adopted" are standards issued but not yet effective as of December 31, 2016. The Group will adopt the Standards and Interpretations when these become effective.

### STARMALLS, INC. AND SUBSIDIARIES INDEX TO SUPPLEMENTARY SCHEDULES

- I. Supplementary schedules required by Annex 68-E
  - A. Financial Assets (Current Marketable Equity and Debt Securities and Other Short-Term Cash Investments)
  - B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
  - C. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
  - D. Intangible Assets
  - E. Long-term Debt
  - F. Indebtedness to Related Parties
  - G. Guarantees of Securities of Other Issuers
  - H. Capital Stock
- II. Schedule of all of the effective standards and interpretations (Part 1, 4J)
- III. Reconciliation of Retained Earnings Available for Dividend Declaration (Part 1, 4C; Annex 68-C)
- IV. Map of the relationships of the companies within the group (Part 1, 4H)
- V. Schedule of Financial Ratios

### SCHEDULE A: FINANCIAL ASSETS DECEMBER 31, 2016

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the balance sheet	Value based on market quotation at end of reporting period	Income received and accrued
Cash and cash equivalents (excluding				
cash on hand)	N/A	<b>P</b> 427,886,299	₽427,886,299	₽2,225,883
Trade receivables	N/A	3,649,893,475	3,649,893,475	
Installment contracts receivables	N/A	57,009,370	57,009,370	1,786,162
Investments in mutual funds	N/A	31,588,143	31,588,143	I
Investments in quoted equity shares				
(Vista Land)	752,208,215 shares	3,723,430,664	3,723,430,664	I
Investments in unquoted equity shares				
(Manuela Metropolis Corp.)	2,432,000 shares	3,204,170	3,204,170	I
Total Financial Assets		<b>₽</b> 7,893,012,121	₽7,893,012,121	<b>P</b> 4,012,045

SCHEDULE B: AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDER (OTHER THAN RELATED PARTIES) **DECEMBER 31, 2016** 

Name and Designation of debtor	Balance at beginning of period	Additions	Amounts	Amounts written off	Current	Not current	Balance at end of period
Subject to liquidation of employees	₽18,161,774	<b>₽</b> 96,944,499	₽109,261,088	- <del>d</del>	P5,845,185	<del>q</del>	<b>₽</b> 5,845,185

<sup>\*</sup>Cash advances used for the Group's operations

STARMALLS, INC. AND SUBSIDIARIES

SCHEDULE C: AMOUNTS RECEIVABLES/PAYABLES FROM/TO RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2016

Name and Designation of Debtor/Creditor	Balance at Beginning of Period	Additions	Amounts Liquidated	Amounts Converted to APIC/Capita 1 Stock	Current	Noncurrent	Balance at end of period
MC	₽2.895.391.770	P2,046,365,957	(₱338,059,933)	I	I	P4,603,697,794	<b>₽</b> 4,603,697,794
MC	338,040,654	462,498,597	(766,119,648)	I	I	34,419,603	
STR	3,136,813,649	2,586,197,000	(211,000,200)	I	I	5,512,010,449	5,512,010,449
MAPI	(3,136,813,649)	(2,385,196,800)	10,000,000	I	I	(5,512,010,449)	(5,512,010,449)
MAPI	(2,895,389,067)	(1,918,566,259)	210,257,532	I	I	(4,603,697,794)	(4,603,697,794)
STR	(338,040,654)	(421,498,297)	725,119,348	I	I	(34,419,603)	(34,419,603)
			,				

### SCHEDULE D: INTANGIBLE ASSETS DECEMBER 31, 2016

Fuding holonge	Liming Dalaine
Not Current	
Current	Cultent
Amount of	Amortization
Additions	Audiuons
Beginning	balance
<u></u>	

### NOT APPLICABLE

### SCHEDULE E: LONG TERM DEBT DECEMBER 31, 2016

Maturity date
Number of periodic installments
Amount
Interest
Amount shown under caption "Long-term debt" in related balance sheet
Amount shown under caption "Current portion of long- term debt" in related balance sheet
Amount authorized by indenture
Title of issue and type of obligation

						Monthly interest	/0207 95 vInI
₽4,330,000,000 ₽47 <sup>∠</sup>	17	₽474,656,408	₽3,438,002,445	5.75%/7.00%	₽3,912,658,853	principal payment	February 1, 2018
						Monthly interest payment; quarterly	May 1, 2015/
420,000,000 150,107,010	150,10	7,010	183,000,000	6.25%	333,107,010	principal payment	August 1, 2020
						payment; quarterly	March 1, 2018/
355,580,000 88,895,000	88,895,0	00	12,123,750	7.25%	101,018,750	principal payment	April 1, 0218
						payment; quarterly	September 2016/
4,694,571,392 803,172,640	303,172,6⁄	0	3,264,100,683	5.75%	4,067,273,323	principal payment Monthly interest	August 2020
						payment; quarterly	August 30, 2019/
340,000,000 80,000,000	80,000,00	0	151,764,705	5.75%	231,764,705	principal payment	December 19, 2019
<b>₽</b> 10,140,151,392 <b>₽</b> 1,596,831,058	36,831,C	85	₽7,048,991,583		<b>P</b> 8,645,822,641		

# SCHEDULE F: INDEBTEDNESS TO RELATED PARTIES DECEMBER 31, 2016

Name of related party	Balance at beginning of period	Balance at end of period
Brittany Estates Corporation	₽6,065,915	₽6,065,915
Crown Asia Properties, Inc.	137,577,654	202,558,468
Communities Bohol, Inc.	1,500	l
Flavors and Treats	8,820	
Household Development Corp.	101,363,870	72,232,932
Hero Holdings	24,930,004	24,930,004
Vista Residence, Inc.	77,044	164,446,588
Fine Properties, Inc.		67,137,480
Total indebtedness to related party	<b>₽</b> 270,024,807	₽537,371,387

### SCHEDULE G:

# GUARANTEES OF SECURITIES OF OTHER ISSUERS DECEMBER 31, 2016

I	
Name of issuing entity of securities guaranteed by the company for which this statements is filed	

Title of issue of each class of securities guaranteed

Total amount guaranteed and outstanding

Amount of owned by person for which statement is filed

Nature of guarantee

### NOT APPLICABLE

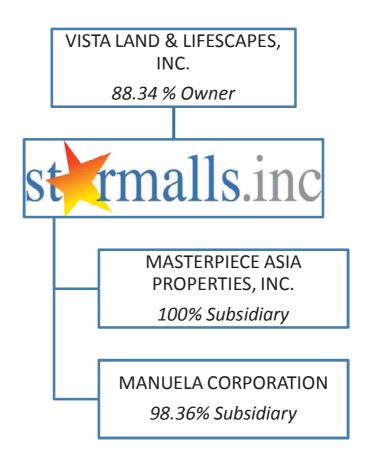
### SCHEDULE H: CAPITAL STOCK DECEMBER 31, 2016

			Number of	Numb	Number of shares held by	l by
Title of issue	Number of shares authorized	Number of shares issued and outstanding at shown under related balance sheet caption	shares reserved for options, warrants, conversion and other rights	Related parties	Directors, officers and employees	Others
Common Stock, P1 par value	16,900,000,000	8,425,981,156	I	7,436,222,014	32,500	989,726,642
Preferred Stock, P0.01 par value	10,000,000,000	2,350,000,000	I	2,350,000,000	I	I

See Note 18 of the Consolidated Financial Statements

Map showing the relationships between and among the Group and its ultimate parent and its subsidiaries

December 31, 2016



### SCHEDULE OF FINANCIAL RATIOS DECEMBER 31, 2016

Below are the financial ratios that are relevant to the Group for the years ended December 31, 2016, 2015 and 2014.

		2016	2015	2014
Current ratio	Current assets Current liabilities	1.58	1.43	1.70
Long-term debt-to- equity ratio	Long-term debt <sup>1</sup> Equity	0.40	0.59	0.30
Debt ratio	Interest bearing debt <sup>2</sup> Total assets	0.25	0.36	0.26
Debt to equity ratio	Interest bearing debt <sup>2</sup> Total equity	0.49	0.67	0.43
Net debt to equity ratio	Net debt <sup>3</sup> Total equity	0.47	0.61	0.27
Asset to equity ratio	Total assets Total equity	1.98	1.88	1.63
Interest service coverage ratio	EBITDA Total interest paid	5.05	9.04	8.47
Asset to liability ratio	Total Assets Total Liabilities	2.02	2.14	2.58

<sup>&</sup>lt;sup>1</sup> Pertains to long term portion of the Liability for Land Acquisition and Interest-bearing Loans and Borrowings

<sup>&</sup>lt;sup>2</sup> Includes Liability for Land Acquisition and Interest-bearing Loans and Borrowings

<sup>&</sup>lt;sup>3</sup> Interest bearing debt less Cash and cash equivalents, Short-term and Long-Term cash investments

### **COVER SHEET**

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### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-Q

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(B) THEREUNDER

March 31, 2017

1. For the quarter ended

2. SEC Identification Number	<u>39587</u>		
3. BIR Tax Identification No.	000-806-396		
STARMALLS, INC.     Exact name of the registrant as specification.	ed in its charter		
5. <u>Metro Manila, Philippines</u> Province, country or other jurisdiction	of incorporation		
6. Industry Classification Code		(SEC Use Only)	
7. Lower Ground Floor, Building B, EVI Daanghari, Almanza II, Las Piñas C Address of Principal Office	•	r, Vista City, 17 Postal	
8. (02) 571-5948 / (02) 871-4001 Registrant's telephone number, including	ng area code		
9. 3rd Level Starmall Las Piñas, CV Starr Former name, former address and form			
10. Securities registered pursuant to Section	ons 4 and 8 of the	e RSA	
Title of each Class  Common stock	1	Number of Shares of common stock outstand 8,425,981,156 shares	ding
Preferred stock		2,350,000,000 shares	
11. Are any of the registrant's securities l	isted on the Philip	opine Stock Exchange?	
Yes [x]	No [ ]		
12. Check whether the registrant:			
of the RSA and RSA Rule 11(a)-1 thereu	ınder, and Section	of the Code and SRC Rule 17 thereunder or S n 26 and 141 of the Corporation Code of the rter period of the registrant was required to fi	Philippine
Yes [x]	No [ ]		
(b) has been subject to such filing requir	ements for the pa	st 90 days.	
Yes [x]	No [ ]		

### TABLE OF CONTENTS

### PART I - FINANCIAL STATEMENTS

### Item 1. Financial Statements

- Consolidated Statement of Financial Position as of March 31, 2017 and December 31, 2016
- Consolidated Statements of Income for the three months ended March 31, 2017 and 2016
- Consolidated Statement of Changes in Stockholders Equity for the three months ended March 31, 2017 and 2016
- Consolidated Statements of Cash Flows for the three months ended March 31, 2017 and 2016
- Notes to Consolidated Financial Statements

### Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

- (i) 3-months of 2017 vs 3-months of 2016
- (ii) Top Five (5) Key Performance Indicators
- (iii) Material Changes (5% or more)- Balance Sheet
- (iv) Material Changes (5% or more)- Income Statement
- (v) Financial Condition
- (vi) Commitments and Contingencies

### PART II-OTHER INFORMATION

Item 3. 3-months of 2017 Developments

Item 4. Other Notes to 3-months of 2017 Operations and Financials

### STARMALLS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(In Million Pesos)

,	<i>Unaudited</i> 03/31/2017	Audited 2016
ASSETS	03/31/2017	2010
CURRENT ASSETS		
Cash (Note 6)	1,381	428
Trade and other receivables - net (Note 7)	4,294	3,650
Due from related parties	48	22
Real estate properties for sale - net (Note 8)	323	323
Available-for-sale financial assets (Note 9)	32	32
Prepayments and other current assets (Note 10)	1,907	1,807
Total Current Assets	7,985	6,262
NON-CURRENT ASSETS		
Due from related parties	3,103	3,091
Available-for-sale financial assets (Note 9)	3,794	3,726
Investment properties (Note 11)	22,476	22,029
Property and equipment - net	50	52
Other non-current assets - net (Note 10)	670	663
Total Non-current Assets	30,093	29,561
TOTAL ASSETS	38,078	35,823
<u>LIABILITIES AND EQUITY</u>		
CURRENT LIABILITIES		
Liability for land acquisition (Note 12)	67	80
Trade and other payables (Note 13)	1,829	1,864
Interest-bearing loans and borrowings (Note 14)	1,517	1,597
Due to related parties	292	392
Income tax payable	73	39
Total Current Liabilities	3,778	3,972
NON-CURRENT LIABILITIES		
Liability for land acquisition (Note 12)	228	223
Interest-bearing loans and borrowings (Note 14)	6,791	7,049
Retirement benefit obligation	40	40
Due to related parties	6,855	4,857
Deferred tax liabilities – net	994	853
Refundable deposits	135	129
Other noncurrent liabilities	617	615
Total Non-current Liabilities	15,660	13,766
Total Liabilities	19,438	17,738
EQUITY		
Equity attributable to parent company's shareholders (Note 15)		
Capital Stock	8,449	8,449
Additional paid-in capital	6,389	6,389
Revaluation reserves	-	-
Retained earnings	5,187	4,704
Other Comprehensive Income	(1,467)	(1,535)
Total equity attributable to parent company's shareholders	18,558	18,007
Non-controlling interest	82	78
Total Equity	18,640	18,085
TOTAL LIABILITIES AND EQUITY	38,078	35,823

### STARMALLS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED MARCH 31, 2017 AND 2016 (In Million Pesos)

	Unaudited Jan - Mar <u>Q1 - 2017</u>	Unaudited Jan - Mar <u>2017</u>	Unaudited Jan - Mar Q1 - 2016	Unaudited Jan - Mar <u>2016</u>
REVENUES				
Rental income (Note 11)	1,219	1,219	855	855
Other operating income	141	<u> </u>	69	69
	1,360	<u>1,360</u>	924	924
OPERATING EXPENSES				
Depreciation & Amortization	240	240	135	135
Other operating and administrative (Note 16)	407	407	268	268
	647	647	403	403
OPERATING PROFIT	713	713	521	521
OTHER INCOME (CHARGES)				
Finance income	11	11	4	4
Finance costs - net	(23)	(23)	(26)	(26)
	(12)	(12)	22	22
PROFIT BEFORE TAX	701	701	499	499
TAX EXPENSE	( 212)	( 212)	( 152)	( 152)
NET INCOME	489	489	347	347
NET INCOME ATTRIBUTABLE TO:				
Equity holders of the Parent Company	484	484	344	344
Non-controlling interest	5	5	3	3
	<u>489</u>	<u>489</u>	<u>347</u>	<u>347</u>
Weighted outstanding common shares	8,426	8,426	8,426	8,426
Basic/Diluted earnings per share (Notes 17)	P 0.058	P 0.058	P 0.041	<u>P 0.041</u>

### STARMALLS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED MARCH 31, 2017 AND 2016 (In Million Pesos)

	Unaudited Jan – Mar Q1 - 2017	<i>Unaudited</i> <i>Jan - Mar</i> <u>2017</u>	Unaudited Jan - Mar Q1 - 2016	Unaudited Jan - Mar <u>2016</u>
NET INCOME	<u>489</u>	<u>489</u>	347	347
OTHER COMPREHENSIVE INCOME (LOSS)				
Fair value loss on Available for Sale Financial Assets	68	68	( 398)	( 398)
TOTAL COMPREHENSIVE INCOME	<u>557</u>	557	(51)	(51)
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:				
Equity holders of the Parent Company	551	551	(48)	(48)
Non-controlling interest	6	6	(3)	(3)
	557	<u>557</u>	(51)	(51)
Weighted outstanding common shares	8,426	8,426	8,426	8,426
Basic/Diluted earnings per share (Note 16)	P 0.066	P 0.066	(P 0.006)	(P 0.006)

### STARMALLS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2017 AND 2016 (In Million Pesos)

	<i>Unaudited</i> Jan - Mar <u>2017</u>	Unaudited Jan – Mar <u>2016</u>		
EQUITY ATTRIBUTABLE TO PARENT COMPANY'S SHAREHOLDERS				
COMMON STOCK	0.406	0.407		
Balance at beginning of period	8,426	8,426		
Treasury shares	8,426	8,426		
Balance at end of period		0,420		
PREFERRED STOCK Balance at beginning of period	23	23		
Treasury shares				
Balance at end of period	23	23		
ADDITIONAL PAID-IN CAPITAL	6,389	6,389		
RETAINED EARNINGS Balance at beginning of period	4,703	3,348		
Net income	489	347		
Dividend declared	-	-		
Minority interest	(5)	(3)		
Balance at end of period	5,187	3,692		
OTHER COMPREHENSIVE INCOME				
Balance at beginning of period	( 1,535)	(1,343)		
Fair value gains (losses)	68	(398)		
Balance at end of period	( 1,467)	(1,741)		
MINORITY INTEREST	77	47		
Balance at beginning of period	77 5	(3)		
Share in net income	82	(3)		
MINORITY INTEREST		04		
TOTAL EQUITY	18,640	16,853		

### STARMALLS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2017 AND 2016

(In Million Pesos)

	Unaudited Jan - Mar Q1 - 2017	<b>F</b>	Unaudited Jan - Mar 2017		Unaudited Jan - Mar Q1 - 2016	₹ .	Unaudited Jan - Mar 2016
CASH FLOWS FROM OPERATING ACTIVITIES							
Income before tax	701		701		499		499
Adjustments for:					-		
Finance costs	23		23		26		26
Depreciation and amortization	240		240		135		135
Interest income	(11)	(	<u>11</u> )	(	<u>4</u> )	(	<u>4</u> )
Operating income before changes in operating assets and liabilities	953		953		656		656
Decrease (increase) in:							
Trade and other receivables	(644)	(	644)	(	348)	(	348)
Real estate properties for sale	-	·	-	(	1)	(	1)
Prepayments and other current assets	(100)	(	100)	(	59)	(	59)
Increase (decrease) in:							
Trade and other payables	(35)	(	35)		173		173
Cash from operations	174		174		421		421
Payment of taxes	(37)	(	37)	(	18)	(	18)
Interest received	11		11		4		4
Interest paid	(23)	(	23)	(		(	26)
Net Cash provided by (used in) Operating Activities	125	_	125	_	381	_	381
CASH FLOWS FROM INVESTING ACTIVITIES							
Decrease in amounts due from related parties	(38)	(	38)	(	17)	(	17)
Sale (Acquisition) of AFS investments	2		2		-		-
Increase in investment properties and property and equipmen	(698)	(	698)	(	1,306)	(	1,306)
Increase in other non current assets	(7)	(	7)		-		-
Increase in other non-current liab	3		3	(	)	(	<u>10</u> )
Net cash used in Investing Activities	( 738 )	(	738)	(	1,333)	(	1,333)
CASH FLOWS FROM FINANCING ACTIVITIES							
Increase (Decrease) in amounts due to related parties	1,898		1,898		-		-
Proceeds from (payments of) bank loans:	(338)	(	338)		1,001		1,001
Refundable deposits	6		6				
Payment of loans	-		-	(	225)	(	225)
Minority interest		_				_	
Net Cash provided by Financing Activities	1,566	_	1,566	-	776	_	776
NET DECREASE IN CASH	953		953	(	176)	(	176)
CASH AT BEGINNING OF PERIOD	428	_	428	_	1,008	_	1,008
CASH AT END OF PERIOD	1,381	-	1,381		832	-	832

### STARMALLS, INC. AND SUBSIDIARIES NOTES TO INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2017

(Amounts in Philippine Pesos)

### 1. CORPORATE INFORMATION

Starmalls, Inc. (the Company or Parent Company) was incorporated in the Philippines and duly registered with the Securities and Exchange Commission (SEC) on October 16, 1969, originally to pursue mineral exploration. After obtaining SEC approval, the Company later changed its primary business and is now presently engaged in holding investments in shares of stock and real estate business.

The Company is owned by Vista Land & Lifescapes, Inc. or VLLI (88.34%), Land & Houses Public Company Limited or L&H (9.59%), and the rest by other entities and individuals. The Company's shares of stock are listed at the Philippine Stock Exchange (PSE).

In December 2014, the Company disposed its 100% ownership interest in Brittany Estates Corporation (BEC), a subsidiary which is engaged in developing and selling real estate properties, in order to focus in the mall and office building development and operations. The disposal of the subsidiary resulted to the latter's deconsolidation from the Group as of December 31, 2014.

All subsidiaries were incorporated in the Philippines and are primarily engaged in the development, sale of real estate properties and leasing of commercial spaces.

The registered office and principal place of business of the Company was recently changed to Lower Ground Floor, Building B, EVIA Lifestyle Center, Vista City, Daanghari, Almanza II, Las Piñas City from 3rd Level Starmall Las Piñas, CV Starr Avenue, Philamlife Avenue, Pamplona, Las Piñas City, as approved by the Board of Directors on May 3, 2016, by the stockholders on June 27, 2016 and on March 31, 2017 by SEC.

### 2. BASIS OF PREPARATION

The accompanying consolidated financial statements of the Group have been prepared on a historical cost basis, except for the available-for-sale (AFS) financial assets which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso (P) which is the functional and presentation currency of the Parent Company, and all amounts are rounded to the nearest Philippine Peso unless otherwise indicated.

### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance Philippine Financial Reporting Standards (PFRS).

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (the Group) as at June 30, 2016 and 2015. The financial statements of the subsidiaries are prepared for the same reporting year as the Group, using consistent accounting policies.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement

with the entity and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets in subsidiaries not wholly-owned and are presented separately in the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of financial position, separately from the Parent Company's equity.

Losses within a subsidiary are attributed to the non-controlling interests even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

The policy is accordance with PFRS 10, Consolidated Financial Statements.

The Group's consolidated financial statements comprise the financial statements of the Parent Company and the following subsidiaries:

### **Subsidiaries**

Masterpiece Asia Properties, Inc. (MAPI) 100.00% Manuela Corporation (MC) 98.36%

In 2012, the Parent Company acquired 98.36% interest over Manuela, an entity under common ownership and control. The acquisition was accounted for using acquisition method by adjusting the balances of the net assets of Manuela to reflect the fair value of its net assets at the time of acquisition. This resulted to a negative goodwill amounting \$\mathbb{P}\$9,317.89 million.

On December 29, 2014, the Company disposed its 100% ownership interest in Brittany Estate Corporation. The disposal of the subsidiary resulted to the latter's deconsolidation from the Group as of December 31, 2014.

On November 10, 2015, VLLI signed an agreement with the existing shareholders of the Group to acquire approximately 88.25% or 7,436.22 million shares of the outstanding capital stock of the Parent Company for a total consideration of \$\mathbb{P}33,537.36\$ million.

In December 2015, VLLI acquired 6,692.93 million shares of the Parent Company from the Fine Group, including Manuela for a total consideration of ₱30,185.11 million (the "First Closing Date"). The second closing date which is after the tender offer period in February 10, 2016, VLLI acquired the remaining 743.29 million shares of the Parent Company from the Fine Group in the amount of ₱3,352.25 million.

Upon execution of the agreement, VLLI paid ₱2,681.25 million to the Fine Group (the "Initial Sale Payment") which was applied against the consideration in the First Closing Date.

As a condition to the acquisition of the Group, Fine Group agreed to invest the 97.5% of the total consideration from the disposal or ₱32,698.93 million representing 4,573.28 million shares of VLLI at ₱7.15 per share. The shares will be issued out of VLLI's increase in its authorized capital stock which was applied and approved by the SEC on November 11, 2015.

As at December 31, 2015, VLLI completed its acquisition of Starmalls' shares representing 79.43% or 6.69 billion shares. Further, VLLI has a tender offer to acquire 989.73 million more shares from minority shareholders which started on January 4, 2016 and expired on February 15, 2016. After the tender offer, 6.97 million shares tendered or 0.08% of the total shares of Starmalls, Inc.

After the aforementioned transactions, Starmalls, Masterpiece and Manuela became subsidiaries of VLLI as at December 31, 2015.

As at February 24, 2016, VLLI completed its acquisition of the shares of Starmalls, Inc. representing 88.34% or 7.44 billion shares.

Both VLLI and Starmalls Group are entities under common control of Fine Group. Accordingly, VLLI accounted for the acquisition of Starmalls Group under the pooling-of-interest method of accounting.

As a result of the acquisition, Starmalls accounting policies have been realigned to Vista Group. Accordingly, the fair values previously recognized on Property and equipment, and Investment Properties of the Starmalls Group have been adjusted under the pooling-of-interest method and brought back to cost.

In addition, the financial statements as of and for the years ended December 31, 2014 and 2013 have been restated to include the accounts of Starmalls as if the entities had always been combined. The January 1, 2014 statement of financial condition has been presented for the opening balances at a combined basis using the same pooling-of-interest method.

### 3. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of amended PFRS and Philippine Accounting Standards (PAS) which became effective beginning January 1, 2015. Except as otherwise indicated, the adoption of the new and amended PFRS, PAS, Philippine Interpretations did not have any effect on the consolidated financial statements of the Group.

• PAS 19, Employee Benefits - Defined Benefit Plans: Employee Contributions (Amendments)

PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. The amendments had no impact on the Group's financial statements.

Annual Improvements to PFRSs (2010-2012 cycle)

The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group.

- PFRS 2, Share-based Payment Definition of Vesting Condition
   This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:
  - A performance condition must contain a service condition;

- A performance target must be met while the counterparty is rendering service;
- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group;
- A performance condition may be a market or non-market condition; and
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

This amendment does not apply to the Group as it has no share-based payments.

- PFRS 3, Business Combinations Accounting for Contingent Consideration in a Business Combination

  The amendment is applied prospectively for business combinations for which the acquisition
  date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified
  as equity is subsequently measured at fair value through profit or loss whether or not it falls
  within the scope of PAS 39, Financial Instruments: Recognition and Measurement (or PFRS 9, Financial
  Instruments, if early adopted). The Group shall consider this amendment for future business
  combinations.
- PFRS 8, Operating Segments Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets
   The amendments are applied retrospectively and clarify that:
  - An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
  - The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

The amendments affect disclosures only and have no impact on the Group's financial position or performance.

 PAS 16, Property, Plant and Equipment - Revaluation Method - Proportionate Restatement of Accumulated Depreciation

The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset. The amendment will have no impact on the Group's financial position or performance.

• PAS 24, Related Party Disclosures - Key Management Personnel

The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. The amendments affect disclosures only and had no impact on the Group's financial position or performance.

Annual Improvements to PFRSs (2011-2013 cycle)

The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Group.

• PFRS 3, Business Combinations - Scope Exceptions for Joint Arrangements

The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:

- Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
- This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

The amendment had no impact on the Group's financial position or performance.

### • PFRS 13, Fair Value Measurement - Portfolio Exception

The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39. The amendment had no significant impact on the Group's financial position or performance.

### PAS 40, Investment Property

The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment had no significant impact on the Group's financial position or performance.

There are new PAS and PFRS, amendments, annual improvements and interpretations to existing standards that are effective for periods subsequent to 2015 and these will be adopted on their effectivity dates in accordance with the transition provisions. Except as otherwise stated, these amendments and improvements to PFRS and new standards are not expected to have any significant impact on the Group's financial statements.

### Standards Issued but not yet Effective

The Group has not applied the following PFRS and Philippine Interpretations which are not yet effective as of December 31, 2016. This list consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective. The Group does not expect the adoption of these standards to have a significant impact in the financial statements, unless otherwise stated.

### • Philippine Interpretation IFRIC 15, Agreement for Construction of Real Estate

This Philippine Interpretation, which may be early applied, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. This Philippine Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, Construction Contracts, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed.

The adoption of this interpretation may significantly affect the determination of the Group's revenue from real estate sales and the corresponding costs, and the related trade receivables, deferred tax liabilities and retained earnings accounts.

- PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)
  - The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.
- PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture Bearer Plants (Amendments) The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, Accounting for Government Grants and Disclosure of Government Assistance, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group's financial position or performance.
- PAS 27, Separate Financial Statements Equity Method in Separate Financial Statements (Amendments) The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. These amendments are not expected to have any impact to the Group.
- PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

  These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after 1 January 2016. These amendments will have no significant impact on the Group's financial position or performance.
- PFRS 11, Joint Arrangements Accounting for Acquisitions of Interests in Joint Operations (Amendments) The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group.

- PAS 1, Presentation of Financial Statements Disclosure Initiative (Amendments)

  The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRS. They clarify the following:
  - That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions
  - That specific line items in the statement of income and OCI and the statement of financial position may be disaggregated
  - That entities have flexibility as to the order in which they present the notes to financial statements
  - That the share of OCI of associates and joint ventures accounted for using the equity method
    must be presented in aggregate as a single line item, and classified between those items that
    will or will not be subsequently reclassified to profit or loss.

Early application is permitted and entities do not need to disclose that fact as the amendments are considered to be clarifications that do not affect an entity's accounting policies or accounting estimates. The Group is currently assessing the impact of these amendments on its financial statements.

### • PFRS 14, Regulatory Deferral Accounts

PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of consolidated financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Group is an existing PFRS preparer, this standard would not apply.

Annual Improvements to PFRS (2012-2014 cycle)

The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group.

- PFRS 5, Non-current Assets Held for Sale and Discontinued Operations Changes in Methods of Disposal The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification. The amendment will have no significant impact on the Group's financial position or performance.
- PFRS 7, Financial Instruments: Disclosures Servicing Contracts

  PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which

servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments. The amendment will have no significant impact on the Group's financial position or performance.

- PFRS 7 Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements

  This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report. The amendment will have no significant impact on the Group's financial position or performance.
- PAS 19, Employee Benefits regional market issue regarding discount rate

  This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. The amendment will have no significant impact on the Group's financial position or performance.
- PAS 34, Interim Financial Reporting disclosure of information 'elsewhere in the interim financial report'
  The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report). The amendment will have no significant impact on the Group's financial position or performance.

Effective January 1, 2018

### • PFRS 9, Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9, Financial Instruments. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. Early application of previous versions of PFRS 9 (2009, 2010 and 2013) is permitted if the date of initial application is before February 1, 2015.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The requirements on hedge accounting will not have any impact on the Group's financial statements.

The following new standard issued by the LASB has not yet been adopted by the FRSC

• IFRS 15, Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2017 with

early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

Effective January 1, 2019

### • IFRS 16, Leases

On January 13, 2016, the International Accounting Standards Board (IASB) issued its new standard, IFRS 16, Leases, which replaces International Accounting Standards (IAS) 17, the current leases standard, and the related Interpretations.

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with IAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases in their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under IAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

The new standard is effective for annual periods beginning on or after January 1, 2019. Entities may early adopt IFRS 16 but only if they have also adopted IFRS 15, Revenue from Contracts with Customers. When adopting IFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Group plans to adopt the new standard on the required effective date once adopted locally but this will not have impact on the Group.

### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and that are subject to an insignificant risk of changes in value.

### Financial Instruments

Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, which is the date when the Group commits to purchase or sell the asset.

### Initial recognition of financial instruments

All financial assets and financial liabilities are initially recognized at fair value. Except for financial assets and liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and liabilities include transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS financial assets, and loans and receivables.

The Group classifies its financial liabilities as financial liabilities at FVPL or other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether these are quoted in an active market. The financial assets of the Group are of the nature of loans and receivable, AFS financial assets and HTM financial assets, while its financial liabilities are of the nature of other financial liabilities. Management determines the classification at initial recognition and re-evaluates such designation, where allowed and appropriate, at every reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each financial reporting date.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### "Day 1" difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique

whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss under "Interest income" and "Interest and other financing charges" accounts unless it qualifies for recognition as some other type of asset or liability. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held-for-trading, designated as AFS or as financial assets at FVPL. Receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at cost or at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization, if any, is included in profit or loss. The losses arising from impairment of receivables are recognized in profit or loss. These financial assets are included in current assets if maturity is within twelve (12) months from the financial reporting date. Otherwise, these are classified as noncurrent assets.

This accounting policy applies primarily to the Group's cash and cash equivalents, trade receivables, installment contract receivables (classified under current and non-current assets) and refundable deposits (classified under current and non-current assets).

### AFS financial assets

AFS financial assets are non-derivative financial assets that are designated as such or do not qualify to be classified or designated as financial assets at FVPL, HTM investments or loans and receivables. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are measured at fair value. The unrealized gains and losses arising from the fair valuation of AFS financial assets are excluded from reported earnings and are reported in OCI.

When the investment is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as gain or loss on disposal in profit or loss. Where the Group holds more than one investment in the same security these are deemed to be disposed of on a first-in first-out basis. Interest earned on holding AFS financial assets are reported as interest income using the EIR. Dividends earned on holding AFS financial assets are recognized in profit or loss as part of miscellaneous income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as provisions for impairment losses in profit or loss.

When the fair value of AFS equity financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any impairment losses.

As of March 31, 2017 and December 31, 2016, AFS financial assets comprise of unquoted and quoted equity securities. The Group's AFS financial assets in quoted equity securities pertain to investments in shares of publicly listed companies while unquoted equity securities pertain to investments in shares of non-listed companies.

### Liability for land acquisition and other financial liabilities

Liability for land acquisition and other financial liabilities are initially recognized at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, liability for land acquisition and other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR. Gains and losses are recognized in profit or loss when the liabilities are derecognized (redemption is a form of derecognition), as well as through the amortization process. Any effects of restatement of foreign currency-denominated liabilities are recognized in profit or loss.

The financial liabilities measured at cost are accounts and other payables and payable to related parties and other liabilities. The financial liabilities measured at amortized cost are interest-bearing loans and borrowings and liability for land acquisition.

### Derecognition of Financial Assets and Financial Liabilities

Financial asset

A financial asset (or, where applicable, a part of a group of financial assets) is derecognized where: (a) the rights to receive cash flows from the assets have expired; (b) the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third-party under a "pass-through" arrangement; or (c) the Group has transferred its right to receive cash flows from the asset and either: (i) has transferred substantially all the risks and rewards of the asset, or (ii) has neither transferred nor retained the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

### Impairment of Financial Assets

The Group assesses at each financial reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Loans and Receivables

For loans and receivables carried at amortized cost, the Group first assesses whether an objective evidence of impairment exists individually for financial assets that are individually significant. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows discounted at the assets original EIR (excluding future credit losses that have not been incurred). If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, the asset, together with the other assets that are not individually significant and were thus not individually assessed for impairment, is included in a group of financial assets with

19

similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as selling price of the lots and residential houses, past-due status and term

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to profit or loss. Financial assets carried at amortized costs, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

### AFS financial assets carried at fair value

In case of equity investments classified as AFS financial assets, impairment indicators would include a significant or prolonged decline in the fair value of the investments below their corresponding cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in OCI is removed from OCI and recognized in profit or loss. Reversals of impairment losses in respect of equity instruments classified as AFS financial assets are not recognized in the profit or loss. Increases in fair value after impairment are recognized directly in OCI.

### AFS financial assets carried at cost

If there is an objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

### Business Combination and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the

proportionate share of the acquiree's identifiable net assets.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PAS 39 either in profit or loss or as a change to OCI. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss as bargain purchase gain.

Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8, Operating Segments.

Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment. PFRS 3 provides that if the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the acquirer shall account for the combination using those provisional values. The acquirer shall recognize any adjustments to those provisional values as a result of completing the initial accounting within twelve months of the

calculated as if its fair value at the acquisition date had been recognized from that date; (ii) goodwill or any gain recognized shall be adjusted by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted; and (iii) comparative information presented for the periods before the initial accounting for the combination is complete shall be presented as if the initial accounting has been completed from the acquisition date.

acquisition date as follows: (i) the carrying amount of the identifiable asset, liability or contingent liability that is recognized or adjusted as a result of completing the initial accounting shall be

For business combinations under common control an entity can choose to account for the combinations using the acquisition method or pooling of interest method. However, where an entity selects the acquisition method of accounting, the transaction must have substance from the perspective of the reporting entity. When evaluating whether the transaction has substance, the following factors are considered:

- (a) the purpose of the transaction;
- (b) the involvement of outside parties in the transaction, such as non-controlling interests or other third parties;
- (c) whether or not the transaction is conducted at fair values;
- (d) the existing activities of the entities involved in the transactions;
- (e) whether or not it is bringing entities together into a "reporting entity" that didn't exist before; and
- (f) where a Newco is established, whether it is undertaken as an integral part of an IPO or spin-off or other change in control and significant change in ownership.

Under acquisition method, the Group can either measure the consideration transferred at the acquisition-date fair value of the consideration actually given or elect to impute an additional equity contribution to recognize total consideration equivalent to the fair value of the business received. Whichever method is adopted should be applied consistently, and the entity should disclose its chosen accounting policy.

### Real Estate Properties for Sale

Real estate properties for sale consist of raw land intended for future development, subdivision land and residential house and lots for sale and development. These are properties acquired or being constructed for sale in the ordinary course of business rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).

### Cost includes:

- Acquisition cost of raw land;
- Amounts paid to contractors for construction and development of raw land and residential units;
- Capitalized borrowing costs, planning and design costs, cost of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Nonrefundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when paid. NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less costs to complete and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

### Prepaid Expenses

Prepaid expenses are carried at cost less the amortized portion. These typically comprise prepayments for marketing fees, taxes and licenses, rentals and insurance.

### Creditable Withholding Tax

This pertains to the tax withheld at source by the Group's customer and is creditable against the income tax liability of the Group.

### Value-Added Tax (VAT)

The input value-added tax pertains to the 12% indirect tax paid by the Group in the course of the Group's trade or business on local purchase of goods or services.

Output VAT pertains to the 12% tax due on the local sale of goods or services by the Group.

If at the end of any taxable month, the output VAT exceeds the input VAT, the outstanding balance is included under "Trade and other payables" account. If the input VAT exceeds the output VAT, the excess shall be carried over to the succeeding months and included under "Other current assets" account.

### <u>Investment Properties</u>

Investment properties comprise of land, building, building improvements and property under construction or re-development that are held to earn rentals or for capital appreciation or both. Building and building improvements are carried at cost less accumulated depreciation and amortization and any impairment in value. Land is carried at cost less any impairment in value.

Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. CIP is not depreciated until such time as the relevant assets are completed and put into operational use. CIP are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

Depreciation and amortization are computed using the straight-line method over the estimated useful lives (EUL) of the assets, regardless of utilization. The EUL and the depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

The EUL of buildings and building improvements is 10 to 40 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in profit or loss in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of the property for measurement or for disclosure purposes.

### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization, and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred.

Depreciation and amortization of property and equipment commences once the property and equipment are available for use and computed using the straight-line basis over the EUL of property and equipment as follows:

	Years
Building and building improvements	10 to 40 years
Office furniture, fixtures and equipment	3 to 5 years
Transportation equipment	3 years
Construction equipment	5 years

Building improvements are amortized on a straight-line basis over the term of the lease or the EUL of the asset, whichever is shorter.

The useful lives and depreciation and amortization method are reviewed annually to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When property and equipment are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization and accumulated provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Fully depreciated and amortized property and equipment are retained in the accounts until they are no longer in use. No further depreciation and amortization is charged against current operations.

#### Impairment of Nonfinancial Assets

This accounting policy relates to property and equipment and investment properties.

The Group assesses as at reporting date whether there is an indication that nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each financial reporting date as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as revaluation increase in OCI. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Equity

When the shares are sold at premium, the difference between the proceeds at the par value is credited

to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

Retained earnings represent accumulated earnings of the Group less dividends declared. It includes the accumulated equity in undistributed earnings of consolidated subsidiaries which are not available for dividends until declared by the subsidiaries (Note 15).

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them respectively. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

The retained earnings account is restricted to payments of dividends to the extent of the cost of treasury shares.

## Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

#### Rental income

Rental income from investment property is accounted for on a straight-line basis over the lease term.

# Common usage and service area charges

Revenue is recognized when the performance of contractually agreed task has been substantially rendered

## Rendering of services

Revenue is recognized when the performance of contractually agreed tasks have been substantially rendered. Revenue from rendering of services include common usage and service area charges, income from parking fees and others.

#### Real estate revenue

For real estate sales, the Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

Any excess of collections over the recognized receivables are included in the "Customers' advances and deposits" account in the liabilities section of the consolidated statement of financial position.

Revenue from sales of completed real estate projects is accounted for using the full accrual method.

When a sale of real estate does not meet the requirements for revenue recognition, the sale is accounted for under the deposit method. Under this method, revenue is not recognized, and the receivable from the buyer is not recorded. The real estate inventories continue to be reported on the consolidated statement of financial position as "Real estate properties for sale" and the related liability as deposits under "Customers' advances and deposits".

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

#### Income from forfeited reservations and collections

Income from forfeited reservation and collections is recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale. Such income is also recognized, subject to the provisions of Republic Act 6552, Realty Installment Buyer Act, upon prescription of the period for the payment of required amortizations from defaulting buyers.

#### Interest income

Interest is recognized using the effective interest method, i.e, the rate, that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

Unearned discount is recognized as income over the terms of the financial assets at amortized cost (i.e., loans and receivables or HTM investments) using the effective interest method and is shown as deduction for the financial assets.

#### Dividend and miscellaneous income

Dividend and miscellaneous income are recognized when the Group's right to receive payment is established

#### Pension Cost

#### Defined benefit plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit (PUC) method.

Defined benefit costs comprise the following:

- (a) service cost;
- (b) net interest on the net defined benefit liability or asset; and
- (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### **Income Taxes**

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax liabilities shall be recognized for all taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures when the timing of reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in foreseeable future. Otherwise, no deferred tax liability is set up.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefit of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused tax credits from MCIT and NOLCO can be utilized.

Deferred tax assets shall be recognized for deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss in the consolidated statement of comprehensive income. Deferred tax items recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities, and the deferred taxes relate to the same taxable entity and the same taxation authority.

# Commissions

The Group recognizes commissions when services are rendered by the broker. The commission expense is accrued upon receipt of down payment from the buyer comprising a substantial portion of the contract price and the capacity to pay and credit worthiness of buyers have been reasonably established for sales under the deferred cash payment arrangement.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets (included in "Investment properties" account in the consolidated statement of financial position). All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment.

Interest is capitalized from the commencement of the development work until the date of practical completion. The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

#### Operating Expenses

Operating expenses constitute costs of administering the business. These are recognized as expenses when incurred.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement; a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (b) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (c) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for any of the scenarios above, and at the date of renewal or extension period for the second scenario.

#### Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss in the statement of comprehensive income on a straight-line basis over the lease term. Indirect costs incurred in negotiating an operating lease are added to the carrying value of the leased asset and recognized over the lease term on the same bases as the lease income. Minimum lease payments are

recognized on a straight-line basis while the variable rent is recognized as an expense based on the terms of the lease contract.

#### Group as a lessor

Leases where the lessor does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

#### Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to common stockholders by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of potential common shares. The calculation of diluted EPS does not assume conversion, exercise, or other issue of potential common shares that would have an antidilutive effect on earnings per share.

As of March 31, 2017 and December 31, 2016, the Group has no potential dilutive common shares.

## Segment Reporting

Presently, the Group's only significant operating segment is related to its leasing of commercial spaces operations. This is being monitored and strategic decisions are made on the basis of operating results.

Furthermore, the Group's operations are presently concentrated in the Philippines; hence, it has no geographical segment classification. The Group, however, continues to acquire properties for future development in different areas. Rentals to any of the Group's major customers did not exceed 10% of the Group's revenues in all of the periods presented.

Since the Group has only one significant operating segment, the items presented in the consolidated financial statements corresponding to assets and liabilities represent virtually the entire segment assets and liabilities.

## Foreign Currency Transactions

Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rate of exchange ruling at the financial reporting date. Exchange gains or losses arising from foreign exchange transactions are credited or charged against operations for the period.

## **Provisions**

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects the current market assessment of the time value of money and the risk specific to the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized only when the reimbursement is virtually certain. The expense relating to any provision is presented in statement of comprehensive income net of any reimbursement.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

## Events After the Financial Reporting Date

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Any post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

## 5. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of accompanying consolidated financial statements in compliance with PFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements. Actual results could differ from such estimates.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

## Revenue and cost recognition

Selecting an appropriate revenue recognition method for a particular real estate sale transaction requires certain judgments based on, among others:

- Buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment; and
- Stage of completion of the project.

## Collectability of the sales price

For real estate sales, in determining whether the sales prices are collectible, the Group considers that initial and continuing investments by the buyer of about 20% would demonstrate the buyer's commitment to pay.

#### Classification of financial instruments

The Group exercises judgment in classifying a financial instrument, or its component parts, on the initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of the financial instrument, rather than its legal form, governs its classification in the consolidated statement of financial position.

In addition, the Group classifies financial assets by evaluating, among other, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination of whether quoted prices are readily and regularly available,

and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

The Group classifies certain quoted nonderivative financial assets with fixed or determinable payments and fixed maturities as HTM investments. This classification required significant judgment. In making this judgment, the group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than in certain specific circumstances, the Group will be required to reclassify the entire portfolio as AFS financial assets. Consequently, the investment would therefore be measured at fair value and not at amortized cost.

#### Operating lease commitments - the Group as lessee

The Group is engaged in contract of lease for some of the office space it occupies. The Group has determined that all significant risks and benefits of ownership on these properties will be retained by the lessor. In determining significant risks and benefits of ownership, the Group considered, among others, the significance of the lease term as compared with the EUL of the related asset. The Group accordingly accounted for these as operating leases.

#### Operating lease commitments - the Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined that it retains all significant risks and rewards of ownership of these properties as the Group considered among others the length of the lease term as compared with the EUL of the assets.

Classification of property as investment property or real estate properties for sale

The Group determines whether a property is classified as investment property or inventory property as follows:

- Investment property comprises land and buildings (principally offices, commercial and retail
  property) which are not occupied substantially for use by, or in the operations of, the Group,
  nor for sale in the ordinary course of business, but are held primarily to earn rental income and
  capital appreciation.
- Inventory comprises property that is held for sale in the ordinary course of business. Principally, this is residential and commercial property that the Group develops and intends to sell before or on completion of construction.

## Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

### Contingencies

The Group is currently involved in various legal proceedings. The estimate of probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the

defense in these matters and is based upon an analysis of potential results. The Group currently does not believe that these proceedings will have a material effect on the Group's financial position.

#### Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

## Revenue and cost recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue from real estate is recognized based on the POC measured principally on the basis of the actual costs incurred to date over the estimated total costs of the project.

#### Determining fair values of financial assets and liabilities

Fair value determinations for financial assets and liabilities are based generally on listed market prices or broker or dealer quotations. If prices are not readily determinable or if liquidating the positions is reasonably expected to affect market prices, fair value is based on either internal valuation models or management's estimate of amounts that could be realized under current market condition, assuming an orderly liquidation over a reasonable period of time.

## Impairment of financial assets

## (i) AFS equity securities

The Group determines that AFS equity securities are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. The Group treats 'significant' generally as 20% or more of the original cost of investment, and 'prolonged', greater than twelve (12) months. In making this judgment, the Group evaluates among other factors, the normal volatility in share price of similar equity securities.

In addition, in the case of unquoted equity securities, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, dismal industry and sector performance, adverse changes in technology, and negative operational and financing cash flows.

## (ii) Loans and receivables

The Group reviews its receivables on a periodic basis to assess impairment of receivables at an individual and collective level. In assessing for impairment, the Group determines whether there is any objective evidence indicating that there is a measurable decrease in the estimated future cash flows of its loans and receivables. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or industry-wide or local economic conditions that correlate with defaults on receivables. These factors include, but are not limited to age of balances, financial status of counterparties, payment behavior and known market factors. The Group reviews the age and status of receivables, and identifies individually significant accounts that are to be provided with allowance.

For the purpose of a collective evaluation of impairment, loans are grouped on the basis of such credit risk characteristics as type of borrower, collateral type, past-due status and term.

The amount and timing of recorded expenses for any period would differ if the Group made different judgments or utilized different estimates. An increase in allowance for impairment would increase recorded expenses and decrease net income.

#### Estimating allowance for impairment losses on receivables

The Group maintains allowances for impairment losses based on the results of the individual and collective assessments under PAS 39. For both individual and collective assessment, the Group is required to obtain the present value of estimated cash flows using the receivable's original EIR. The estimated cash flows considers the management's estimate of proceeds from the disposal of the

collateral less cost to repair, cost to sell and return of deposit due to the defaulting party. The cost to repair and cost to sell are based on historical experience. The methodology and assumptions used for the individual and collective assessments are based on management's judgments and estimates made for the year. Therefore, the amount and timing of recorded expense for any period would differ depending on the judgments and estimates made for the year.

#### Evaluation of net realizable value of real estate properties for sale

Real estate properties for sale are valued at the lower of cost or NRV. This requires the Group to make an estimate of the real estate for sale inventories' estimated selling price in the ordinary course of business, cost of completion and costs necessary to make a sale to determine the NRV. The Group adjusts the cost of its real estate inventories to NRV based on its assessment of the recoverability of these assets. In determining the recoverability of these assets, management considers whether these assets are damaged, if their selling prices have declined and management's plan in discontinuing the real estate projects. Estimated selling price is derived from publicly available market data and historical experience, while estimated selling costs are basically commission expense based on historical experience. Management would also obtain the services of an independent appraiser to determine the fair value of undeveloped land based on the latest selling prices of the properties of the same characteristics of the land and improvements.

#### Evaluation of impairment

The Group reviews investment properties and property and equipment for impairment of value. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends.

The Group estimates the recoverable amount as the higher of the fair value les cost to sell and value in use. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that may affect investment properties and property and equipment.

The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

Based on management assessment as of March 31, 2017 and December 31, 2016, no indicators of impairment exist for investment properties, and property and equipment.

## Estimating useful lives of investment properties and property and equipment

The Group estimates the useful lives of property and equipment and investment properties based on the period over which the assets are expected to be available for use. The EUL of property and equipment and investment properties are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these property and equipment. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned above.

# Recognizing deferred tax assets

The Group reviews the carrying amounts of deferred income taxes at each financial reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there

is no assurance that the Group will generate sufficient taxable income to allow all or part of deferred tax assets to be utilized. The Group looks at its projected performance in assessing the sufficiency of future taxable income.

Estimating pension obligation and other retirement benefits

The determination of the Group's pension liabilities is dependent on selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 18 and include among others, discount rates and rates of salary increase. While the Group believes that the assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect retirement obligations. See Note 18 to the consolidated financial statements for the related balances.

# Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible estimates are used in establishing fair values. These estimates may include considerations of liquidity, volatility, and correlation. Certain financial assets and liabilities were initially recorded at its fair value by using the discounted cash flow methodology.

### 6. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of March 31, 2017:

Cash on hand and in banks

₱ 1,381

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents are short-term, highly liquid investments that are made for varying periods of up to three (3) months depending on the immediate cash requirements of the Group and earn interest as follows:

Philippine Peso

1.20% to 2.00%

## 7. TRADE RECEIVABLES

The balance of this account is composed of the following as of March 31, 2017:

Trade receivables	<b>₱</b> 4,343
Others	6
	₱ 4,349
Allowance for bad debts	(55)
	₱ 4,294

All of the Group's trade and other receivables have been reviewed for indications of impairment. In 2015, certain receivables from tenants, contractors, suppliers, brokers, and others were found to be impaired; hence, adequate amounts of allowance for impairment have been recognized.

Receivables from tenants represent the outstanding receivables arising from the lease of commercial spaces relating to the Group's mall operations and are collectible within 12 months from the end of the reporting period.

## 8. REAL ESTATE PROPERTIES FOR SALE

Real estate properties for sale as of March 31, 2017 are stated at cost, the details of which are shown below.

Land	₱	167
Residential units for sale		156
	₽	323

Residential units for sale represent houses and lots in completed subdivision projects for which the Group has already been granted the license to sell by the HLURB of the Philippines. Residential units include units that are ready for occupancy, house models and units under construction.

# 9. AVAILABLE-FOR-SALE FINANCIAL ASSESTS

The breakdown of this account is as follows:

Equity - Current	₽	32
Equity - Non current		3,794
	₹	3,826

The fair values of the investments in AFS financial assets have been determined directly by reference to published prices in an active market

The AFS financial assets classified as current assets in the consolidated statements of financial position is intended by management to be disposed within 12 months from the end of the reporting period.

Interest income from AFS financial assets are presented as part of Finance Income under the Other Income (Charges) account in the consolidated statements of comprehensive income.

# 10. PREPAYMENTS AND OTHER ASSETS

This account is composed of the following as of March 31, 2017:

Current	
Input VAT	₱ 1,321
Advances to contractors	413
Reserve fund	-
Prepayments	103
Short term installment contract	60
CWT	-
Others	10
	₱ 1,907
Non-Current	
Refundable deposits	<b>₱</b> 163
Restricted Cash	507
	<b>₱</b> 670

The input VAT is applied against output VAT. The remaining balance is recoverable in future periods.

Advances to contractors, brokers and others pertain to receivables that are recouped from settlement of progress billing statements which occur within one year from date the receivables arose.

Prepayments pertain to prepaid taxes, insurance premiums, employee benefits, repairs and rent, which will be utilized within 12 months from the end of the reporting period.

Short-term installment contracts receivable represent the current portion of the Group's installment contracts receivable. The long-term installment contracts receivable consists of amounts arising from the sale of residential units that are collectible within 2 to 10 years.

Others include accrued interest receivable, penalties receivable from tenants due to late payments, security deposits, advance rentals and office supplies.

#### 11. INVESTMENT PROPERTY

The Group's investment property includes several parcels of land and building and improvements, which are owned and held for capital appreciation and rental purposes.

The Group's investment property generates rental income under various operating lease agreements. Rental income from the investment property amounting to \$\mathbb{P}\$1,219 million and \$\mathbb{P}\$855 million for the period ended March 31, 2017 and 2016, respectively, are presented as Rental income under Revenues and Income in the consolidated statements of comprehensive income.

Direct costs incurred generally pertain to depreciation charges and real property taxes. Real property tax related to investment property was recognized as part of Taxes and Licenses in the consolidated statements of comprehensive income. Depreciation charges are presented as part of Depreciation and Amortization in the consolidated statements of comprehensive income.

The composition of this account is shown below.

Land	₹	8,268
Building and improvements		12,828
Construction In Progress		1,380
	₱	22,476

Commercial building under construction pertains to accumulated costs incurred in the development of certain commercial buildings. Capitalized borrowing costs representing the actual borrowing costs incurred on loans obtained to fund the construction project are included as part of the costs of Investment Property.

### Fair Value of Investment Property

In 2016, the Company secured the services of an independent firm of appraisers to determine the fair market values of the Company's investment as of December 31, 2016. Fair market value of investment property is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and seller in an arm's length transaction as at the valuation date.

The results of the appraisal below showed that the fair market values of investment property exceeded the related carrying amounts as of December 31, 2016.

		Buildings and	
	Land	Improvements	Total
Company -			
Land in Valenzuela City	₱42,000,000	₽_	₽42,000,000
MAPI:			
Sta. Rosa, Laguna	1,206,000,000	1,535,000,000	2,741,000,000
Imus, Cavite	227,000,000	318,000,000	545,000,000
Land in Bacoor, Cavite	4,591,000,000	753,000,000	5,344,000,000
Starmall San Jose del Monte	210,000,000	1,511,000,000	1,721,000,000
Mandaluyong City	232,000,000	415,000,000	647,000,000
Starmall Prima Taguig	1,464,000,000	1,276,000,000	2,740,000,000
Starmall Azienda	_	368,000,000	368,000,000
Manuela:			
Starmall Alabang	2,916,000,000	3,469,000,000	6,385,000,000
Starmall EDSA-Shaw	3,001,000,000	1,170,000,000	4,171,000,000
Starmall Las Piñas	394,100,000	1,642,900,000	2,037,000,000
Starmall Las Piñas-Annex	121,000,000	100,000,000	221,000,000
WCC		1,935,000,000	1,935,000,000
	₽14,404,100,000	₱14,492,900,000	₽28,897,000,000

# 12. LIABILITY FOR LAND ACQUISITION

Liability for land acquisition represents the outstanding payable as of March 31, 2017 and December 31, 2016 relating to the Group's acquisition of certain parcels of land.

Additions in March 31, 2017 and December 31, 2016 pertains to land purchases in various locations from individual third parties to be held as future commercial building construction sites. From these purchases, the Company had outstanding liability of ₱67 million, payable in the next 12 months, and ₱228million with maturity of more than 1 year, presented as part of the Liability for land acquisition in the current and non-current liabilities section, respectively, as of March 31, 2017.

## 13. TRADE AND OTHER PAYABLES

This account consists of:

Retention payable	₽	254
Trade payables		793
Deferred output vat		328
Accrued rentals		239
Accrued expenses		181
Others		34
	₹	1,829

Retentions payable pertains to 10% retention from the contractors' progress billings which will be released after the completion of contractors' project. The 10% retention serves as a holdout amount withheld from the contractor to cover for back charges that may arise from quality issues in affected projects.

Trade payables represent construction materials, marketing collaterals and office supplies ordered and delivered but not yet due. These are expected to be settled within a year after the recognition period.

Accrued expenses represent the accrual for security, building maintenance and janitorial services, salaries and employee benefits, professional fees, interest on interest-bearing loans and borrowings and other administrative expenses as well as marketing and advertising expenses, which are expected to be settled within 12 months after the end of the reporting period.

Accrued rentals pertain to the effect of straight-line recognition of contractual rent expense as prescribed by PAS 17, Leases.

Other payables pertain to salaries related premiums and loans payable and withholding taxes payable.

#### 14. INTEREST BEARING LOANS AND BORROWINGS

The breakdown of this account is as follows:

Interest bearing loans - Current	₽	1,517
Interest bearing loans - Non current		6,791
	₱	8,308

Loans of Manuela

In 2015, the loan obtained from BDO worth 4,000 million considered general borrowings and has a maturity of seven years from the date of drawdown and bears an annual fixed interest rate of 5.75%. The Company transferred 1,800 million to MAPI contractors and 1,670 million to Parent Company for meeting working capital requirements. The remaining amount from the loan borrowed was used for the construction of BPO building and parking building in Las Piñas and for the redevelopment of other buildings owned by the Company. Real estate contracts under Starmall Alabang used as a mortgage for long term loan obtained by the company from BDO.

In 2014, the Company obtained various loans from UBP to finance the upgrade of the air conditioning systems of Starmall Las Piñas and Starmall Las Piñas - Annex and the acquisition of generator set upgrades for all the malls of the Company. The loans have maturities of five years from the date of drawdown and bear fixed annual interest rate of 5.75%. In 2013 and previous years, the Company also obtained various term loans from BDO and PDB to finance the upgrade of the air conditioning systems of Starmall EDSA - Shaw and Starmall Alabang and the expansion of the business process outsourcing area of WCC. The loans have maturities from October 2014 to February 2020 and bear an annual fixed interest rates ranging from 7.00% to 7.25%.

Certain properties registered under the name of MAPI are used as third party real estate mortgage for the secured long-term loan obtained from PDB.

Certain Investment properties are used as collaterals for loans obtained from local creditor banks.

#### Loans of MAPI

In 2015, MAPI entered into a term loan agreement with RCBC amounting to 2,274 million primarily to finance various ongoing mall constructions. The loans have maturities of seven years from the date of drawdown and bear an annual fixed interest rate of 5.75%.

In 2014, MAPI entered into a term loan agreement with CBC and AUB amounting to 1,000 million and 366 million, respectively, primarily to finance various ongoing mall constructions. The loan with CBC has maturities beginning December 2016 to June 2017 and bears annual interest of 4.50% while the loan with AUB has maturities beginning December 2014 to December 2019 and bears annual interest of 6.25%.

In connection with the loan entered with CBC, MAPI agreed to execute a negative pledge over certain real properties. MAPI cannot allow any other indebtedness to be secured by the covered real properties nor permit any other creditor to receive any priority or preference over the covered real properties, without written consent from the CBC.

In addition, the loan agreement with RCBC and AUB requires MAPI to maintain a current ratio of not lower than 1.50:1:00 and debt-equity ratio of not higher than 3.00:1.00. MAPI has complied with these loan covenants, including maintaining certain financial ratios as at the reporting dates.

MAPI is also required to maintain a reserve fund for its future loan and interest repayments.

In 2012, MAPI obtained a loan from AUB amounting to 420 million to finance the construction of Starmall San Jose del Monte. The loan is due to be settled until 2017 and bears annual interest rate of 5.70%.

Certain investment property is used as collateral for the secured long-term loan of the Group (Note 11).

#### 15. EQUITY

#### Capital Stock

Capital stock consists of:

	Shares Amount							
	31-Mar-17	31-Dec-16	31-N	31-Mar-17		ar-17 31-Dec-16		31-Dec-16
Preferred shares - voting, cumulative, non-participating, non convertible, non-redeemable - P0.01 par value								
Authorized	10,000,000,000	10,000,000,000	<b>₱</b> 1	00,000,000	₽	100,000,000		
Issued and outstanding: Balance at beginning of year Issuance during the year	2,350,000,000	2,350,000,000	₽	23,500,000	₽	23,500,000		
Balance at end of year	2,350,000,000	2,350,000,000	₱	23,500,000	₹	23,500,000		
Common shares - P1.00 par value								
Authorized	16,900,000,000	16,900,000,000	<b>₽</b> 16,9	00,000,000	₱	16,900,000,000		
Issued and outstanding: Balance at beginning of year Issuance during the year	8,425,981,156	8,425,981,156	₱ 8,4	25,981,156	₽	8,425,981,156		
Balance at end of year	8,425,981,156	8,425,981,156	₱ 8,4	25,981,156	₱	8,425,981,156		
			₱ 8,4	149,481,156	₱	8,449,481,156		

On May 14, 2012, the BOD approved the increase in the Company's authorized capital stock from P5.5 billion divided into 5.5 billion shares with P1 par value to P17.0 billion divided into 16.9 billion common shares with P1 par value and 10.0 billion preferred shares with P0.01 par value. The application for increase in authorized capital stock was approved by the SEC on June 22, 2012.

Each preferred share is a voting, cumulative, non-participating, non-convertible and non-redeemable share.

The list of common shareholders of the Company is shown in the next page with their respective number of shares held:

	Number of Shares <u>Issued</u>	Percentage Ownership
VLLI	7,443,194,641	88.34%
L&H	808,431,465	9.59%
Others	174,355,050	2.07%
	<u>8,425,981,156</u>	100.00%

The following also illustrates the additional listings made by the Company:

On November 13, 1970, the SEC approved the listing of the Company's common shares totaling 1.0 billion. The shares were initially issued at an offer price of  $\cancel{=}0.01$  per share.

On November 10, 2004, the SEC approved the increase in the authorized capital stock of the Company to \$\mathbb{P}\$4.5 billion divided into 4.5 billion shares with a par value of \$\mathbb{P}\$1.00 each, as authorized by the Company's BOD.

In 2005, the Company applied for another increase in its authorized capital stock to \$\mathbb{P}\$5.5 billion divided into 5.5 billion shares with a par value of \$\mathbb{P}\$1.00 each, as authorized by the Company's BOD. On November 23, 2005, the SEC approved the increase in the authorized capital stock of the Company.

As of March 31, 2017 and December 31, 2016, 8,425,981,156 shares are listed in the PSE and closed at  $\cancel{P}$ 7.00 and  $\cancel{P}$ 6.95 per share, respectively.

#### Retained Earnings

On September 26, 2016, the BOD approved the declaration of a regular cash dividend amounting \$\mathbb{2}\$180.89 million or \$\mathbb{2}\$0.0215 per share, payable to all stockholders of record as of October 11, 2016. The said dividends were paid on October 26, 2016.

## 16. OTHER OPERATING AND ADMINISTRATIVE EXPENSES

This account consists of:

Occupancy expenses	P	182
Outside services		74
Repairs and maintenance		33
Advertising and promotions		15
Salaries and employee benefits		39
Taxes and licenses		39
Others		25
Total	P	407

# 17. EARNINGS PER SHARE

Earnings per share were computed as follows:

Net profit attributable
to parent company's
shareholders

Divided by weighted outstanding
common shares

Earnings per share

P 484

8,426

P 0.058

Diluted earnings per share was not determined since the Group does not have potential dilutive shares as of March 31, 2017 and 2016.

# Financial Soundness Indicator

Below are the financial ratios that are relevant to the Group for the period ended March 31, 2017 and

		Mar-31-17	Dec-31-16
Current Ratio	Current assets	2.11	1.58
	Current liabilities		
Long-term debt-to-equity ratio	Long-term debt <sup>1</sup>	0.36	0.40
	Equity		
Debt ratio	Interest bearing debt <sup>2</sup>	0.22	0.24
	Total assets		
Debt to equity ratio	Interest bearing debt	0.45	0.48
	Total equity		
Net debt to equity	Net debt <sup>3</sup>	0.17	0.25
	Total equity		
Asset to equity ratio	Total assets	2.04	1.98
	Total equity		
		Mar-31-17	Mar-31-16
EBITDA to total interest	EBITDA	6.02	5.78
	Total interest		
Price Earnings Ratio	Market Capitalization <sup>4</sup>	30.18	42.80
	Net Income <sup>5</sup>		
Asset to liability ratio	Total assets	1.96	2.02
	Total liabilities		
Net profit margin	Net profit	41%	41%
	Sales		
Return on assets	Net income <sup>5</sup>	5.1%	3.9%
	Total assets		
Return on equity	Net income <sup>5</sup>	10.5%	7.7%
	Total equity		
Interest Service Coverage Ratio		6.90	4.49

<sup>&</sup>lt;sup>1</sup> Pertains to long term portion of the Bank loans and Notes Payable
<sup>2</sup> Includes Bank Loans and Notes Payable

<sup>&</sup>lt;sup>3</sup> Interest bearing debt less Cash, Short-term and Long Term Cash Investments, Available-for-sale financial assets (excluding unquoted equity securities) & Held-to-Maturity Investments

<sup>4</sup> Based on closing price at March 31, 2017 and 2016

<sup>&</sup>lt;sup>5</sup> Annualized

# MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of operations covering three months ended March 31, 2017 vs. three months ended March 31, 2016

#### Revenues

#### Rental Revenue

Rental income increased by 43% from \$\mathbb{P}\$855 million in the three months ended March 31, 2016 to \$\mathbb{P}\$1,219 million in the period ended March 31, 2017. The increase was primarily attributable the increase in occupancy and rental rates of the existing malls and additional gross floor area of the new commercial assets.

## Other Operating Income

Other operating income increase by 105% from \$\mathbb{P}69\$ million in the three months ended March 31, 2016 to \$\mathbb{P}141\$ million in the period ended March 31, 2017. The increase was due to the increase in other operating income generated from the commercial assets.

#### Finance Income

Finance income increased by 165% from ₱4 million in the three months ended March 31, 2016 to ₱11 million in the period ended March 31, 2017. The increase was due to the increase in cash balance that yields interests.

#### **Operating Expenses**

Operating expenses increased by 61% from \$\mathbb{2}403\$ million in the three months ended March 31, 2016 to \$\mathbb{P}647\$ million in the period ended March 31, 2017. The increase in the account was primarily attributable to the following:

- Depreciation and amortization increased by 78% from \$\mathbb{P}\$135 million in the three months ended March 31, 2016 to \$\mathbb{P}\$240 million in the period ended March 31, 2017 due to additional depreciation from the newly opened malls and corporate building.
- Other operating and administrative expenses increased by 52% from ₱268 million in the three months ended March 31, 2016 to ₱407 million in the period ended March 31, 2017 due to the increases in the occupancy expenses, outside services, repairs and maintenance, advertising and promotions, and salaries and employees benefits, all due to the additional commercial assets opened during the period.

Finance costs decreased by 10% from \$\mathbb{P}26\$ million in the period ended March 31, 2016 to \$\mathbb{P}23\$ million in the period ended March 31, 2017 decrease in the level of interest bearing debt.

Provision for tax increased by 39% from \$\mathbb{P}\$152 million in the period ended March 31, 2016 to \$\mathbb{P}\$212 million in the period ended March 31, 2017 due to the higher taxable income in the 3-months of 2017.

## Net Income

As a result of the foregoing, the Group's net income increased by 41% from ₱347 million in the three months ended March 31, 2016 to ₱489 million in the three months ended March 31, 2017.

# Other Comprehensive Income (Loss)

The Group incurred a net gain for the period ended March 31, 2017 in the amount of ₱68 million arising primarily from fair value gains and losses on available-for-sale financial assets in the respective periods.

For the three months ended March 31, 2017, there were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

## Financial Condition as of March 31, 2017 vs. December 31, 2016

Total assets were ₱38,078 million as of March 31, 2017 and ₱35,823 million as of December 31, 2016. The 6% increase is due to the following:

- Cash increased by 222% from ₱428 million as of December 31, 2016 to ₱1,381 million as of March 31, 2017 due primarily to advances made from affiliates.
- Trade and other receivables grew by 18% from ₱3,650 million as of December 31, 2016 to ₱4,294 million as of March 31, 2017 mainly due increase in rental revenue for the period.
- Prepayments and other assets increased by 6% from ₱ 1,807 million as of December 31, 2016 to ₱ 1,907 million as of March 31, 2017 due to higher prepayments for the period.

Total Liabilities as of March 31, 2017 were ₱19,438 million, 10% higher compared to ₱17,738 million as of December 31, 2016. This was due to the following:

- Due to related parties, including non-current portion, increased by 36% from ₱5,249 million as of December 31, 2016 to ₱7,146 million as of March 31, 2017 due to advances from affiliates to fund constructions for the period.
- Income tax payable increased by 88% from ₱ 39 million as of December 31, 2016 to ₱73 million as of March 31, 2017 due to a higher current provision for income tax for the period.
- Refundable deposits increased by 5% from ₱129 million as of December 31, 2016 to ₱135 million as of March 31, 2017 due to additional tenants for the period.
- Deferred tax liabilities increased by 16% from ₱853 million as of December 31, 2016 to ₱994 million as of March 31, 2017 due to additional temporary differences for the period.

Total stockholder's equity increased by 3% from ₱18.085 million as of December 31, 2016 to ₱18,640 million as of March 31, 2017 due to net income recorded for the period.

## Top Five (5) Key Performance Indicators

Considered as the top five key performance indicators of the Group as shown below:

Key Performance Indicators	03/31/2017	12/31/2016
Current ratio (a)	2.11	1.58
Debt-to-equity ratio (b)	0.45	0.48
	03/31/2017	03/31/2016
Interest coverage ratio (c)	6.90	4.49
EBITDA margin (d)	70%	71%
Return on equity (e)	10.5%	7.7%

#### Notes:

- (a) Current Ratio: This ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
- (b) Debt-to-equity ratio: This ratio is obtained by dividing the Company's Total Interest-bearing Debt by its Total Equity. The ratio reveals the proportion of debt and equity a company is using to finance its business. It also measures a company's borrowing capacity.
- (c) Interest corerage: This ratio is obtained by dividing earnings before interest, taxes depreciation and amortization (EBITDA) by the interest expense. This ratio shows whether a company is earning enough profits before interest to pay its interest cost comfortably.
- (d) Earnings before interest, income taxes, depreciation and amortization (EBITDA) margin: This ratio is obtained by dividing the Company's Earnings before interest, income taxes, depreciation and amortization by the total revenue. This measures the Company's operating profitability.
- (e) Return on equity: This ratio is obtained by dividing the Company's net income (net of income from acquisition of subsidiary) by its total equity. This measures the rate of return on the ownership interest of the Company's stockholders.

Because there are various calculation methods for the performance indicators above, the Company's presentation of such may not be comparable to similarly titled measures used by other companies.

Current ratio as of March 31, 2017 increased from that of December 31, 2016 due to the increase in current assets brought about by the increase in trade and other receivables.

Interest coverage for the period ended March 31, 2017 increased because of the decrease in interest expense for the 3-months of 2017.

EBITDA margin for the period ended March 31, 2017 increased because of the increase in revenue due to additional commercial assets completed for the period.

Return on equity increased as a result of improvement in net income for the period.

# Material Changes to the Company's Statement of Financial Position as of March 31, 2017 compared to December 31, 2016 (increase/decrease of 5% or more)

Cash increased by 222% from ₱428 million as of December 31, 2016 to ₱1,381 million as of March 31, 2017 due primarily to advances made from affiliates.

Trade and other receivables grew by 18% from ₱3,650 million as of December 31, 2016 to ₱4,294 million as of March 31, 2017 mainly due increase in rental revenue for the period.

Prepayments and other assets increased by 6% from ₱ 1,807 million as of December 31, 2016 to ₱ 1,907 million as of March 31, 2017 due to higher prepayments for the period.

Due to related parties, including non-current portion, increased by 36% from ₱5,249 million as of December 31, 2016 to ₱7,146 million as of March 31, 2017 due to advances from affiliates to fund constructions for the period.

Income tax payable increased by 88% from ₱ 39 million as of December 31, 2016 to ₱73 million as of March 31, 2017 due to a higher current provision for income tax for the period.

Refundable deposits increased by 5% from ₱129 million as of December 31, 2016 to ₱135 million as of March 31, 2017 due to additional tenants for the period.

Deferred tax liabilities increased by 16% from ₱853 million as of December 31, 2016 to ₱994 million as of March 31, 2017 due to additional temporary differences for the period.

Total stockholder's equity increased by 3% from ₱18.085 million as of December 31, 2016 to ₱18,640 million as of March 31, 2017 due to net income recorded for the period.

Material Changes to the Company's Statement of Comprehensive Income for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 (increase/decrease of 5% or more)

Rental income increased by 43% from \$\mathbb{P}855\$ million in the three months ended March 31, 2016 to \$\mathbb{P}1,219\$ million in the period ended March 31, 2017. The increase was primarily attributable the increase in occupancy and rental rates of the existing malls and additional gross floor area of the new commercial assets.

Other operating income increase by 105% from \$\mathbb{P}69\$ million in the three months ended March 31, 2016 to \$\mathbb{P}141\$ million in the period ended March 31, 2017. The increase was due to the increase in other operating income generated from the commercial assets.

Finance income increased by 165% from ₱4 million in the three months ended March 31, 2016 to ₱11 million in the period ended March 31, 2017. The increase was due to the increase in cash balance that yields interests.

Operating expenses increased by 61% from \$\mathbb{2}403\$ million in the three months ended March 31, 2016 to \$\mathbb{P}647\$ million in the period ended March 31, 2017 primarily due to the increase in depreciation.

Finance costs decreased by 10% from P26 million in the period ended March 31, 2016 to P23 million in the period ended March 31, 2017 decrease in the level of interest bearing debt.

Provision for tax increased by 39% from ₱152 million in the period ended March 31, 2016 to ₱212 million in the period ended March 31, 2017 due to the higher taxable income in the 3-months of 2017.

The Company's net income increased by 41% from ₱347 million in the three months ended March 31, 2016 to ₱489 million in the three months ended March 31, 2017.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

## COMMITMENTS AND CONTINGENCIES

The Parent Company's subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for its entire real estate project.

The Company is contingently liable with respect to certain lawsuits and other claims which are being contested by the subsidiaries and their legal counsels. Management and their legal counsels believe that the final resolution of these claims will not have a material effect on the consolidated financial statements.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Company's liquidity in any material way. The Company sourced its capital requirements through a mix of internally generated cash, sale of liquid assets like installment contracts receivables, pre-selling and joint venture undertakings. The Company does not expect any material cash requirements beyond the normal course of the business. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation except for those items disclosed in the 3-months of 2017 Financial Statements.

There are no material off-balance sheet transactions, arrangements, obligation (including contingent obligations), or other relationships of the Company with unconsolidated entities or other persons created during the reporting period except those disclosed in the 1st Quarter 2014 Financial Statements.

There are no material commitments for capital expenditures, events or uncertainties that have had or that are reasonably expected to have a material impact on the continuing operations of the Company. There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Company. There are no explanatory comments on the seasonality of the operations. There are no material events subsequent to the end of the fiscal period that have not been reflected in the financial statements.

There are no material amounts affecting assets, liabilities, equity, net income or cash flows that are unusual in nature; neither are there changes in estimates of amounts reported in a prior period of the current financial year.

#### **PART II - OTHER INFORMATION**

## Item 3. 3-months of 2017 Developments

A. New Projects or Investments in another line of business or corporation.

None.

B. Composition of Board of Directors

Manuel B. Villar Jr. Chairman of the Board
Jerry M. Navarrete Director, President and CEO

Benjamarie Therese N. Serrano Director and Chief Operations Officer

Manuel Paolo A. Villar Director Adisorn Thananan-Narapool Director

Joel L. Bodegon Independent Director Raul Juan N. Esteban Independent Director

C. Performance of the corporation or result/progress of operations.

Please see unaudited Financial Statements and Management's Discussion and Analysis.

D. Declaration of Dividends.

## P0.0215 per share Regular Cash Dividend

Declaration Date: September 28, 2016

Record date: October 11, 2016 Payment date: October 26, 2016

E. Contracts of merger, consolidation or joint venture; contract of management, licensing, marketing, distributorship, technical assistance or similar agreements.

None.

F. Offering of rights, granting of Stock Options and corresponding plans therefore.

None.

G. Acquisition of additional mining claims or other capital assets or patents, formula, real estate.

None.

H. Other information, material events or happenings that may have affected or may affect market price of security.

None

I.	Transferring of assets, except in normal course of business.
	None.
Ite	em 4. Other Notes as of the 3-months of 2017 Operations and Financials.
J.	Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.
	None.
K.	Nature and amount of changes in estimates of amounts reported in prior periods and their material effect in the current period.
	There were no changes in estimates of amounts reported in prior interim period or prior financial years that have a material effect in the current interim period.
L.	New financing through loans/ issuances, repurchases and repayments of debt and equity securities.
	See Notes to Financial Statements and Management Discussion and Analysis.
M	. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.
	None.
N	The effect of changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long term investments, restructurings, and discontinuing operations.
	None.
Ο.	Changes in contingent liabilities or contingent assets since the last annual balance sheet date.
	None.
P.	Existence of material contingencies and other material events or transactions during the interim period.
	None.
Q.	Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.
	None.

R. Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period. None.
S. Material commitments for capital expenditures, general purpose and expected sources of funds.
The movement of capital expenditures being contracted arose from the regular land development, commercial building construction and requirements which are well within the regular cash flow budget coming from internally generated funds.
T. Known trends, events or uncertainties that have had or that are reasonably expected to have impact on sales/revenues/income from continuing operations.
As of March 31, 2017, no known trends, events or uncertainties that are reasonably expected to have impact on sales/revenues/income from continuing operations except for those being disclosed in the first semester of 2016 financial statements.
U. Significant elements of income or loss that did not arise from continuing operations.
None.
V. Causes for any material change/s from period to period in one or more line items of the financial statements.
None.
W. Seasonal aspects that had material effect on the financial condition or results of operations.
None.
X. Disclosures not made under SEC Form 17-C.
None.

# **SIGNATURES**

Pursuant to the requirements of Section 17 of the SRC and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized.

STARMALLS, INC.

Issuer

CYNTHIA J. JAVAREZ

Chief Financial Officer & Treasurer

Date: May 15, 2017